Recreation Centers of Sun City West

RCSCW Budget Forums
Operational and Capital Budget
FY 2024-25

Lecture Hall April 17 - 18, 2024



SUNCITY WEST



February 15, 1978, some 500 civic and business leaders attend the official ground-breaking for Sun City West



46 Years later...



Planned Community

A Planned Community under A.R.S. § 33-1802 is defined as a "real estate development that includes real estate owned and operated by a non-profit corporation.

Created for the purpose of managing, maintaining or improving the property and in which the owners of separately owned lots, parcels or units are mandatory members and are required to pay assessments to the Association for these purposes."



Sun City West Inc. 501 C-4 Non-Profit Organization

Net earnings must be exclusively used for charitable, educational, or <u>recreational purposes</u>.

An Association must primarily serve the community rather than the private interests of its members.



10 BEST RETIREMENT COMMUNITIES IN THE U.S. 2022







Over 2,600 communities +55 were recently analyzed and assigned numerical values for factors like affordability, amenities, and security features. Out of that came an overall score for each community which Coventry used to determine the "top retirement communities".

Sun City West ranked # 2 Nationally

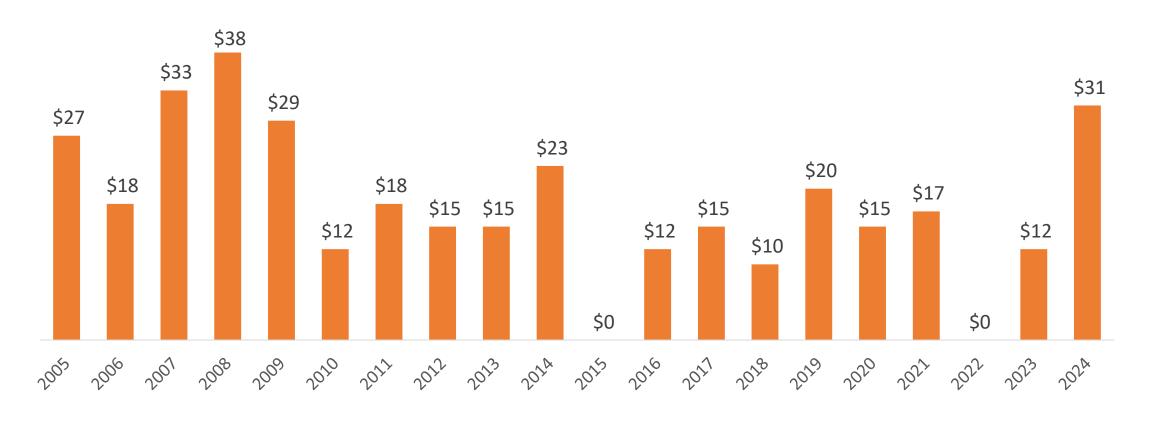


ConsumerAffairs

Surrounding Communities Dues Increases

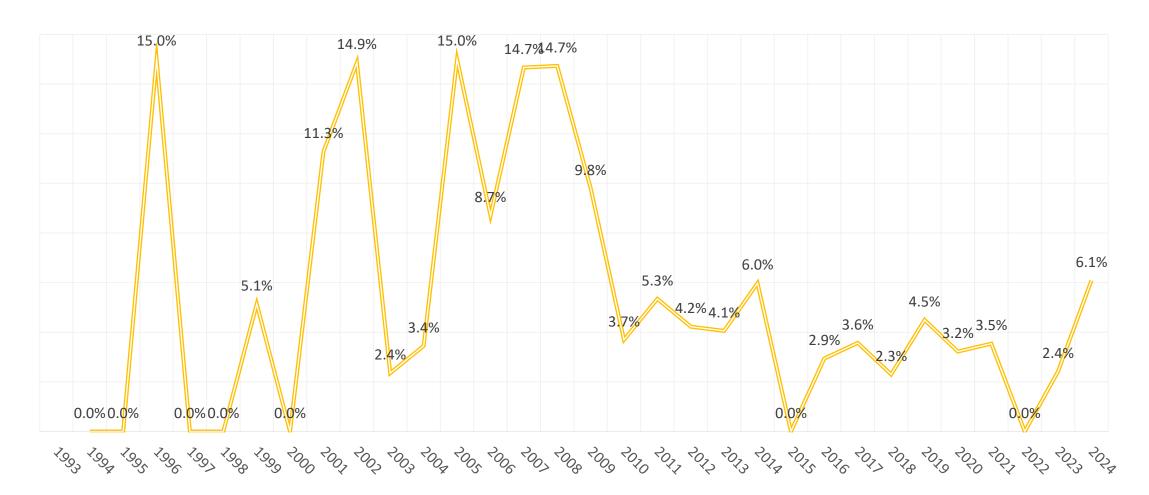
Community	2024 Dues % Increase	Annual Dues Per Rooftop	APF
Sun City	10%	\$575	\$5,000
The Grand	4%	\$1,861	\$5,000
Westbrook Village	4%	\$777	\$4,221

Dues – 20 Year Run Rate



10-YR Dues Increase = \$228 10-YR Inflation = 24% 10-YR Dues Increase = \$132 10-YR Inflation = 27%

Yearly Dues % Increase







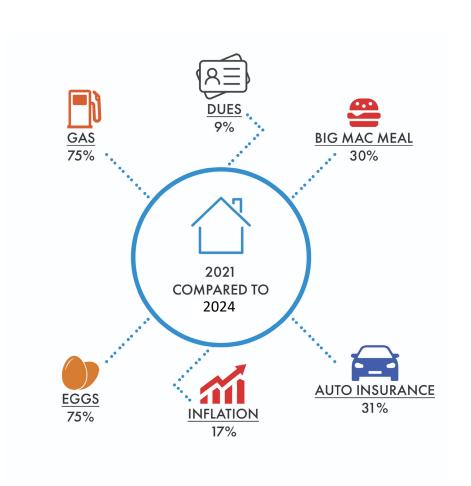
Budget Goals

- The primary goal is to preserve, protect, maintain, and enhance the assets of the association.
- Meet or exceed the minimum reserve funding requirement established by policy.
- Continue invest in new capital projects approved by the Governing Board.
- Strive to maintain the RCSCW high standards.

