

# **RECREATION CENTERS OF SUN CITY WEST**



Arizona's Premier Active Adult Golf Community

## **FINANCIAL REPORT**

**June 2023 and the Twelve Months Ended**

**06/30/23**

**Recreation Centers of Sun City West, Inc.**  
**Summary of Revenues & Expenses**  
**June 30, 2023**

Current Month					Year-to-Date					
Actual	Budget	Variance Favorable / (Unfavorable)	P/Y Act	Variance Favorable / (Unfavorable)	Actual	Budget	Variance Favorable / (Unfavorable)	P/Y Act	Variance Favorable / (Unfavorable)	
<b>Operating Revenues</b>					<b>Operating Revenues</b>					
1,294,206	1,257,326	36,880	1,250,342	43,864	Membership	15,239,942	15,147,360	92,582	15,236,736	3,206
7,937	2,562	5,375	16,620	(8,683)	Recreation	136,399	61,432	74,967	115,667	20,732
376,019	313,839	62,180	324,613	51,406	Golf Fees	9,636,603	9,469,163	167,440	9,226,614	409,989
43,980	25,827	18,153	40,105	3,875	Sports Pavilion	779,256	606,420	172,836	728,680	50,576
(7,545)	(510)	(7,035)	1,506	(9,051)	Special Events	251,722	276,622	(24,900)	240,647	11,075
61,056	44,206	16,850	52,370	8,686	Ancillary Revenue	1,065,317	927,110	138,207	1,103,939	(38,622)
7,591	4,237	3,354	7,374	217	Merchandise Sales (net)	113,211	103,153	10,058	155,253	(42,042)
36,237	26,295	9,942	25,356	10,881	Food and Beverage (net)	467,992	402,239	65,753	409,155	58,837
0	0	0	1,118	(1,118)	Interest Income - Operating	92,389	0	92,389	3,655	88,734
(113)	0	(113)	71	(184)	Other Income	1,870	0	1,870	1,856	14
<b>1,819,368</b>	<b>1,673,782</b>	<b>145,586</b>	<b>1,719,475</b>	<b>99,893</b>	<b>Operating Revenues Total</b>	<b>27,784,701</b>	<b>26,993,499</b>	<b>791,202</b>	<b>27,222,202</b>	<b>562,499</b>
<b>Operating Expenses</b>					<b>Operating Expenses</b>					
1,346,416	1,379,188	32,772	1,157,354	(189,062)	Wages And Benefits	16,472,777	16,383,442	(89,335)	14,729,723	(1,743,054)
266,952	246,822	(20,130)	272,057	5,105	Utilities	2,658,857	2,528,110	(130,747)	2,505,296	(153,561)
180,706	157,100	(23,606)	219,931	39,225	Repair and Maintenance	1,727,516	1,688,380	(39,136)	1,636,247	(91,269)
108,467	109,580	1,113	216,191	107,724	Landscape Maintenance	2,048,455	1,981,320	(67,135)	2,179,784	131,329
57,874	49,535	(8,339)	68,861	10,987	Supplies and Services	714,108	555,245	(158,863)	616,361	(97,747)
12,450	22,093	9,643	25,306	12,856	Equipment	231,076	181,568	(49,508)	186,444	(44,632)
63,130	70,210	7,080	61,982	(1,148)	Taxes and Insurance	788,478	788,100	(378)	757,081	(31,397)
37,377	37,128	(249)	40,681	3,304	Interest & Financial Expense	629,921	555,461	(74,460)	533,781	(96,140)
56,169	72,143	15,974	49,399	(6,770)	Operating Expenses	665,400	706,830	(41,430)	533,467	(131,933)
11,789	23,205	11,416	21,835	10,046	Legal and Professional	118,594	278,180	159,586	273,679	155,085
12,597	20,848	8,251	12,204	(393)	Employee Related Expenses	165,117	178,070	12,953	127,399	(37,718)
<b>2,153,927</b>	<b>2,187,852</b>	<b>33,925</b>	<b>2,145,801</b>	<b>(8,126)</b>	<b>Operating Expenses Total</b>	<b>26,220,299</b>	<b>25,824,706</b>	<b>(395,593)</b>	<b>24,079,262</b>	<b>(2,141,037)</b>
<b>(334,559)</b>	<b>(514,070)</b>	<b>179,511</b>	<b>(426,326)</b>	<b>91,767</b>	<b>Operating Cash Inflow/(Outflow)</b>	<b>1,564,402</b>	<b>1,168,793</b>	<b>395,609</b>	<b>3,142,940</b>	<b>(1,578,538)</b>
<b>Capital Related</b>					<b>Capital Related</b>					
72,668	43,907	28,761	43,059	29,609	Investment Income - Reserves	777,188	526,878	250,310	496,384	280,804
(5,000)	(6,338)	1,338	(5,000)	0	Investment Fees	(58,878)	(76,060)	17,182	(72,350)	13,472
(131,512)	0	(131,512)	0	(131,512)	Investment - Realized Gain (Loss)	(416,004)	0	(416,004)	1,306,812	(1,722,816)
185,499	0	185,499	(664,304)	849,803	Investment - Unrealized Gain (Loss)	150,239	0	150,239	(4,800,397)	4,950,636
108,403	0	108,403	0	108,403	Club Contributed Capital	162,365	0	162,365	10,025	152,340
548,200	403,200	145,000	218,139	330,061	Asset Preservation Fee	4,673,000	5,040,000	(367,000)	5,568,586	(895,586)
0	(15,000)	15,000	(1,637)	1,637	Gain/(Loss) on Asset Disposal	68,445	(45,718)	114,163	(83,672)	152,117
(503,572)	(374,713)	(128,859)	(376,022)	(127,550)	Depreciation Expense	(4,728,606)	(4,392,010)	(336,596)	(4,281,837)	(446,769)
<b>274,686</b>	<b>51,056</b>	<b>223,630</b>	<b>(785,765)</b>	<b>1,060,451</b>	<b>Capital Related Total</b>	<b>627,749</b>	<b>1,053,090</b>	<b>(425,341)</b>	<b>(1,856,449)</b>	<b>2,484,198</b>
<b>(59,873)</b>	<b>(463,014)</b>	<b>403,141</b>	<b>(1,212,091)</b>	<b>1,152,218</b>	<b>Revenues Over/(Under) Expenses</b>	<b>2,192,151</b>	<b>2,221,883</b>	<b>(29,732)</b>	<b>1,286,491</b>	<b>905,660</b>

