



CFO's Golf Report 2.2

For the month of September and Fiscal Year 2026

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Monthly Summary for Golf Rounds & Golf Cards Sold

For the month of September and Fiscal Year 2026

September's 16,608 rounds are above prior year by 354 rounds or 2.2% and above budget by 354 rounds or 2.2%.

10,568 Regulation rounds are above prior year by 380 rounds or 3.7% and above budget by 380 rounds or 3.7%.

6,040 Executive rounds are below prior year by (26) rounds or (0.4%) and below budget by (26) rounds or (0.4%).

12,760 Member rounds are above prior year by 388 rounds or 3.1% and above budget by 389 rounds or 3.1%.

1,160 Guest rounds are above prior year by 181 rounds or 18.5% and above budget by 188 rounds or 19.3%.

1,783 Public rounds are below prior year by (193) rounds or (9.8%) and below budget by (201) rounds or (10.1%).

905 Employee rounds are below prior year by (22) rounds or (2.4%) and below budget by (22) rounds or (2.4%).

12,477 Prime rounds are above prior year by 150 rounds or 1.2% and above budget by 150 rounds or 1.2%.

2,965 Twilight rounds are above prior year by 31 rounds or 1.1% and above budget by 31 rounds or 1.1%.

1,166 Super Twilight rounds are above prior year by 173 rounds or 17.4% and above budget by 173 rounds or 17.4%.

25 Unlimited Cards sold is above prior year by 2 or 8.7% and above budget by 3 cards or 13.6%.

53 Kachina Cards sold is below prior year by (9) or (14.5%) and below budget by (6) cards or (10.2%).

38 Coyote Cards sold is above prior year by 7 or 22.6% and above budget by 8 cards or 26.7%.

7 Twilight Cards sold is above prior year by 1 card or 16.7% and above budget by 1 card or 16.7%.

0 Frequent Play Cards sold is even with the prior year and even with budget .

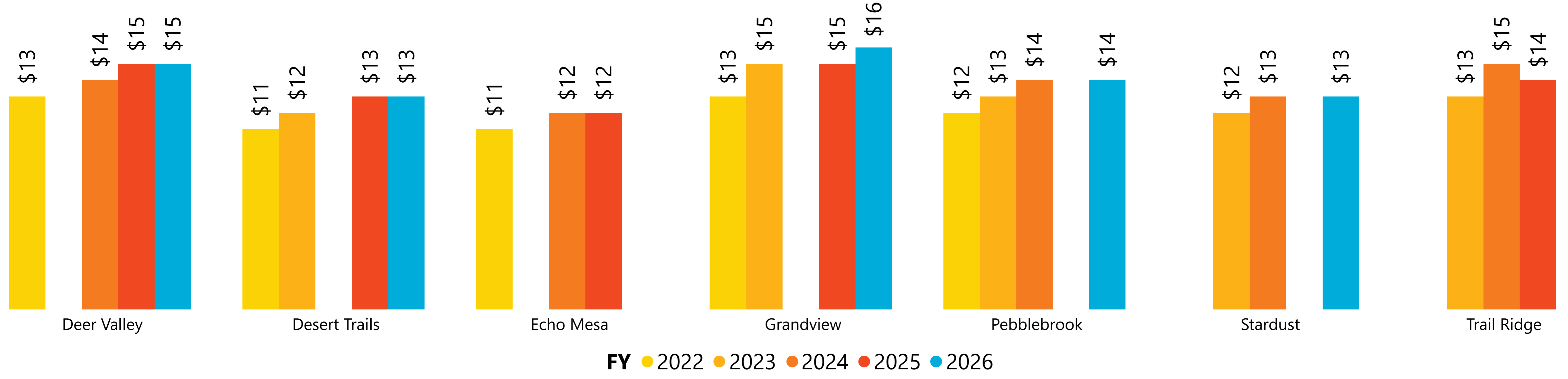
101 Range Cards sold is above prior year by 2 or 2.0% and above budget by 2 cards or 2.0%.



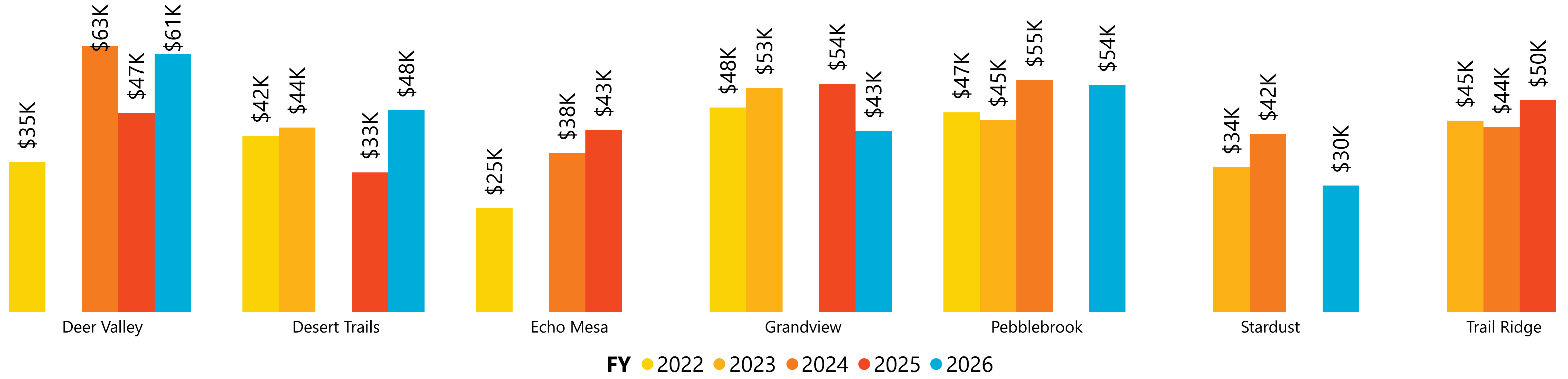
Golf Fees

For the month of September and Fiscal Year 2026

Average Golf Fee by Course and Fiscal Year



Estimated Golf Fee Revenue by Course and Fiscal Year



Average Golf Fee by Member Type

Final Breakdown	2022	2023	2024	2025	2026
Guest	\$24	\$27	\$27	\$30	\$29
Public	\$22	\$25	\$24	\$23	\$23
Member	\$11	\$12	\$12	\$12	\$13
Employee	\$0	\$0	\$0	\$0	\$0

Estimated Total Golf Fees by Member Type

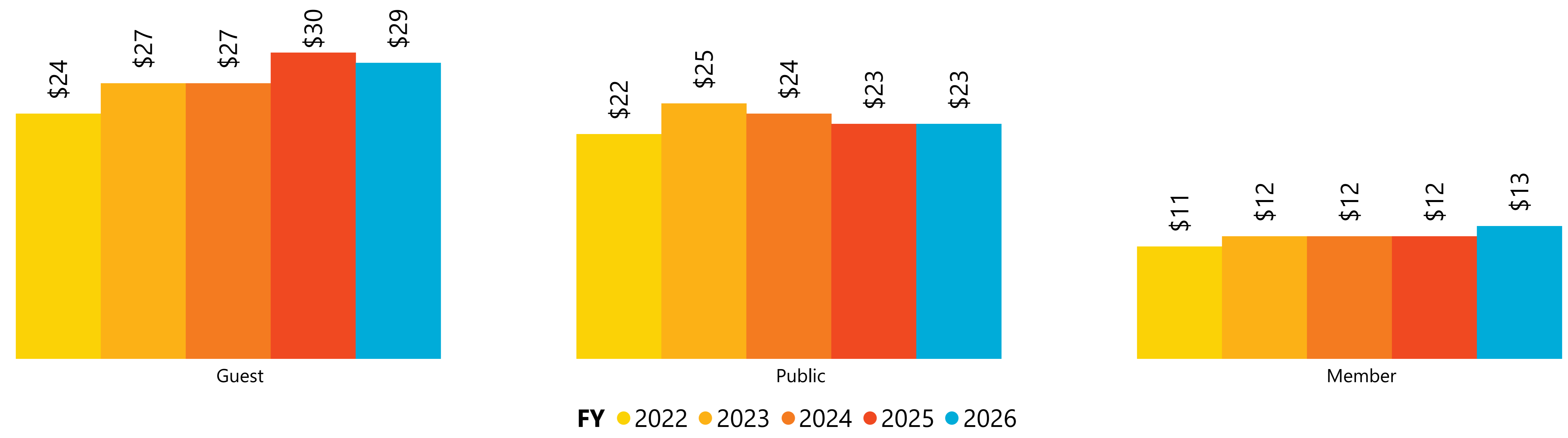
Final Breakdown	2022	2023	2024	2025	2026
Member	\$146,013	\$155,279	\$166,847	\$152,713	\$159,614
Public	\$36,973	\$46,235	\$41,808	\$45,222	\$41,692
Guest	\$14,335	\$20,178	\$32,545	\$29,444	\$33,814
Employee	\$0	\$0	\$0	\$0	\$0



