Golf Report: Rounds, Revenue & Cards Sold Reporting Period: October FY23

Report Version: Version 1 Report Date: 11/02/2022





October's 23,206 rounds are down over prior year by -1,508 rounds (-6.1%) and below budget by -502 rounds (-2.1%).

- 14,218
- 8,988 Executive rounds are down over prior year by -1,508 or (-14.4%) and above budget by 201 rounds (2.3%).
- 18,070 1,429 Guest rounds are up over prior year by 45 or (3.3%) and above budget by 273 rounds (23.7%). 2,753 954
- Unlimited cards sold is up by 3 or (12.0%) vs. prior year and above budget by 3 or (12.0%). 28
- Kachina cards sold is down by -5 or (-5.1%) vs. prior year and below budget by -5 or (-5.1%). 94
- Coyote cards sold is up by 17 or (16.0%) vs. prior year and above budget by 17 or (16.0%). 123
- Twilight cards sold is up by 3 or (37.5%) vs. prior year and above budget by 3 or (37.5%). 11
- 250 Range Ball Keys sold is up by 37 or (17.4%) vs. prior year and above budget by 37 or (17.4%).

RECREATION CENTERS OF SUN CITY WEST, INC. **Current Fiscal Month - Golf Statistics**

October 2022

Regulation rounds are even over prior year by 0 or (0.0%) and below budget by -703 rounds (-4.7%).

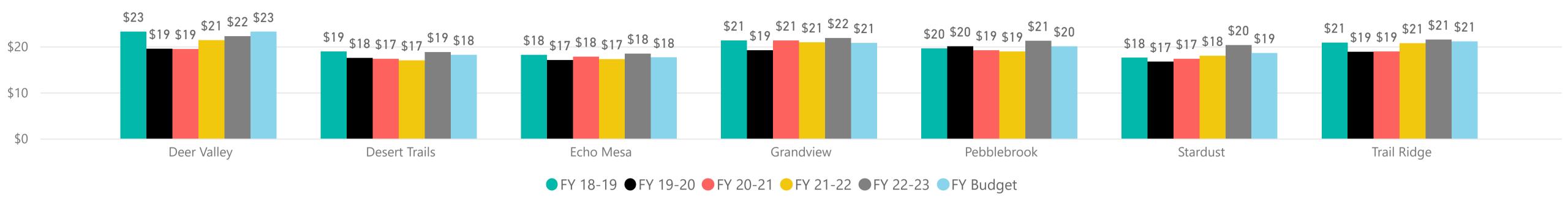
Member rounds are down over prior year by -983 or (-5.2%) and below budget by -743 rounds (-4.0%). Public rounds are down over prior year by -554 or (-16.8%) and below budget by -102 rounds (-3.6%). *Employee* rounds are down over prior year by -16 or (-1.6%) and above budget by 70 rounds (7.9%).

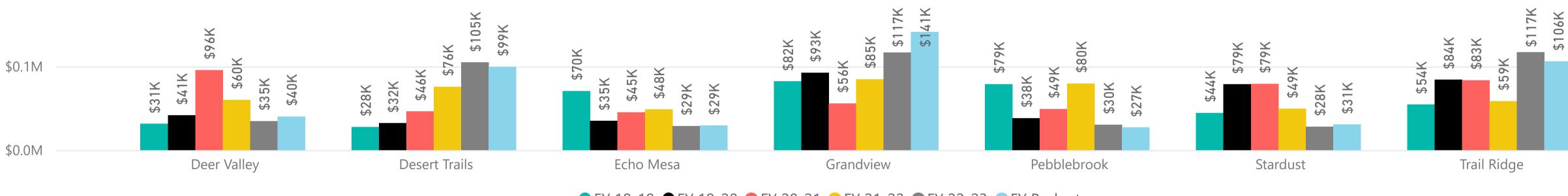


RECREATION CENTERS OF SUN CITY WEST, INC. Monthly Golf Statistics

October 2022 Golf Statistics

Average Golf Fee by Course Name and Fiscal Year





Average Golf Fee by Member Type

			0	<u> </u>	51						5	51			
Final Breakdown	FY 18-19	FY 19-20	FY 20-21	FY 21-22	FY 22-23	FY Budget	Total ▼	Final Breakdown	FY 18-19	FY 19-20	FY 20-21	FY 21-22	FY 22-23	FY Budget	Total ▼
Guest	\$31	\$30	\$32	\$33	\$37	\$35	\$33	Member	\$260,138	\$288,031	\$324,410	\$312,647	\$319,315	\$337,356	\$1,84
Public	\$31	\$28	\$30	\$32	\$35	\$34	\$32	Public	\$96,851	\$78,728	\$96,100	\$100,018	\$90,744	\$96,295	\$55
Member	\$18	\$17	\$17	\$17	\$18	\$18	\$17	Guest	\$31,921	\$35,088	\$33,762	\$43,541	\$50,331	\$40,412	\$23
Employee	\$0	\$0	\$0	\$0	\$0	\$0	\$0	Employee	\$0	\$0	\$0	\$0	\$0	\$0	
Total	\$20	\$18	\$19	\$19	\$21	\$20	\$19	Total	\$388,910	\$401,847	\$454,272	\$456,206	\$460,390	\$474,063	\$2,63



