



RCSCW Golf Report 2.3

For the month of March and Fiscal Year 2026

Publish Date: 4/02/2025 A

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Monthly Summary for Golf Rounds & Golf Cards Sold

For the month of March and Fiscal Year 2026

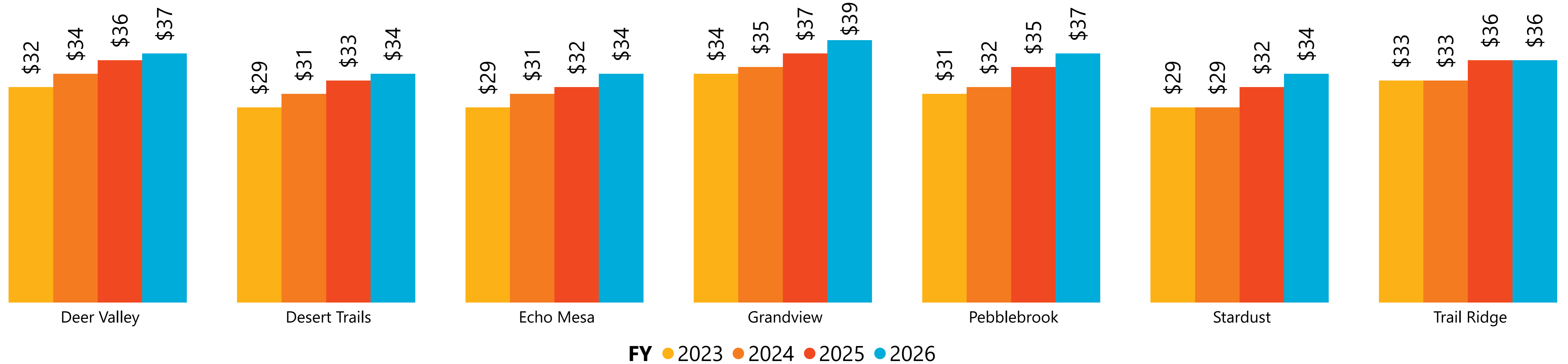
- March's 41,749 rounds are below prior year by (992) rounds or (2.3%) and below budget by (4,660) rounds or (10.0%).
- 23,851 Regulation rounds are below prior year by (1,024) rounds or (4.1%) and below budget by (3,064) rounds or (11.4%).
- 17,898 Executive rounds are above prior year by 32 rounds or 0.2% and below budget by (1,596) rounds or (8.2%).
- 32,057 Member rounds are below prior year by (539) rounds or (1.7%) and below budget by (2,234) rounds or (6.5%).
- 5,168 Guest rounds are below prior year by (284) rounds or (5.2%) and below budget by (1,132) rounds or (18.0%).
- 3,452 Public rounds are below prior year by (268) rounds or (7.2%) and below budget by (1,164) rounds or (25.2%).
- 1,072 Employee rounds are above prior year by 99 rounds or 10.2% and below budget by (130) rounds or (10.8%).
- 33,025 Prime rounds are above prior year by 589 rounds or 1.8% and below budget by (1,454) rounds or (4.2%).
- 5,575 Twilight rounds are below prior year by (968) rounds or (14.8%) and below budget by (1,731) rounds or (23.7%).
- 3,149 Super Twilight rounds are below prior year by (613) rounds or (16.3%) and below budget by (1,475) rounds or (46.8%).
- 13 Unlimited Cards sold is below prior year by (7) or (35.0%) and above budget by 4 cards or 44.4%.
- 45 Kachina Cards sold is below prior year by (4) or (8.2%) and below budget by (14) cards or (23.7%).
- 49 Coyote Cards sold is above prior year by 13 or 36.1% and below budget by (3) cards or (5.8%).
- 7 Twilight Cards sold is below prior year by (2) cards or (22.2%) and above budget by 7 cards or 0.0%.
- 1 Frequent Play Cards sold is above prior year by 1 card or 0.0% and above budget by 1 card or 0.0%.
- 258 Range Cards sold is above prior year by 8 or 3.2% and above budget by 8 cards or 3.2%.



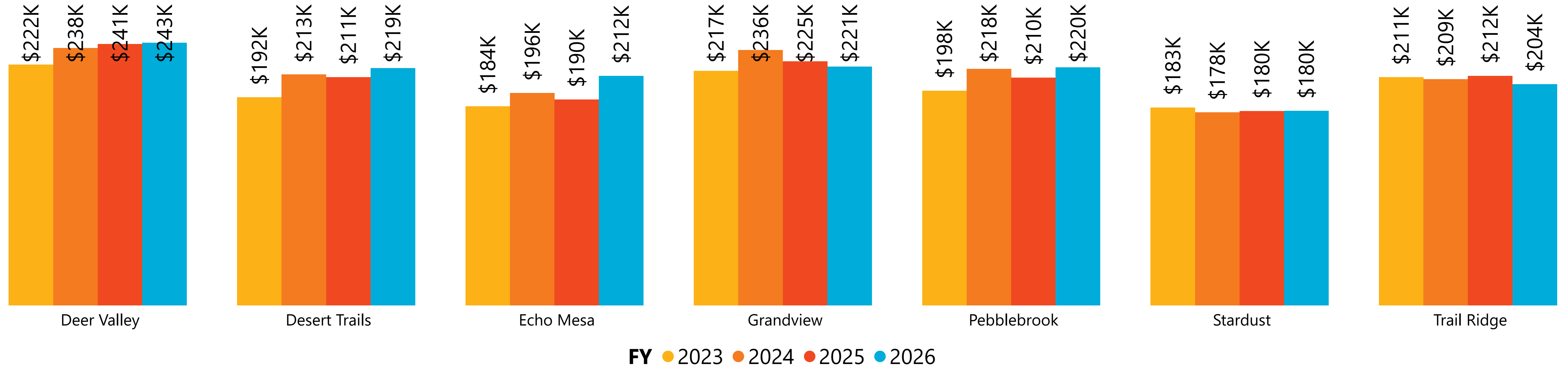
Golf Fees

For the month of March and Fiscal Year 2026

Average Golf Fee by Course and Fiscal Year



Estimated Golf Fee Revenue by Course and Fiscal Year



Average Golf Fee by Member Type

Final Breakdown	2023	2024	2025	2026
Guest	\$49	\$51	\$59	\$66
Public	\$47	\$40	\$43	\$51
Member	\$27	\$29	\$30	\$30
Employee	\$6	\$6	\$7	\$7

Estimated Total Golf Fees by Member Type

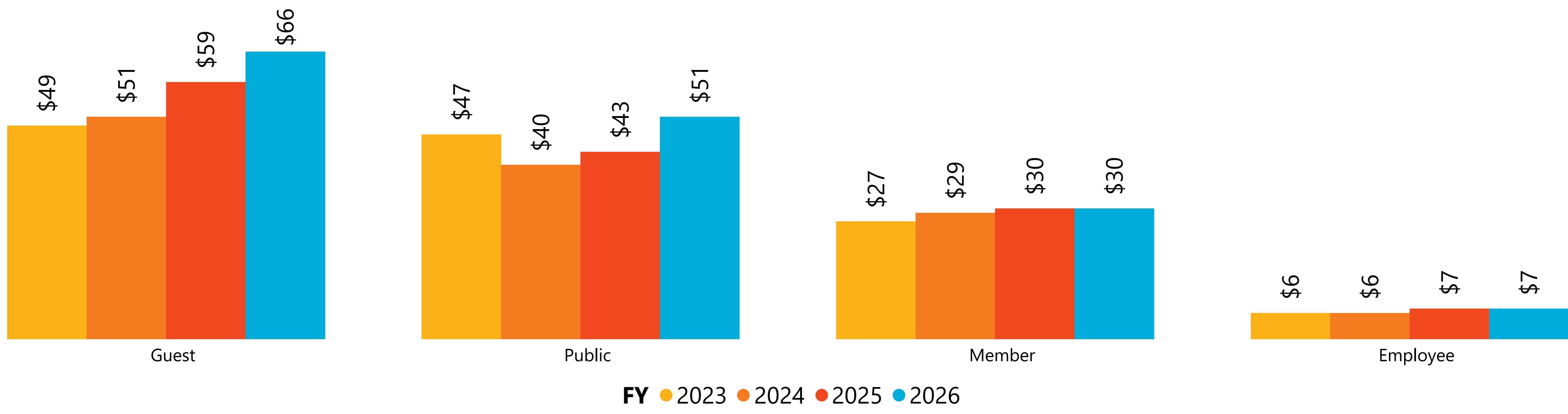
Final Breakdown	2023	2024	2025	2026
Member	\$903,351	\$980,040	\$980,105	\$971,382
Guest	\$300,485	\$320,753	\$321,461	\$342,584
Public	\$196,128	\$181,271	\$161,512	\$175,840
Employee	\$6,648	\$6,600	\$6,615	\$7,950