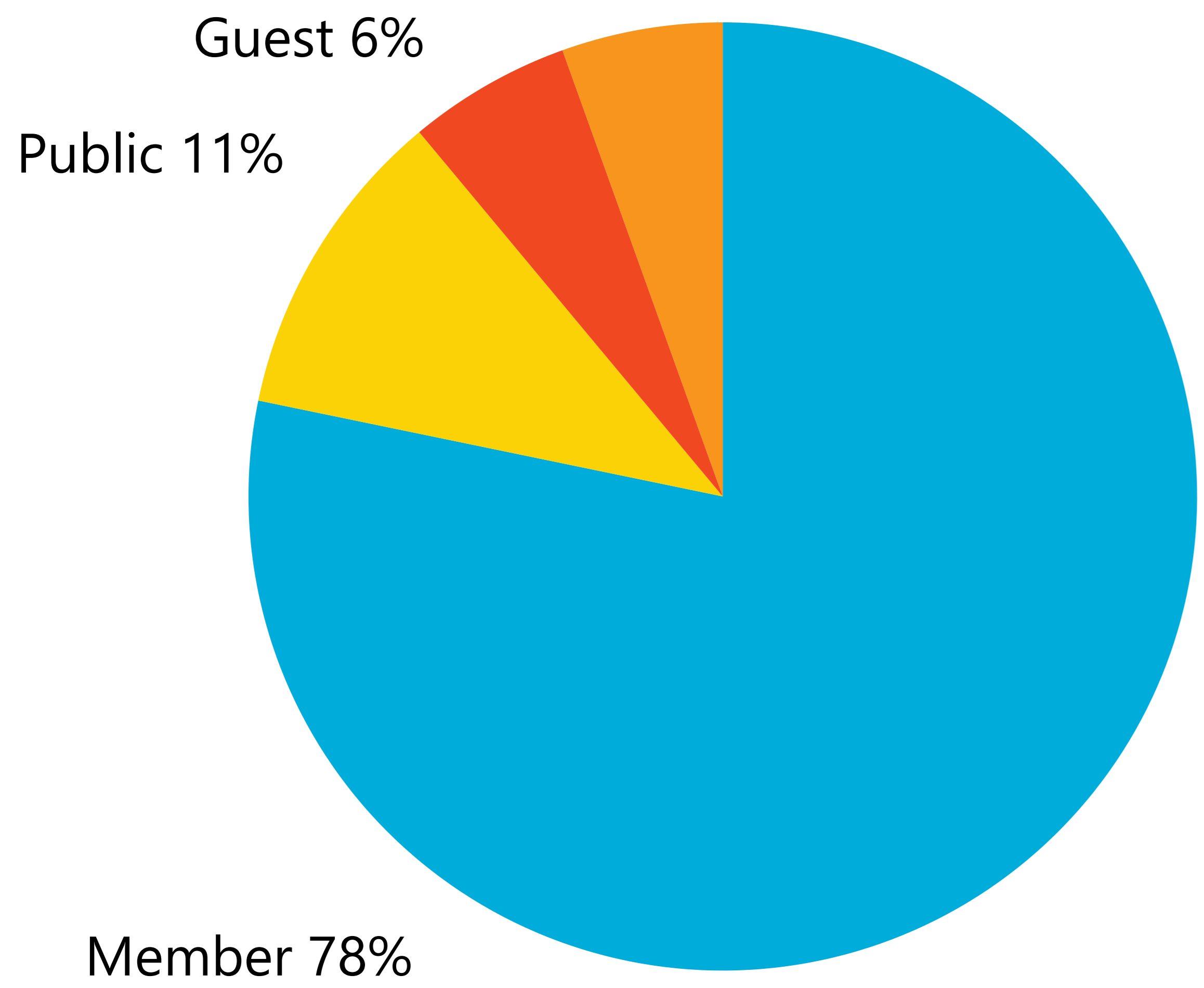
Golf Rounds by Player Type

For the month of September and Fiscal Year 2026

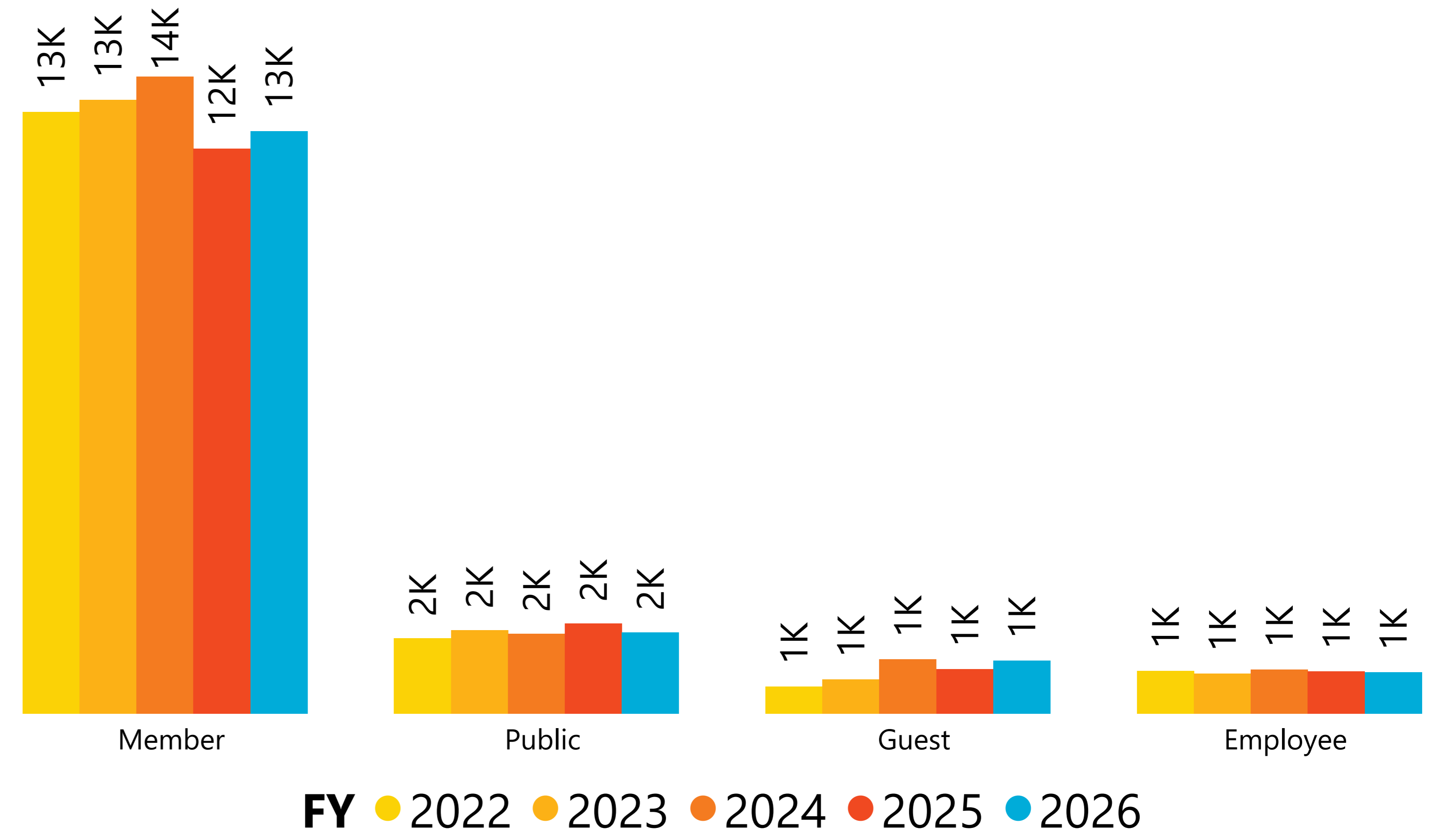
Average Golf Fee by Player Type and Fiscal Year