**Recreation Centers of Sun City West, Inc.**  
**Financial Statement Notes**  
**June 30, 2023**

**EXCESS OF REVENUES OVER/(UNDER) EXPENSES - June was favorable to Budget by \$403K and favorable to Prior Year (hereinafter PY) by \$1,152K. Year to date (hereinafter YTD) was unfavorable to budget by \$30K and favorable to prior year by \$906K.**

**NET OPERATING CASH INFLOW/(OUTFLOW) - June was favorable to Budget by \$180K and favorable to PY by \$92K. YTD was favorable to Budget by \$396K and unfavorable to PY by \$1,579K.**

**OPERATING REVENUES - June revenues were favorable to Budget by \$146K and favorable to PY by \$100K. YTD was favorable to Budget by \$791K and favorable to PY by \$562K.**

Membership - June revenues were favorable to the Budget by \$37K and favorable to PY by \$44K. YTD was favorable to Budget by \$93K and favorable to PY by \$3K.

Golf Fees - June revenues were favorable to Budget by \$62K and favorable to PY by \$51K. YTD was favorable to Budget by \$167K and to PY by \$410K. June rounds were favorable to Budget by 2,701 and favorable to PY by 2,164. YTD rounds were favorable to Budget by 3,280 and unfavorable to PY by 10,534.

Sports Pavilion - June revenues were favorable to Budget by \$18K and favorable to PY by \$4K. YTD favorable to Budget by \$173K and favorable to PY by \$51K.

Ancillary Revenue - June revenues were favorable to Budget by \$17K and favorable to PY by \$9K, respectively. YTD revenues are favorable to budget by \$138K and unfavorable to PY by \$39K.

Food & Beverage - June revenues were favorable to Budget by \$10K and favorable to PY by \$11K. YTD favorable to Budget by \$66K and favorable to PY by \$59K.