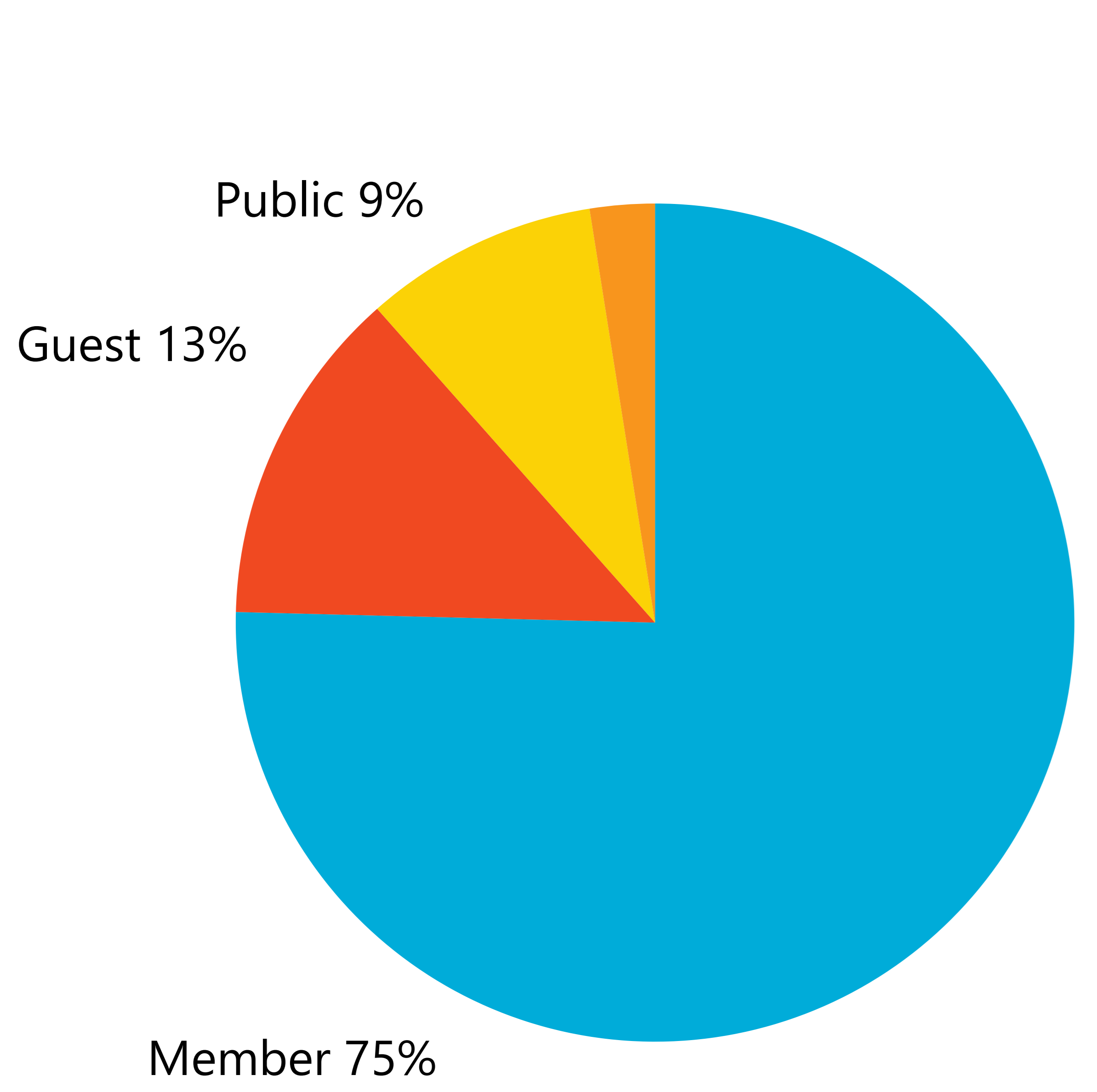
Golf Rounds by Player Type

For the month of March and Fiscal Year 2026

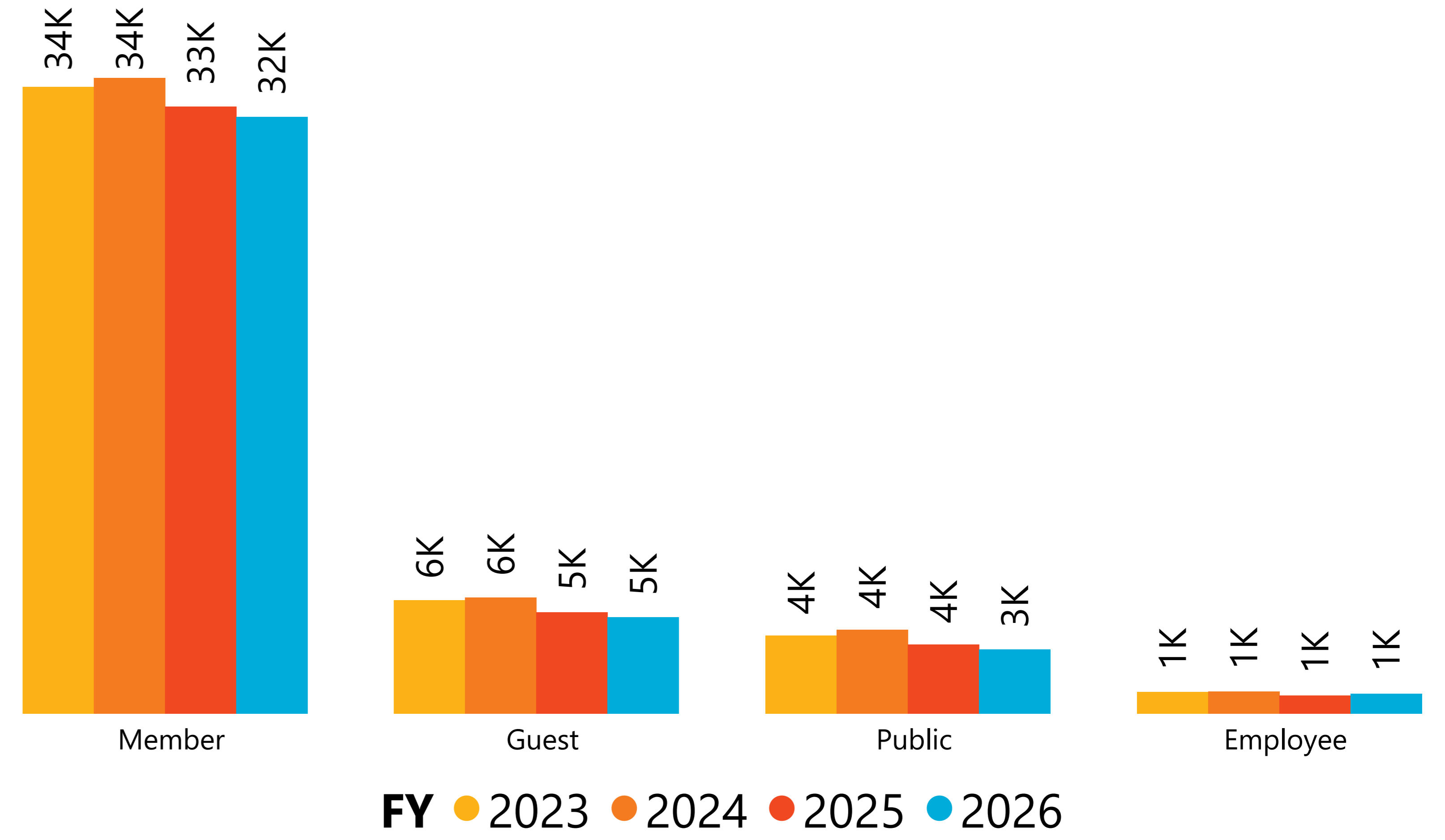
Average Golf Fee by Player Type and Fiscal Year



