



CFO's Golf Report 2.2

For the month of October and Fiscal Year 2026

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Monthly Summary for Golf Rounds & Golf Cards Sold

For the month of October and Fiscal Year 2026

October's 22,117 rounds are above prior year by 888 rounds or 4.2% and above budget by 888 rounds or 4.2%.

12,959 Regulation rounds are above prior year by 182 rounds or 1.4% and above budget by 182 rounds or 1.4%.

9,158 Executive rounds are above prior year by 706 rounds or 8.4% and above budget by 706 rounds or 8.4%.

17,708 Member rounds are above prior year by 1,088 rounds or 6.5% and above budget by 1,081 rounds or 6.5%.

1,690 Guest rounds are above prior year by 154 rounds or 10.0% and above budget by 159 rounds or 10.4%.

1,822 Public rounds are below prior year by (362) rounds or (16.6%) and below budget by (360) rounds or (16.5%).

897 Employee rounds are above prior year by 8 rounds or 0.9% and above budget by 8 rounds or 0.9%.

14,417 Prime rounds are below prior year by (557) rounds or (3.7%) and below budget by (557) rounds or (3.7%).

4,650 Twilight rounds are above prior year by 688 rounds or 17.4% and above budget by 688 rounds or 17.4%.

3,050 Super Twilight rounds are above prior year by 757 rounds or 33.0% and above budget by 757 rounds or 33.0%.

34 Unlimited Cards sold is above prior year by 1 or 3.0% and above budget by 1 cards or 3.0%.

114 Kachina Cards sold is above prior year by 9 or 8.6% and above budget by 12 cards or 11.8%.

143 Coyote Cards sold is below prior year by (2) or (1.4%) and below budget by (1) cards or (0.7%).

11 Twilight Cards sold is above prior year by 2 cards or 22.2% and above budget by 2 cards or 22.2%.

3 Frequent Play Cards sold is above prior year by 3 cards or 0.0% and above budget by 2 cards or 200.0%.

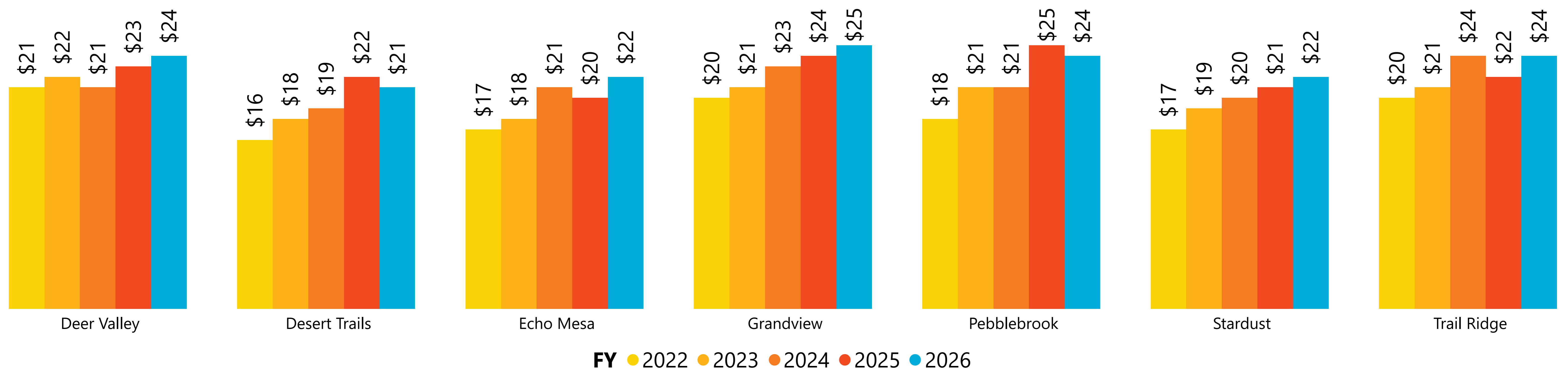
186 Range Cards sold is above prior year by 26 or 16.3% and above budget by 26 cards or 16.3%.



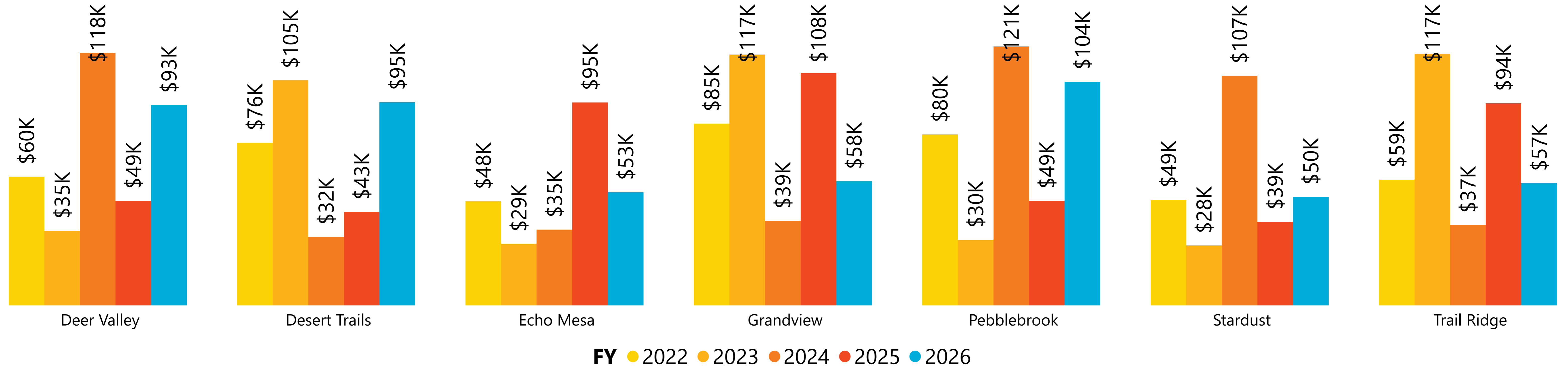
Golf Fees

For the month of October and Fiscal Year 2026

Average Golf Fee by Course and Fiscal Year



Estimated Golf Fee Revenue by Course and Fiscal Year



Average Golf Fee by Member Type

Final Breakdown	2022	2023	2024	2025	2026
Guest	\$31	\$35	\$38	\$47	\$48
Public	\$30	\$33	\$31	\$35	\$36
Member	\$16	\$18	\$19	\$20	\$20
Employee	\$0	\$0	\$0	\$0	\$0

Estimated Total Golf Fees by Member Type

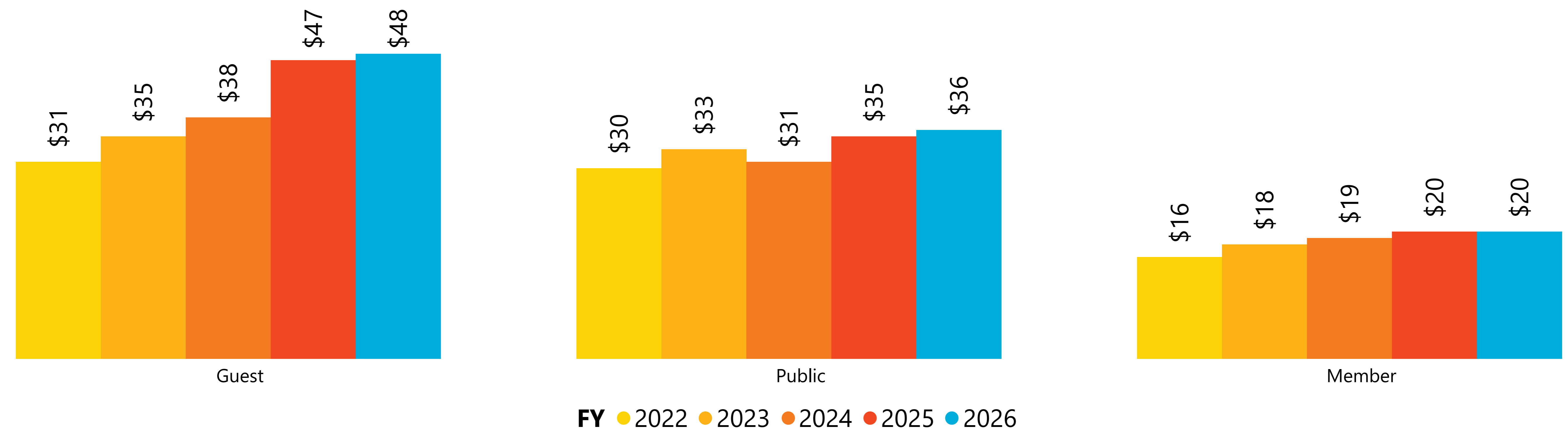
Final Breakdown	2022	2023	2024	2025	2026
Member	\$312,647	\$319,365	\$354,138	\$327,196	\$362,796
Public	\$100,018	\$90,694	\$66,705	\$76,394	\$65,242
Guest	\$43,541	\$50,331	\$68,270	\$72,916	\$81,734
Employee	\$0	\$0	\$0	\$0	\$0