Sports Pavillon Rec Centers Golf Courses CCRS Operating Expense Services Budget Special Events Library Clubs

Capital Improvement Budget

Rising Household Costs



Cost Increases

Auto Insurance \$478/YR

Gas (20 Gal/Mo) \$358/YR

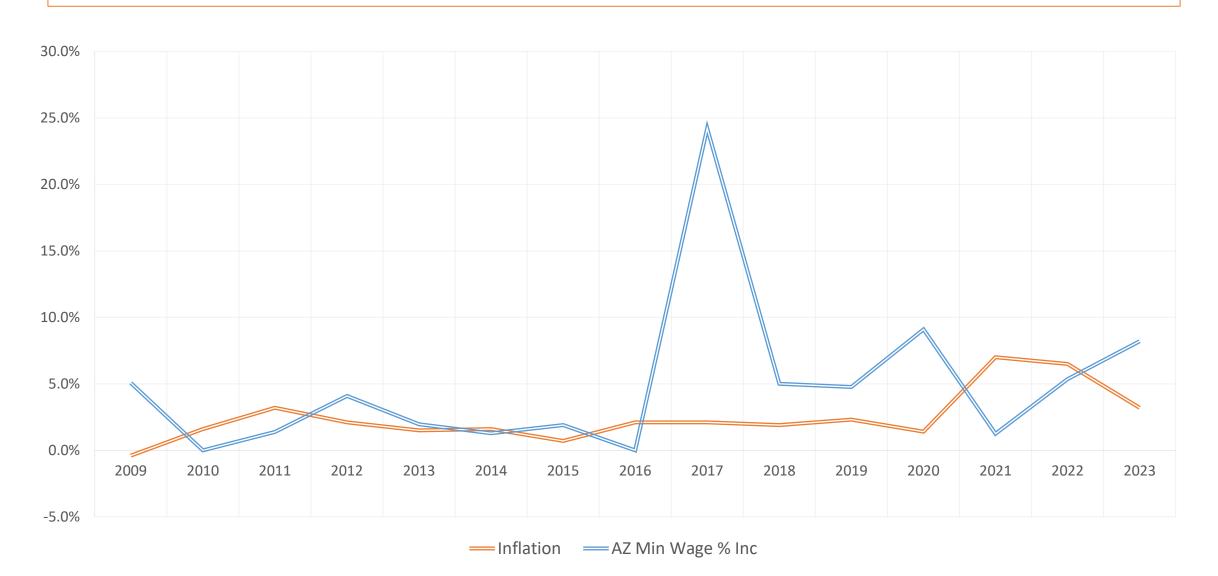
Big Mac Meal (2/Mo) \$55/YR

Eggs (2 Doz/Mo) \$48/YR

RCSCW Dues \$43/YR

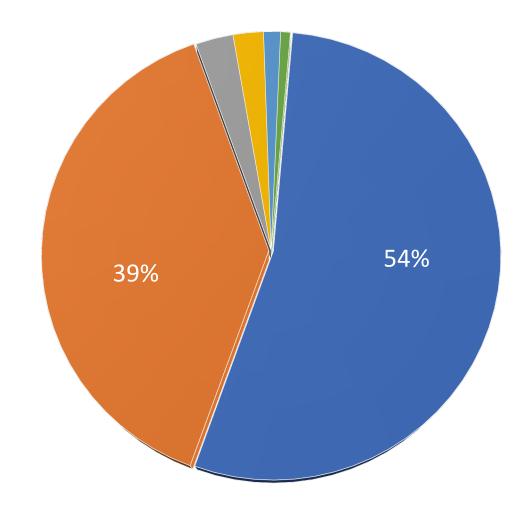
Inflation & Minimum Wage

2009 Min Wage \$7.25 vs 2024 Min Wage \$14.35

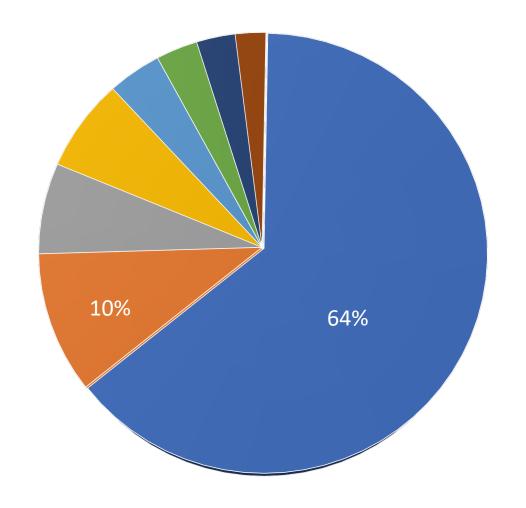


Revenues

- Membership
- Golf
- Sports Pavilion
- F&B/Merch
- Rec/Events
- Interest/Other



Expenses

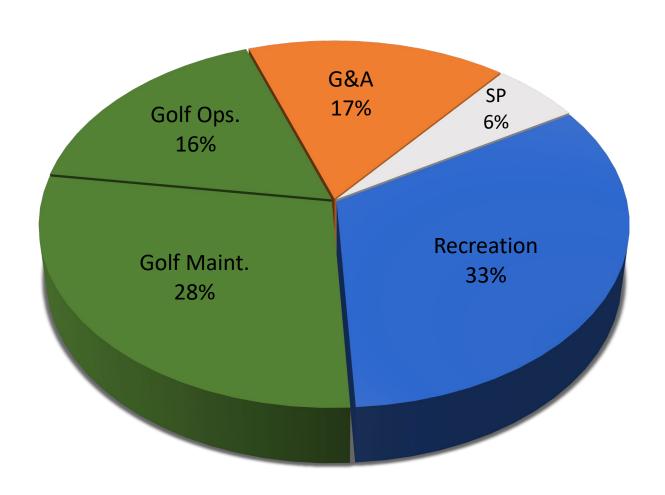


- Wages & Benefits
- Utilities
- Landscape
- Repairs & Maint
- Taxes/Ins/ Prof Services
- Supplies/Equip/Services
- Operating/Other
- CC & Banking Fees