Round Count by Members Type for Current Fiscal Month



Round Count by Player Type and Fiscal Year



Estimated Total Golf Fees by Member Status

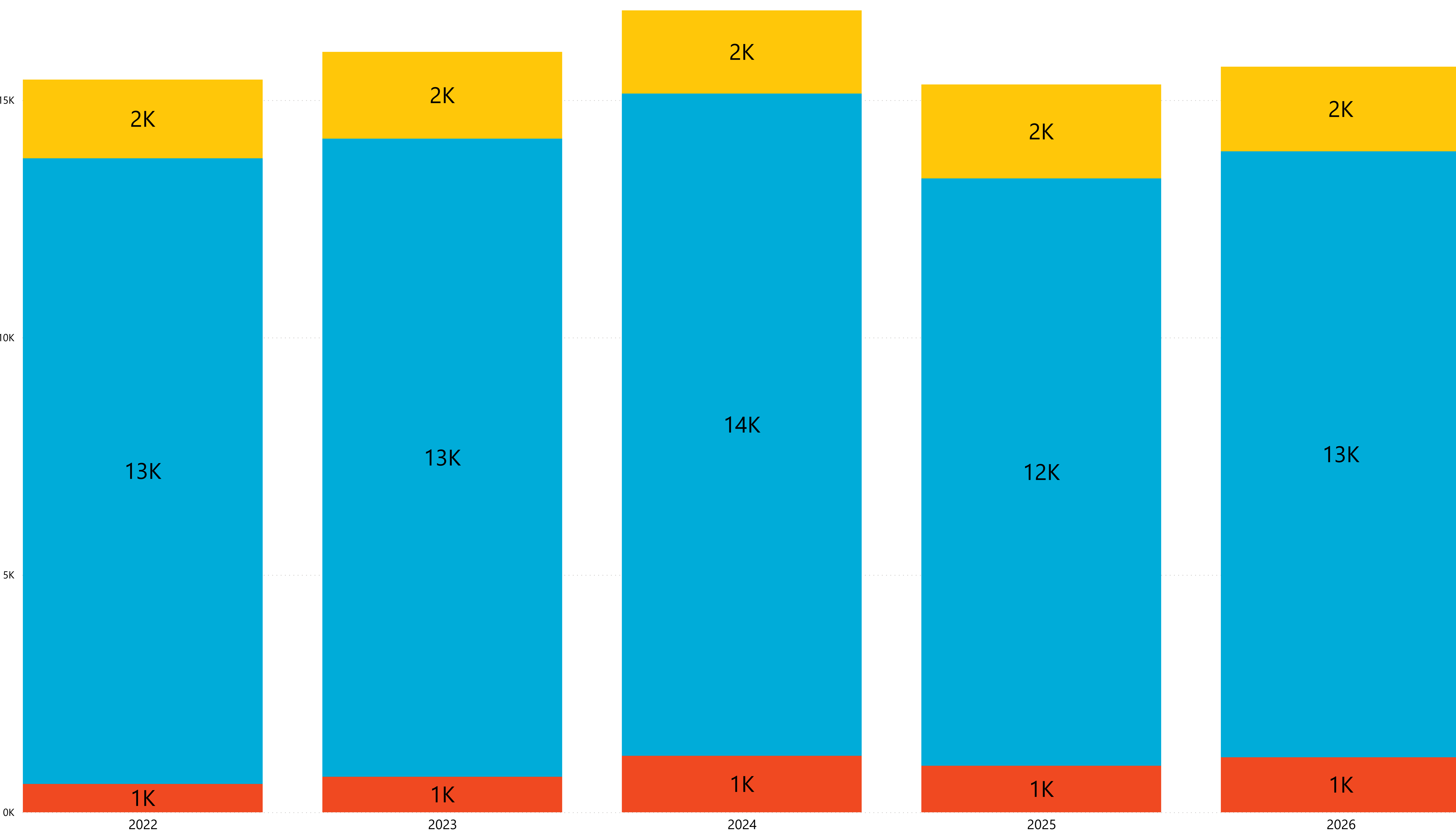
Member Status	2022	2023	2024	2025	2026
Member	\$146,013	\$155,279	\$166,847	\$152,713	\$159,614
Non-Member	\$51,308	\$66,413	\$74,353	\$74,666	\$75,506



Rounds by Player Type per Fiscal Year

For the month of September and Fiscal Year 2026

Round Count by Player Type and Fiscal Year



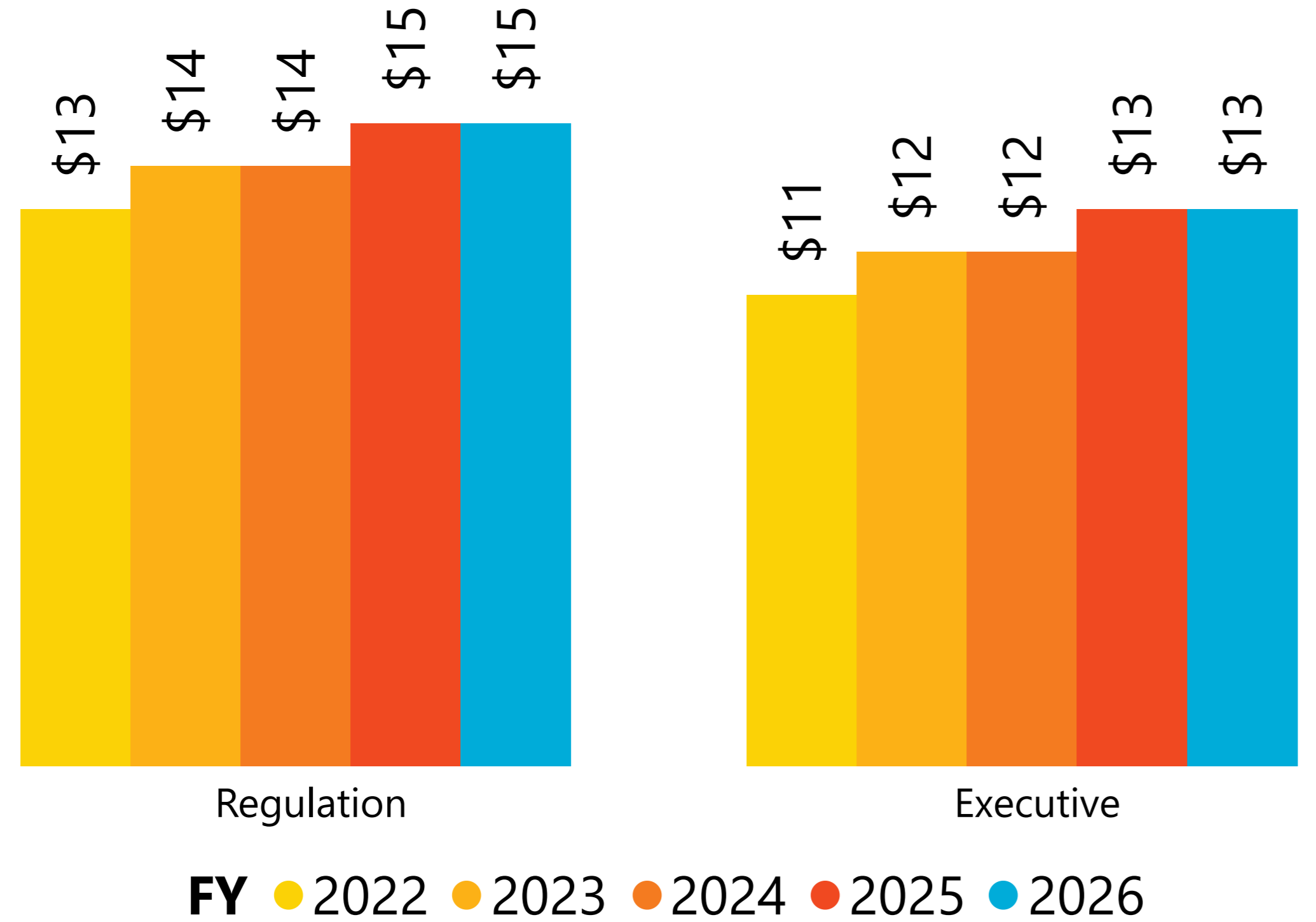
Final Breakdown ● Guest ● Member ● Public