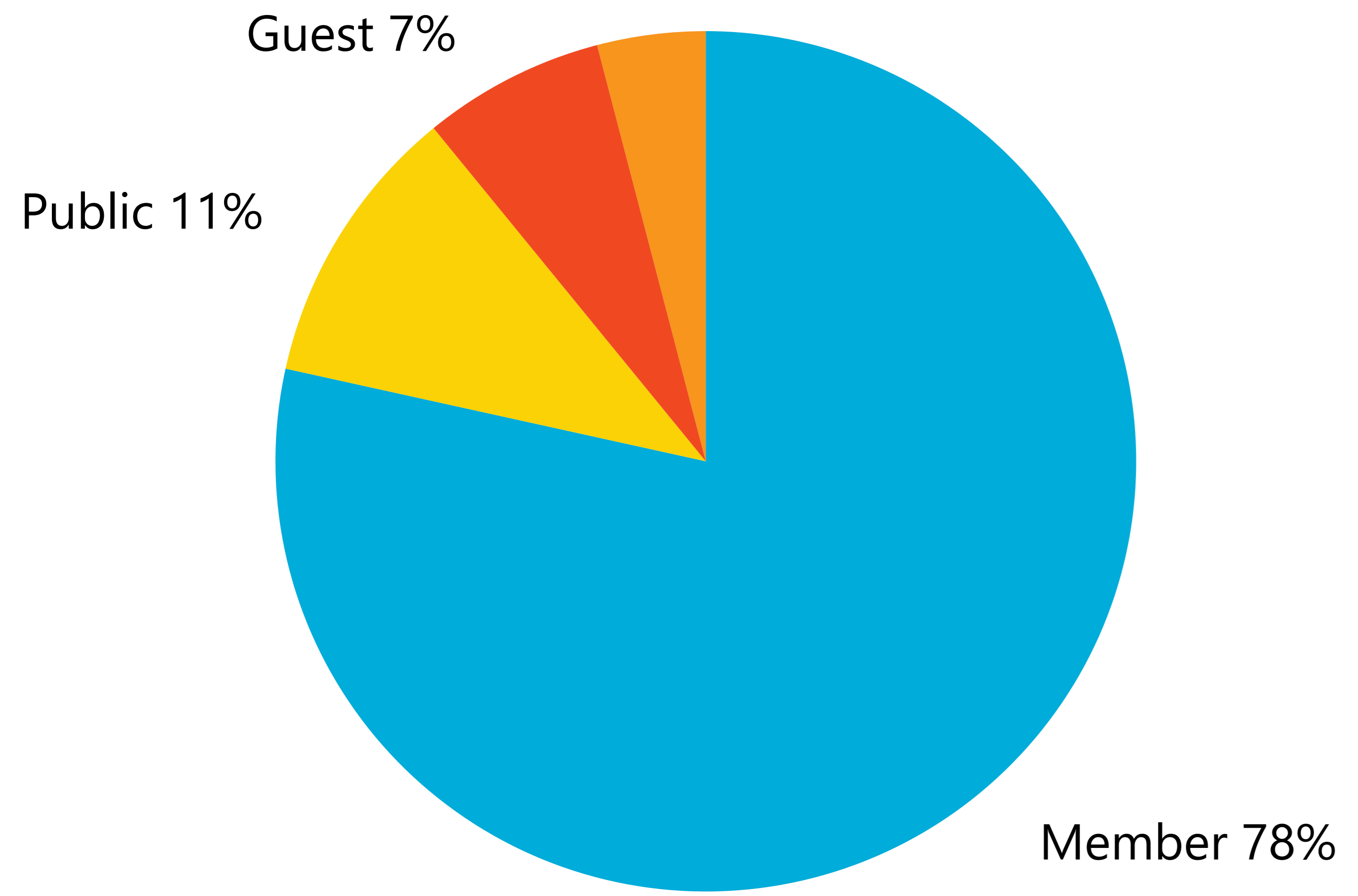
Golf Rounds by Player Type

For the month of October and Fiscal Year 2026

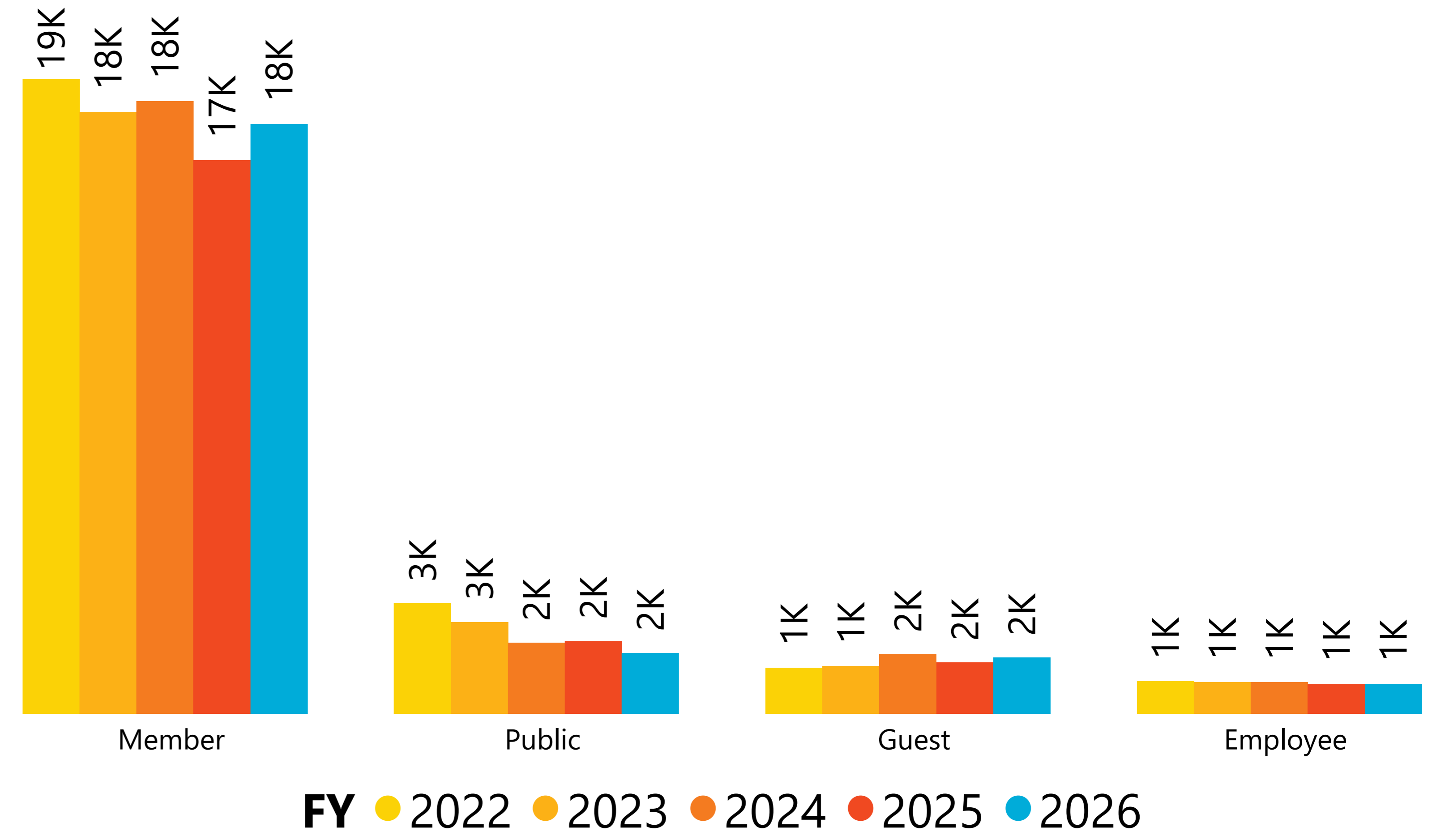
Average Golf Fee by Player Type and Fiscal Year