Golf Fee by Course Name and Fiscal Year

● FY 18-19 ● FY 19-20 ● FY 20-21 ● FY 21-22 ● FY 22-23 ● FY Budget

Golf Fee by Member Type









Round Count by Member Card Type









● FY 18-19 ● FY 19-20 ● FY 20-21 ● FY 21-22 ● FY 22-23 ● FY Budget

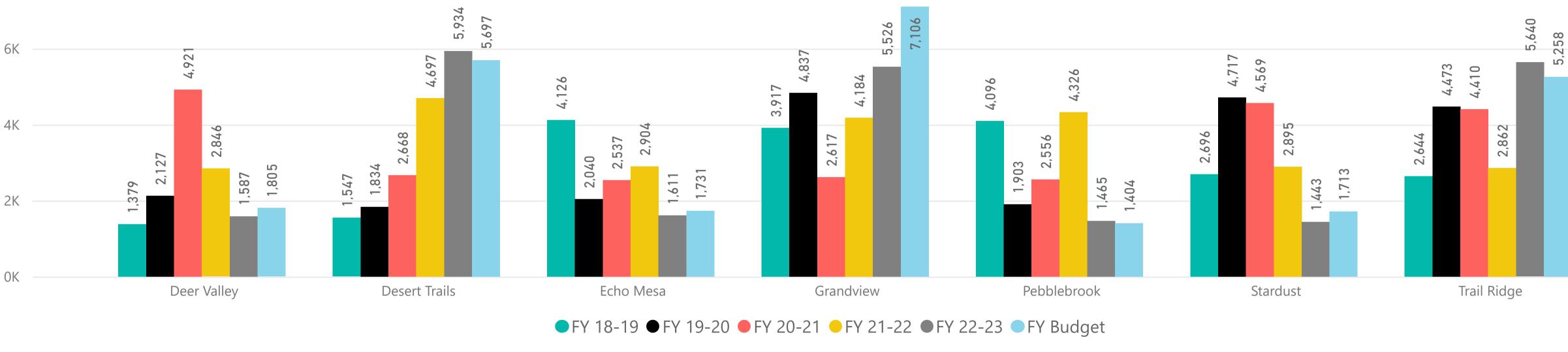
RECREATION CENTERS OF SUN CITY WEST, INC. Monthly Golf Statistics

October 2022 Golf Statistics

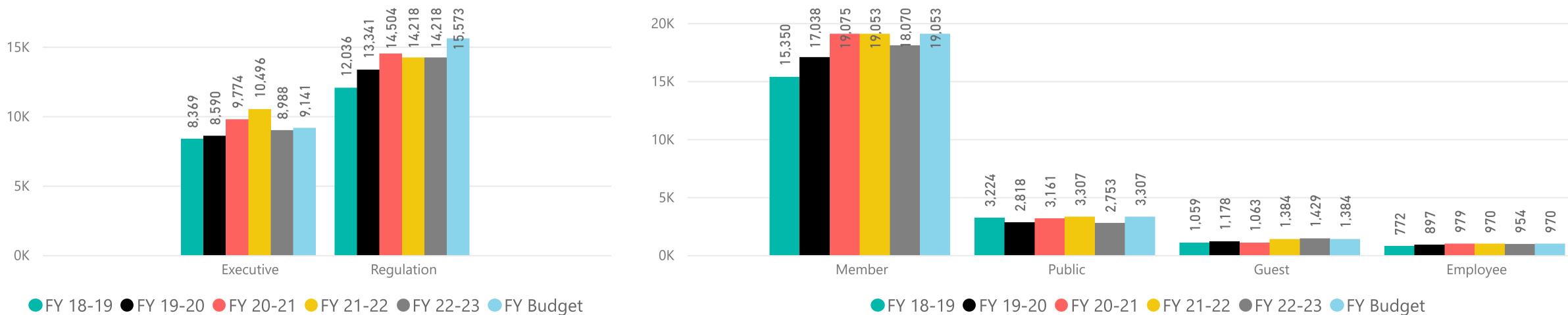
RECREATION CENTERS OF SUN CITY WEST, INC. Monthly Golf Statistics October 2022 Golf Statistics