**EXPENSES - June Operating Expenses were favorable to budget by \$34K and unfavorable to PY by \$8K. YTD was unfavorable to Budget by \$396K and unfavorable to PY by \$2,141K.**

Wages & Benefits - June expenses were favorable to Budget by \$33K and unfavorable to PY by \$189K. YTD unfavorable to Budget by \$89K and unfavorable to PY by \$1,743K.

Utilities - June expenses were unfavorable to Budget by \$20K and favorable to PY by \$5K. YTD unfavorable to Budget by \$131K and unfavorable to PY by \$154K.

Repairs & Maintenance - June expenses were unfavorable to Budget by \$24K and favorable to PY by \$39K. YTD is unfavorable to Budget by \$39K and unfavorable to PY by \$91K.

Operating Expense - Other - June expenses were favorable to Budget by \$16K and unfavorable to PY by \$7K. YTD expenses are favorable to Budget by \$41K and unfavorable to PY by \$132K.

Legal & Professional - June expenses were favorable to Budget and PY by \$11K and \$10K, respectively. YTD expenses are favorable to Budget by \$160K and favorable to PY by \$155K.

**CAPITAL RELATED REVENUES & EXPENSES - June was favorable to Budget by \$224K and favorable to PY by \$1,060K. YTD is unfavorable to Budget by \$425K and favorable to PY by \$2,484K.**

Investment Income - June revenues were favorable to the Budget by \$29K and favorable to PY by \$30K. YTD was favorable to Budget by \$250K and favorable to PY by \$280K.

Investment Gains and Losses - Due to the unpredictable nature of the market, we do not assign a Budget to this line item. For the month of June there were \$54K in realized/unrealized gains, compared to loss of \$664K in PY. YTD total loss are \$266K as compared to \$3,494K loss in PY.

APF Fees - June APF fees were favorable to Budget by \$145K and favorable to PY by \$330K. YTD is unfavorable to Budget by \$367K and unfavorable to PY by \$896K.

## Recreation Centers of Sun City West, Inc.

Balance Sheets for month ending June 30, 2023 and June 30, 2022

	June-23	June-22
<b><u>ASSETS</u></b>		
<b><u>Current Assets</u></b>		
Cash and Cash Equivalents	\$9,002,475	13,376,880
Accounts Receivable (net)	174,834	175,396
Notes Receivable	496,408	587,510
Inventories	210,511	196,747
Prepaid and Other Assets	508,195	457,688
<b>Total Current Assets</b>	<b>10,392,423</b>	<b>14,794,221</b>
<b>Board Reserve Funds</b>	<b>31,491,738</b>	<b>27,744,575</b>
<b><u>Fixed Assets</u></b>		
Land & Building	110,005,627	107,412,318
Furniture, Fixtures & Equipment	25,945,589	23,947,599
Vehicles	2,016,297	2,136,214
<b>Fixed Assets</b>	<b>137,967,513</b>	<b>133,496,131</b>
Accumulated Depreciation	(88,953,333)	(85,208,200)
<b>Fixed Assets-Net Book Value</b>	<b>49,014,180</b>	<b>48,287,931</b>
Construction In Progress	4,023,536	949,336
<b>Total Fixed Assets</b>	<b>53,037,716</b>	<b>49,237,267</b>
<b>Total Assets</b>	<b>94,921,877</b>	<b>91,776,063</b>
<b><u>LIABILITIES AND EQUITY</u></b>		
<b><u>Liabilities</u></b>		
Accounts Payable-Trade & Other	1,110,992	836,846
Payroll Related Liabilities	1,023,672	1,007,175
Association Events & Other Program Payables	234,617	182,233
Charter Clubs Payables	56,243	56,243
Notes Payable		
Deferred Membership Dues/Fees & Golf Revenues	38,886,845	38,276,208
<b>Total Liabilities</b>	<b>41,312,369</b>	<b>40,358,705</b>
<b><u>Members' Equity</u></b>		
Retained Earnings	51,417,357	50,130,873
Surplus (Deficit)	2,192,151	1,286,484
<b>Total Equity</b>	<b>53,609,508</b>	<b>51,417,357</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>94,921,877</b>	<b>91,776,062</b>