Round Count by Members Type for Current Fiscal Month



Round Count by Player Type and Fiscal Year



Estimated Total Golf Fees by Member Status

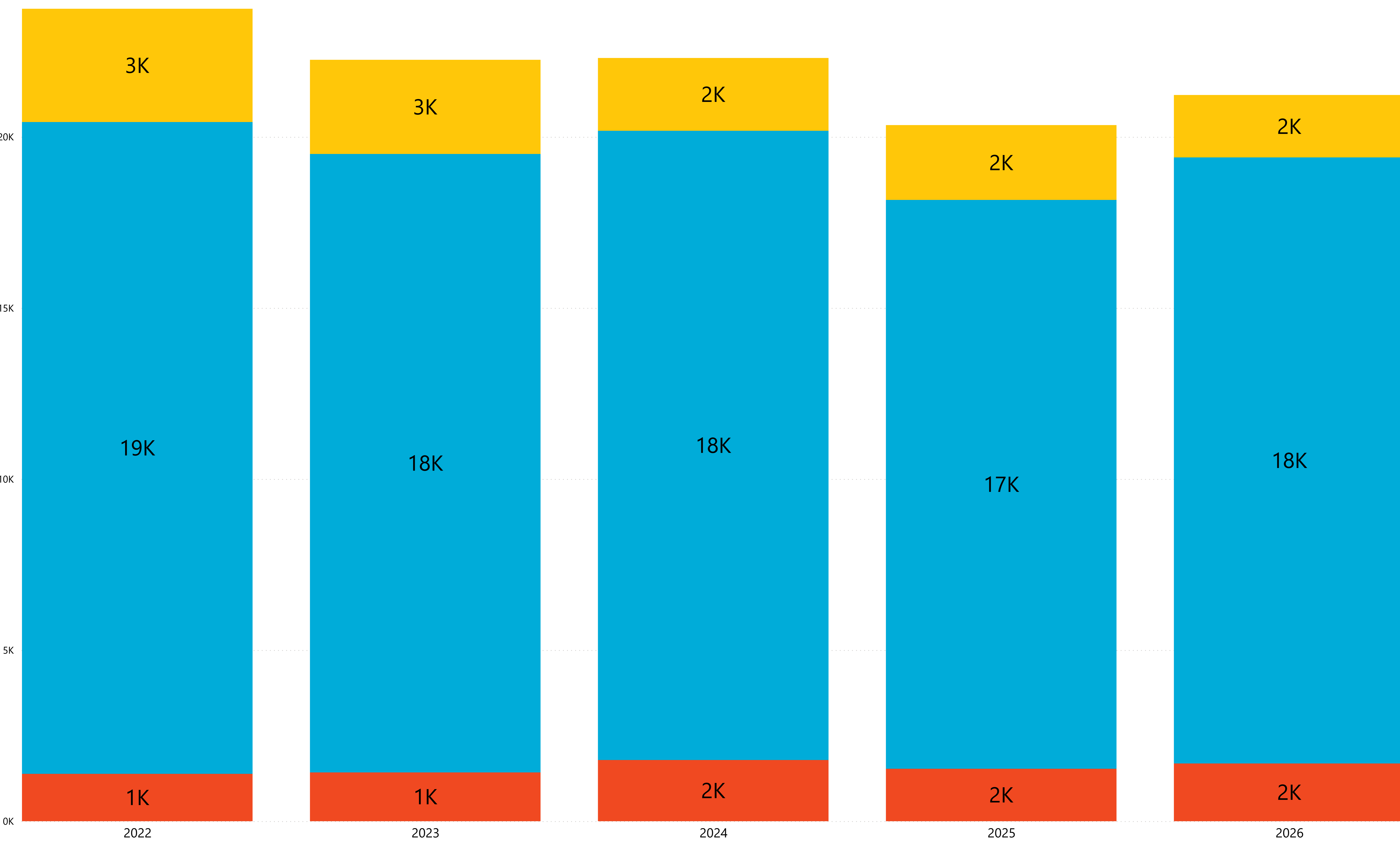
Member Status	2022	2023	2024	2025	2026
Member	\$312,647	\$319,365	\$354,138	\$327,196	\$362,796
Non-Member	\$143,559	\$141,025	\$134,975	\$149,310	\$146,976



Rounds by Player Type per Fiscal Year

For the month of October and Fiscal Year 2026

Round Count by Player Type and Fiscal Year



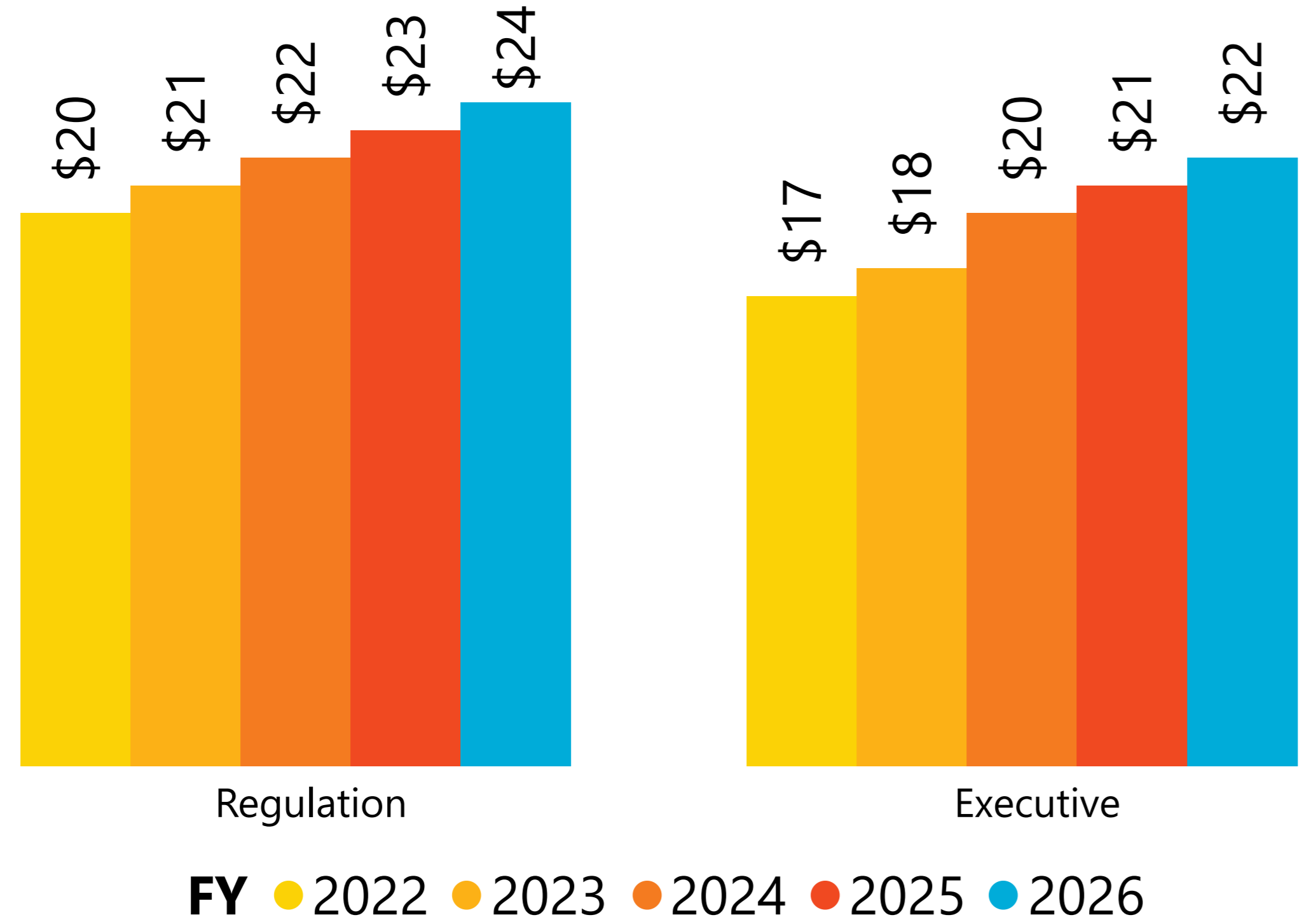
Final Breakdown ● Guest ● Member ● Public