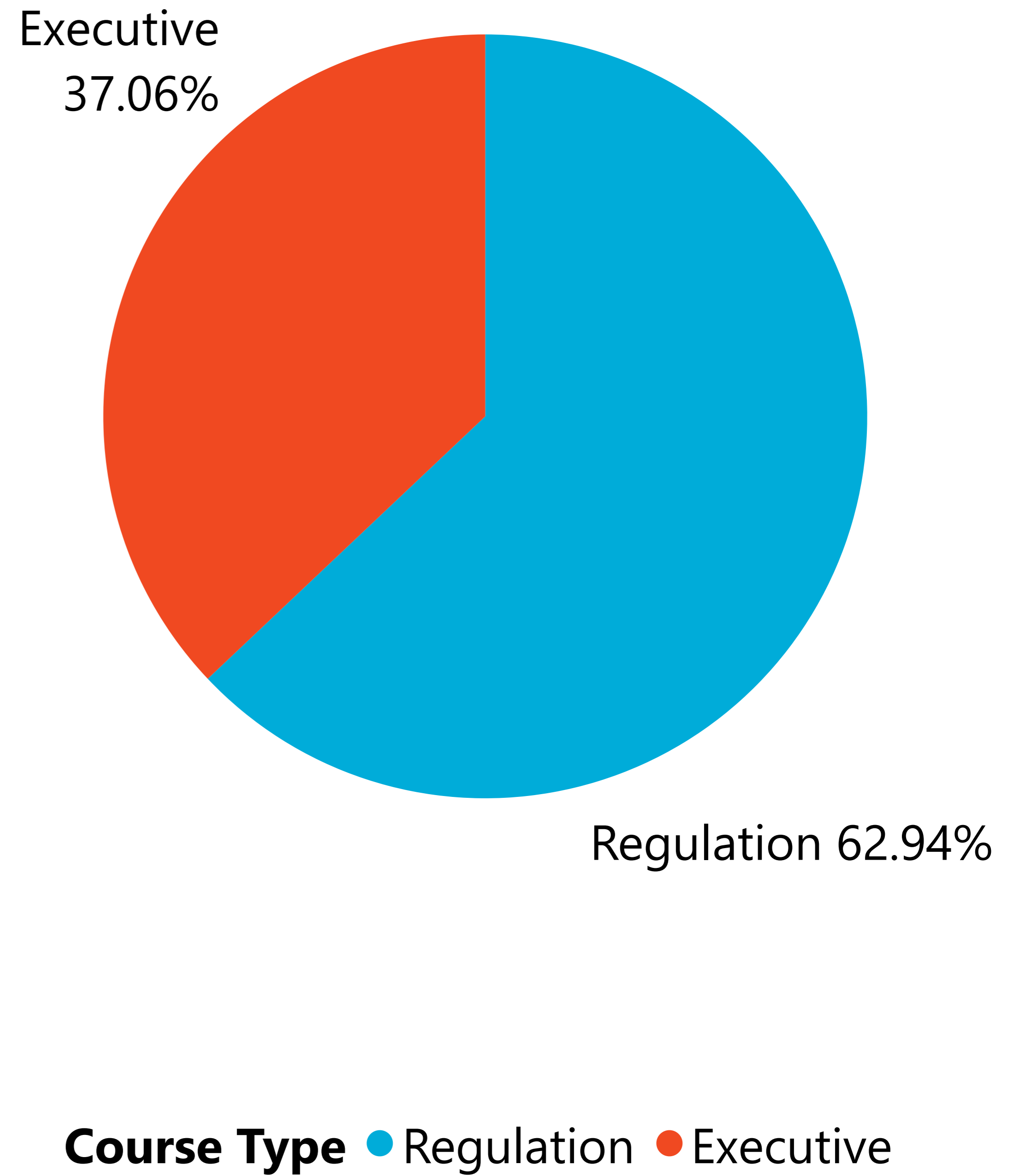
Golf Fees

For the month of September and Fiscal Year 2026

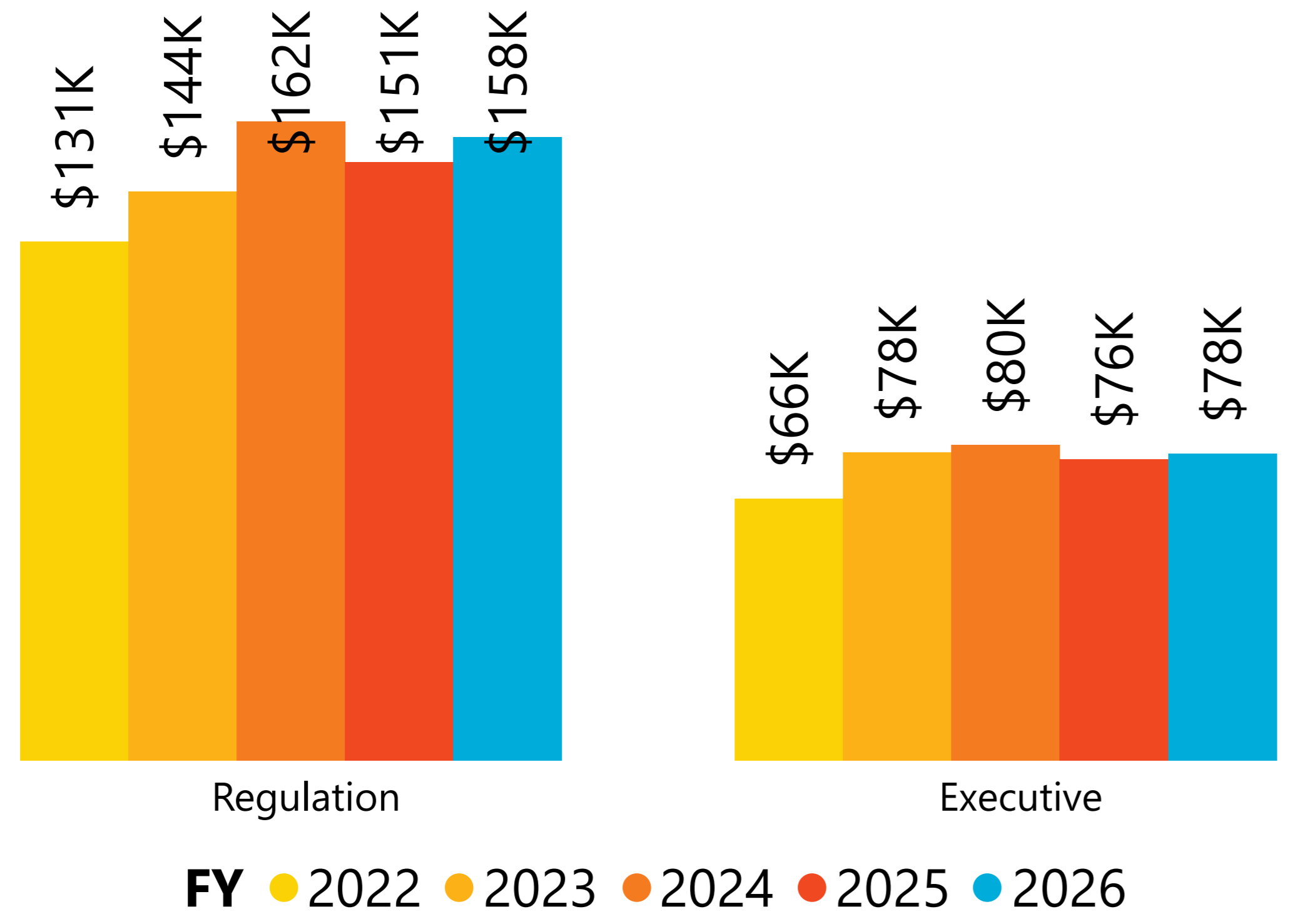
Average Golf Fee per Golf Round by Course Type and Fiscal Year



Golf Rounds by Course Type



Estimated Total Golf Fee Revenue by Course Type Fiscal Year



Average Golf Fee by Member Type

Course Type	2022	2023	2024	2025	2026
Regulation	\$13	\$14	\$14	\$15	\$15
Executive	\$11	\$12	\$12	\$13	\$13

Estimated Total Golf Fees by Member Type

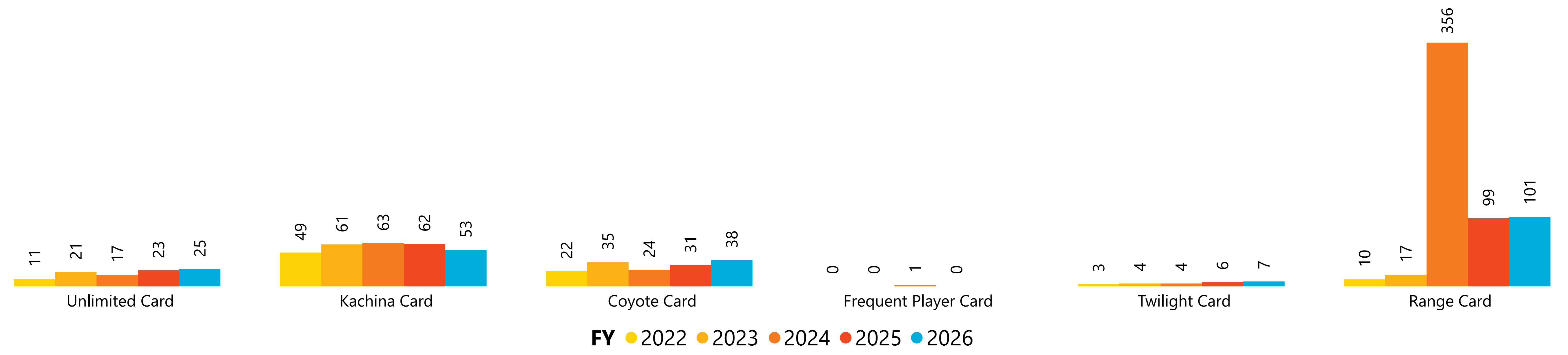
Course Type	2022	2023	2024	2025	2026
Regulation	\$131,101	\$143,797	\$161,525	\$151,246	\$157,538
Executive	\$66,220	\$77,895	\$79,675	\$76,133	\$77,582



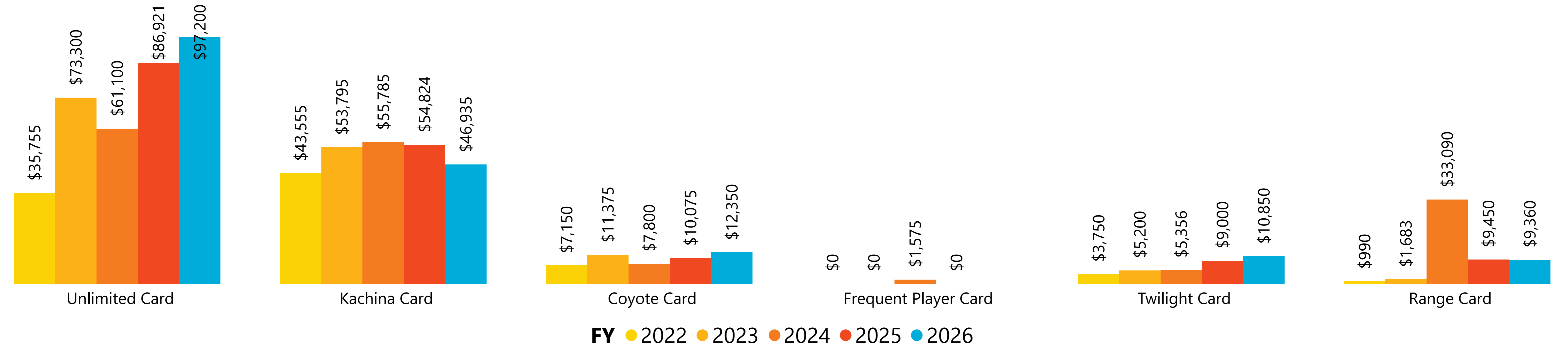
Monthly Summary for Golf Cards Sold - Quantities & Estimated Revenue

For the month of September and Fiscal Year 2026

Golf Card Sales Quantity for the Fiscal Month by Card Type / Price Level ID and Fiscal Year



Estimated Golf Card Sales Revenue for the Fiscal Month by Card Type / Price Level ID and Fiscal Year



Estimated Card Sales Revenue for the Fiscal Month by Card Type and Fiscal Year

Golf Card Name 2022 2023 2024 2025 2026

Unlimited Card	11	21	17	23	25
Kachina Card	49	61	63	62	53
Coyote Card	22	35	24	31	38
Frequent Player Card	0	0	1	0	
Twilight Card	3	4	4	6	7
Range Card	10	17	356	99	101

Estimated Card Sales Revenue for the Fiscal Month by Card Type and Fiscal Year

Golf Card Name 2022 2023 2024 2025 2026

Unlimited Card	\$35,755	\$73,300	\$61,100	\$86,921	\$97,200
Kachina Card	\$43,555	\$53,795	\$55,785	\$54,824	\$46,935
Coyote Card	\$7,150	\$11,375	\$7,800	\$10,075	\$12,350
Frequent Player Card	\$0	\$0	\$1,575	\$0	
Twilight Card	\$3,750	\$5,200	\$5,356	\$9,000	\$10,850
Range Card	\$990	\$1,683	\$33,090	\$9,450	\$9,360



Fiscal Year 2026 Summary for Golf Rounds & Golf Cards Sold

Current FYTD 7/1/2025 thru 9/30/2025

FY-2026's 45,909 rounds are above prior year by 1,894 rounds or 4.3% and above budget by 1,894 rounds or 4.3%.