Labor at RCSCW

- 4 Divisions made up of 33 departments
- 92 unique positions
- 489 employees
- 197 full-time and 292 part-time/seasonal
- Approximately 618,000 hours worked annually

Hours by Cost Center



Budgeted 5-Year FTE Trend

322 297 293 291 FY 2021 FY 2022 FY 2023 FY 2024 FY 2025

Employee Type Distribution

	Positions	Positions %
Managers	13	3%
Supervisors	16	3%
Salaried	12	2%
Full Time Hourly	156	32%
Part Time Hourly	119	24%
Minimum Wage	173	36%



Employment Law • HR • Training • Surveys

2023 Benchmark Survey

Arizona, Colorado, Utah, and Wyoming

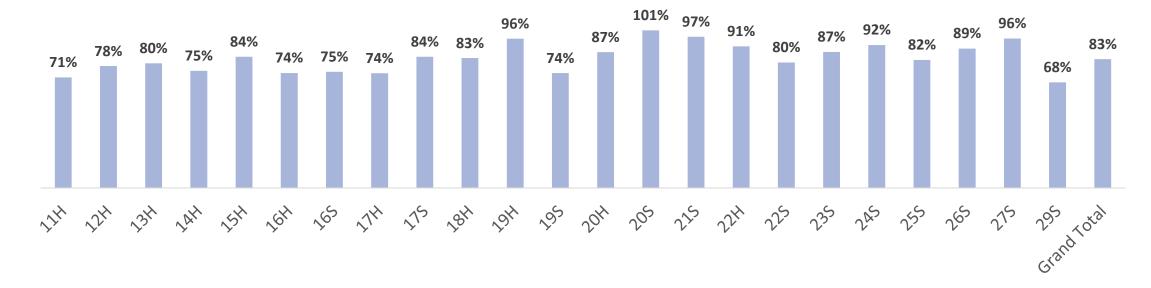
Number of Jobs Surveyed: 3,257

Number of Jobs Published: 1,003

Number of Participating Orgs: 207

Total Number of EEs Reported: 84,870

17% Below EC Avg



Wages & Benefits Notables

- Merit Wage Increase Effective Jan 2025, up to 3%
- 4 Additional FTEs
- Minimum Wage Increase \$1/hr., \$14.35-\$15.35
- Workers Comp Insurance Increase, 35%
- Health Insurance Increase, 15% Jan 2025, 5% Jan 2024



Cost Management and Efficiencies

- Facilities and Equipment Resources Analysis
- Employee Safety Programs
- Bidding and Comparative Pricing
- Employee Training and Best Practices
- Process Improvements
- Technology Enhancements

Operating Expense Notables

- Overall, 4% Operating Expense Increase (Non-Payroll)
- \$126K Increase Utilities 5% Electric/Natural Gas/Water/Sewer
- Repairs & Maintenance
 - \$170K Increase in Grounds Expense Offset Savings in Wages For Landscape Department (4 FTEs)
 - \$120K Decrease in Outside Services Offset Increase in Wages For Janitorial at Rec Centers (4 FTEs)
 - \$75K Parking Lot Seal & Stripes RHJ, Grandview, Beardsley, Trail Ridge
 - \$31K Cart Path and Walkway Repairs
 - \$15K Hardwoods Social Hall, Racquetball/Ping Pong

Operating Expense Notables

- \$89K Property & Casualty Insurance, 15% Increase
- \$42K Update Security Cameras/DVRs
- \$8K Recall Vote Contingency
- \$100K Legal Fees, FY23 \$118K vs FY24 \$234K
- \$42K Reduction Phone System Upgrade Removed T1s

Proposed Fee Increases

- Annual Member Dues
 - 5.6%, \$540 to \$570
- Golf
 - ~320,000 Rounds Budgeted
 - Non-member Aligned Guest & Public Rate (Committee Recommendation)
 - \$6-\$8 in Peak/Transition Seasons
 - \$2 Summer Season
 - CNP Card \$1,575 to \$1,600

Proposed Fee Increases

- Golf Continued...
 - Member
 - \$2 Peak Season
 - \$1 Transition/Summer Seasons
 - Unlimited Card \$3,600 to \$3,800
 - Twilight Card \$1,399 to \$1,500
 - Employee \$12 to \$15

Proposed Fee Increases

Bowling

- ~ 291,000 Bowling Lines Budgeted
- New Non-resident, Non-league Bowler's Rate \$4.50
- Adding 8 Tournaments, NOV JUN

Proposed APFs

- APF Revenue \$5,771K
 - 1,100 Title Transfers Budgeted
 - APF Increase \$5,000 to \$5,200



FY 2025 Operating Budget



Operating Expenses

	PRJ FY24	BUD FY25	Var Amt	Var %
Wages	13,808,036	14,586,599	778,563	6%
PR Taxes & Benefits	3,997,350	4,323,867	326,517	8%
Wages, Taxes & Benefits	17,805,386	18,910,466	1,105,080	6%
Utilities	2,997,517	3,084,126	86,609	3%
Repairs & Maintenance	2,070,119	2,056,384	(13,735)	(1%)
Landscape Maintenance	1,963,274	2,019,430	56,156	3%
Supplies & Services	687,295	711,393	24,098	4%
Equipment	200,397	210,011	9,614	5%
Taxes, Licenses, & Ins	868,826	966,031	97,205	11%
Interest & Financial Exp	653,951	693,570	39,619	6%
Operating Expenses	780,258	855,976	75,719	10%
Legal & Professional	233,888	250,434	16,546	7%
Employee Related Exp	192,185	201,940	9,755	5%
Total Operating Expenses	28,453,096	29,959,762	1,506,665	5%



Operating Revenue

Membership
Recreation
Golf Fees
Sports Pavilion
Special Events
Ancillary Revenue
Merchandise Sales
Food & Beverage
Interest Income
Other Income / (Expense)
Total Revenues

PRJ FY24	BUD FY25	Var Amt	Var %
15,015,098	15,681,541	666,443	4%
120,997	120,997	-	0%
10,231,024	11,081,742	850,717	8%
825,466	850,466	22,800	3%
302,301	261,301	(41,000)	(14%)
1,031,347	1,059,524	28,177	3%
82,439	82,439	-	0%
601,333	601,333	2,200	0%
245,051	218,504	(26,547)	(11%)
1,914	1,914	-	0%
28,456,971	29,959,762	1,502,790	5%



Estimated Reserve Fund Allocation

Total Revenue
Total Operating Expense
Balanced Budget

PRJ FY24	BUD FY25	
28,453,096	29,959,762	
28,453,096	29,959,762	
-	-	

Estimated Reserve Fund Allocation

PRJ FY24	BUD FY25	Var Amt	Var %
1,001,015	*1,157,374	160,233	10%

*Estimated Reserve Fund Allocation – 7.53% of the Member Dues Revenue is allocated to the Reserve Fund.