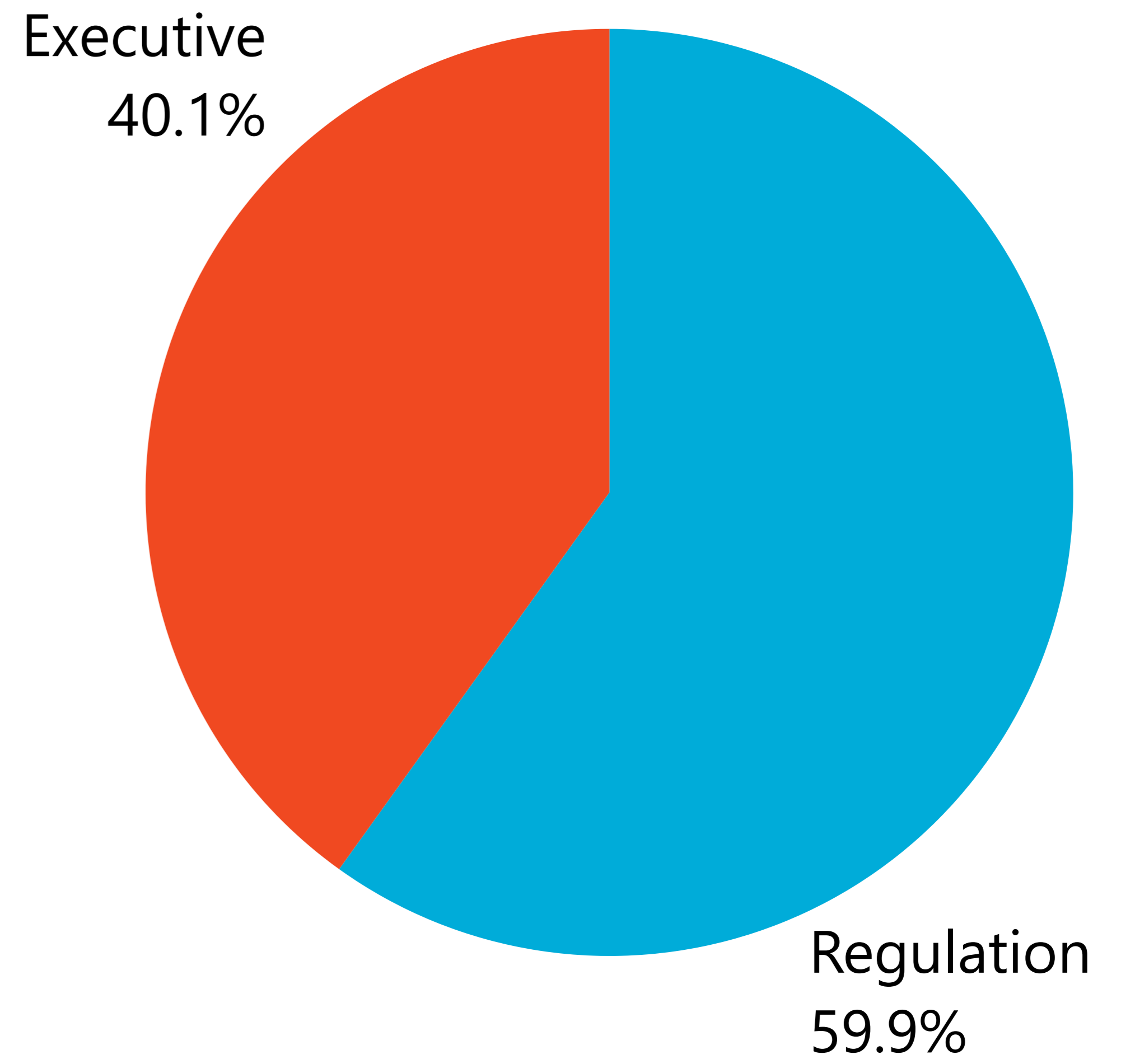
Golf Fees

For the month of October and Fiscal Year 2026

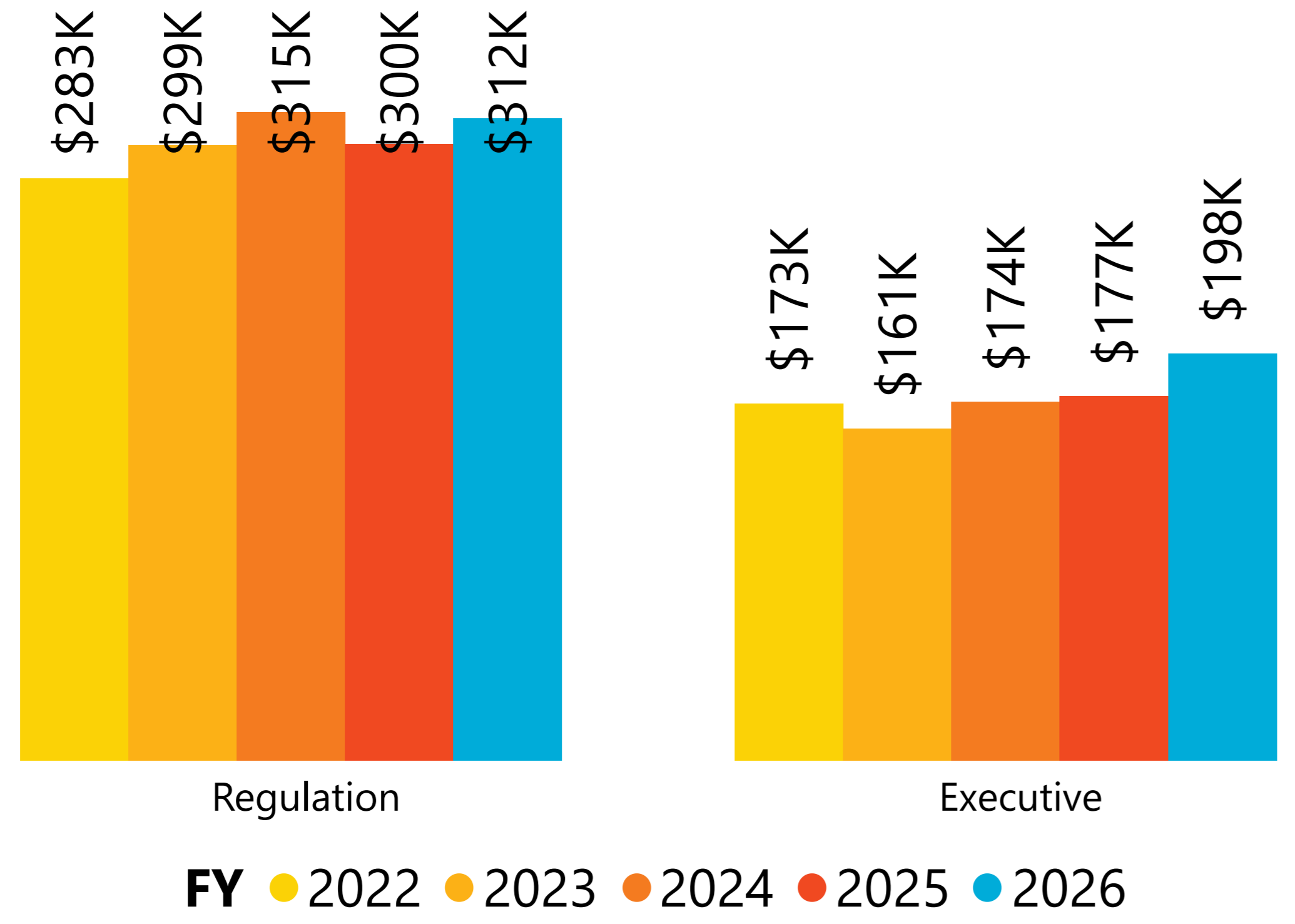
Average Golf Fee per Golf Round by Course Type and Fiscal Year



Golf Rounds by Course Type



Estimated Total Golf Fee Revenue by Course Type Fiscal Year



Course Type ● Regulation ● Executive

Average Golf Fee by Member Type

Course Type	2022	2023	2024	2025	2026
Regulation	\$20	\$21	\$22	\$23	\$24
Executive	\$17	\$18	\$20	\$21	\$22

Estimated Total Golf Fees by Member Type

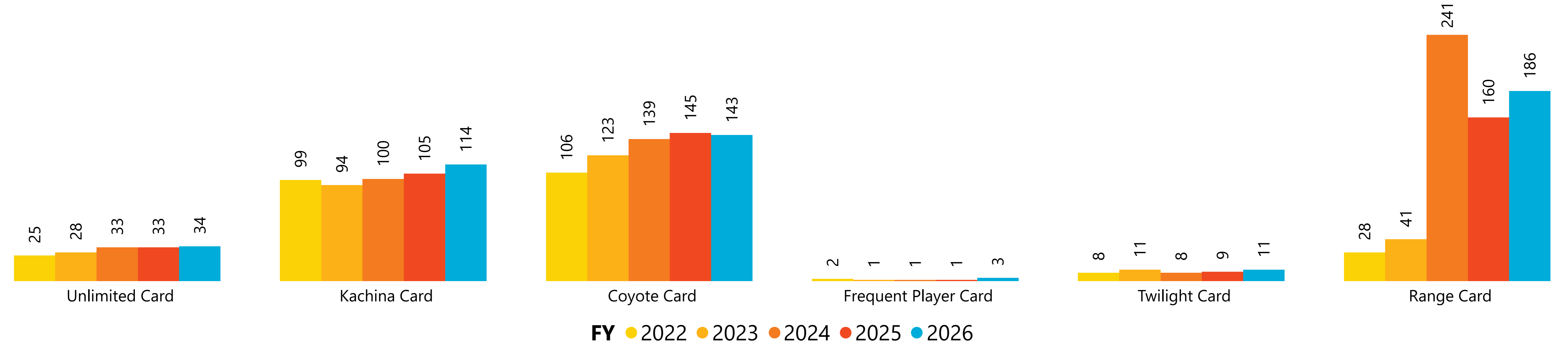
Course Type	2022	2023	2024	2025	2026
Regulation	\$282,735	\$299,022	\$314,913	\$299,593	\$312,009
Executive	\$173,471	\$161,368	\$174,200	\$176,913	\$197,763