Round Count by Members Type for Current Fiscal Month



Round Count by Player Type and Fiscal Year



Estimated Total Golf Fees by Member Status

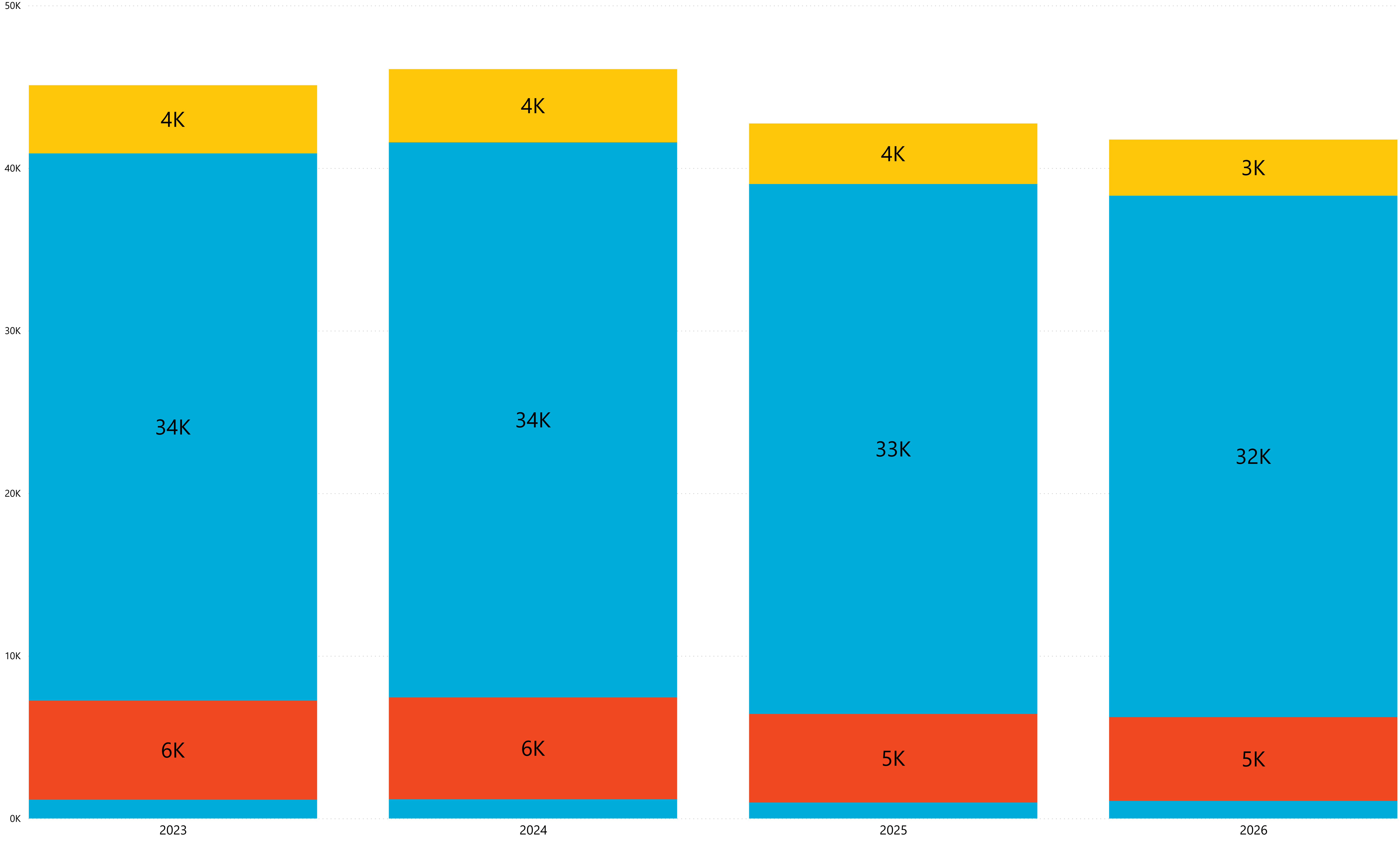
Member Status	2023	2024	2025	2026
Member	\$909,999	\$986,640	\$986,720	\$979,332
Non-Member	\$496,613	\$502,024	\$482,973	\$518,424



Rounds by Player Type per Fiscal Year

For the month of March and Fiscal Year 2026

Round Count by Player Type and Fiscal Year



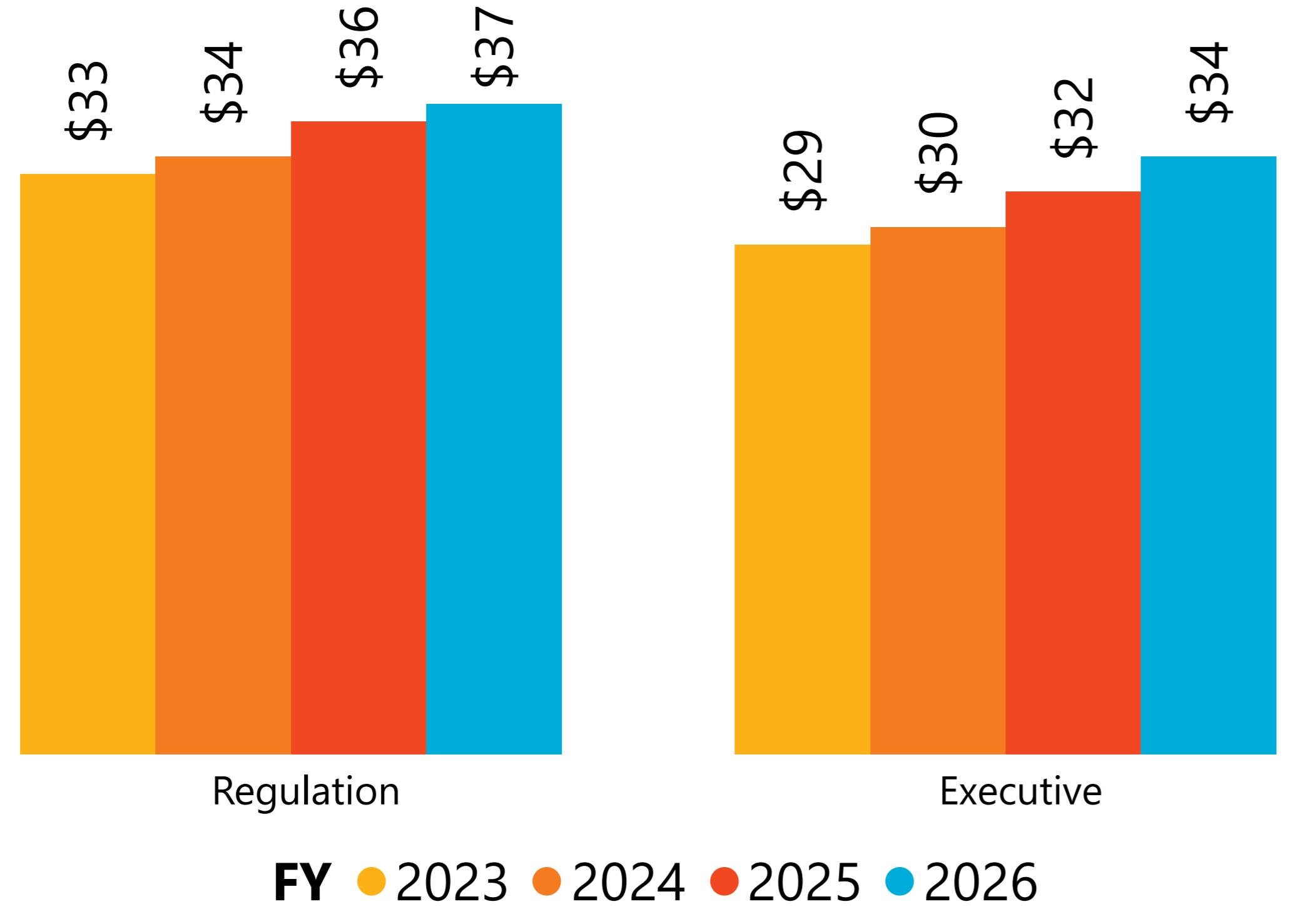
Final Breakdown ● Employee ● Guest ● Member ● Public