Round Count by Course Name

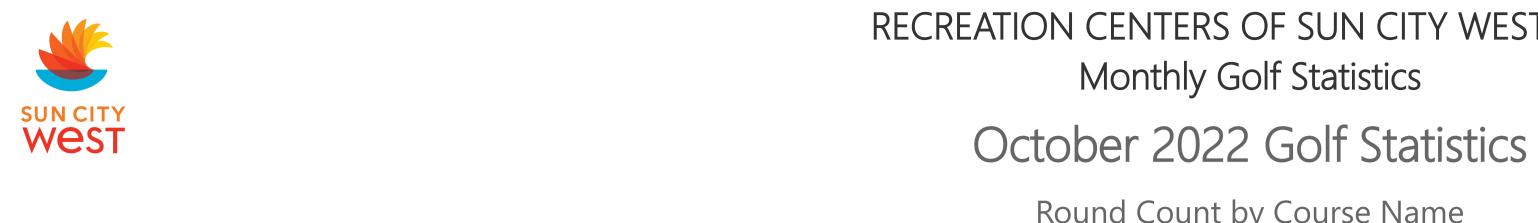




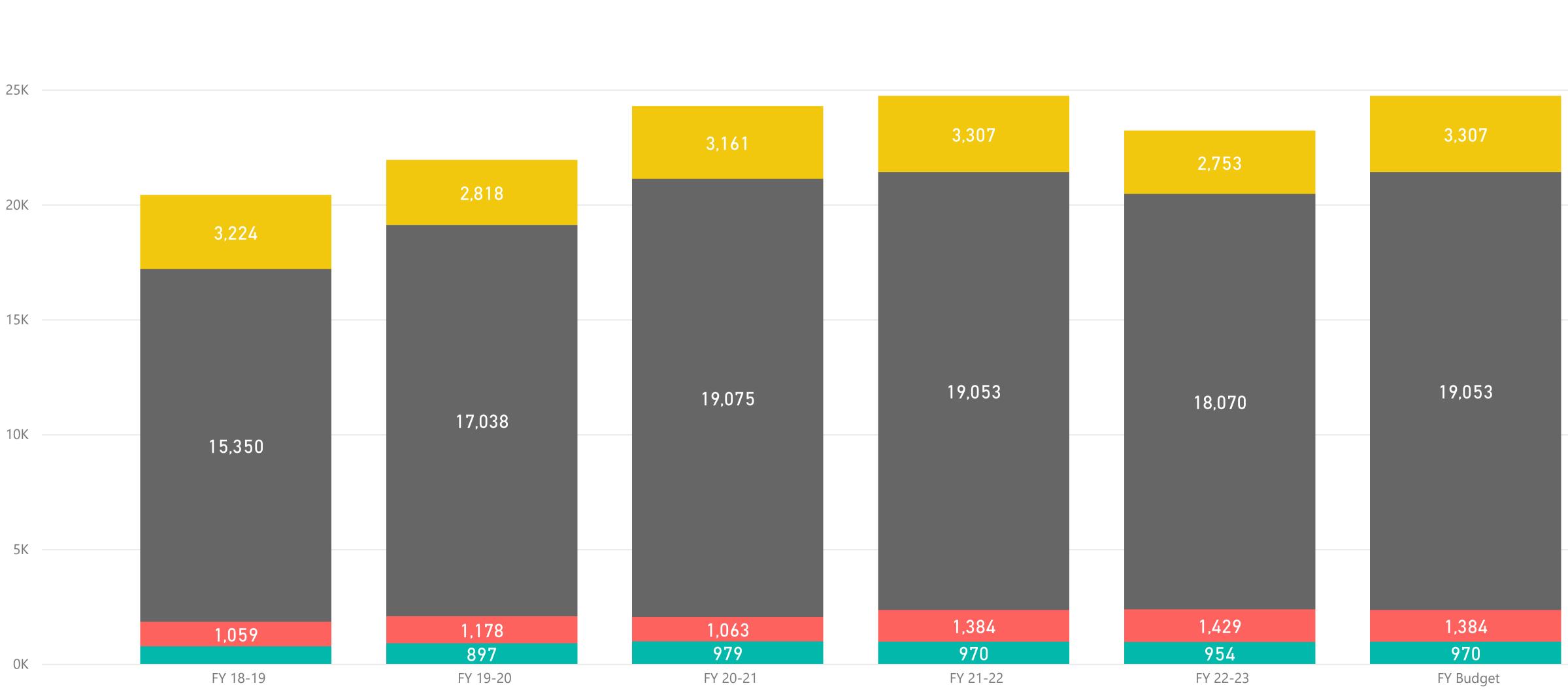




Round Count by Member Final Breakdown



30K



RECREATION CENTERS OF SUN CITY WEST, INC. Monthly Golf Statistics

Round Count by Course Name

Employee Guest Member Public



FY 22-23's total rounds of 69,132 is down by -9 rounds or (-0.0%) vs. prior FY and above budget by 2,433 rounds (3.6%)

- 42,287
- 26,845

Member rounds are down vs. the prior fiscal year by -86 or (-0.2%) and above budget by 415 or (0.8%) 54,233 Guest rounds are up vs. the prior fiscal year by 301 or (9.9%) and above budget by 801 or (31.7%) 3,331 Public rounds are down vs. the prior fiscal year by -307 or (-3.7%) and above budget by 822 or (11.5%) 7,969 3,599 *Employee* rounds are up vs. the prior fiscal year by 83 or (2.4%) and above budget by 395 or (12.3%)

Unlimited cards sold is up by 14 or (28.0%) vs. the prior year and above budget by 14 or (28.0%) 64 Kachina cards sold is up by 4 or (2.2%) vs. the prior year and above budget by 4 or (2.2%) 184 Coyote cards sold is up by 27 or (18.0%) vs. the prior year and above budget by 27 or (18.0%) 177 *Twilight* cards sold is up by 2 or (10.5%) vs. the prior year and above budget by 2 or (10.5%) 21

584 Range Ball Keys sold is up by 72 or 14.1% vs. the prior year and above budget by 72 or 14.1%.

RECREATION CENTERS OF SUN CITY WEST, INC. Fiscal Year to Date - Golf Statistics

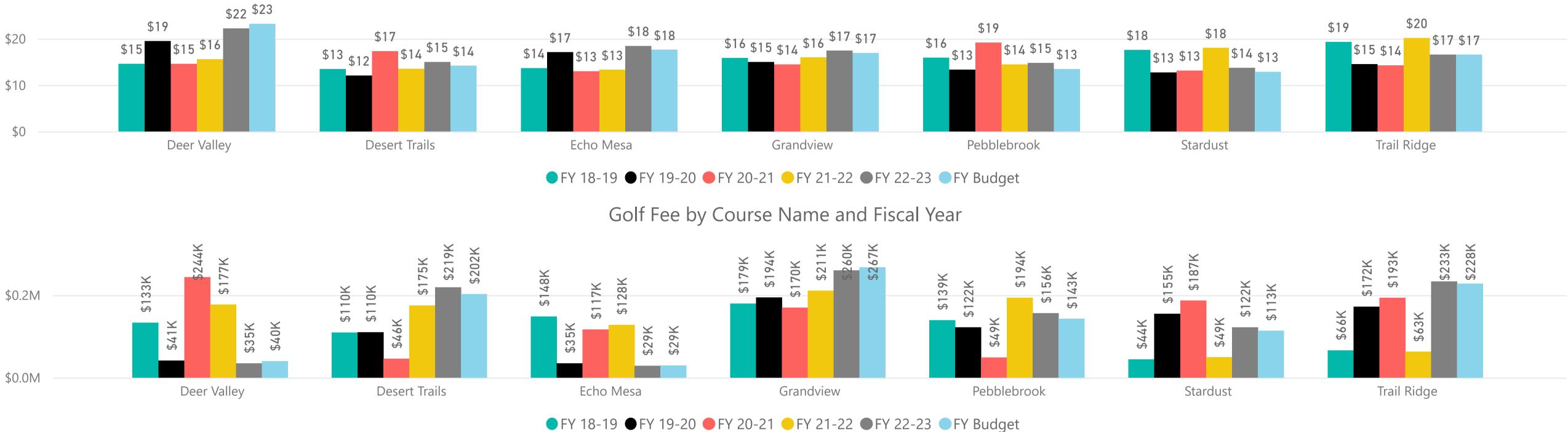
October 2022

Regulation rounds are up vs. the prior fiscal year by 150 or (0.4%) and above budget by 381 or (0.9%) *Executive* rounds are down vs. the prior fiscal year by -159 or (-0.6%) and above budget by 2,052 or (8.3%)



RECREATION CENTERS OF SUN CITY WEST, INC. Fiscal Year to Date Golf Statistics

FY 22-23 through October



Average Golf Fee by Member Type

)		5	51		
Final Breakdown	FY 18-19	FY 19-20	FY 20-21	FY 21-22	FY 22-23	FY Budget	Total ▼
Guest	\$28	\$27	\$28	\$29	\$32	\$31	\$29
Public	\$28	\$24	\$26	\$27	\$30	\$29	\$27
Member	\$14	\$13	\$13	\$13	\$14	\$14	\$13
Employee	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total	\$15	\$14	\$14	\$15	\$16	\$15	\$15