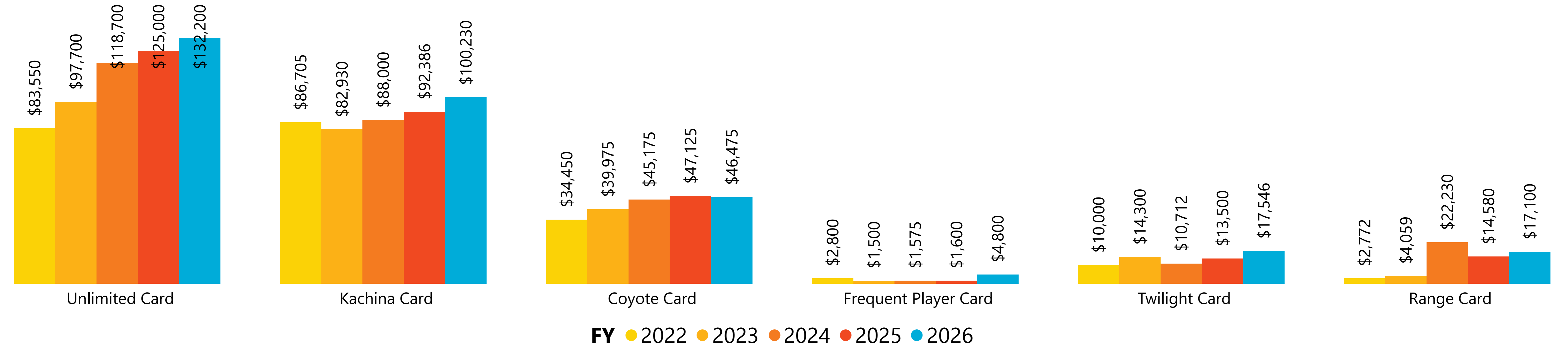
Monthly Summary for Golf Cards Sold - Quantities & Estimated Revenue

For the month of October and Fiscal Year 2026

Golf Card Sales Quantity for the Fiscal Month by Card Type / Price Level ID and Fiscal Year



Estimated Golf Card Sales Revenue for the Fiscal Month by Card Type / Price Level ID and Fiscal Year



Estimated Card Sales Revenue for the Fiscal Month by Card Type and Fiscal Year

Golf Card Name	2022	2023	2024	2025	2026
Unlimited Card	25	28	33	33	34
Kachina Card	99	94	100	105	114
Coyote Card	106	123	139	145	143
Frequent Player Card	2	1	1	1	3
Twilight Card	8	11	8	9	11
Range Card	28	41	241	160	186

Estimated Card Sales Revenue for the Fiscal Month by Card Type and Fiscal Year

Golf Card Name	2022	2023	2024	2025	2026
Unlimited Card	\$83,550	\$97,700	\$118,700	\$125,000	\$132,200
Kachina Card	\$86,705	\$82,930	\$88,000	\$92,386	\$100,230
Coyote Card	\$34,450	\$39,975	\$45,175	\$47,125	\$46,475
Frequent Player Card	\$2,800	\$1,500	\$1,575	\$1,600	\$4,800
Twilight Card	\$10,000	\$14,300	\$10,712	\$13,500	\$17,546
Range Card	\$2,772	\$4,059	\$22,230	\$14,580	\$17,100



Fiscal Year 2026 Summary for Golf Rounds & Golf Cards Sold

Current FYTD 7/1/2025 thru 10/31/2025

FY-2026's 68,026 rounds are above prior year by 2,782 rounds or 4.3% and above budget by 2,782 rounds or 4.3%.

42,171 Regulation rounds are above prior year by 1,643 rounds or 4.1% and above budget by 1,643 rounds or 4.1%.

25,855 Executiverounds are above prior year by 1,139 rounds or 4.6% and above budget by 1,139 rounds or 4.6%.

52,468 Member rounds are above prior year by 2,088 rounds or 4.1% and above budget by 2,075 rounds or 4.1%.

4,949 Guest rounds are above prior year by 746 rounds or 17.7% and above budget by 753 rounds or 17.9%.

7,102 Public rounds are below prior year by (104) rounds or (1.4%) and below budget by (107) rounds or (1.5%).

3,507 Employee rounds are above prior year by 52 rounds or 1.5% and above budget by 61 rounds or 1.8%.

49,826 Prime rounds are above prior year by 504 rounds or 1.0% and above budget by 504 rounds or 1.0%.

11,889 Twilight rounds are above prior year by 931 rounds or 8.5% and above budget by 931 rounds or 8.5%.

6,311 Super Twilight rounds are above prior year by 1,347 rounds or 27.1% and above budget by 1,347 rounds or 27.1%.

70 Unlimited Cards sold is below prior year by 2 cards or 2.9% and above budget by 4 cards or 6.1%.

188 Kachina Cards sold is below prior year by 3 cards or 1.6% and above budget by 9 cards or 5.0%.

199 Coyote Cards sold is below prior year by 4 cards or 2.1% and above budget by 6 cards or 3.1%.

26 Twilight Cards sold is below prior year by 3 cards or 13.0% and above budget by 3 cards or 13.0%.

3 CNP Frequent Play Cards sold is below prior year by 1 card or 50.0% and above budget by 1 card or 50.0%.

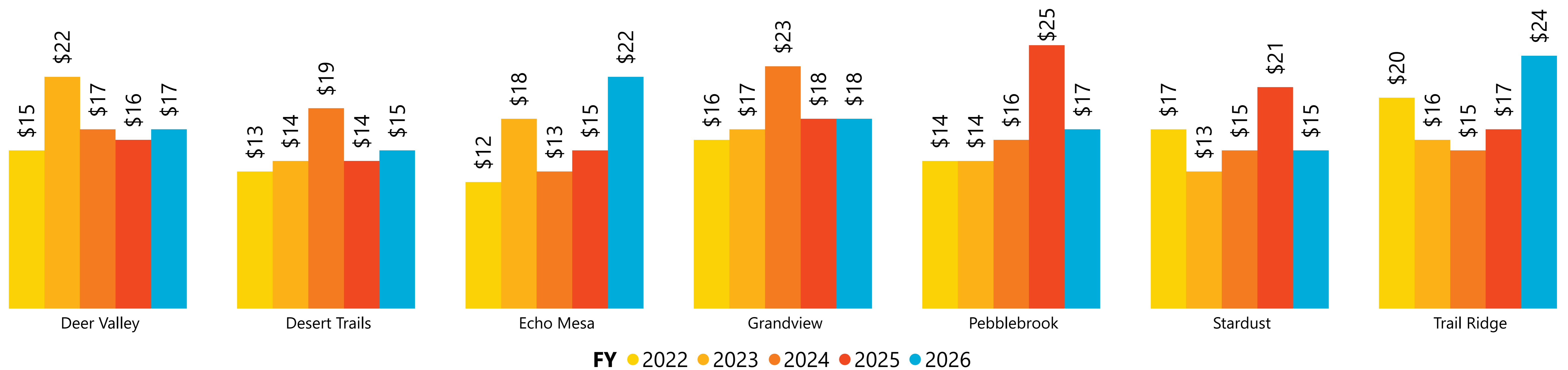
436 Range Cards sold is below prior year by 49 cards or 12.7% and above budget by 49 cards or 12.7%.



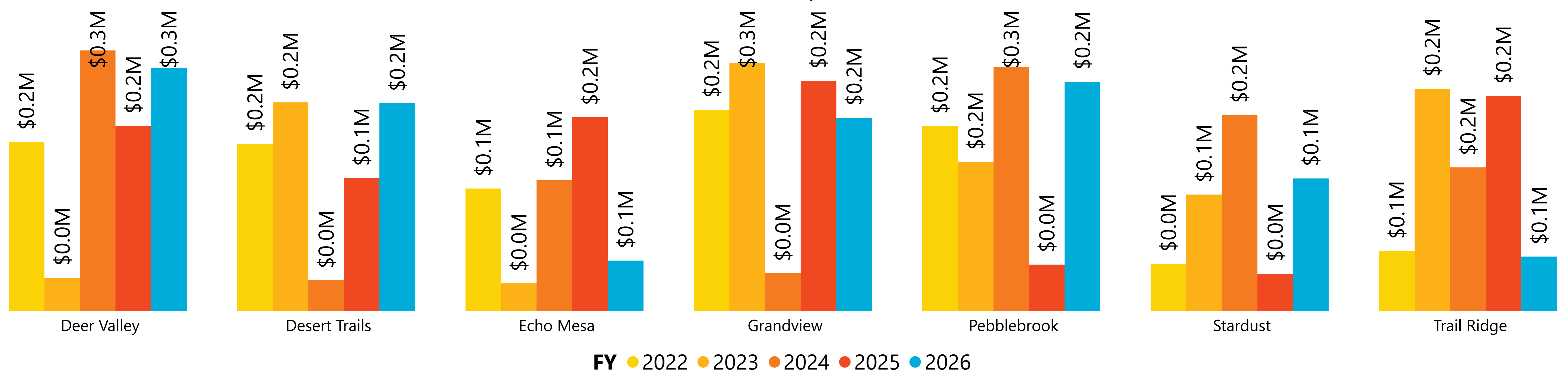
Golf Fees by Course and Fiscal Year

For each Fiscal Year Starting with July thru October

Estimated Average Golf Fee by Course and Fiscal Year



Estimated Golf Fee Revenue by Course and Fiscal Year



Average Golf Fee by Member Type

Final Breakdown	2022	2023	2024	2025	2026
Guest	\$28	\$31	\$32	\$36	\$36
Public	\$26	\$28	\$27	\$28	\$28
Member	\$13	\$13	\$14	\$15	\$15
Employee	\$0	\$0	\$0	\$0	\$0