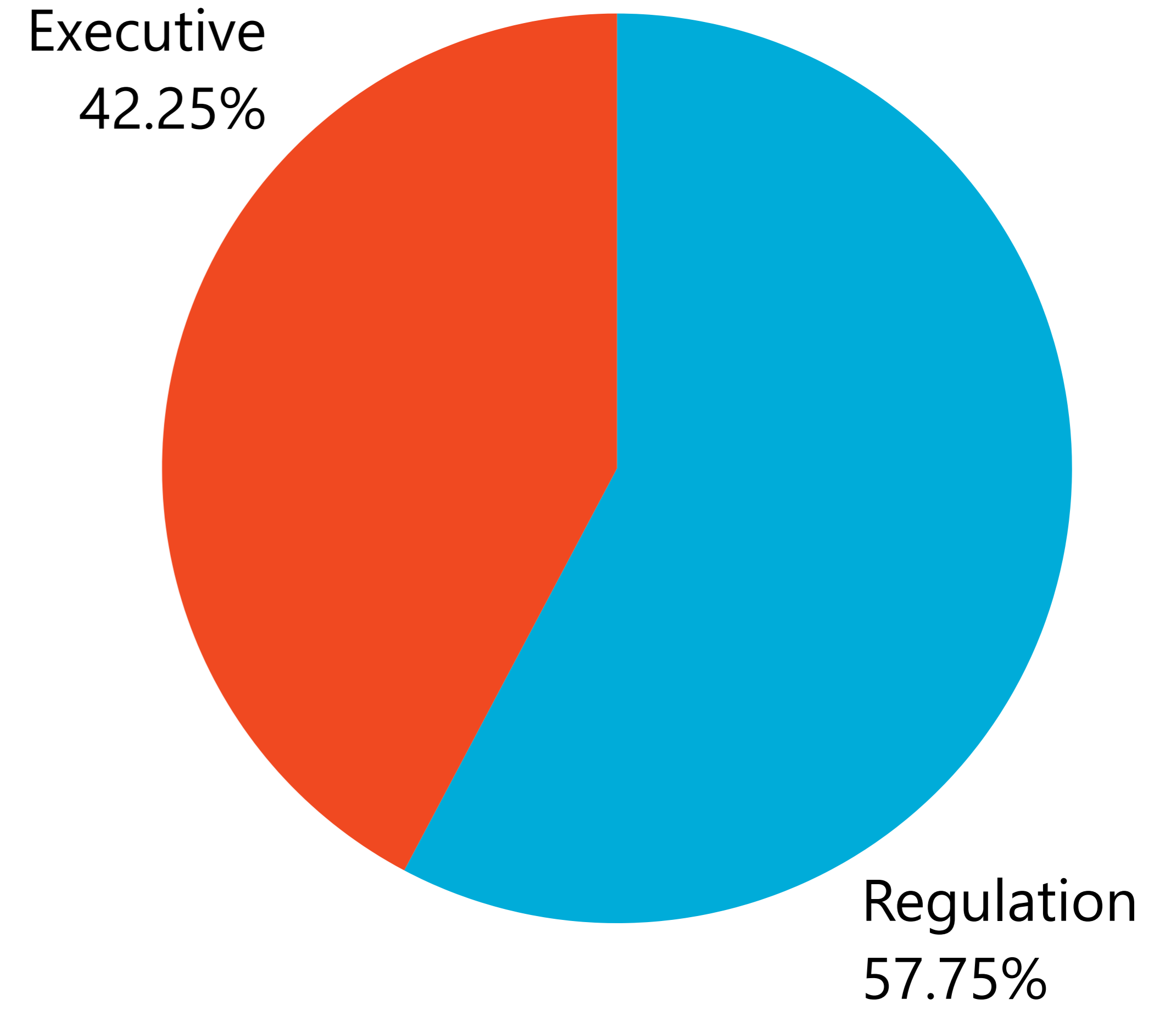
Golf Fees

For the month of March and Fiscal Year 2026

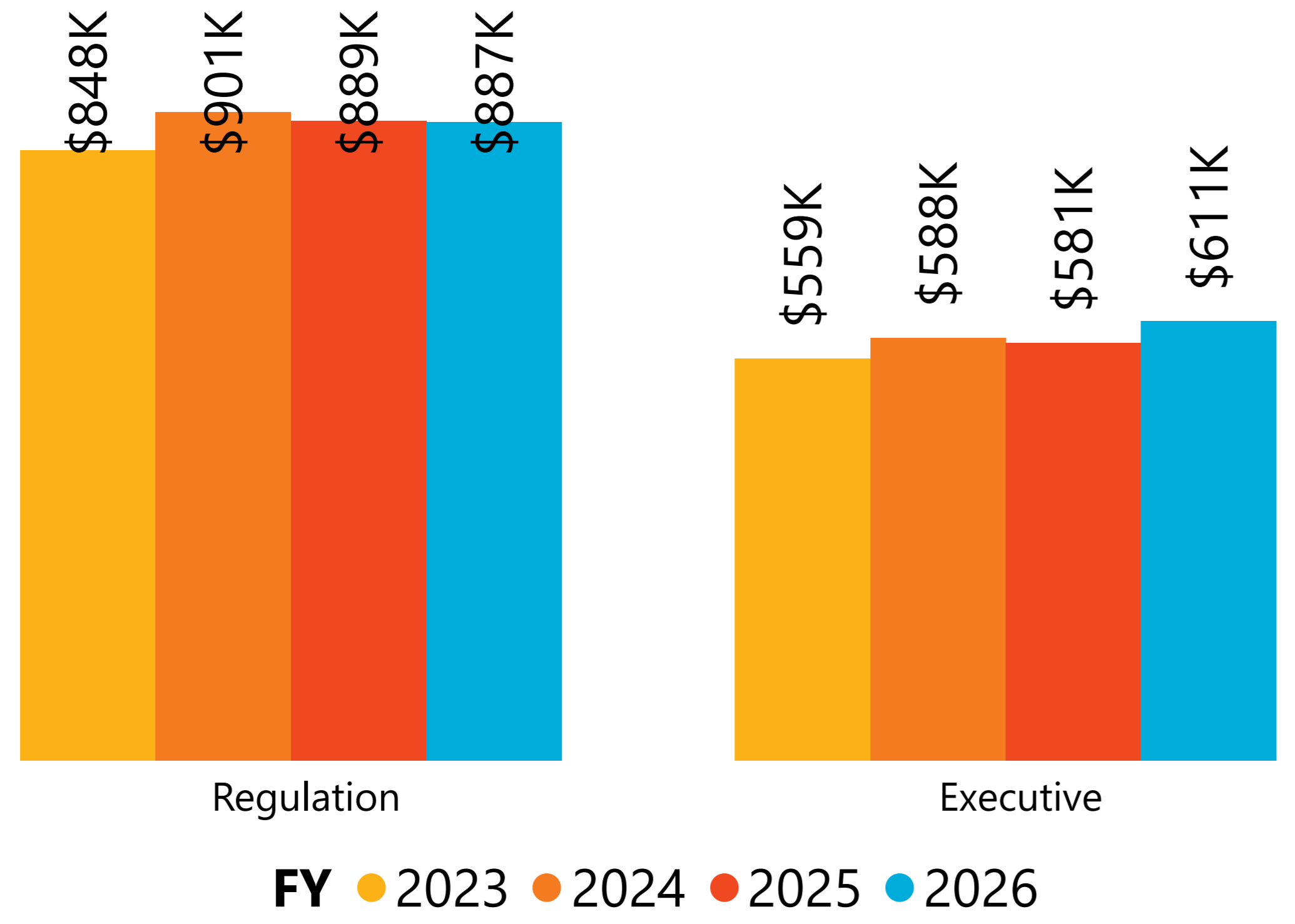
Average Golf Fee per Golf Round by Course Type and Fiscal Year



Golf Rounds by Course Type



Estimated Total Golf Fee Revenue by Course Type Fiscal Year



Course Type ● Regulation ● Executive

Average Golf Fee by Member Type

Course Type	2023	2024	2025	2026
Regulation	\$33	\$34	\$36	\$37
Executive	\$29	\$30	\$32	\$34

Estimated Total Golf Fees by Member Type

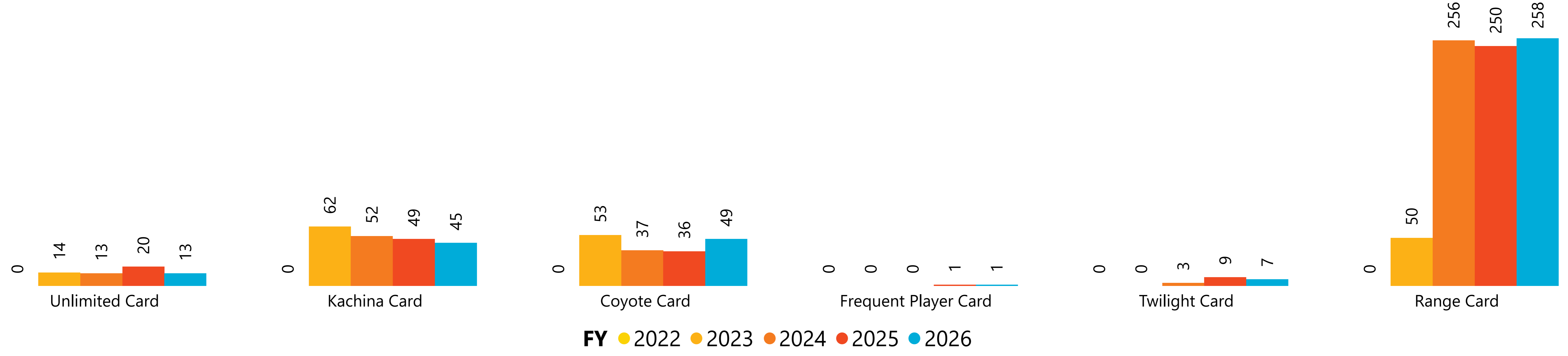
Course Type	2023	2024	2025	2026
Regulation	\$847,921	\$900,968	\$889,184	\$887,228
Executive	\$558,691	\$587,696	\$580,509	\$610,528