29,212 Regulation rounds are above prior year by 1,461 rounds or 5.3% and above budget by 1,461 rounds or 5.3%.

16,697 Executiverounds are above prior year by 433 rounds or 2.7% and above budget by 433 rounds or 2.7%.

34,760 Member rounds are above prior year by 1,000 rounds or 3.0% and above budget by 994 rounds or 2.9%.

3,259 Guest rounds are above prior year by 592 rounds or 22.2% and above budget by 594 rounds or 22.3%.

5,280 Public rounds are above prior year by 258 rounds or 5.1% and above budget by 253 rounds or 5.0%.

2,610 Employee rounds are above prior year by 44 rounds or 1.7% and above budget by 53 rounds or 2.1%.

35,409 Prime rounds are above prior year by 1,061 rounds or 3.1% and above budget by 1,061 rounds or 3.1%.

7,239 Twilight rounds are above prior year by 243 rounds or 3.5% and above budget by 243 rounds or 3.5%.

3,261 Super Twilight rounds are above prior year by 590 rounds or 22.1% and above budget by 590 rounds or 22.1%.

36 Unlimited Cards sold is below prior year by 1 card or 2.9% and above budget by 3 cards or 9.1%.

74 Kachina Cards sold is below prior year by (6) cards or (7.5%) and below budget by (3) cards or (3.9%).

56 Coyote Cards sold is below prior year by 6 cards or 12.0% and above budget by 7 cards or 14.3%.

15 Twilight Cards sold is below prior year by 1 card or 7.1% and above budget by 1 card or 7.1%.

0 CNP Frequent Play Cards sold is below prior year by (1) card or (100.0%) and below budget by (1) card or (100.0%).

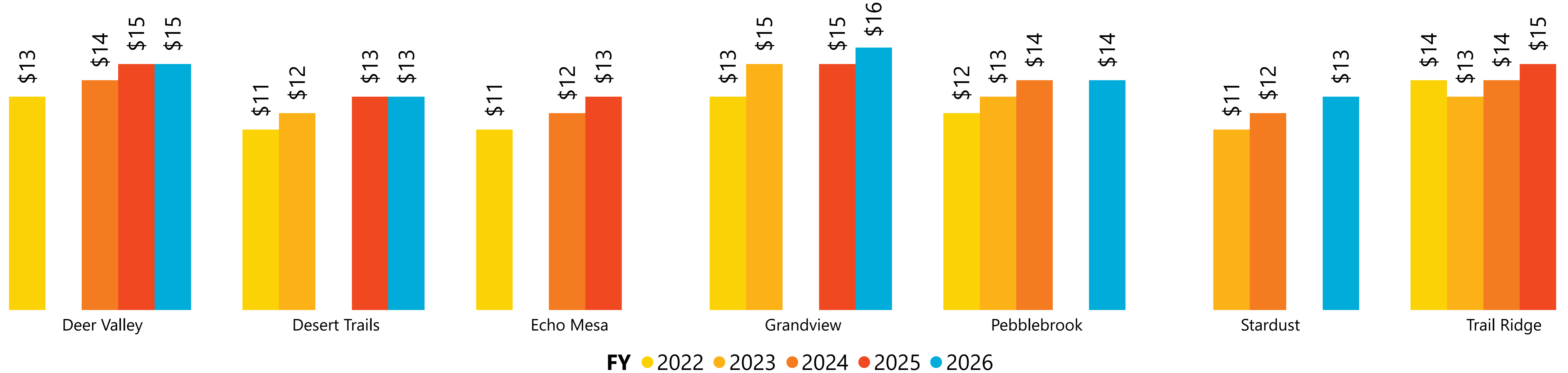
250 Range Cards sold is below prior year by 23 cards or 10.1% and above budget by 23 cards or 10.1%.



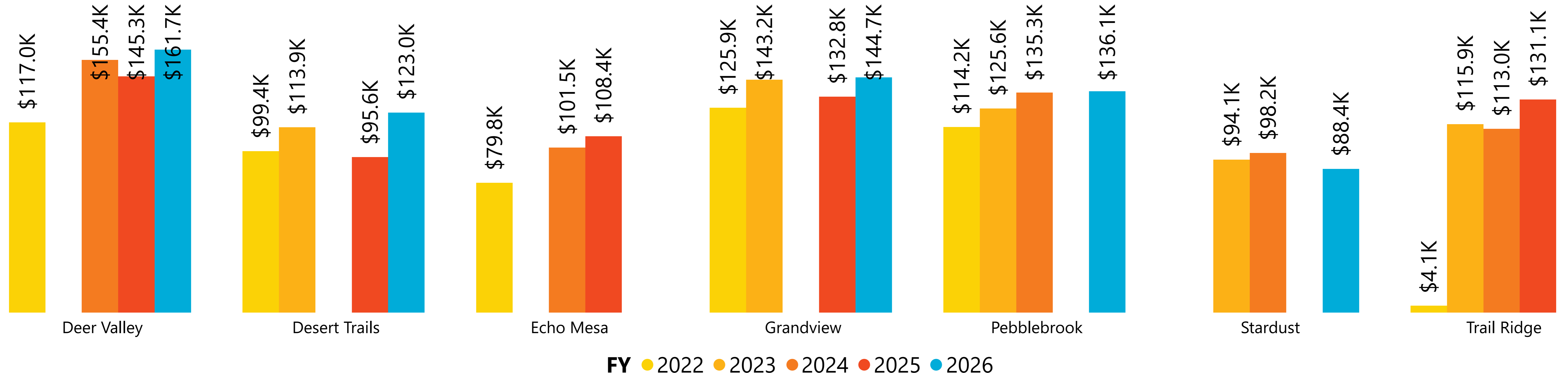
Golf Fees by Course and Fiscal Year

For each Fiscal Year Starting with July thru September

Estimated Average Golf Fee by Course and Fiscal Year



Estimated Golf Fee Revenue by Course and Fiscal Year



Average Golf Fee by Member Type

Final Breakdown	2022	2023	2024	2025	2026
Guest	\$25	\$27	\$28	\$30	\$30
Public	\$23	\$25	\$24	\$25	\$25
Member	\$11	\$11	\$12	\$12	\$12
Employee	\$0	\$0	\$0	\$0	\$0

Estimated Total Golf Fees by Member Type

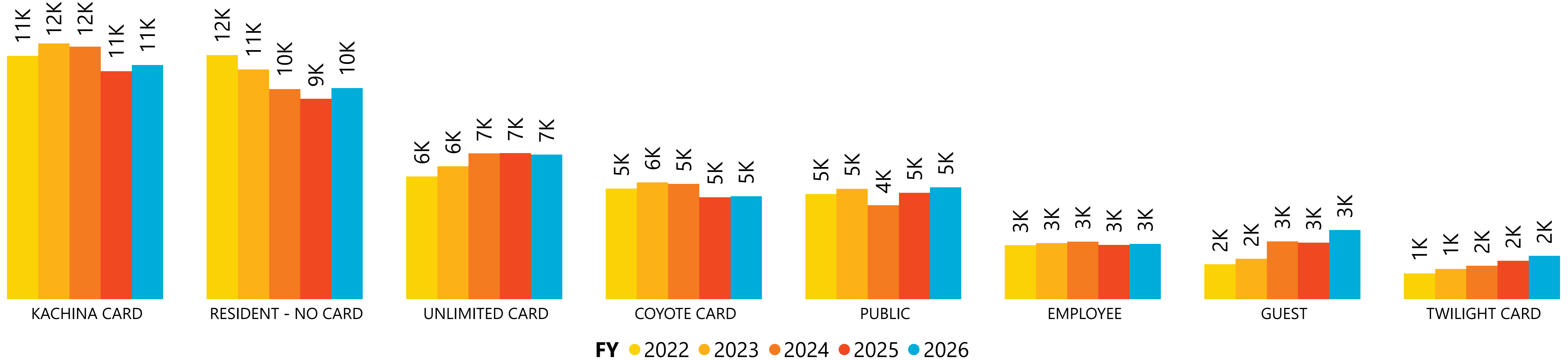
Final Breakdown	2022	2023	2024	2025	2026
Member	\$385,000	\$407,972	\$419,297	\$410,118	\$424,944
Public	\$114,874	\$132,884	\$108,633	\$123,064	\$131,805
Guest	\$40,526	\$51,833	\$75,529	\$80,111	\$97,238
Employee	\$0	\$0	\$0	\$0	\$0