Estimated Total Golf Fees by Member Type

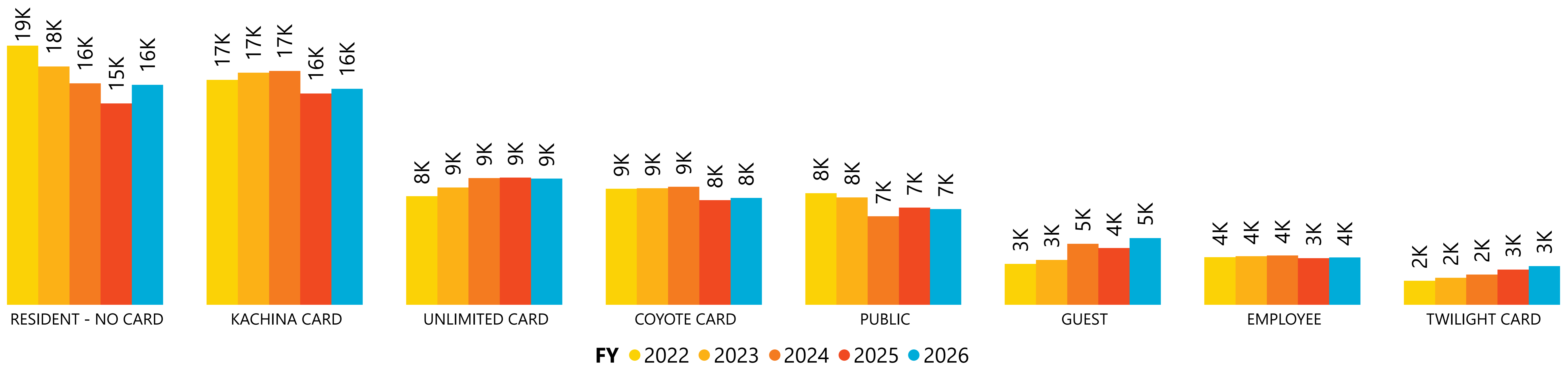
Final Breakdown	2022	2023	2024	2025	2026
Member	\$697,647	\$727,337	\$773,435	\$737,314	\$787,740
Public	\$214,892	\$223,578	\$175,338	\$199,458	\$197,047
Guest	\$84,067	\$102,164	\$143,799	\$153,027	\$178,972
Employee	\$0	\$0	\$0	\$0	\$0



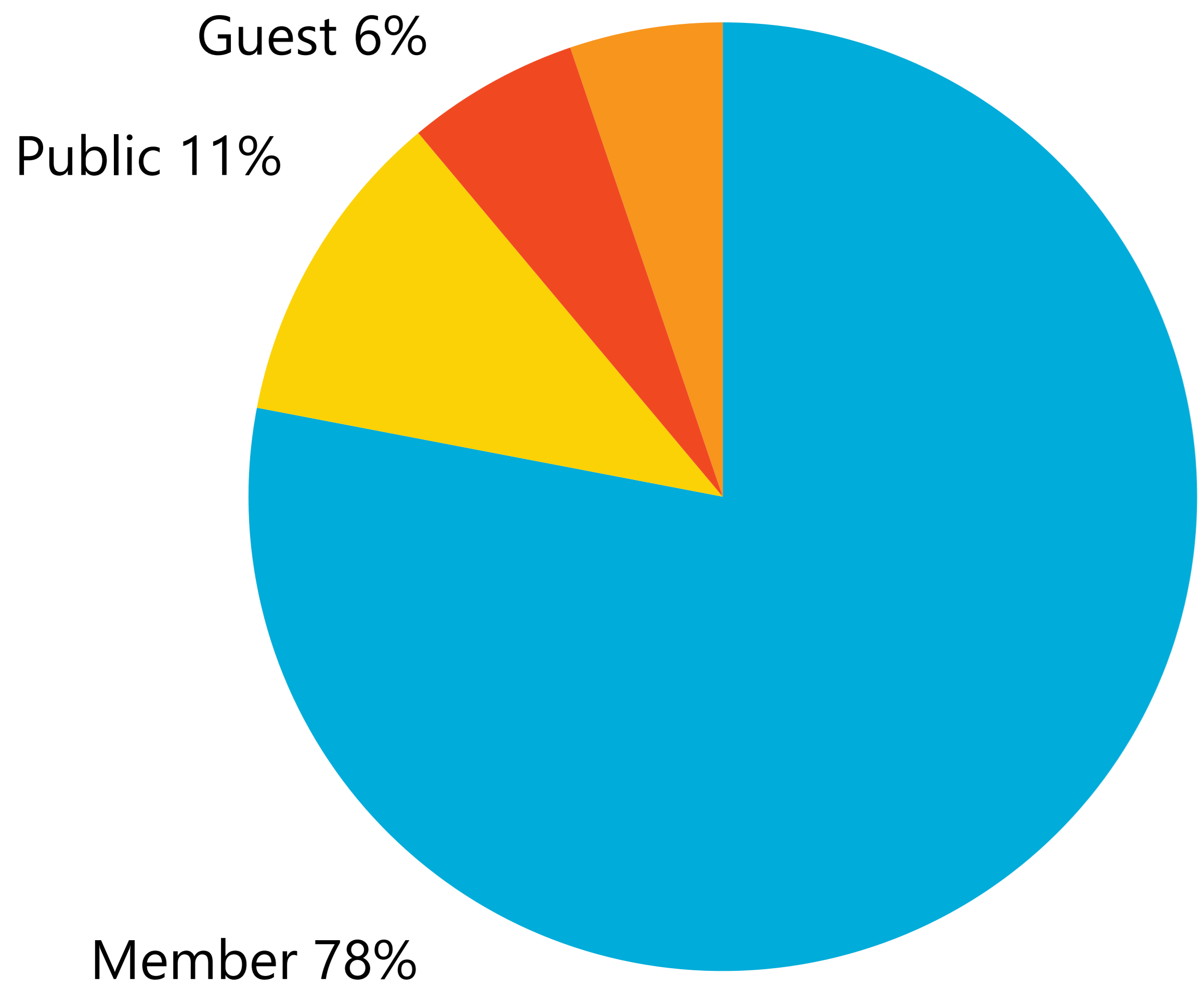
Golf Rounds by Player Type per Fiscal Year

For each Fiscal Year Starting with July thru October

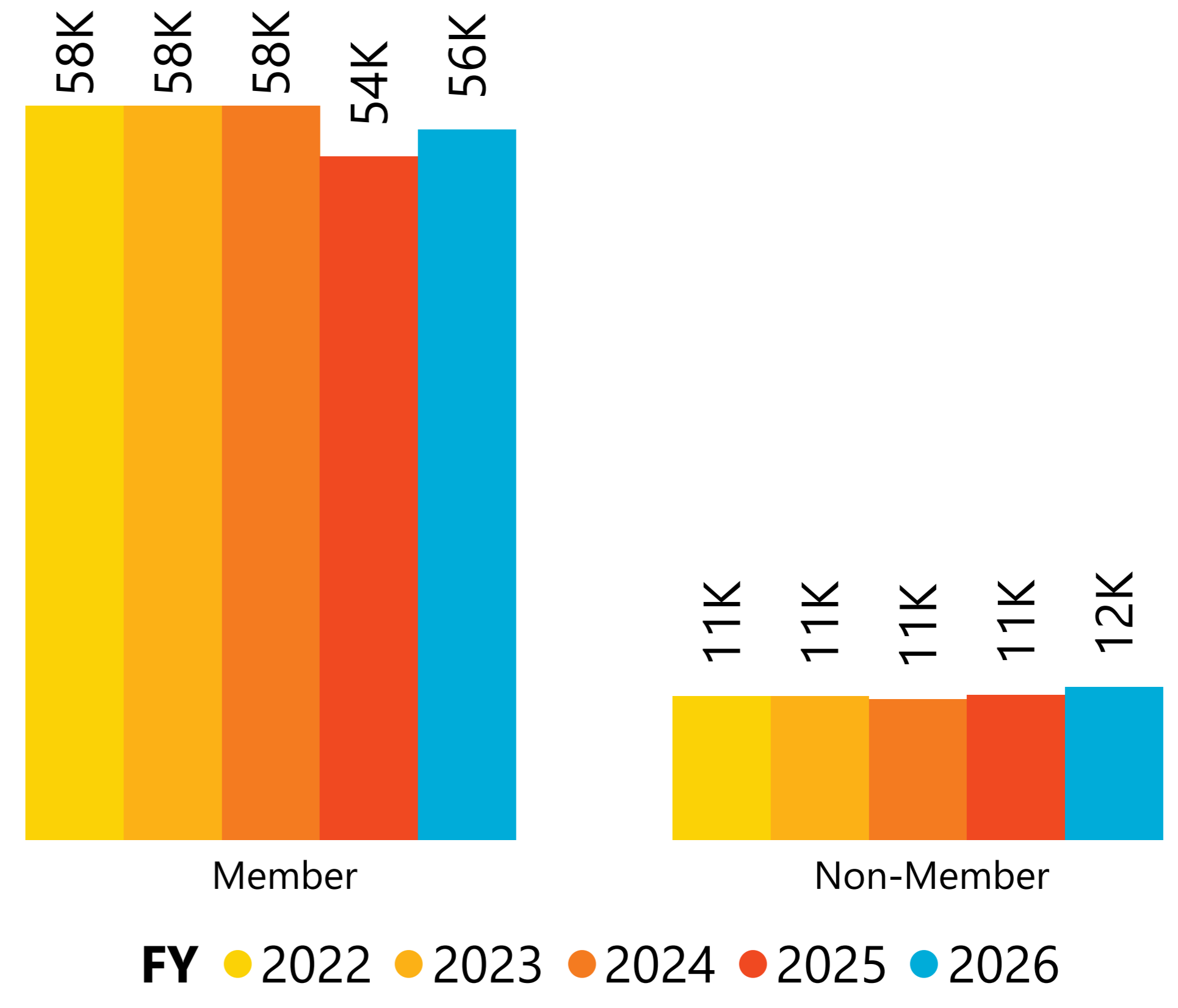
Round Count by Member Card Type and Fiscal Year