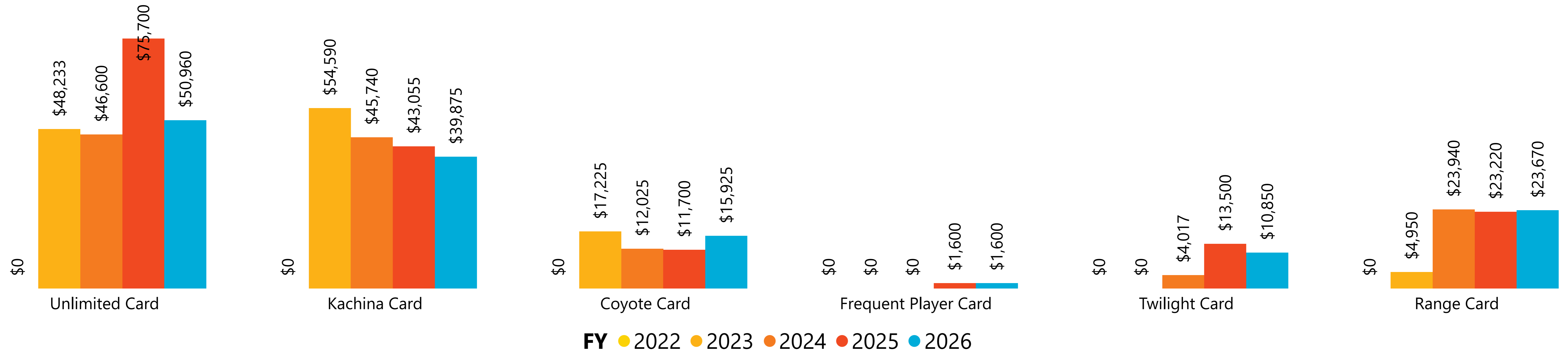
Monthly Summary for Golf Cards Sold - Quantities & Estimated Revenue

For the month of March and Fiscal Year 2026

Golf Card Sales Quantity for the Fiscal Month by Card Type / Price Level ID and Fiscal Year



Estimated Golf Card Sales Revenue for the Fiscal Month by Card Type / Price Level ID and Fiscal Year



Estimated Card Sales Revenue for the Fiscal Month by Card Type and Fiscal Year

Golf Card Name 2022 2023 2024 2025 2026

Unlimited Card	0	14	13	20	13
Kachina Card	0	62	52	49	45
Coyote Card	0	53	37	36	49
Frequent Player Card	0	0	0	1	1
Twilight Card	0	0	3	9	7
Range Card	0	50	256	250	258

Estimated Card Sales Revenue for the Fiscal Month by Card Type and Fiscal Year

Golf Card Name 2022 2023 2024 2025 2026

Unlimited Card	\$0	\$48,233	\$46,600	\$75,700	\$50,960
Kachina Card	\$0	\$54,590	\$45,740	\$43,055	\$39,875
Coyote Card	\$0	\$17,225	\$12,025	\$11,700	\$15,925
Frequent Player Card	\$0	\$0	\$0	\$1,600	\$1,600
Twilight Card	\$0	\$0	\$4,017	\$13,500	\$10,850
Range Card	\$0	\$4,950	\$23,940	\$23,220	\$23,670



Fiscal Year 2026 Summary for Golf Rounds & Golf Cards Sold

Current FYTD 7/1/2025 thru 3/31/2026

FY-2026's 242,518 rounds are above prior year by 773 rounds or 0.3% and below budget by (1,891) rounds or (0.8%).

140,795 Regulation rounds are below prior year by (1,905) rounds or (1.3%) and below budget by (3,693) rounds or (2.6%).

101,723 Executiverounds are above prior year by 2,678 rounds or 2.7% and above budget by 1,802 rounds or 1.8%.

191,104 Member rounds are above prior year by 999 rounds or 0.5% and above budget by 337 rounds or 0.2%.

23,478 Guest rounds are above prior year by 466 rounds or 2.0% and below budget by (322) rounds or (1.4%).

19,489 Public rounds are below prior year by (896) rounds or (4.4%) and below budget by (1,745) rounds or (8.2%).

8,447 Employee rounds are above prior year by 204 rounds or 2.5% and below budget by (161) rounds or (1.9%).

187,426 Prime rounds are above prior year by 1,500 rounds or 0.8% and above budget by 411 rounds or 0.2%.

37,491 Twilight rounds are below prior year by (1,163) rounds or (3.0%) and below budget by (1,772) rounds or (4.5%).

17,601 Super Twilight rounds are above prior year by 436 rounds or 2.5% and below budget by (530) rounds or (2.9%).

166 Unlimited Cards sold is below prior year by 4 cards or 2.5% and above budget by 49 cards or 41.9%.

565 Kachina Cards sold is below prior year by (35) cards or (5.8%) and above budget by 117 cards or 26.1%.

715 Coyote Cards sold is below prior year by 2 cards or 0.3% and above budget by 151 cards or 26.8%.

80 Twilight Cards sold is below prior year by (1) card or (1.2%) and above budget by 20 cards or 33.3%.

10 CNP Frequent Play Cards sold is below prior year by 1 card or 11.1% and above budget by 3 cards or 42.9%.

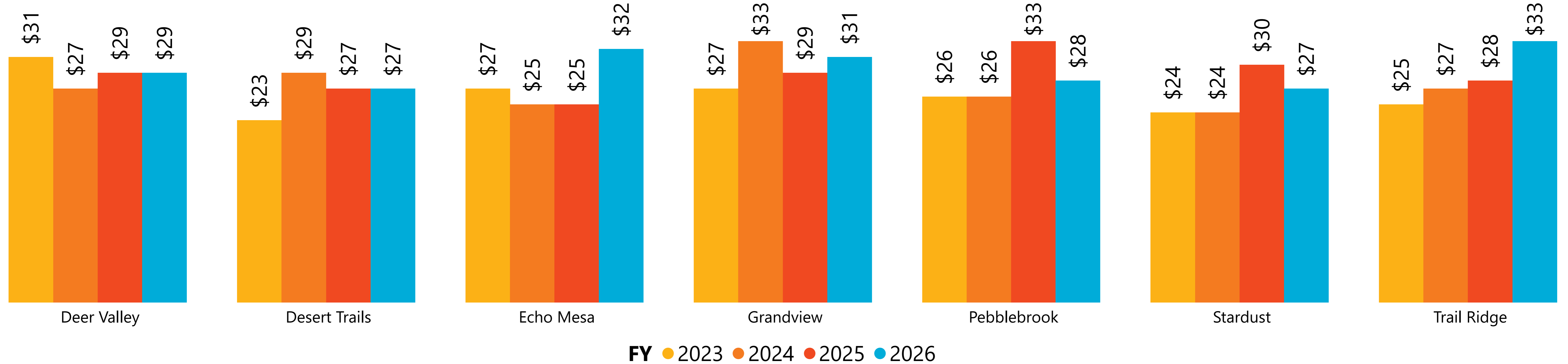
1,710 Range Cards sold is below prior year by 53 cards or 3.2% and above budget by 321 cards or 23.1%.



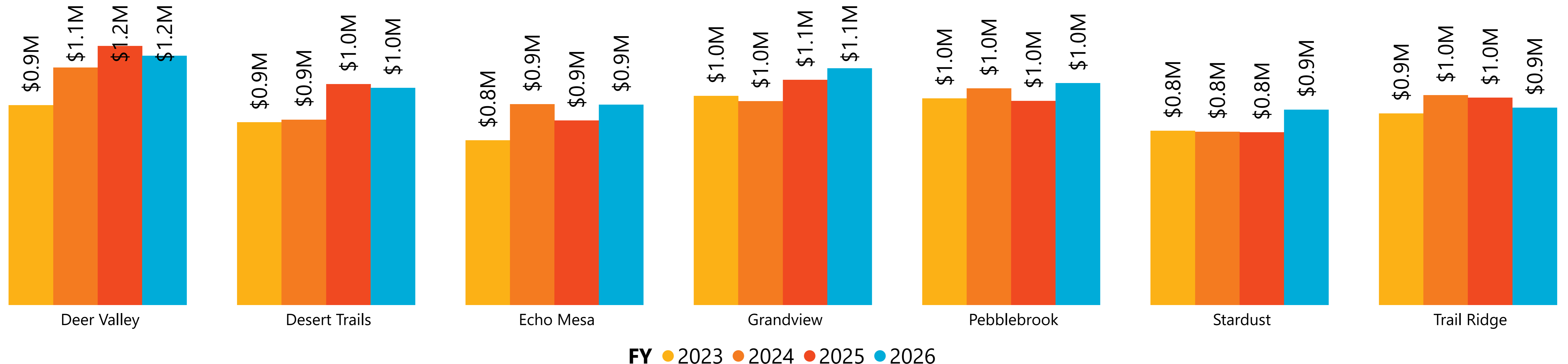
Golf Fees by Course and Fiscal Year

For each Fiscal Year Starting with July thru March

Estimated Average Golf Fee by Course and Fiscal Year



Estimated Golf Fee Revenue by Course and Fiscal Year



Average Golf Fee by Member Type

Final Breakdown	2023	2024	2025	2026
Guest	\$47	\$49	\$56	\$60
Public	\$40	\$37	\$38	\$41
Member	\$23	\$24	\$25	\$26
Employee	\$3	\$3	\$4	\$4