Average Golf Fee by Course Name and Fiscal Year

Golf Fee by Member Type

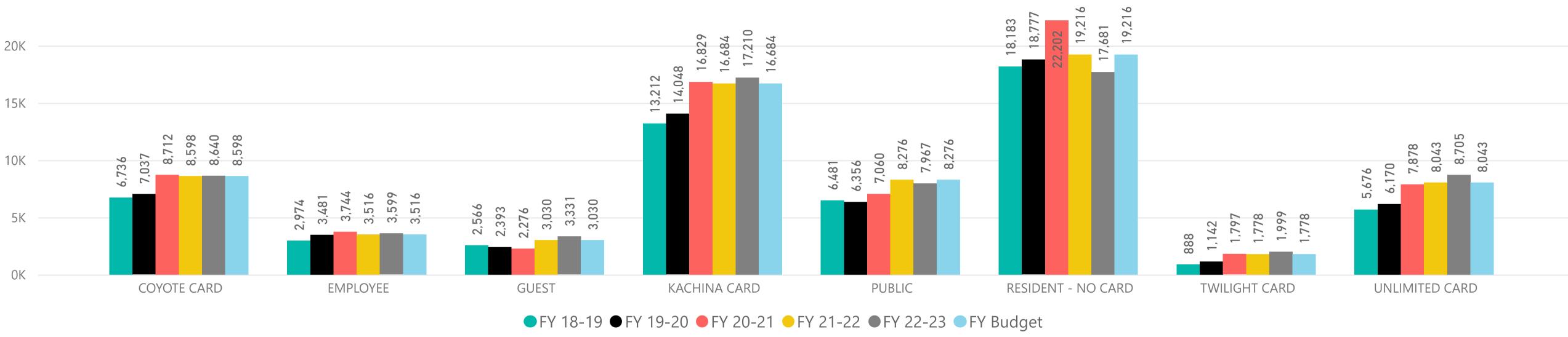
Final Breakdown	FY 18-19	FY 19-20	FY 20-21	FY 21-22	FY 22-23	FY Budget	Total ▼
Member	\$583,302	\$613,046	\$759,784	\$697,647	\$727,287	\$739,384	\$4,120
Public	\$168,677	\$152,506	\$183,424	\$214,892	\$223,628	\$206,461	\$1,149
Guest	\$67,923	\$63,917	\$62,644	\$84,067	\$102,164	\$77,200	\$457
Employee	\$0	\$0	\$0	\$0	\$0	\$0	
Total	\$819,901	\$829,469	\$1,005,852	\$996,606	\$1,053,079	\$1,023,045	\$5,727