Round Count by Player Type for the Current Fiscal Year



Round Count by Player Type and Fiscal Year



Estimated Total Golf Fees by Player Final Breakdown

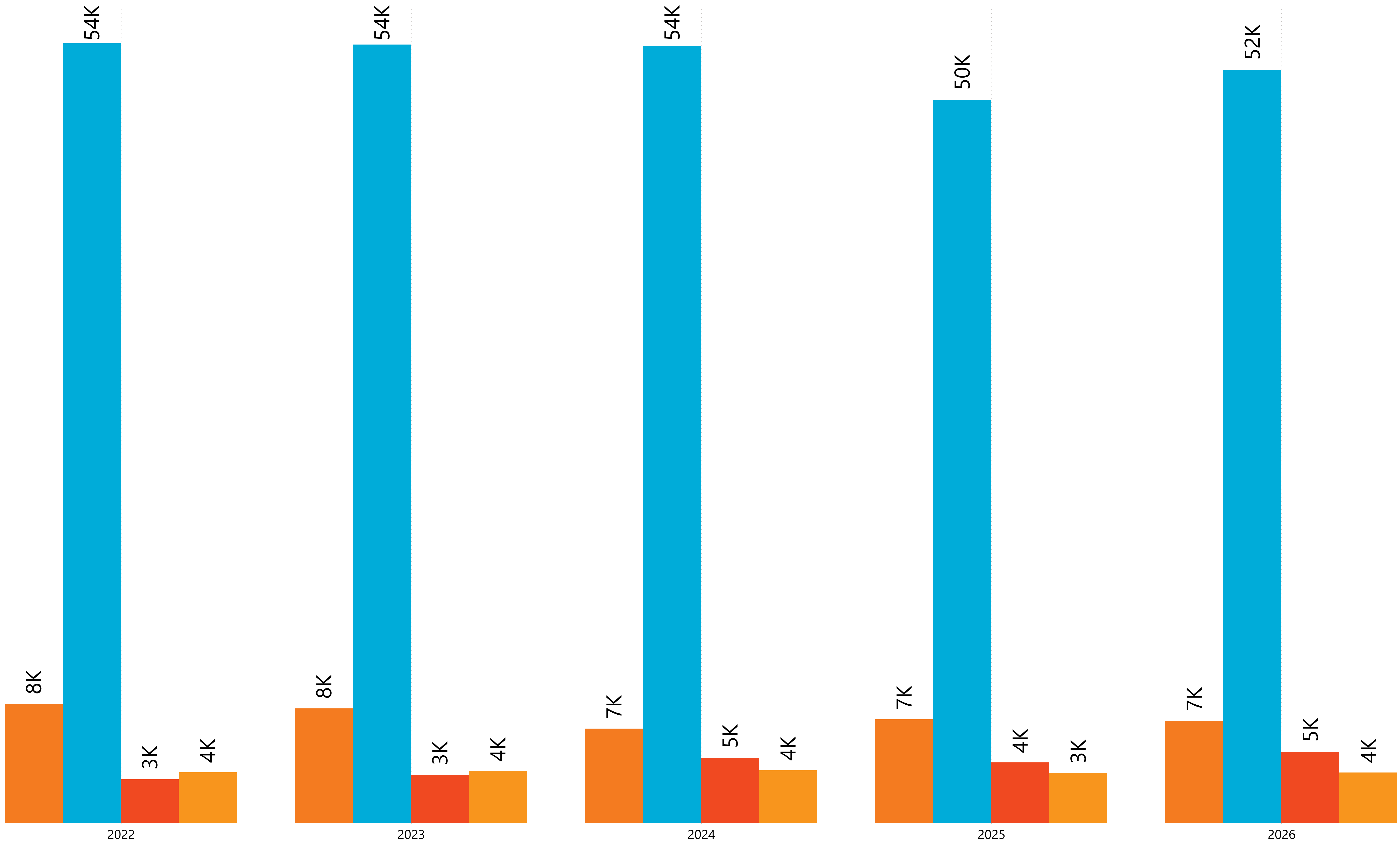
Final Breakdown	2022	2023	2024	2025	2026
Member	\$697,647	\$727,337	\$773,435	\$737,314	\$787,740
Public	\$214,892	\$223,578	\$175,338	\$199,458	\$197,047
Guest	\$84,067	\$102,164	\$143,799	\$153,027	\$178,972
Employee	\$0	\$0	\$0	\$0	\$0



Golf Rounds by Player Type and Fiscal Year

For each Fiscal Year Starting with July thru October

Round Count by Player Type and Fiscal Year



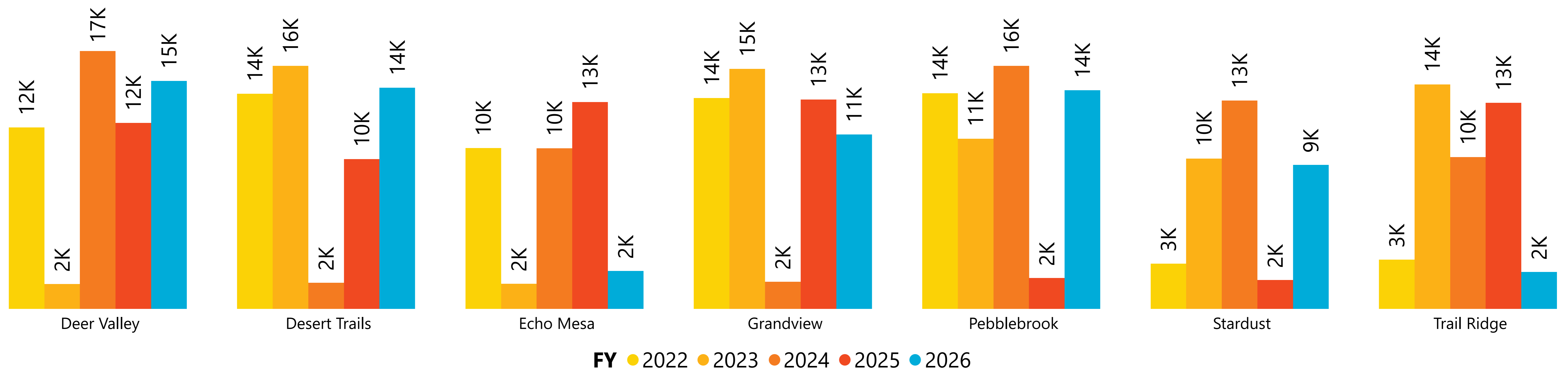
Final Breakdown ● Public ● Member ● Guest ● Employee