Estimated Total Golf Fees by Member Type

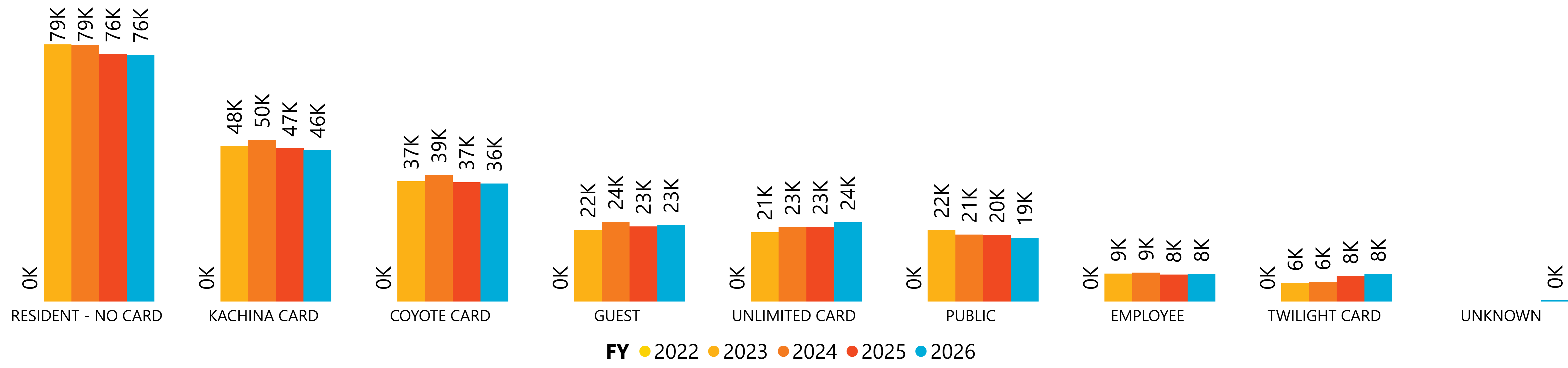
Final Breakdown	2023	2024	2025	2026
Member	\$4,302,175	\$4,743,369	\$4,842,434	\$4,897,198
Guest	\$1,046,764	\$1,192,365	\$1,292,850	\$1,410,713
Public	\$884,281	\$758,526	\$772,787	\$808,661
Employee	\$28,932	\$30,828	\$33,750	\$34,140



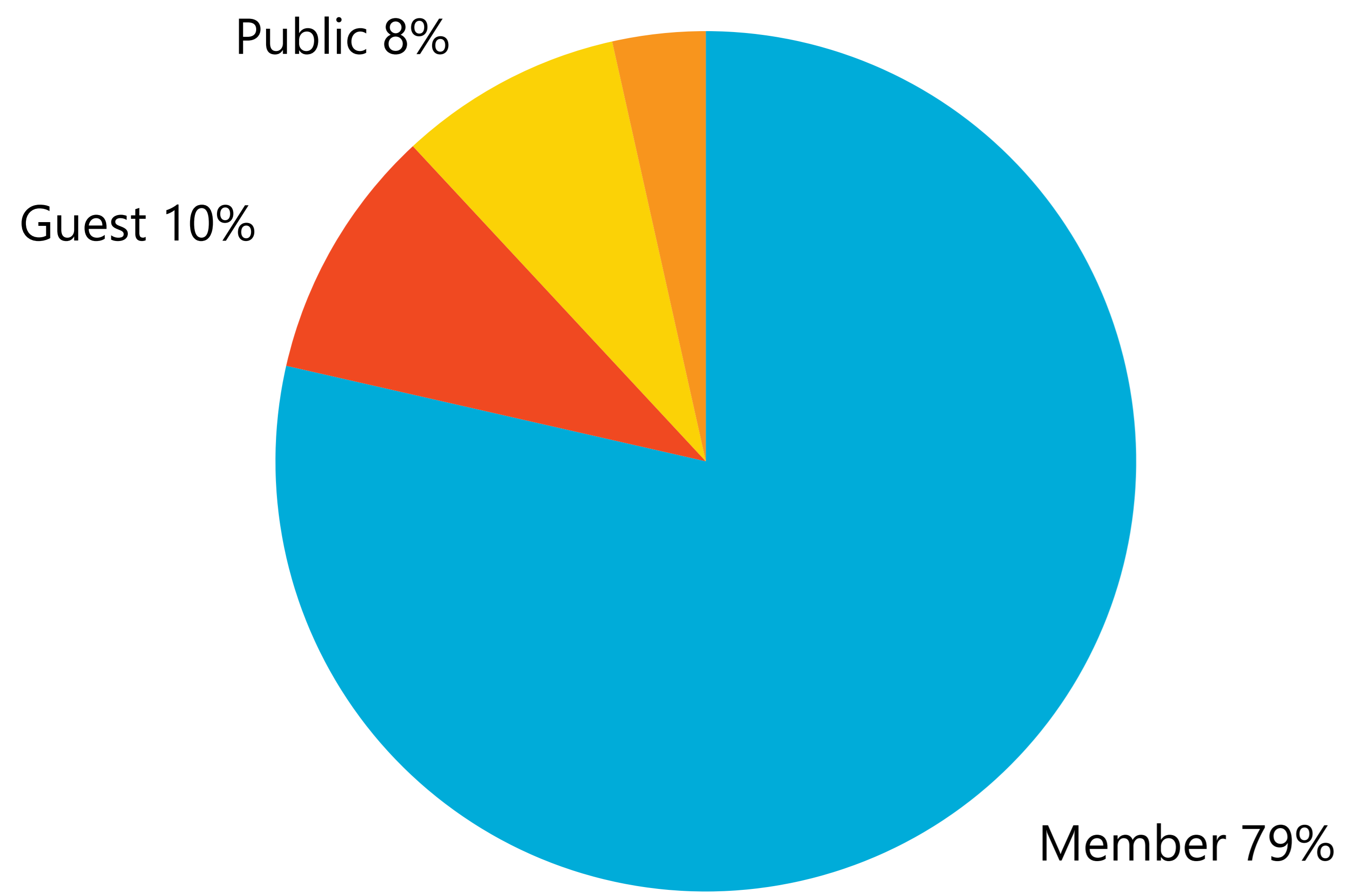
Golf Rounds by Player Type per Fiscal Year

For each Fiscal Year Starting with July thru March

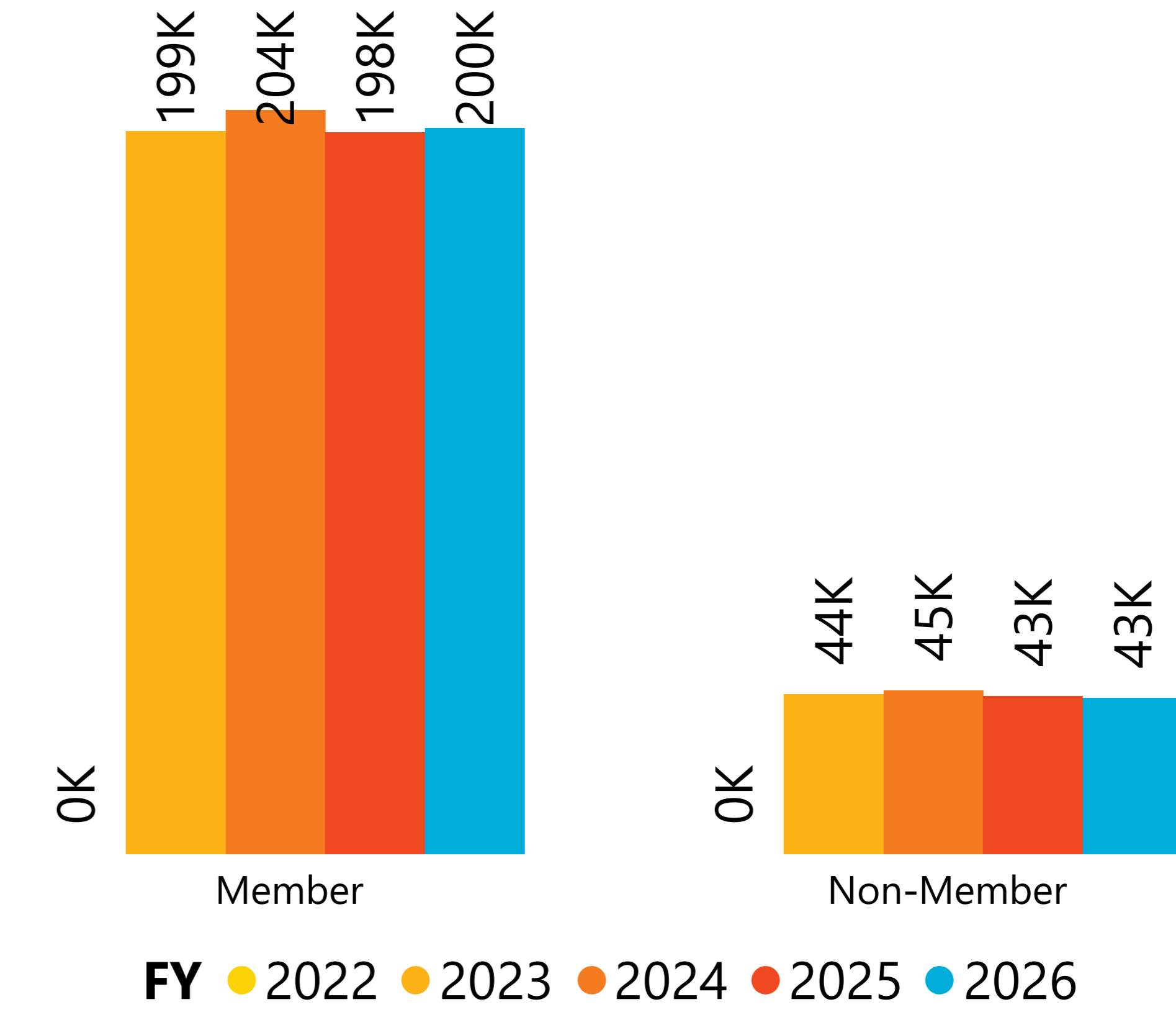
Round Count by Member Card Type and Fiscal Year