Capital Related

Asset Preservation Fees
Est. Reserve Fund Allocation
Investment Income-Restricted
Club/Restricted Project Funding
Gain / (Loss) on Asset Disposal
Depreciation Expense
Total Capital Related

PRJ FY24	BUD FY25	Var Amt	Var %
5,650,624	5,770,624	120,000	2%
1,001,015	1,157,374	160,233	10%
1,543,509	945,403	(598,106)	(39%)
70,121	-	(70,121)	(100%)
10,196	10,196	-	0%
(5,421,381)	(5,421,381)	-	0%
2,854,084	2,462,216	(391,867)	(14%)



FY24-25 Proposed Capital Improvements



Capital Improvement Savings

Cost Center	Deferral	Eliminated	Total Savings
Golf Maint & Landscape	\$161,560	\$136,970	\$298,530
Recreation	\$4,769,755	\$225,000	\$4,994,755
Golf Ops	\$233,004	-	\$233,004
Total	\$5,164,319	\$361,970	\$5,526,289



SPORTS PAVILION - LIZARD ACRES
BAR/ROOM RENOVATION & EQUIPMENT
\$225,000

- New 40 Ln. Ft. of Bar & Top
- 2 Walk up Point of Sale Areas
- Static Seating for 160- 180 persons
- Maintains 5 WII Bowling Displays
- Maintains 3 Dart Boards
- New Coolers & Sanitizing Equip.
- Relocate 3 Compartment Sink
- Relocate 4 Tap Beer Cooler
- Add New 2 Tap Craft Beer Cooler
- Modify/ Add Lighting & Controls
- Modified Plumbing, Electrical, HVAC per Maricopa County Plans
- Bar Framing & Décor per Plans



LIBRARY EXPANSION/
RENOVATION DESIGN
ARCHITECTURE & DOCUMENTS
\$100,000

- Interior & Exterior Renovations & Additions
- Design, Architectural, Engineering Fees
- Provides Architectural plans
- Engineering and Structural documents
- Produces 60% planning documents for qualified Vendors and Maricopa County
- Project Planning Process Year Two
- Ability to solicit cost for future fiscal year budget



BEARDSLEY PARK IRON FENCE W/ GATES \$67,500

- DECORATIVELY ENCLOSES BEARDSLEY PARK
- 4' TALL TAN IRON FENCING SET WITHIN LANDSCAPE ALONG 2 SIDES OF THE PARK
- 5 COMMUNITY ENTRY GATES
- 3 MAINTENANCE VEHICLE GATES
- ELIMINATES UNSIGHTLY SEASONAL
 TEMPORARY FENCE AND REPLACEMENT
 COST
- REDUCES LABOR AND FATIGUE FROM TEMPORARY FENCE INSTALL
- CREATES CONTROLLED ACCESS POINTS
- SECURES PARK DURING EVENTS
- ADDITIONAL CONCRETE WALKWAY



RHJ – TRACTOR W/ BACKHOE \$55,000

- FACILITIES MAINTENANCE EQUIPMENT; AS SEEN IN PHOTO, \$55K DIRECTLY QUOTED FROM KUBOTA DEALER VS HIGHER COMPETITOR PRICING.
- USEFUL LIFE SET AT 20 YRS.
- RAPID RESPONSE TIME; REDUCING FACILITY CLOSURE TIMEFRAME.
- AVERAGE USAGE 10 TIMES/ YEAR WITH MULTIPLE DAYS.
- ELIMINATES COSTLY RENTALS \$400/ PER DAY;
 MOST REPAIRS REQUIRE MULTIPLE DAYS.
- ELIMINATES STAFF HOURLY TRAVEL TIME TO PICK UP RENTAL.
- RENTAL NOT ALWAYS READILY AVAILABLE.
- REDUCES NEED FOR SUB-CONTRACTOR.



KUENTZ TENNIS
FACILITY RENOVATION
DESIGN & ARCHITECTURAL DOCUMENTS
\$50,000

- DOCUMENTS TO SUPPORT RENOVATING (6)
 EXISTING ASPHALT/ PRO BOUNCE TENNIS
 COURTS TO POST TENSION CONCRETE
 COURTS.
- PLANNING INCLUDES NEW LIGHTING AND FENCING.
- ENGINEERING AND STRUCTURAL DOCUMENTS
- PRODUCES 60% PLANNING DOCUMENTS FOR QUALIFIED VENDORS AND MARICOPA COUNTY
- ABILITY TO SOLICIT COST FOR FUTURE FISCAL YEAR BUDGET
- PROJECT PLANNING PROCESS YEAR TWO

FY24-25 Proposed Capital New Capital Projects

Items under \$50K

Metal Shop- Climatec HVAC

Control system

\$36,135

RHJ- Flatbed Trailer for Forklift

\$19,000

Pro Shop
Flag Pole
\$9,013

Trail Ridge- Pro Shop Flag Pole \$9,013 Palm Ridge- Pickleball Facility-Monitor Station \$30,000