## Recreation Centers of Sun City West, Inc.

### Statement of Cash Flows

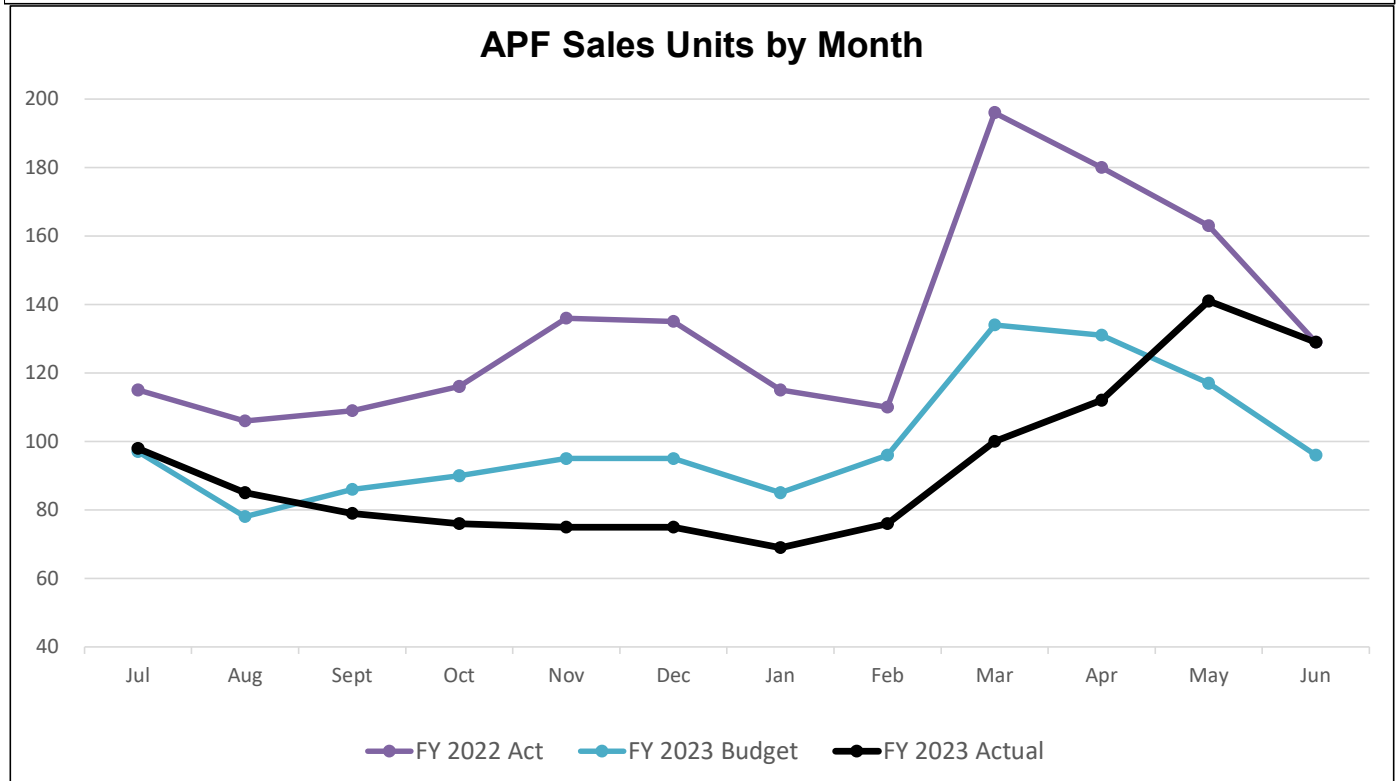
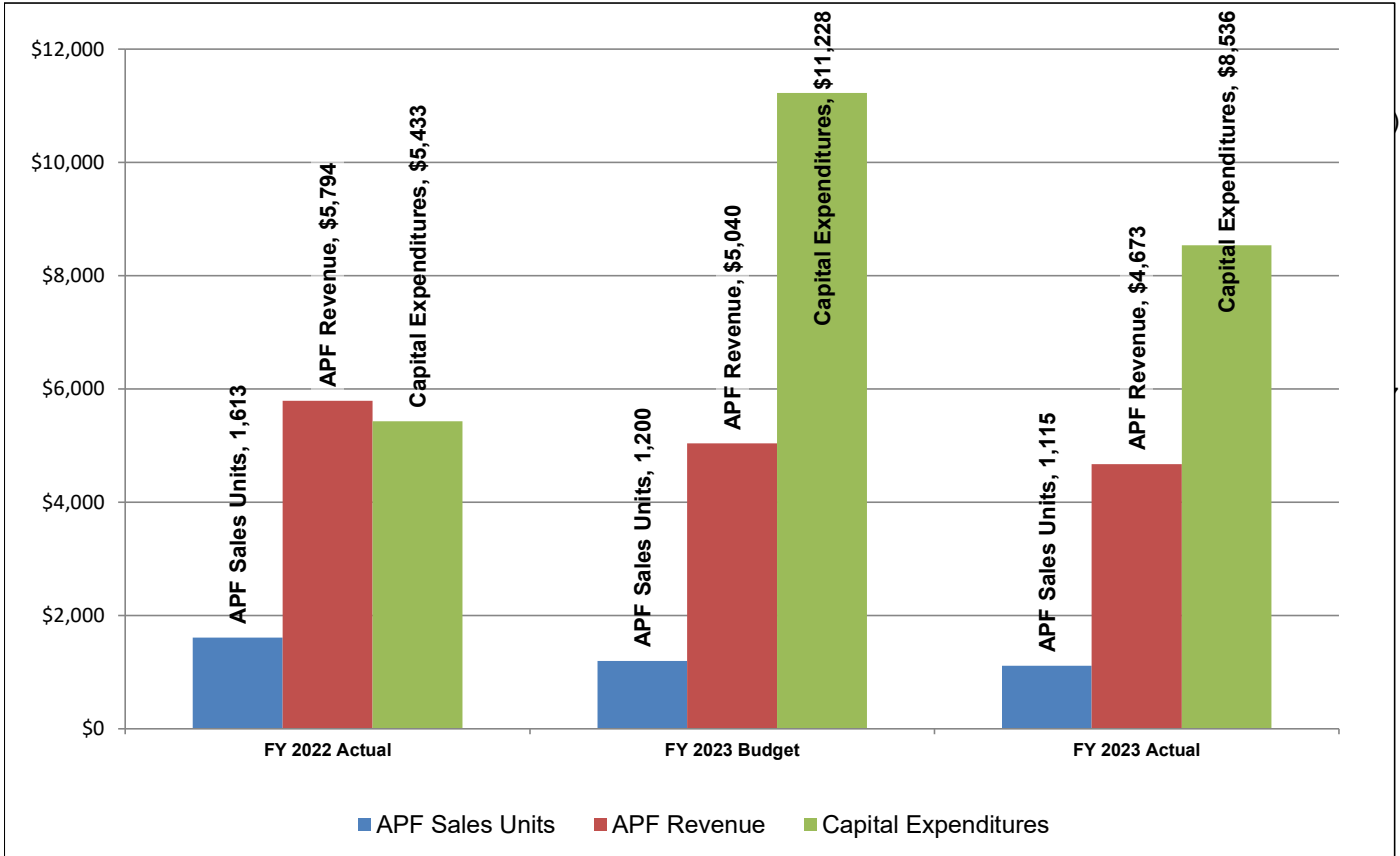
	Twelve Months Ended June 2023	Fiscal Year Ended June 2022
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Excess of revenues over expenses	\$ 2,192,151	\$ 1,511,749
Adjustments to reconcile excess of revenues over expenses to net cash provided by operating activities:		
Depreciation and amortization	4,728,606	4,281,837
(Gain) / Loss on Disposals of Fixed Assets	(68,445)	83,671
Net (Gains) / Loss on Investments	265,765	3,493,585
Asset Preservation & Facility Investment Fees	(4,673,000)	(5,793,847)
Reserve for Uncollectible Accounts	-	-
Increase (decrease) in cash resulting from changes in		
Receivables (net)	91,664	168,694
Inventories	(13,764)	(13,538)
Prepaid expenses and other assets	(50,507)	(18,008)
Accounts payable and accrued expenses	343,027	(347,708)
Deferred income	610,637	37,375
	<b>3,426,134</b>	<b>3,403,810</b>
 <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of land improvements, buildings and equipment	(8,536,365)	(5,433,307)
Proceeds from Disposal of Fixed Assets	75,754	15,878
Asset Preservation & Facility Investment Fees	4,673,000	5,793,847
Cash Flow Funding Transfer (to) / from Reserves (Net)	3,235,740	1,988,062
Net (purchase) redemption of investments	(7,248,668)	(4,459,230)
	<b>(7,800,539)</b>	<b>(2,094,749)</b>
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>(4,374,405)</b>	<b>1,309,061</b>
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD</b>	<b>13,376,882</b>	<b>12,067,821</b>
<b>CASH AND CASH EQUIVALENTS, END OF PERIOD</b>	<b>\$ 9,002,477</b>	<b>\$ 13,376,882</b>