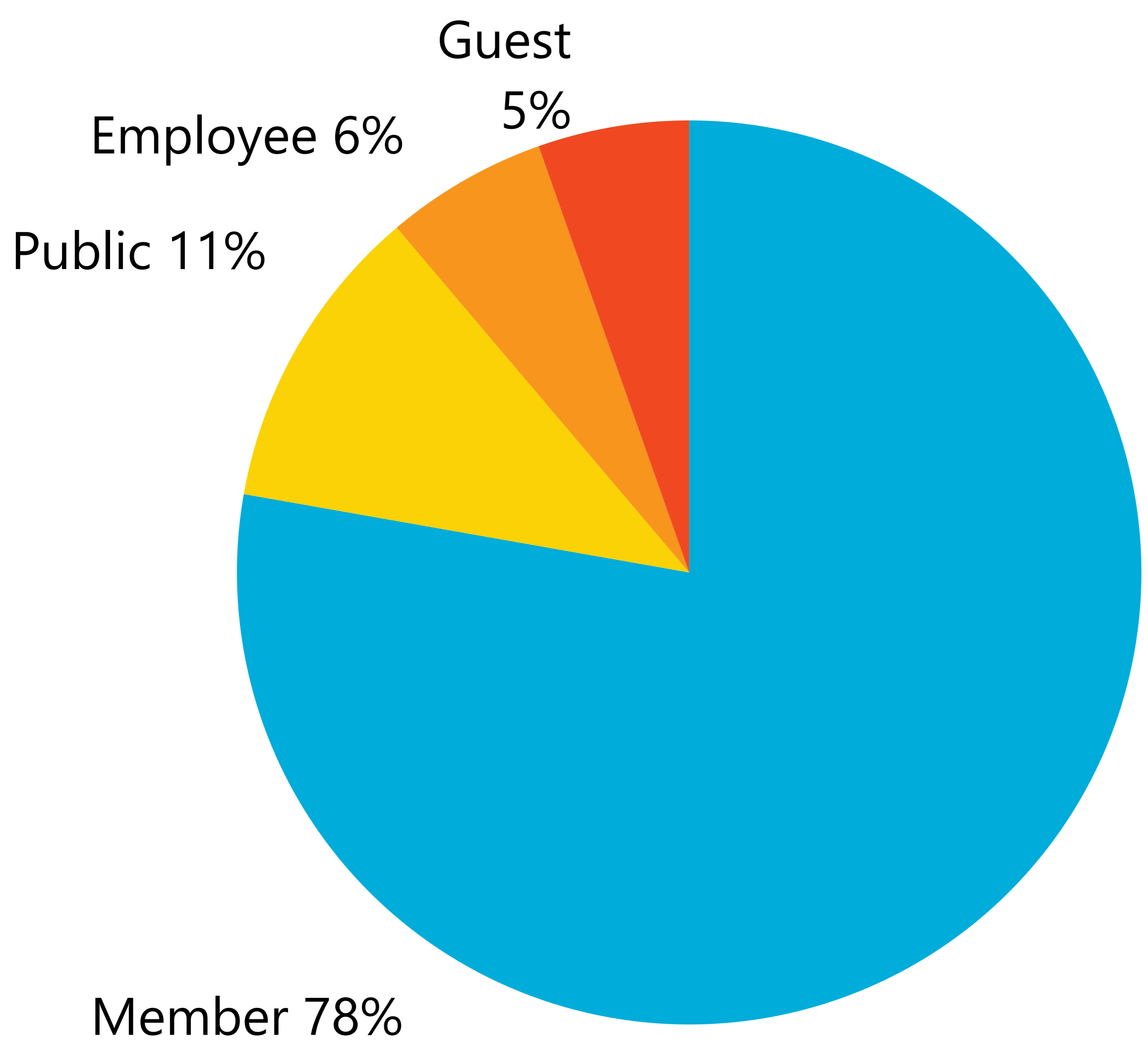
Golf Rounds by Player Type per Fiscal Year

For each Fiscal Year Starting with July thru September

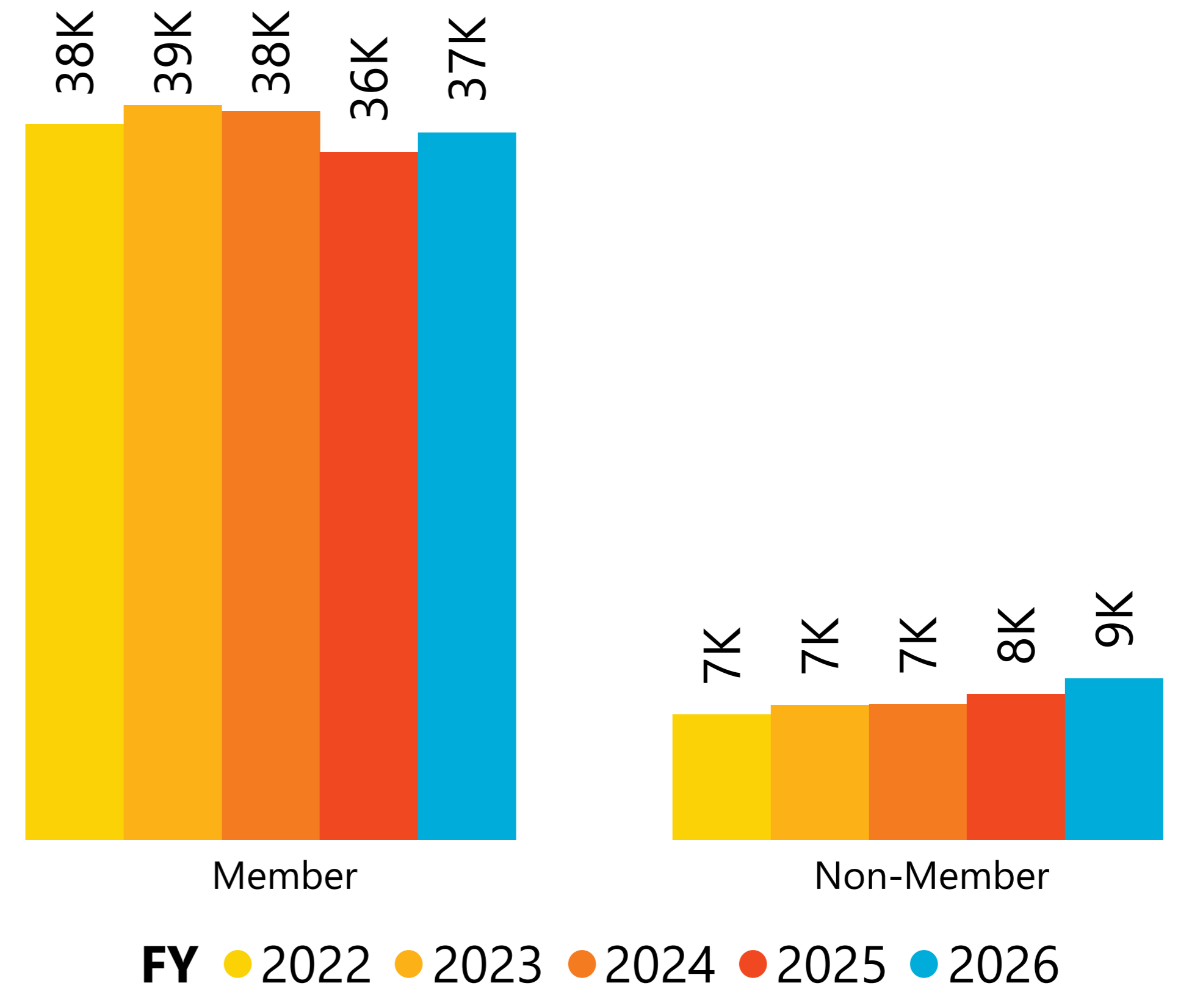
Round Count by Member Card Type and Fiscal Year