Palm Ridge- Activities Center
Restroom Partitions
\$13,000

Echo Mesa- Pro Shop Flag Pole \$9,013

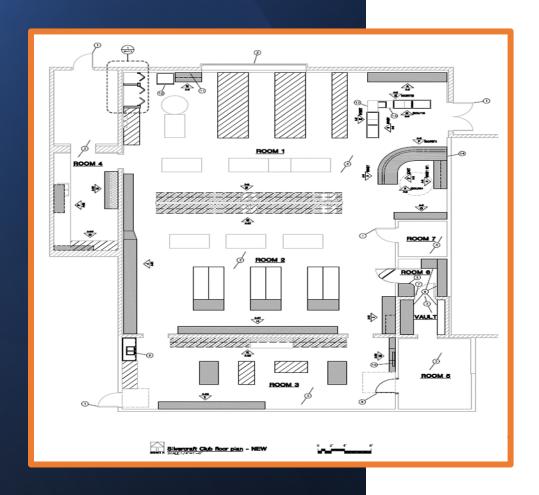
Kuentz- Leather Room
Exhaust System
\$7,500

Palm Ridge- Swim & Fitness
Restroom Partitions
\$6,500



KUENTZ – OUTFIELD FENCE REPLACEMENT \$495,000

- REPLACE 520 LINEAR FEET OF 24' TALL FENCE
- REPLACE EXISTING CRASH PADS
- NEW FENCE AND POSTS TO SUPPORT 30' TALL FENCE
- FENCE POSTS CURRENTLY BROKEN IN TWO LOCATIONS
- COST IMPACTS:
- INCREASED DIAMETER OF POSTS & DIGGING
- PROXIMITY TO EASEMENT WALL LOGISTICS
- INCREASE IN FENCE HEIGHT
- WARNING TRACK REMOVAL & REINSTALL FOR FENCE INSTALL



SILVERCRAFT – REMODEL, MILLWORK & COUNTERTOPS \$375,000

- INTERIOR RENOVATION OF ALL ORIGINAL CLUB MILLWORK & COUNTERTOPS
- CUSTOM HEAVY-DUTY COUNTERTOPS REQUIRED IN SOME AREAS
- DIFFICULTY IN PROCURING REFACE MILLWORK VENDOR, MAY REQUIRE ALL NEW MILLWORK
- OFFICE AREA DEMO AND REFRAMING
- PROJECT REQUIRES NEW FLOORING AND GRID CEILING; SEE ADDITIONAL R&R BUDGET LINE ITEMS
- LVT FLOORING \$23,850
- GRID CEILING & SPRINKLER HEAD \$38,000



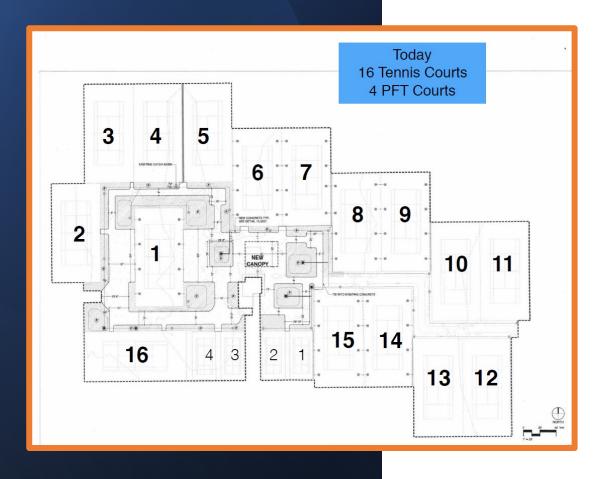
PALM RIDGE – OUTDOOR POOL DECK SURFACE REPLACEMENT \$186,266

- REPLACE 12,919 SF. EXISTING DECK
 COATING WITH EDPM COLORIZED RUBBER
- REPLACE 270 LF. POOL VERTICAL EDGE COPING
- GRIND EXISTING CEMENTITIOUS DECK AND PREPARE FOR NEW RUBBER COATING
- REPAIR CRACKS
- NEW COLOR DESIGN W/ POOL DEPTH MARKER PER COUNTY CODE



PALM RIDGE – ACTIVITIES & AQUATICS BLDG. FLAT ROOF RESTORATION \$160,000

- POWER WASH AND MAKE REPAIRS TO EXISTING ROOF SYSTEM
- SEAL WALLS, PENETRATIONS, AND HVAC CONNECTIONS
- PROVIDE RESTORATIVE COATING SYSTEM
- INCLUDES 10-YEAR EXTENDED ROOF WARRANTY



RHJ- TENNIS FACILITY COURTS-RESURFACE #1-16 \$160,000

- EXISTING COURTS SURFACE 6 YRS OLD
- FULLY FUNDED IN RSMT AS OF 2023
- SURFACE FADING AND DE-SANDING
- RESTORES SAFE PLAYING CONDITIONS



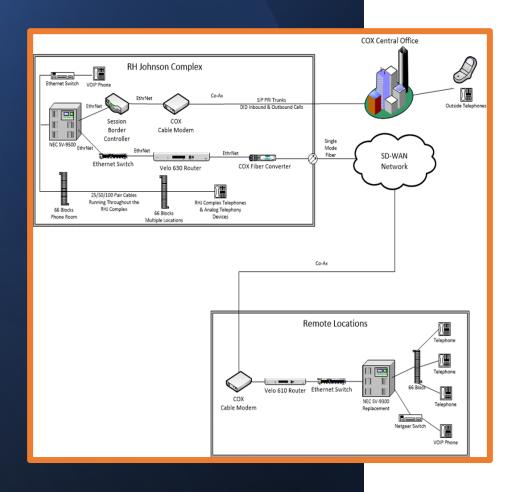
PALM RIDGE – FITNESS CENTER CARDIO EQUIPMENT \$159,000

- CARDIO EQUIPMENT REPLACEMENT SCHEDULED EVERY 5 YEARS
- 26 PIECES- TREADMILLS, CROSS TRAINERS, RECUMBENT BIKES, UPRIGHT BIKES, ROWER, VERSA STRIDER, AND SCIFIT MACHINES