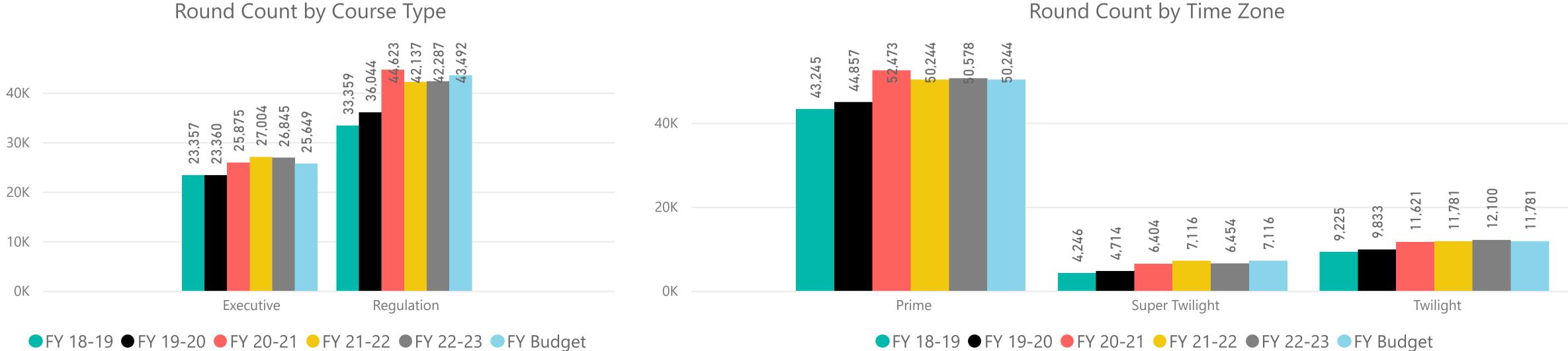




Round Count by Member Card Type







● FY 18-19 ● FY 19-20 ● FY 20-21 ● FY 21-22 ● FY 22-23 ● FY Budget

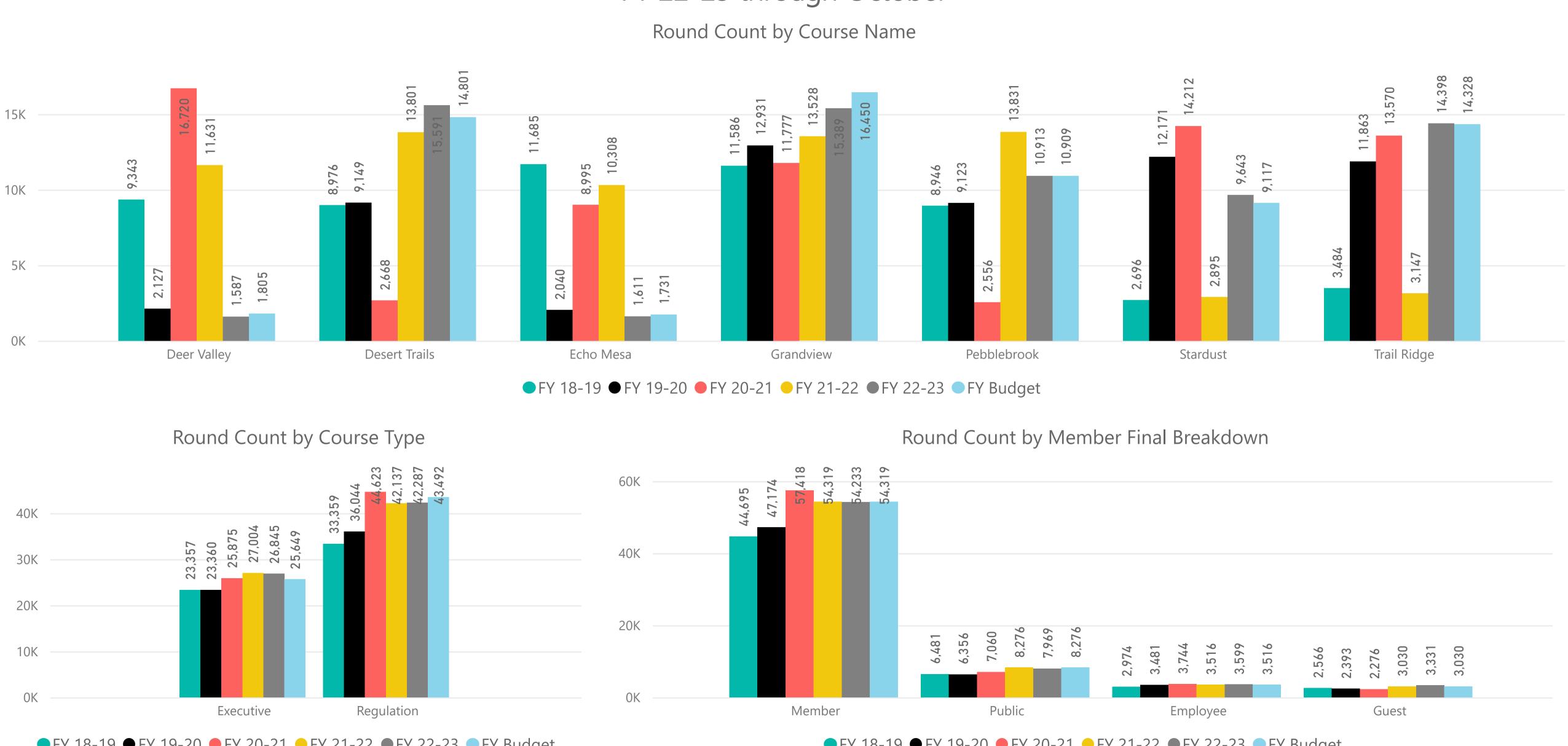
RECREATION CENTERS OF SUN CITY WEST, INC. Fiscal Year to Date Golf Statistics