Round Count by Player Type for the Current Fiscal Year



Round Count by Player Type and Fiscal Year



Estimated Total Golf Fees by Player Final Breakdown

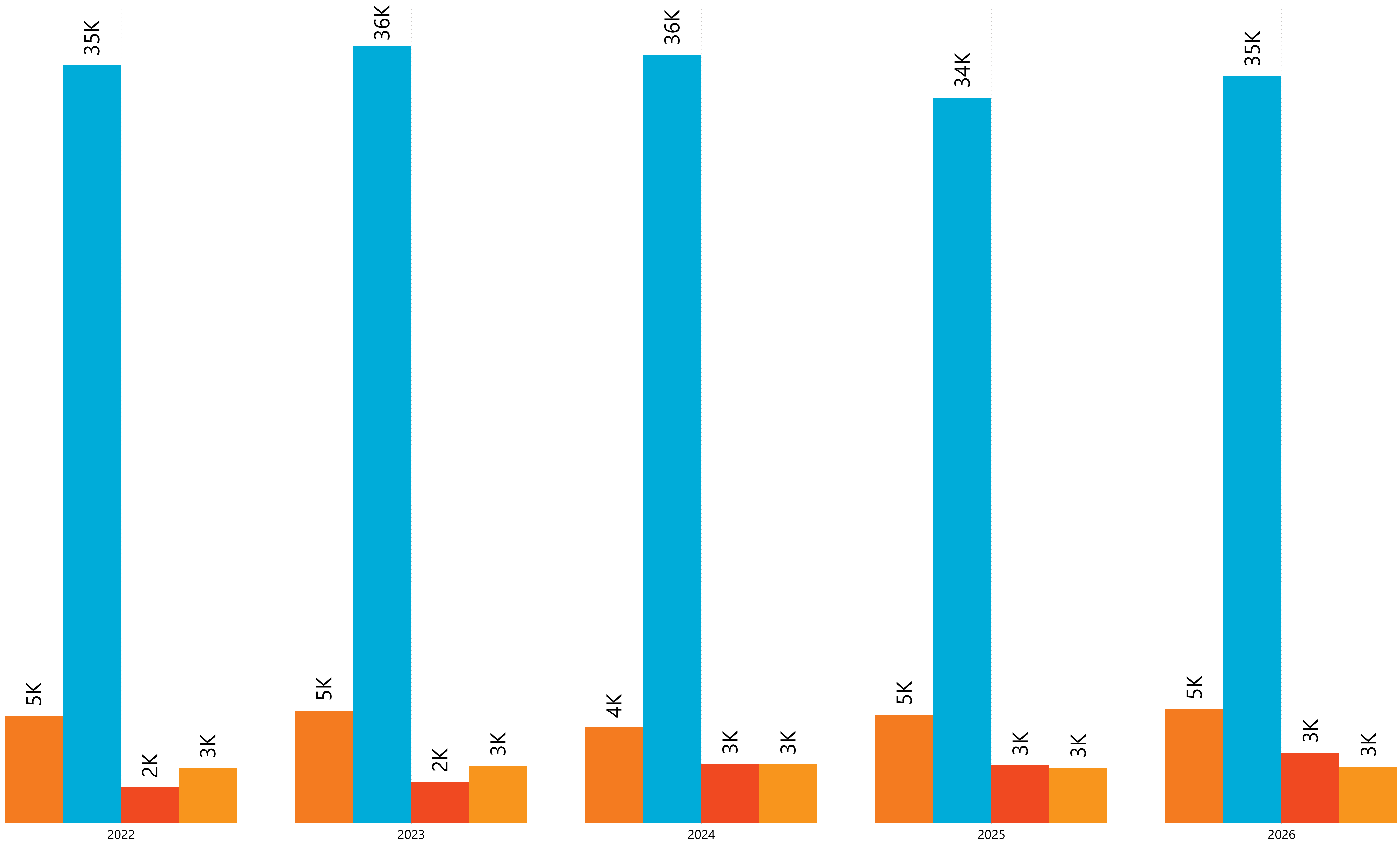
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Golf Rounds by Player Type and Fiscal Year

For each Fiscal Year Starting with July thru September

Round Count by Player Type and Fiscal Year



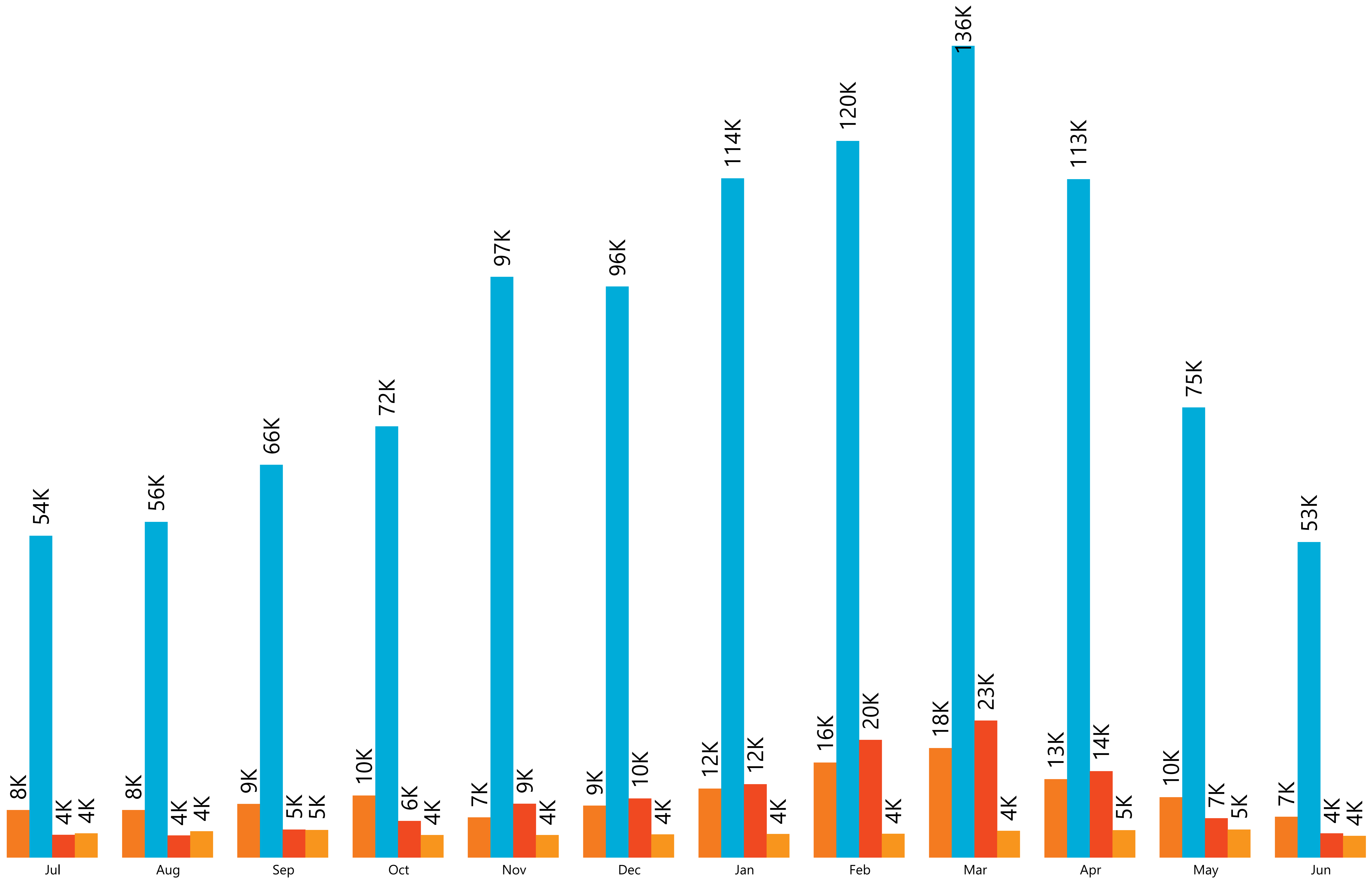
Final Breakdown ● Public ● Member ● Guest ● Employee



Golf Rounds by Player Type per Fiscal Year

For each Fiscal Year Starting with July thru September

Round Count by Player Type and Fiscal Year



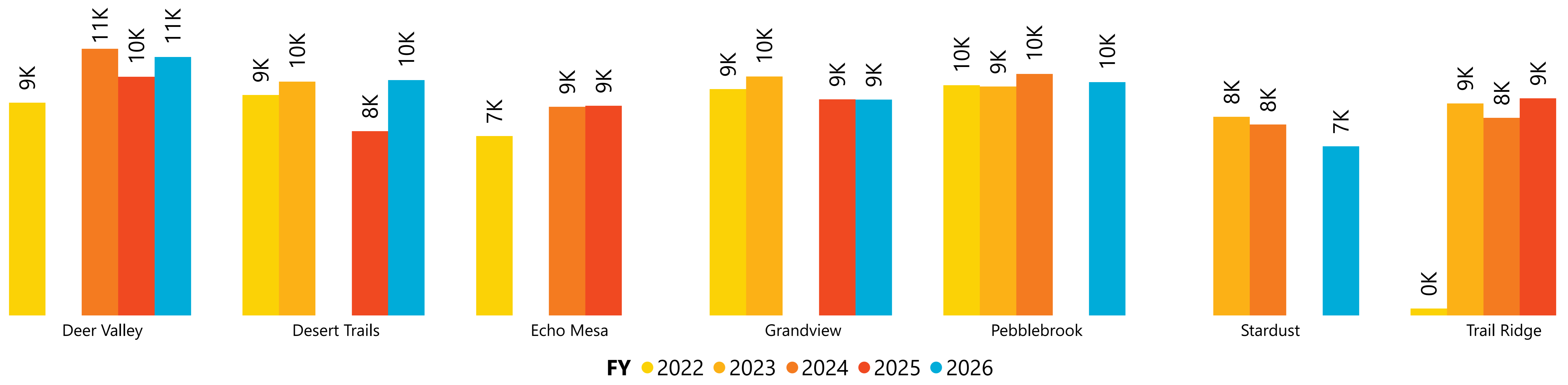
Final Breakdown ● Public ● Member ● Guest ● Employee