## Recreation Centers of Sun City West, Inc.

### Asset Preservation Fees & Capital Expenditures

APF Sales Units  
 APF Revenue (000's)  
 Capital Expend. (000's)

June			Year to Date		
Actual	Budget	Var over/(under)	Actual	Budget	Var over/(under)
129	96	33	1,115	1,200	(85)
\$ 548	\$ 403	\$ 145	\$ 4,673	\$ 5,040	\$ (367)
\$ 1,280	\$ 1,123	\$ 157	\$ 8,536	\$ 11,228	\$ (2,692)



## Recreation Centers of Sun City West, Inc.

### Cash and Investment Balances

<u>Account</u>	<u>June 2023</u>	<u>% Total</u>	<u>June 2022</u>	<u>% Total</u>	<u>Change</u>
<b>General Fund</b>					
Petty Cash/Change Funds	12,380	0.14%	11,145	0.08%	1,235
Short-term Operating Cash Investments	4,922,617		-	0.00%	4,922,617
Checking and Sweep Account	4,067,478	45.18%	13,365,735	99.92%	(9,298,257)
Total Cash and Cash Equivalents	<u>9,002,475</u>	<u>100.00%</u>	<u>13,376,880</u>	<u>100.00%</u>	<u>(4,374,405)</u>
<b>Reserve Fund</b>					
<u>Cash/Money Market/CD's</u>					
JP Morgan	-	0.00%	-	0.00%	-
CapTrust	147,401	0.47%	228,900	0.83%	(81,499)
Total Cash Investments	<u>147,401</u>	<u>0.47%</u>	<u>228,900</u>	<u>0.83%</u>	<u>(81,499)</u>
<u>Mutual Fund Investments</u>					
Vanguard					
Fixed	-	0.00%	-	0.00%	-
Equities	-	0.00%	-	0.00%	-
CapTrust					
Fixed	28,491,286	90.47%	25,015,093	90.16%	3,476,193
Equities	2,853,052	9.06%	2,500,583	9.01%	352,469
Total Fund Investments	<u>31,344,337</u>	<u>99.53%</u>	<u>27,515,675</u>	<u>99.17%</u>	<u>3,828,662</u>
Total Reserve Funds	<u>31,491,738</u>	<u>100.00%</u>	<u>27,744,575</u>	<u>100.00%</u>	<u>3,747,163</u>
<b>TOTAL FUNDS</b>	<u><u>40,494,213</u></u>		<u><u>41,121,455</u></u>		<u><u>(627,242)</u></u>

<u>Investment Activity</u>	<u>FY2022-23 YTD</u>	<u>FY2021-22 YTD</u>	<u>Inception (FY15)</u>
Beginning Balance	27,744,575	25,656,994	-
Investment Transfers-In	3,235,740	5,098,324	23,348,324
Investment Earnings	777,188	496,120	3,518,038
Advisor Fees	-	(13,277)	(181,015)
Realized Gains (Losses)	(416,004)	1,306,812	4,650,773
Un-Realized Gains (Losses) ***	150,239	(4,800,397)	(3,591,544)
Ending Balance	<u>31,491,738</u>	<u>27,744,575</u>	<u>27,744,576</u>

\*\*\* Unrealized Gains (Losses) are the difference between the basis (cost) of Investments & the market value at any point in time. Reserve Funds are invested based on a long-term investment strategy (FI12) and over time Unrealized Gains (Losses) have historically fluctuated both up and down depending on the time period measured (e.g. monthly, annually, since inception).

Unrealized Gains (Losses) are recorded due to accounting rules which produce "Paper" gains/(losses), Realized Gains/(losses) occur at the time investments are sold.