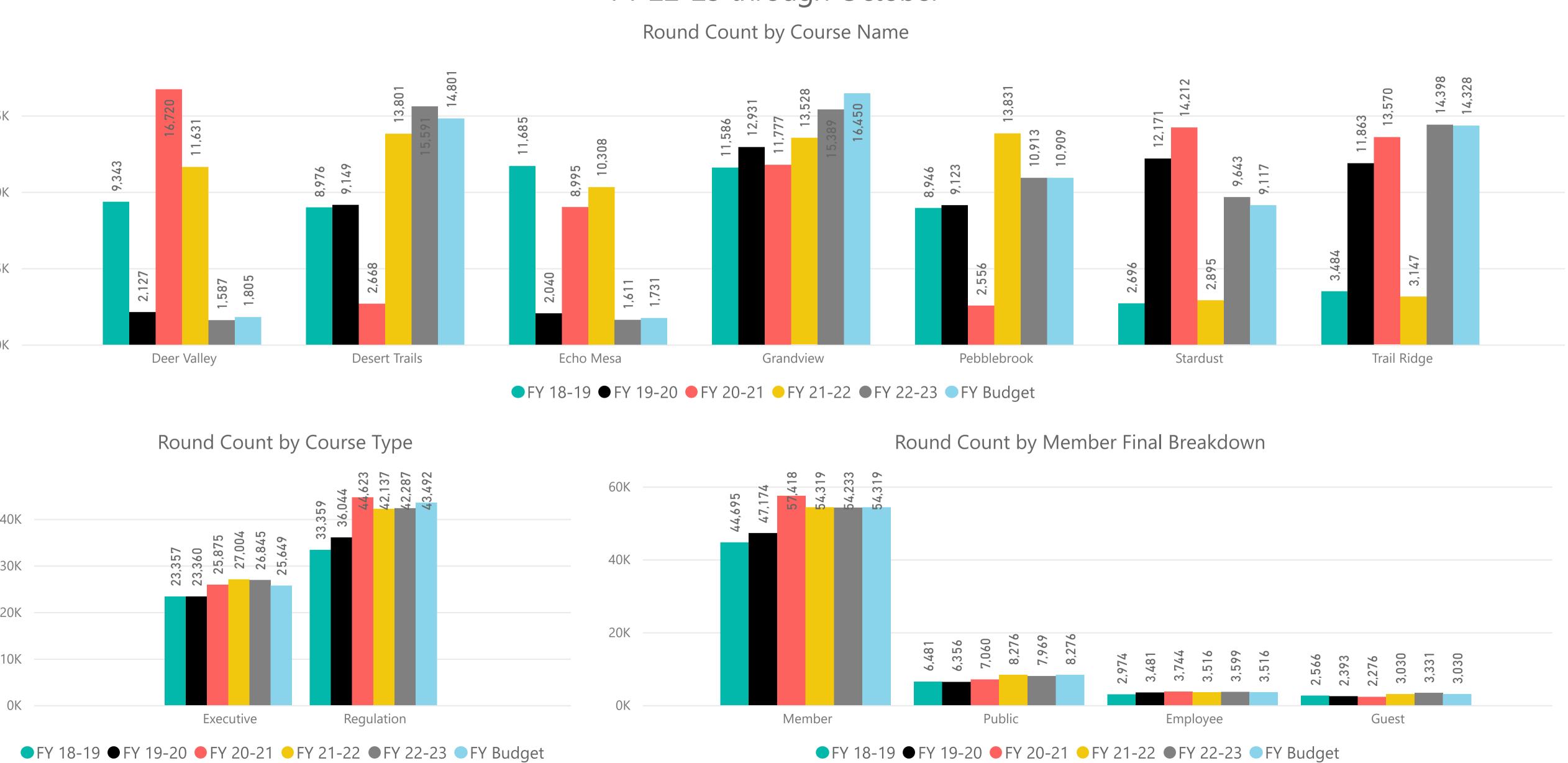
FY 22-23 through October

Round Count by Time Zone



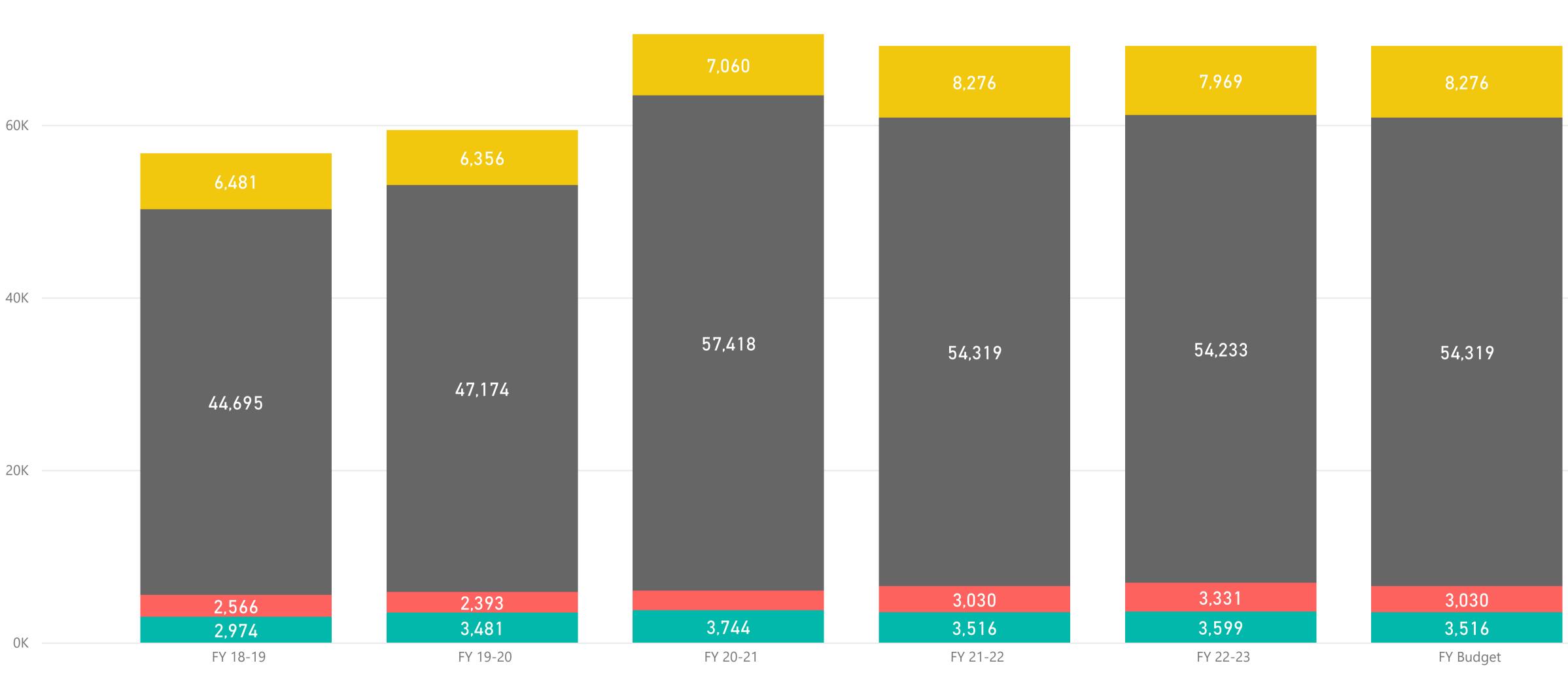
RECREATION CENTERS OF SUN CITY WEST, INC. Fiscal Year to Date Golf Statistics FY 22-23 through October