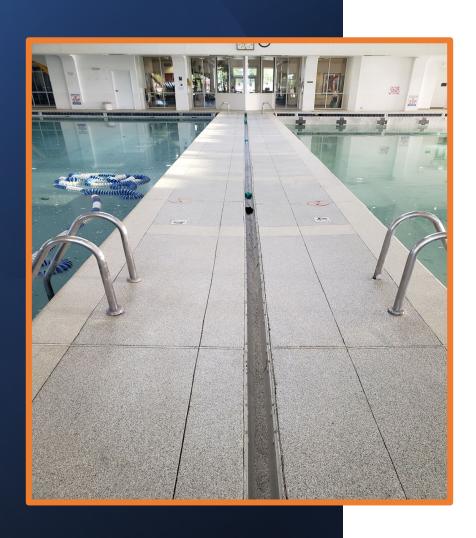
RH JOHNSON – ADMIN BLDG. FLAT ROOF RESTORATION \$140,000

- POWER WASH AND MAKE REPAIRS TO EXISTING ROOF SYSTEM
- SEAL WALLS, PENETRATIONS, AND HVAC CONNECTIONS
- PROVIDE RESTORATIVE COATING SYSTEM
- INCLUDES 10-YEAR EXTENDED ROOF WARRANTY



RCSCW NEC PHONE SYSTEM UPGRADE \$130,000

- NEC PHONE SYSTEM TECHNOLOGY UPGRADE.
- MOVES PHONES ONTO NEW SD-WAN INFRASTRUCTURE.
- UPGRADE SAVES RCSCW \$7,000 / MONTH IN LUMEN FEES.
- RETURN ON INVESTMENT 18 MONTHS.
- RETAINS MULTIPLE EQUIPMENT
 COMPONENTS, UTILIZES EXISTING VENDOR
 RELATIONSHIPS, TAKES ADVANTAGE OF SD WAN'S LTE BACKUP.



PALM RIDGE – INDOOR POOL DECK SURFACE REPLACEMENT \$71,648

- REPLACE 4,242 SF. EXISTING DECK COATING WITH EDPM COLORIZED RUBBER
- REPLACE 613 LF. POOL VERTICAL EDGE COPING
- NEW COLOR DESIGN W/ POOL DEPTH
 MARKER PER COUNTY CODE



PALM RIDGE – FITNESS CENTER STRENGTH EQUIPMENT \$63,954

- STRENGTH EQUIPMENT REPLACEMENT
 SCHEDULED AS 25-YEAR USEFUL LIFE
- REPLACEMENT INCLUDES ALL BENCHES AND ACCESSORIES
- WELDED COMPONENTS FAILING
- MANUFACTURER NO LONGER SUPPORTING
 REPLACEMENT PARTS AS OF 2023



RH JOHNSON – FITNESS ADDITION/ SMALL MAINTENANCE/ POOL STORAGE FLAT ROOF RESTORATION \$54,781

- POWER WASH AND MAKE REPAIRS TO EXISTING ROOF SYSTEM
- SEAL WALLS, PENETRATIONS, AND HVAC CONNECTIONS
- PROVIDE RESTORATIVE COATING SYSTEM
- INCLUDES 10-YEAR EXTENDED ROOF WARRANTY



RH JOHNSON – PICK-UP TRUCK \$54,573

• REPLACES M-8 (2010 CHEVY 2500)



RECREATION – HVAC REPLACEMENT

KUENTZ (5 UNITS) \$51,584

RHJ LIBRARY (5 UNITS) \$43,888

RHJ (3 UNITS) \$38,480

KUENTZ (1 UNIT) \$7,904

FY24-25 Proposed Capital R&R Items Under \$50K

Information Technology(3) Servers / TEG POS
\$29,172

Palm Ridge- Summit Hall Hardwoods- Sand & Seal \$24,000

Landscaping- Lawn Bowl
Greens Roller
\$15,034

Admin- Member Services

Awnings Replacement

\$9,500

Palm Ridge- Pickleball Facility
Shade Fabric Replacement
\$9,094

Beardsley- Fitness Center Flooring \$37,586

Palm Ridge- Pickleball Courts

Resurface #1-10

\$26,500

RHJ- Pickleball Courts

Resurface #1-8

\$20,000

RHJ- Picklball Facility
Windscreens Replace
\$15,000

Palm Ridge- Pool

Spa Heater Replacement

\$7,554

Admin- Finance Dept. Cubicles
Replacement
\$31,200

RHJ- Social Hall Flat Roof Restore (Walls only) \$25,000

Kuentz- Craft Rooms
3,4,5, Leather, Art Room Chairs
\$18,000

RHJ- Aquatic Center

Auto Scrubber

\$13,520



DESERT TRAILS – PRO SHOP PARKING LOT ASPHALT REPLACEMENT \$135,000

- RESERVE STUDY REPLACEMENT CYCLE FOR ASPHALT
- AFFIRMED NEED TO REPLACE THROUGH PARKING LOT ANALYSIS

FY24-25 Proposed Capital <u>Capital Projects</u> Allowances



ALLOWANCES \$420,000

- WELL PUMP REPLACEMENTS
- SAFETY & STRUCTURAL
- EQUIPMENT
- INFORMATION TECHNOLOGY
- ENERGY CONSERVATION
- ADA COMPLIANCE UPGRADES
- UNEXPECTED FACILITY
 IMPROVEMENTS



FY- 24/25 Capital Budget Review Environmental Services





Equipment Replacement Plan FY- 24/25 Capital Budget Golf Maintenance









FY - 2024/2025 Equipment Replacement Plan Golf Course Maintenance

Golf Course Maintenance Equipment 19 -Units Scheduled for Replacement

Number
5
3
1
2
1
1
2
3
1

13- Vehicles Scheduled for Replacement

11- Light and Heavy-Duty Utility Carts (Daily Maintenance)

1- Pickup Truck (Transportation)

1- Dump Truck (Shared Equipment)