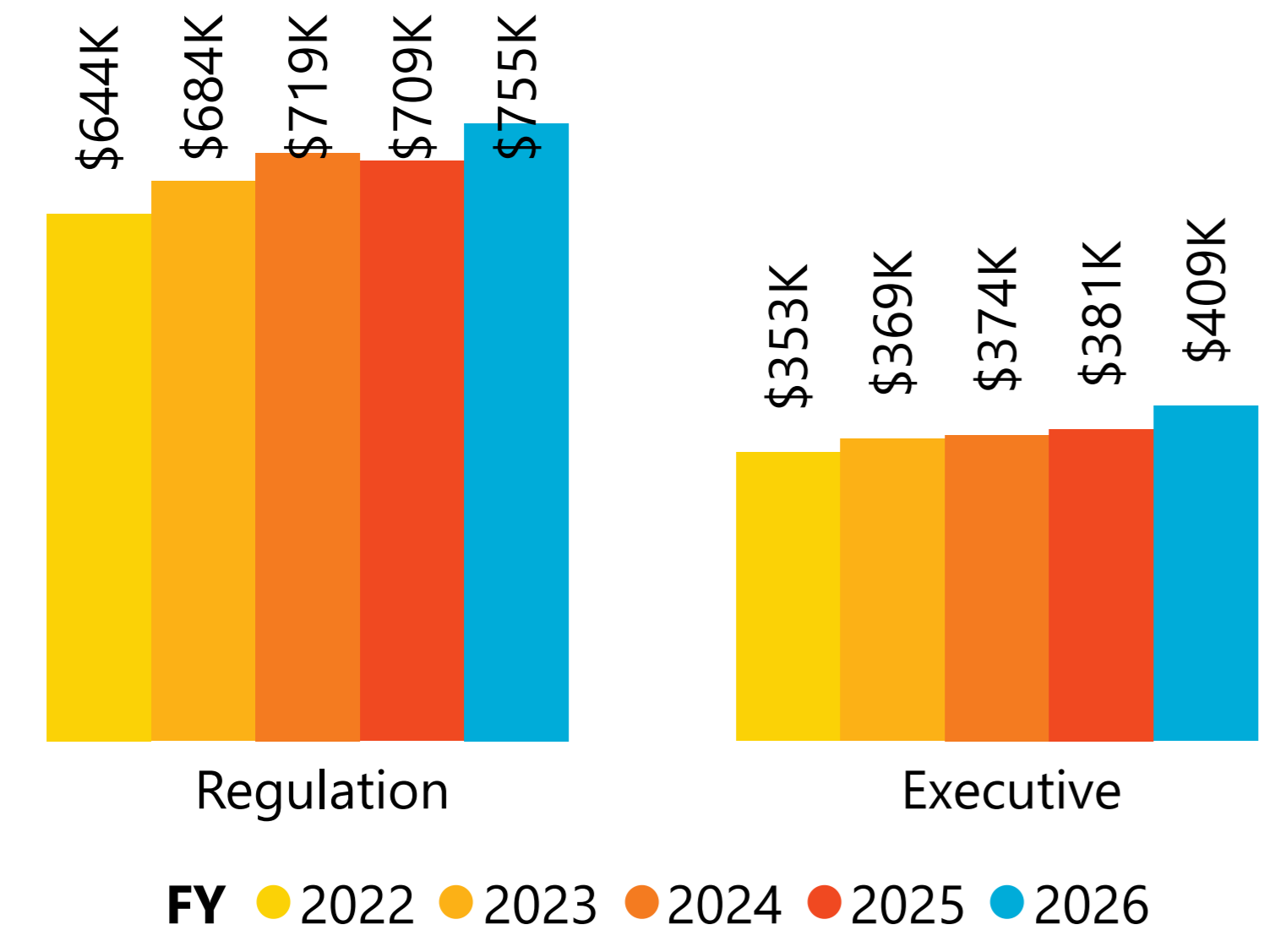
Golf Rounds & Fees by Course and Fiscal Year

For each Fiscal Year Starting with July thru October

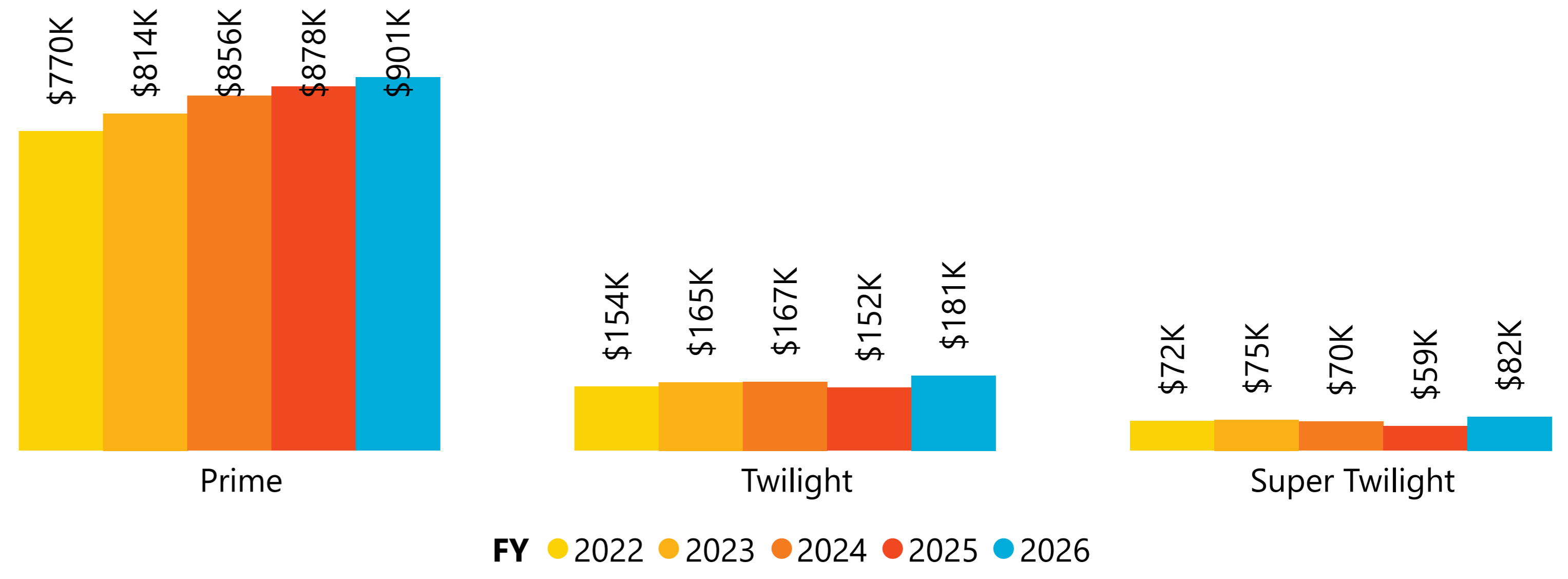
Estimated Average Golf Fee by Course and Fiscal Year



Estimated Golf Fee Revenue by Course and Fiscal Year



Estimated Golf Fee Revenue by Course and Fiscal Year



Estimated Average Golf Fee by Member Type

CourseName	2022	2023	2024	2025	2026
Deer Valley	\$15	\$22	\$17	\$16	\$17
Desert Trails	\$13	\$14	\$19	\$14	\$15
Echo Mesa	\$12	\$18	\$13	\$15	\$22
Grandview	\$16	\$17	\$23	\$18	\$18
Pebblebrook	\$14	\$14	\$16	\$25	\$17
Stardust	\$17	\$13	\$15	\$21	\$15
Trail Ridge	\$20	\$16	\$15	\$17	\$24

Estimated Golf Fees by Golf Course and Fiscal Year

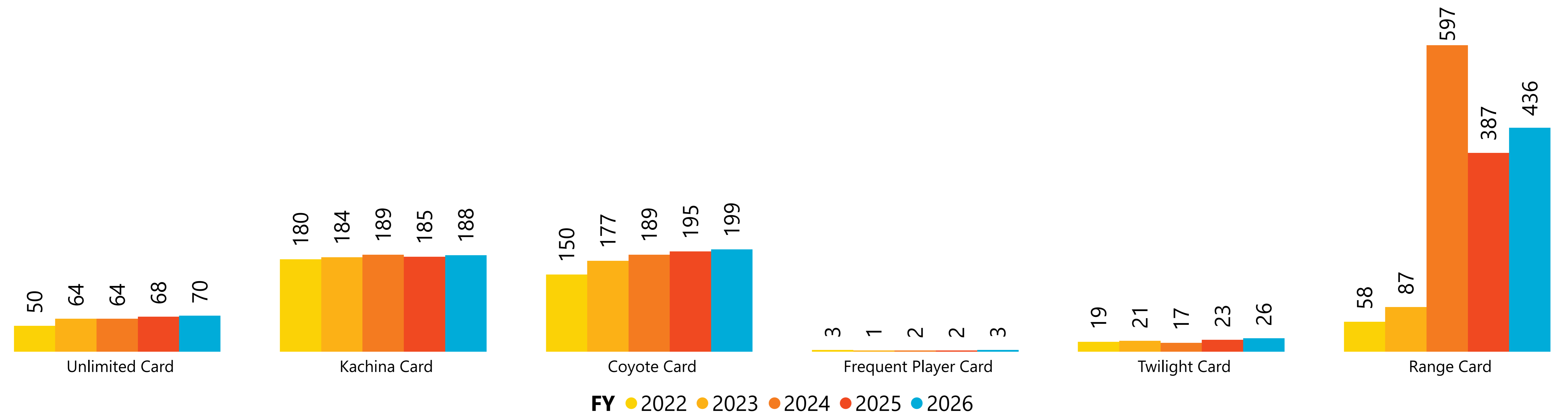
CourseName	2022	2023	2024	2025	2026
Deer Valley	\$176,974	\$34,687	\$273,012	\$193,901	\$254,964
Desert Trails	\$175,142	\$218,645	\$31,897	\$139,086	\$217,632
Echo Mesa	\$128,263	\$28,720	\$136,846	\$202,942	\$52,679
Grandview	\$210,564	\$260,048	\$39,345	\$241,060	\$202,510
Pebblebrook	\$193,776	\$156,026	\$255,830	\$48,673	\$240,163
Stardust	\$49,233	\$122,020	\$205,230	\$38,919	\$138,918
Trail Ridge	\$62,654	\$232,933	\$150,412	\$225,218	\$56,893



Golf Cards Sold by Card Type and Fiscal Year

For each Fiscal Year Starting with July thru October

Golf Cards Sold by Quantity and Fiscal Year



Golf Card Revenue by Card Type and Fiscal Year