80K

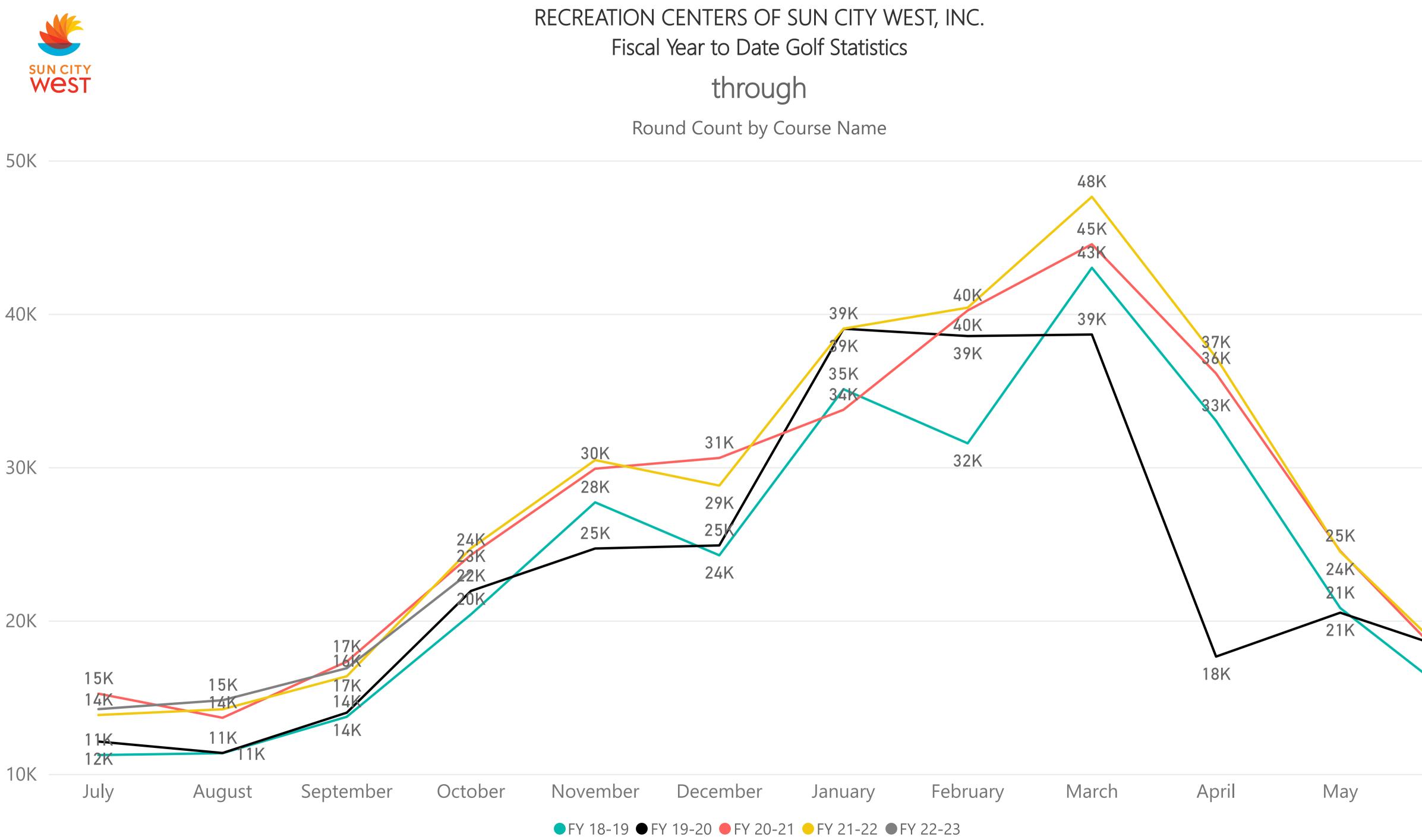


RECREATION CENTERS OF SUN CITY WEST, INC. Fiscal Year to Date Golf Statistics

FY 22-23 through October

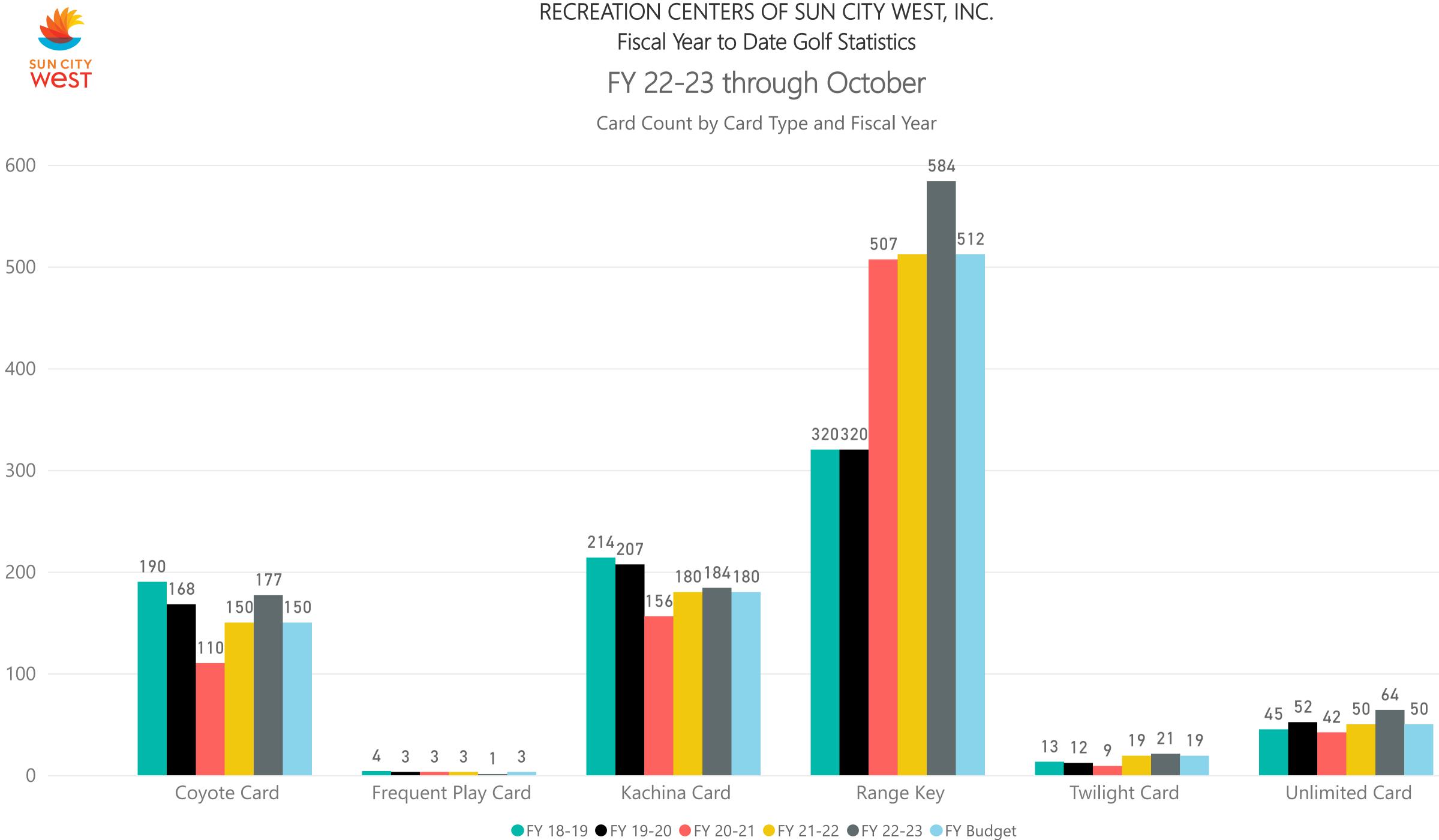
Round Count by Course Name

Employee Guest Member Public