## Recreation Centers of Sun City West, Inc.

### Summary Item Purchases and Counts of Various Products

Fiscal Year	Rate	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	YTD	% YTD
<b>Golf - Unlimited Card Sales</b>																
FY 2020-21	\$ 3,350	4	9	6	23	21	17	21	10	13	12	7	14	157	157	100%
FY 2021-22	\$ 3,350	6	8	11	25	23	21	23	11	7	14	5	14	168	168	100%
FY 2022-23 Bud	\$ 3,500	6	8	11	25	23	21	23	11	7	14	6	14	169	169	100%
FY 2022-23	\$ 3,500	8	7	21	28	18	25	26	9	14	13	7	12	188	188	100%
															<b>% of Budget YTD</b>	<b>111%</b>
															<b>% of Prior Year YTD</b>	<b>112%</b>
<b>Kachina Golf Card Sales</b>																
FY 2020-21	\$ 895	11	19	40	86	125	78	61	63	54	22	25	24	608	608	100%
FY 2021-22	\$ 895	11	21	49	99	153	67	88	60	58	29	23	16	674	674	100%
FY 2022-23 Bud	\$ 895	11	21	49	99	153	67	88	60	58	29	23	16	674	674	100%
FY 2022-23	\$ 895	15	14	63	94	152	74	84	49	62	38	25	17	687	687	100%
															<b>% of Budget YTD</b>	<b>102%</b>
															<b>% of Prior Year YTD</b>	<b>102%</b>
<b>Coyote Golf Card Sales</b>																
FY 2020-21	\$ 325	13	5	17	75	143	140	101	69	50	38	17	11	679	679	100%
FY 2021-22	\$ 325	15	7	22	106	166	121	108	68	51	38	26	14	742	742	100%
FY 2022-23 Bud	\$ 325	15	7	22	106	166	121	108	68	51	38	26	14	742	742	100%
FY 2022-23	\$ 325	8	11	37	123	186	128	127	64	53	29	14	14	794	794	100%
															<b>% of Budget YTD</b>	<b>107%</b>
															<b>% of Prior Year YTD</b>	<b>107%</b>
<b>CNP Frequent Play Card Sales</b>																
FY 2020-21	\$ 1,400	0	1	0	0	3	2	3	1	0	0	0	1	11	11	100%
FY 2021-22	\$ 1,400	0	1	0	2	4	1	4	2	0	1	0	0	15	15	100%
FY 2022-23 Bud	\$ 1,500	0	1	0	2	4	1	4	2	0	1	0	0	15	15	100%
FY 2022-23	\$ 1,500	0	0	0	1	0	3	3	1	0	0	0	0	8	8	100%
															<b>% of Budget YTD</b>	<b>53%</b>
															<b>% of Prior Year YTD</b>	<b>53%</b>
<b>Twilight Golf Card Sales</b>																
FY 2020-21	\$ 1,250	2	3	1	3	9	9	6	7	2	0	1	4	47	47	100%
FY 2021-22	\$ 1,250	3	5	3	8	9	9	9	4	5	1	1	2	59	59	100%
FY 2022-23 Bud	\$ 1,300	3	5	3	8	9	9	9	4	5	1	6	2	64	64	100%
FY 2022-23	\$ 1,300	1	5	4	11	12	12	9	4	0	6	4	2	70	70	100%
															<b>% of Budget YTD</b>	<b>109%</b>
															<b>% of Prior Year YTD</b>	<b>119%</b>



## Recreation Centers of Sun City West, Inc.

### Summary Item Purchases and Counts of Various Products

Fiscal Year	Rate	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	YTD	% YTD
<b>Range Ball Key Sales</b>																
FY 2020-21	\$90/\$99	98	100	136	173	213	229	231	244	238	202	129	105	2,098	2,098	100%
FY 2021-22	\$90/\$99	84	102	113	213	283	205	293	263	292	195	146	116	2,305	2,305	100%
FY 2022-23 Bud	\$ 90	84	102	113	213	283	232	338	309	336	218	146	116	2,490	2,490	100%
FY 2022-23	\$90/\$99	90	122	122	250	297	231	309	276	318	241	160	111	2,527	2,527	100%
														% of Budget YTD		101%
														% of Prior Year YTD		110%