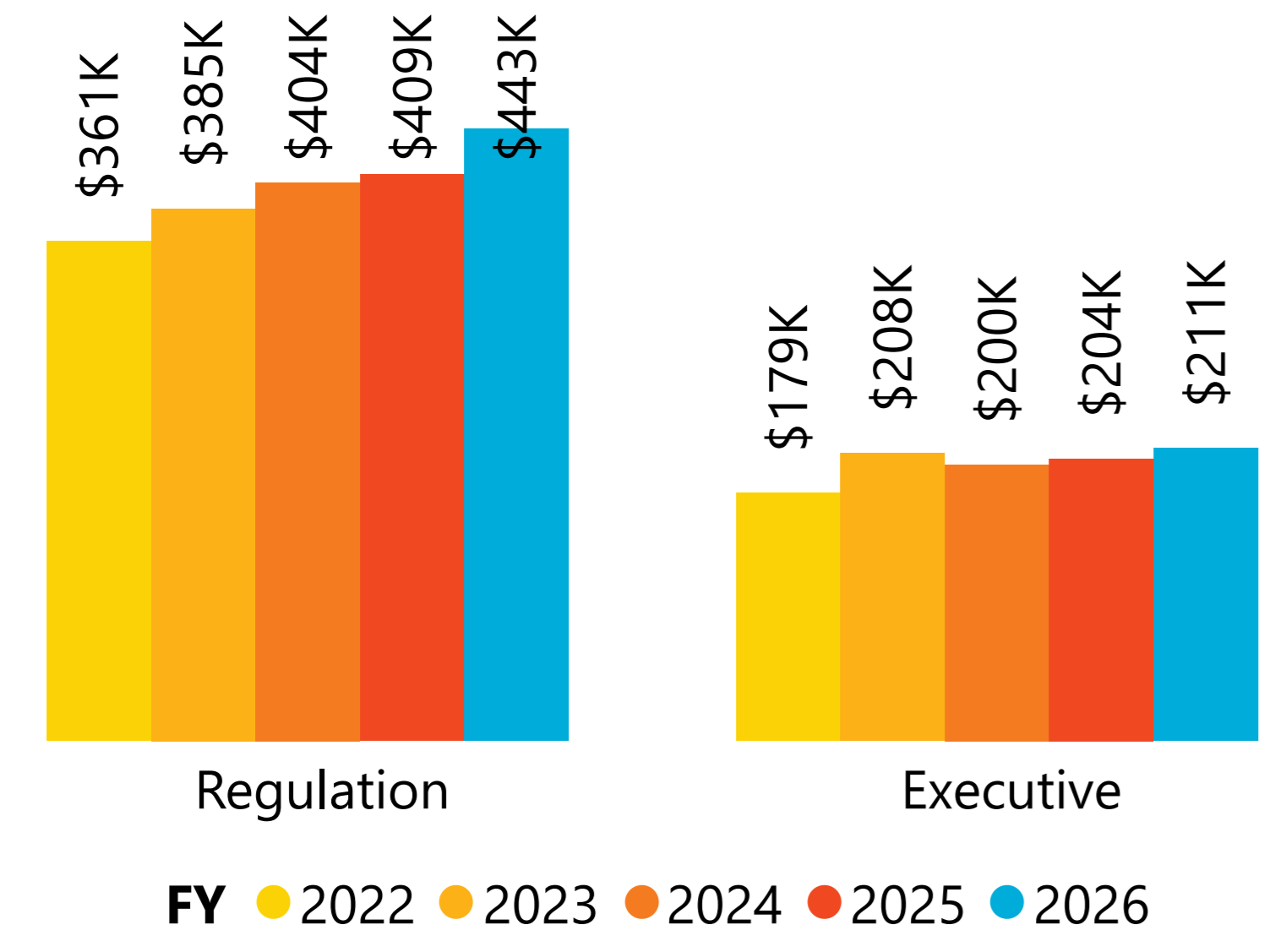
Golf Rounds & Fees by Course and Fiscal Year

For each Fiscal Year Starting with July thru September

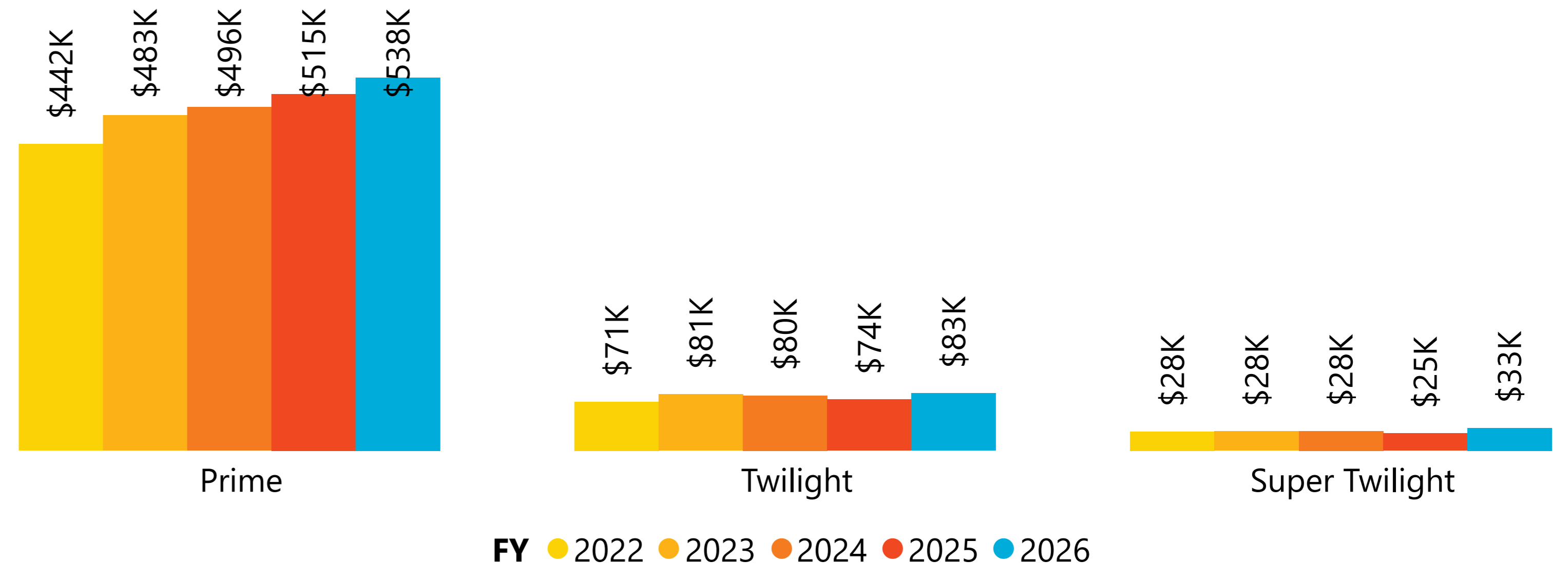
Estimated Average Golf Fee by Course and Fiscal Year



Estimated Golf Fee Revenue by Course and Fiscal Year



Estimated Golf Fee Revenue by Course and Fiscal Year



Estimated Average Golf Fee by Member Type

CourseName	2022	2023	2024	2025	2026
Deer Valley	\$13		\$14	\$15	\$15
Desert Trails	\$11	\$12		\$13	\$13
Echo Mesa	\$11		\$12	\$13	
Grandview	\$13	\$15		\$15	\$16
Pebblebrook	\$12	\$13	\$14		\$14
Stardust		\$11	\$12		\$13
Trail Ridge	\$14	\$13	\$14	\$15	

Estimated Golf Fees by Golf Course and Fiscal Year

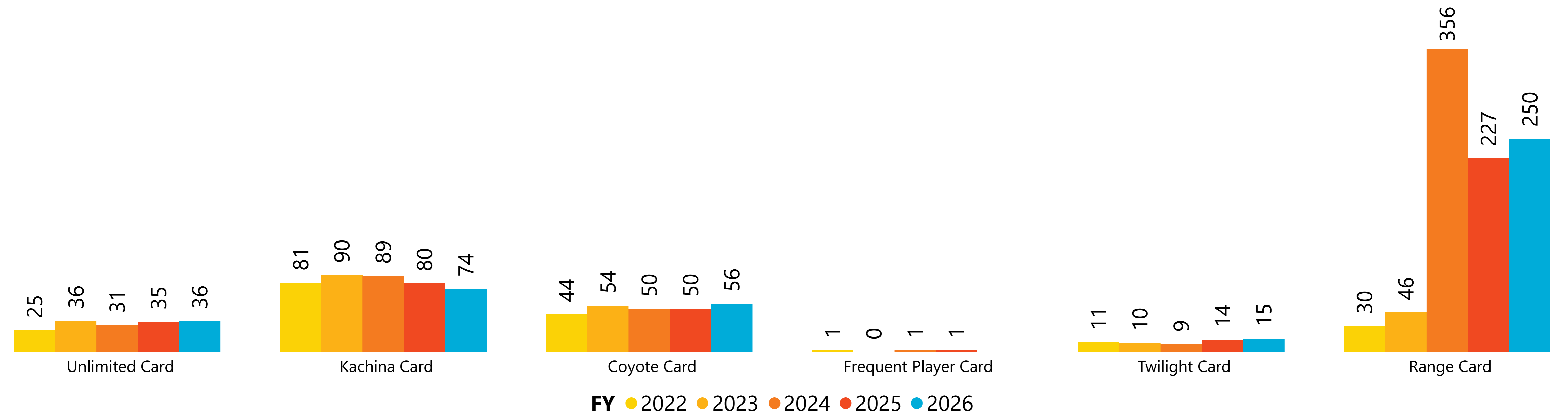
CourseName	2022	2023	2024	2025	2026
Deer Valley	\$117,005		\$155,395	\$145,319	\$161,711
Desert Trails	\$99,352	\$113,917		\$95,602	\$123,045
Echo Mesa	\$79,815		\$101,542	\$108,432	
Grandview	\$125,947	\$143,233		\$132,844	\$144,737
Pebblebrook	\$114,160	\$125,572	\$135,291		\$136,073
Stardust		\$94,100	\$98,231		\$88,421
Trail Ridge	\$4,121	\$115,867	\$113,000	\$131,096	



Golf Cards Sold by Card Type and Fiscal Year

For each Fiscal Year Starting with July thru September

Golf Cards Sold by Quantity and Fiscal Year



Golf Card Revenue by Card Type and Fiscal Year