Round Count by Player Type for the Current Fiscal Year




Round Count by Player Type and Fiscal Year



Estimated Total Golf Fees by Player Final Breakdown

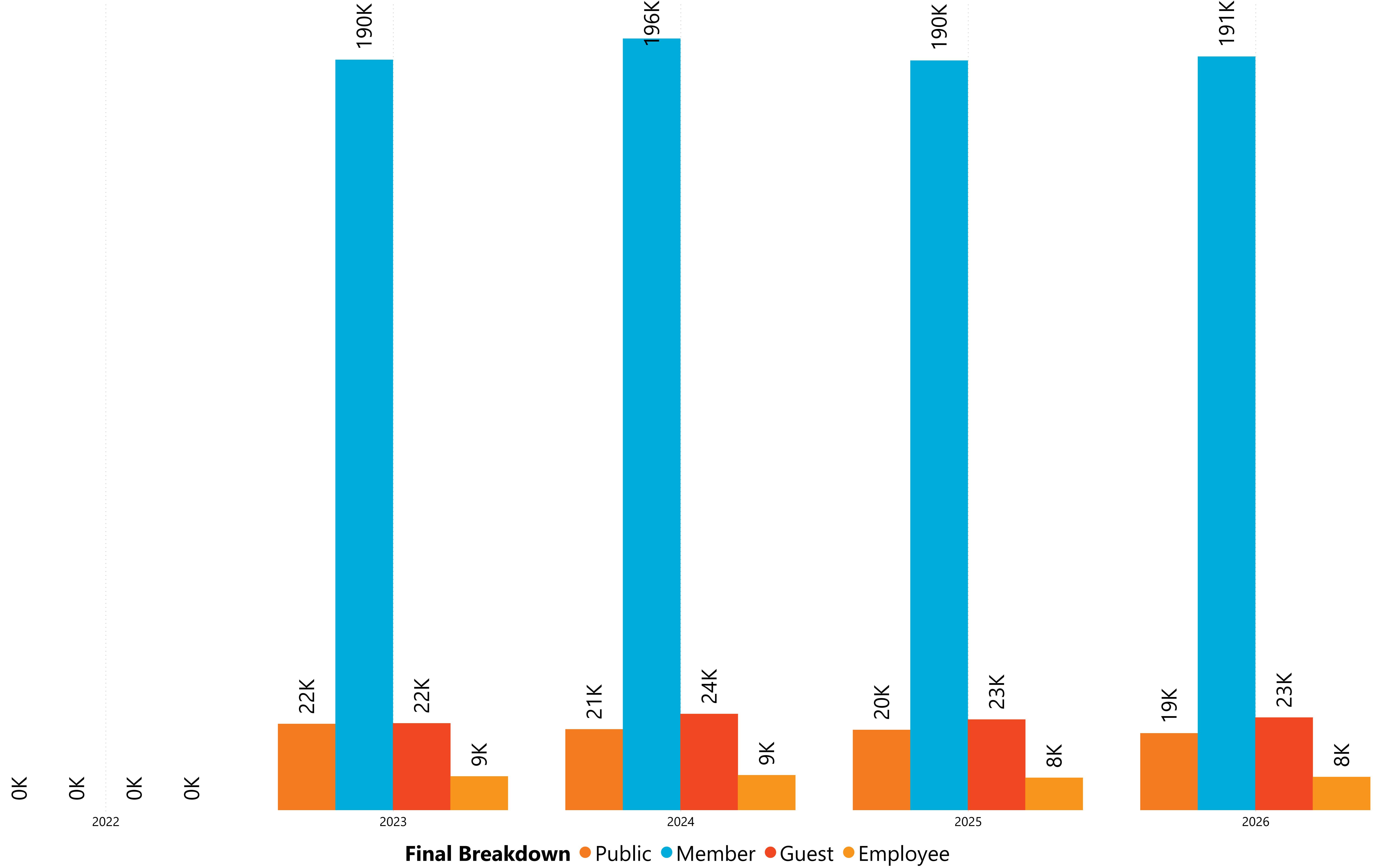
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Golf Rounds by Player Type and Fiscal Year