\$357,689

Delayed the purchase of 4-units for a total of \$161,560

Total Equipment Replacement \$1,350,527 / \$192,932 Per Course

\$992,838

Equipment Replacement - Summary

			FY Er	nding				
Location	Project Description	2025	2026	2027	2028	2029		
							Replaces per Inv Wksheet	
Deer Valley	Mower Fairway - Toro RM 7000D - F-21	127,093					2012 Reelmaster 7000	
Deer Valley	Mower Greens - Toro GM 3150Q - F-41	56,990					2014 Greensmaster 3150Q	
Deer Valley	Mower Rough - Toro GM 4500D - F-52	117,099					2015 Groundsmaster 4500D	
Desert Trails	Mower Greens - Toro GM 3150 - G-52-1	56,990					2015 Greensmaster 3150Q	
Echo Mesa	Mower Greens - Toro GM 3150Q - D-54	56,990					2016 Greensmaster 3150Q	
Echo Mesa	Mower Fairway - Toro RM 5610 - D-43	95,754					2015 Reelmaster 5610	
Echo Mesa	Greens Roller - Greenspro 1240 - D-50	19,002					2016 Greenspro 1240	
Echo Mesa	Sprayer - 200 Gallon Slide-in - D-02	17,165					2010 Slide-in Turf Sprayer	
Grandview	Mower Fairway - Toro RM 7000-D - C-54-1	127,093					2015 Reelmaster 5510	
Grandview	Fairway Aerator - Agrimetal - C-59	12,285					2000 Agrimetal	
Grandview	Sprayer - 200 Gallon Slide-in - C-05	17,165					2010 Slide-in Turf Sprayer	
Pebblebrook	Sweeper/Vacuum - Toro Rake-O-Vac - A-5	56,525					1995 Rake-O-Vac 29-Yrs	
Pebblebrook	Mower Greens - Toro GM 3150Q - A-47	56,990					2016 Greensmaster 3150Q	
Pebblebrook	Fertigation System	18,278					Not on FAS or inventory sheets	
Stardust	Fairway Aerator - Agrimetal - B-62	12,285					2000 Agrimetal	
Stardust	Mower Bank - Toro RM 3100 - B-55	51,977					2016 Reelmaster 3100D	
Trail Ridge	Mower Greens - Toro GM 3150Q - E-52-1	56,990					2016 Greensmaster 3150Q	
Trail Ridge	Greens Roller - Greenspro 1240 - E-51-1	19,002					2015 GreensPro 1240	
Trail Ridge	Sprayer - 200 Slide-in Sprayer - E-06	17,165					2010 Slide-in Turf Sprayer	
		992,838			Average Age 10.5 – Years			

Vehicle Replacement – Summary

Summary of I	R&R, Allowances and New Capital Requests				
			FY I	Ending	
Location	Project Description	2025	2026	2027	2028
				Replaces pe	r Inv Wkshee
Deer Valley	Utility Vehicle - Light - Workman MDX - F-85	16,228		2010 Club C	arry-All
Deer Valley	Utility Vehicle - Light - Workman MDX - F-32	16,229		2013 Workm	an MDX
Desert Trails	Dump Truck - G-1	54,261		1994 Isuzu	30-Yrs.
Echo Mesa	Utility Vehicle - Light - Workman MDX - D-35	16,228		2014 Club C	ar
Echo Mesa	Utility Vehicle - Light - Workman MDX - D-38	16,229		2014 Workm	an MDX
Grandview	Utility Vehicle - Heavy - Workman HDX - C-31	38,403		2013 Workm	an HDX
Grandview	Utility Vehicle - Light - Workman MDX - C-35	16,229		2013 Workm	an MDX
Pebblebrook	Utility Vehicle - Heavy - Workman HDX - A-37	36,797		2013 Workm	an HDX
Stardust	Pick-up Truck - Ford F-150 - B-1	37,821		1993 Ford F-	-150 <mark>31-Yrs.</mark>
Stardust	Utility Vehicle - Light - Workman MDX - B-33	16,229		2014 Workm	an MDX
Trail Ridge	Utility Vehicle - Heavy - Workman HDX - E-33	38,403		2013 Workm	an HDX
Trail Ridge	Utility Vehicle - Heavy - Workman HDX - E-37	38,403		2013 Workm	an HDX
Trail Ridge	Utility Vehicle - Light - Workman MDX - E-31	16,229		2013 Workm	an MDX
					40.04
		357,689		Average Age	– 13.8 Years



Equipment Replacement Plan FY-24/25 Capital Budget Landscape Maintenance \$15,034

- 1-Greens Roller Replaces 18-year-old Roller (Lawn Bowling)
- Reserve Study Replacement
- Delayed the Purchase of 1-Unit
 Deleted 2-Units (Dump Trailers) from the
 Reserve Study





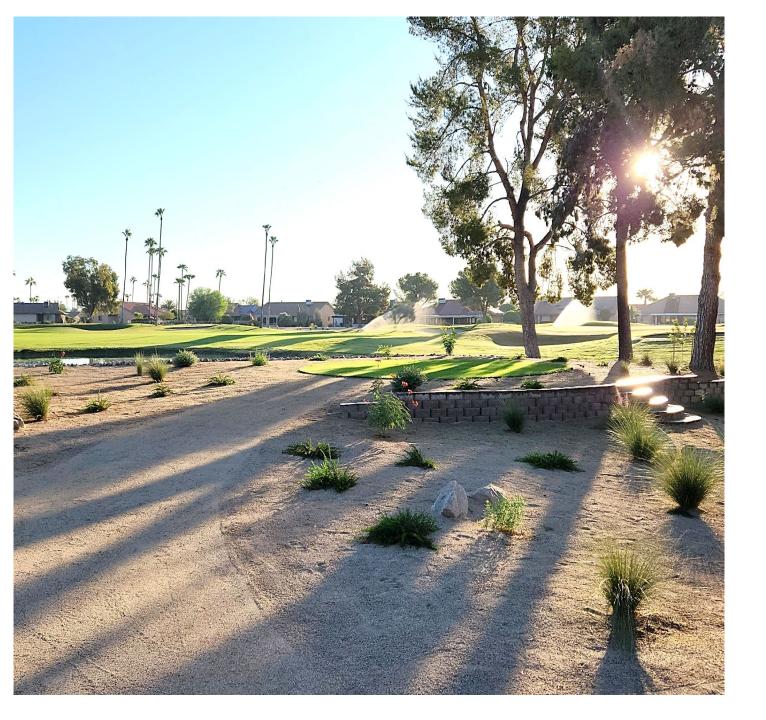
Utility Cart Replacement Landscape Maintenance \$56,903

- 1-Heavy-Duty Utility Cart (Toro Workman)
 Replaces 12-year-Old Workman
 Needs New Motor
 \$38,403
- 1-Club Car Carryall (Street Legal)
 Replaces 12-Year- Carryall Utility Cart
 Needs New Motor
 \$18,500
- Listed on the Reserve Study