<b>Members (with No Golf Card)</b>														Average
FY 2020-21		31,317	31,021	31,043	31,044	31,257	31,230	31,446	31,714	32,025	32,233	31,463	31,662	31,455
FY 2021-22		31,531	31,257	31,259	31,217	31,288	31,441	31,465	31,568	31,730	31,485	31,662	31,533	31,453
FY 2022-23		31,590	31,503	31,394	31,429	31,298	31,290	31,407	31,400	31,368	31,218	30,926	30,869	31,308

<b>Unlimited Golf Card Holders</b>														Average
FY 2020-21		141	141	142	143	144	144	150	148	148	150	150	149	146
FY 2021-22		149	147	152	153	154	160	163	163	161	164	164	166	158
FY 2022-23		168	167	170	178	180	181	182	181	184	185	184	185	179

<b>Kachina Golf Card Holders</b>														Average
FY 2020-21		523	533	547	572	583	570	576	584	586	587	589	592	570
FY 2021-22		591	586	588	617	652	642	664	666	669	678	674	666	641
FY 2022-23		669	668	680	676	676	675	670	662	661	668	669	662	670

<b>Coyote Golf Card Holders</b>														Average
FY 2020-21		631	631	636	671	677	656	670	653	659	673	675	665	658
FY 2021-22		666	670	677	698	733	711	721	718	718	721	733	733	708
FY 2022-23		731	726	725	753	782	789	809	802	799	791	776	775	772

<b>CNP Freq Play Card Holders</b>														Average
FY 2020-21		4	5	5	5	7	9	12	12	12	12	12	12	9
FY 2021-22		12	12	12	12	13	13	14	15	15	15	15	14	14
FY 2022-23		14	13	14	15	14	16	15	14	14	12	11	11	14

<b>Twilight Golf Card Holders</b>														Average
FY 2020-21		37	40	38	40	40	40	43	47	49	49	49	48	43
FY 2021-22		49	50	52	55	56	57	59	57	59	59	61	61	56
FY 2022-23		60	59	60	65	68	70	71	70	66	70	71	69	67

**Recreation Centers of Sun City West, Inc.**  
**Summary Item Purchases and Counts of Various Products**

Fiscal Year	Rate	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	YTD	% YTD
<b>Bowling Lineage</b>																
FY 2020-21		5,309	6,381	12,692	17,802	16,486	14,040	18,097	17,767	20,614	12,536	8,023	14,846	164,594	164,594	100%
FY 2021-22		18,340	13,191	21,842	28,362	27,664	25,721	32,454	30,408	34,699	17,313	19,806	20,610	290,409	290,409	100%
FY 2022-23 Bud		15,038	10,817	17,910	23,257	22,684	21,091	26,612	24,936	28,453	14,197	16,241	16,900	238,136	238,136	100%
FY 2022-23		18,916	7,410	22,531	29,729	28,560	27,123	33,830	31,822	34,595	16,939	18,352	20,318	290,125	290,125	100%
														% of Budget YTD	122%	
														% of Prior Year YTD	100%	
<b>Transfer Fee (Home Sale)</b>																
FY 2020-21	\$ 275	147	104	134	132	142	139	106	136	182	149	175	133	1,679	1,679	100%
FY 2021-22	\$ 275	126	124	121	119	151	133	130	116	202	196	162	130	1,710	1,710	100%
FY 2022-23 Bud	\$ 275	131	108	111	122	123	123	108	127	163	173	150	129	1,568	1,568	100%
FY 2022-23	\$ 275	95	88	82	80	83	82	74	82	101	131	154	144	1,196	1,196	100%
														% of Budget YTD	76%	
														% of Prior Year YTD	70%	
<b>Asset Preservation Fees</b>																
FY 2020-21	\$ 3,500	115	81	105	111	135	118	97	119	151	140	166	107	1,445	1,445	100%
FY 2021-22	\$ 3,700	115	106	109	116	139	135	115	110	196	180	163	129	1,613	1,613	100%
FY 2022-23 Bud	\$ 4,200	97	78	86	90	95	95	85	96	134	131	117	96	1,200	1,200	100%
FY 2022-23	\$ 4,200	98	85	79	76	75	75	69	76	100	112	141	129	1,115	1,115	100%
														% of Budget YTD	93%	
														% of Prior Year YTD	69%	