For each Fiscal Year Starting with July thru March

Round Count by Player Type and Fiscal Year

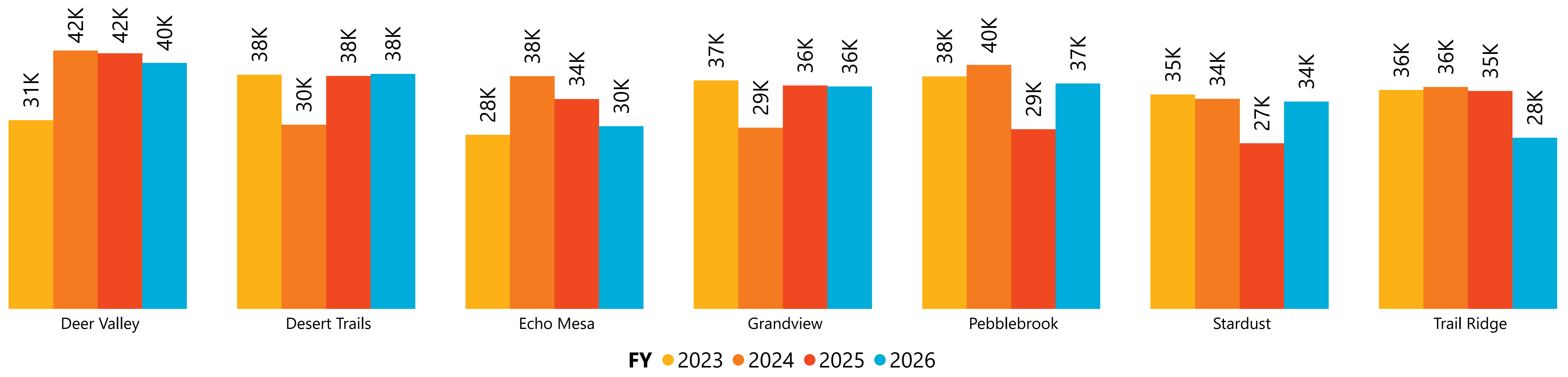




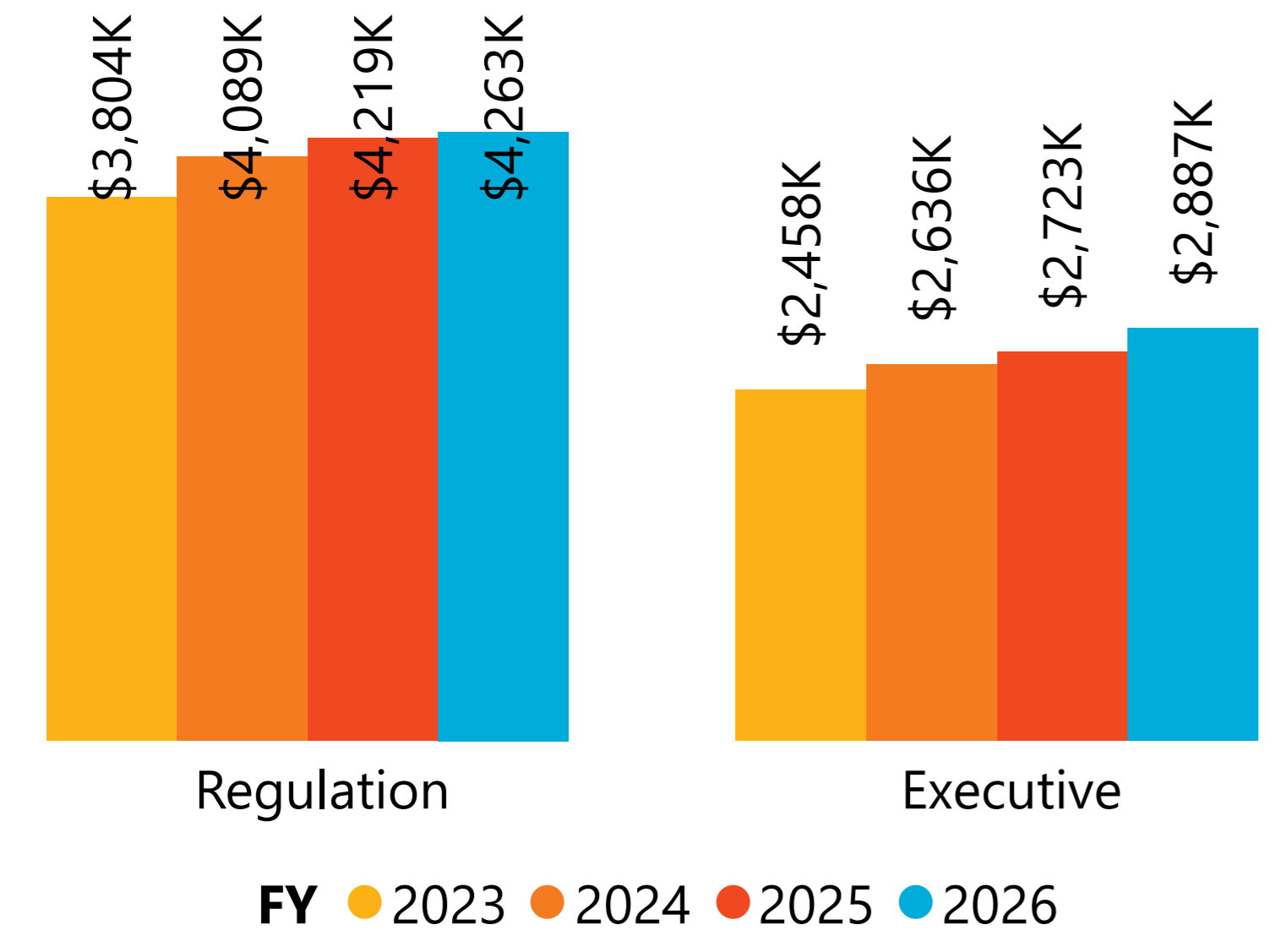
Golf Rounds & Fees by Course and Fiscal Year

For each Fiscal Year Starting with July thru March

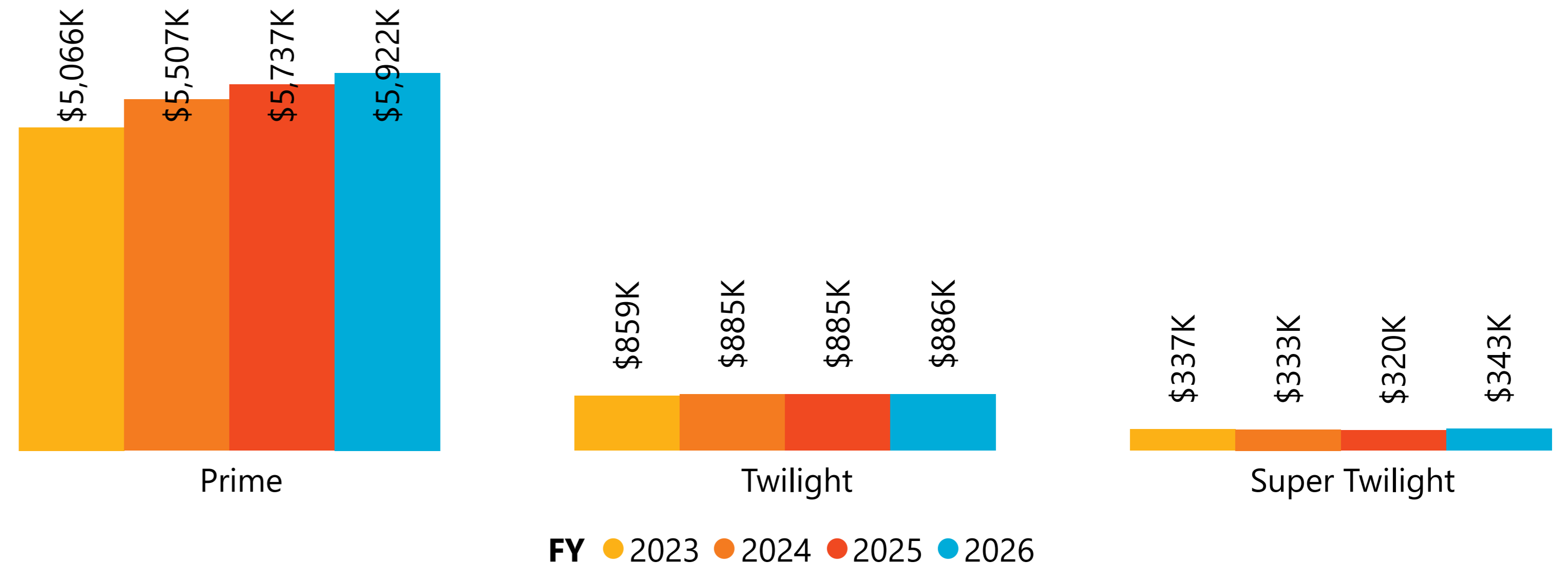
Estimated Average Golf Fee by Course and Fiscal Year



Estimated Golf Fee Revenue by Course and Fiscal Year



Estimated Golf Fee Revenue by Course and Fiscal Year



Estimated Average Golf Fee by Member Type

CourseName	2023	2024	2025	2026
Deer Valley	\$31	\$27	\$29	\$29
Desert Trails	\$23	\$29	\$27	\$27
Echo Mesa	\$27	\$25	\$25	\$32
Grandview	\$27	\$33	\$29	\$31
Pebblebrook	\$26	\$26	\$33	\$28
Stardust	\$24	\$24	\$30	\$27
Trail Ridge	\$25	\$27	\$28	\$33

Estimated Golf Fees by Golf Course and Fiscal Year

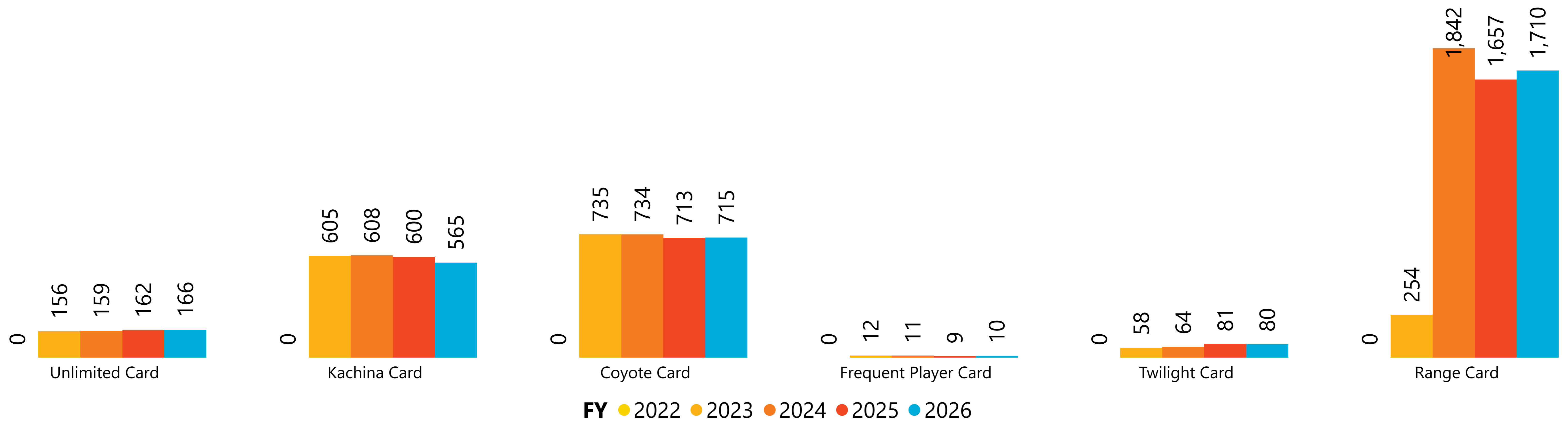
CourseName	2023	2024	2025	2026
Deer Valley	\$941,760	\$1,119,244	\$1,219,816	\$1,173,977
Desert Trails	\$860,716	\$873,430	\$1,040,333	\$1,023,015
Echo Mesa	\$776,055	\$945,706	\$869,191	\$943,885
Grandview	\$985,613	\$960,681	\$1,060,471	\$1,114,859
Pebblebrook	\$973,929	\$1,020,378	\$962,027	\$1,044,969
Stardust	\$821,108	\$816,738	\$813,652	\$920,547
Trail Ridge	\$902,972	\$988,911	\$976,331	\$929,460



Golf Cards Sold by Card Type and Fiscal Year

For each Fiscal Year Starting with July thru March

Golf Cards Sold by Quantity and Fiscal Year



Golf Card Revenue by Card Type and Fiscal Year