Rental Cart Replacement Golf Operations \$129,792

- Twenty Rental Carts Scheduled for Replacement Unit Cost \$6,489.60
- Listed on the Reserve Study
- Replacing Average Cart Age of 10+ Years
- Reduces Repair Cost
- More Rental Cart Availability / Increased Golf Rounds



Echo Mesa Irrigation & Turf Reduction Project FY-2024/2025 Capital Budget

Proposed Start Date April 7, 2025



Arizona's Premier Active Adult Golf Community

2022/2024 Cost Comparisons

Grandview Irrigation Cost Per Acre \$39,780 Echo Mesa Irrigation Cost Per Acre \$49,978 Grandview Landscape Cost Pre Acre \$43,425 Echo Mesa Landscape Cost Per Acre \$49,600

Rainbird Rotors

2022 Head Price \$238.78 2024 Head Price \$269.52 \$30.74 Increase Per Head

Decomposed Granite

Grandview \$55.37 / Ton Echo Mesa \$74.10 / Ton \$18.73 Increase Per Ton



Phase II FY- 24/25 Capital Budget Irrigation & Turf Reduction Project Cost Review Revised 4-2-2024

Heritage	Landscapes Unlimited	Wadsworth
\$5,677,152.00	\$5,306,943.00	* \$5,066,304.00

Total Project Cost with Low Bid (Wadsworth)

Wadsworth	\$5,066,304
Design Team	\$171,000
Pump Station	\$279,531
Pump Station Connection	\$16,000
Project Cost	\$5,532,835

Golf Course Maintenance Projects Five-Year Plan

2024	2025	2026	2027	2028
Pebblebrook	Trail Ridge	Deer Valley	Grandview	Trail Ridge
		Shoreline Hardscape #18		_
Tree	Shoreline Hardscape #3	Shoreline Haruscape #10	Shoreline and Island Repair	Shoreline Hardscape #12
Removal/ Replacement			#13/#14	Bunker Sand Replacement
Tee Expansion	Echo Mesa	Desert Trails		
Cart Path Seal Coat	Irrigation Project	Shoreline Hardscape #14	Stardust	Echo Mesa
		'	Irrigation Project	Tree
	Phase II		•	
Stardust		Stardust Irrigation	Phase II	Removal/ Replacement
Tree		Project Phase I		
Removal/Replacement				Pebblebrook
Cart Path Seal Coat				Irrigation Project
Cart Fath Scar Coat				,
				Phase I



Projected Reserve Fund Inflow/(Outflow)

Inc./(Dec.) to Reserve Fund	2,855,846	(3,121,043)	(1,225,975)	(425,993)	4,671,565	(3,810,570)
Capital Improvements	(5,339,302)	(10,994,444)	(10,155,975)	(9,525,993)	(4,668,435)	(13,310,570)
Reserve Fund Outflows						
Total Inflows	8,195,148	7,873,401	8,930,000	9,100,000	9,340,000	9,500,000
Investment Income	1,543,509	945,403	950,000	880,000	880,000	800,000
APFs	5,650,624	5,770,624	6,480,000	6,720,000	6,960,000	7,200,000
Estimated Reserve Allocation	1,001,015	1,157,374	1,500,000	1,500,000	1,500,000	1,500,000
Reserve Fund Inflows						
	FY2023-24	FY2024-25	FY 2025-26	FY 2026-27	FY 2027-28	FY 2028-29
	Projected	Budget	Projected	Projected	Projected	Projected



Projected Reserve Fund FFB%

	Projected	Budget	Projected	Projected	Projected	Projected
_	FY2023-24	FY2024-25	FY 2025-26	FY 2026-27	FY 2027-28	FY 2028-29
Reserve Fund Impact						
Projected Reserve Fund Balance	29,524,546	26,403,503	25,177,528	24,751,535	29,423,100	25,612,530
Projected Fully Funded Balance	59,200,540	57,287,903	56,373,807	56,491,809	61,691,905	58,709,993
FFB%	50%	46%	45%	44%	48%	44%

Federal and State Mandates



DOL Proposes ~\$60K Overtime Rule Threshold



AZ Minimum Wage Increase Initiative (2024) \$18/Hr.

Timeline \$18/Hr. Min. Wage Initiative



July 3, 2024, signatures from the initiative are due to secretary of state.



If the required signatures are collected, ~ 256,000, and validated, the initiative is certified on the November 2024 ballot.



If the majority votes for the increase, AZ Minimum Wage is increased to \$18/Hr. effective January 1, 2025.

Impacts \$18 Min Wage

455 of 489 Positions

- 173 Minimum Wage Employees
- 119 Hourly Part-time
- 152 Hourly Full-time
- 11 Salaried

Operating Budget

- FY 25 Budget = \$825K (6 Mos.)
- 1 Year Impact = \$1,650K

Operations Contingency Proposal

FFB Impacts

- Proposed New Capital Projects ~ \$375K
 - Delay/Eliminate until we know
 - Lizard Acres Remodel \$225K, Library Design \$100K, and Kuentz Courts Design \$50K
- Allowances Budgeted \$420K for <u>Emergencies Only</u> ~ \$125K
 - Delay/Eliminate until we know
 - Emergencies only
- Operating Expense Projects Deferral ~ \$100K
 - Delay/Eliminate until we know
 - P-lot seal and stripes \$75K and Golf Cart Paths \$25K

FY 2024 – 2025 Contingency Impact

(In Thousand:	s)
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Est Reserve Fund Alloc

APFs

R&R Capital Spend

New Capital Spend

Investment Change

Reserve Fund Bal.

Fully Funded Bal.

FFB %

Budget	\$18/HR	Impact Budget	Contingency	ADJ Budget
FY 2024-25	Impact	FY 2024-25	Plan	FY 2024-25
1,157	(825)	332	100	432
5,771		5,771		5,771
(9,938)		(9,938)		(9,938)
(1,057)		(1,057)	500	(557)
945		945		945
26,403		25,578		26,178
57,288		57,288		57,288
46%		45%		46%

Questions