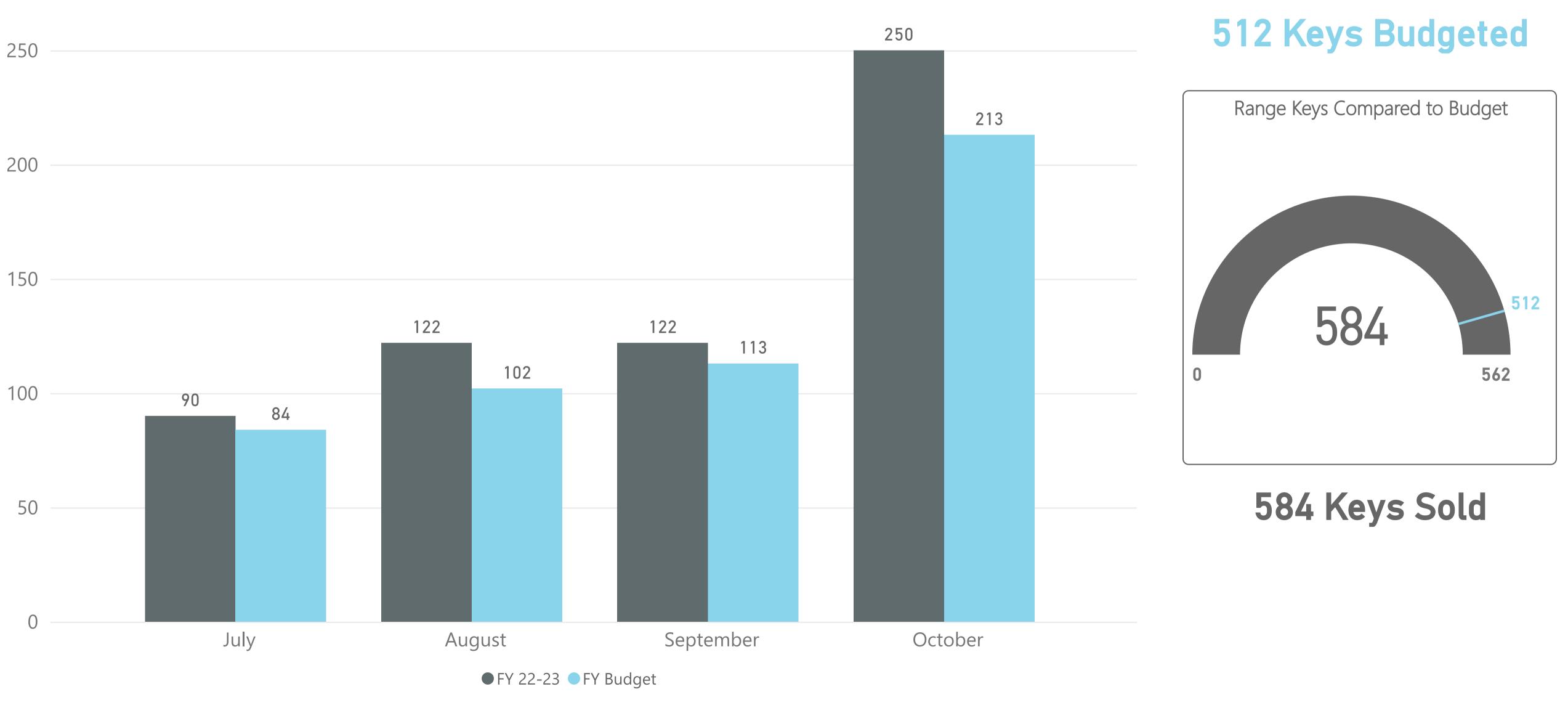
June





RECREATION CENTERS OF SUN CITY WEST, INC. Fiscal Year to Date Golf Statistics FY 22-23 through October

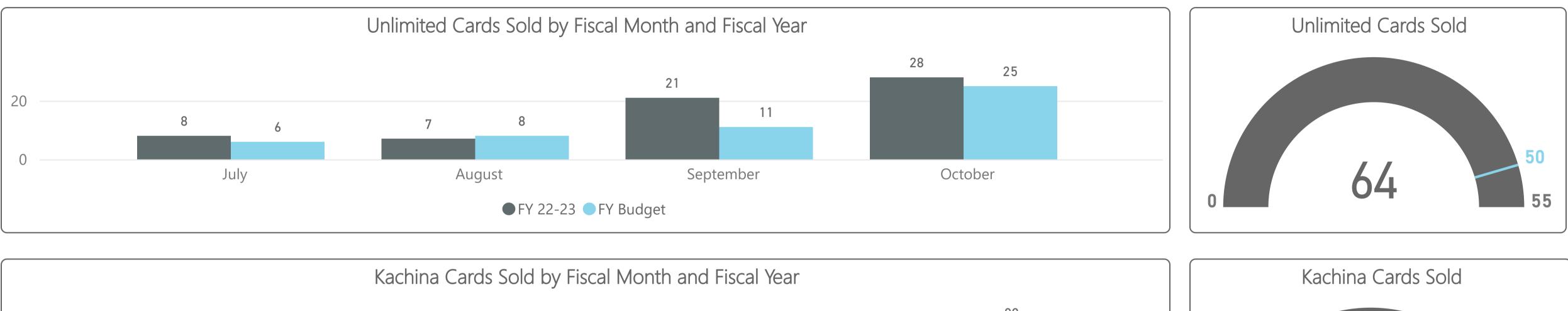
Range Key by Fiscal Month and Fiscal Year

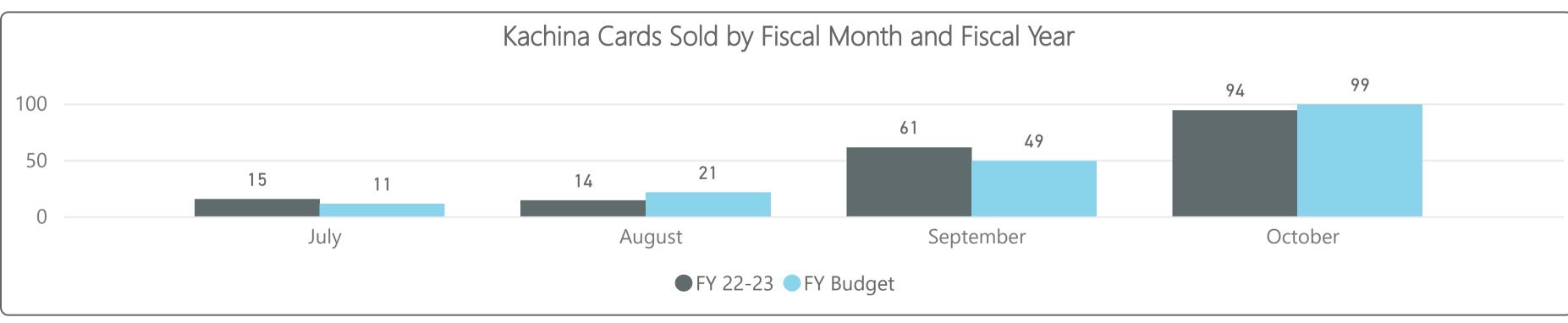


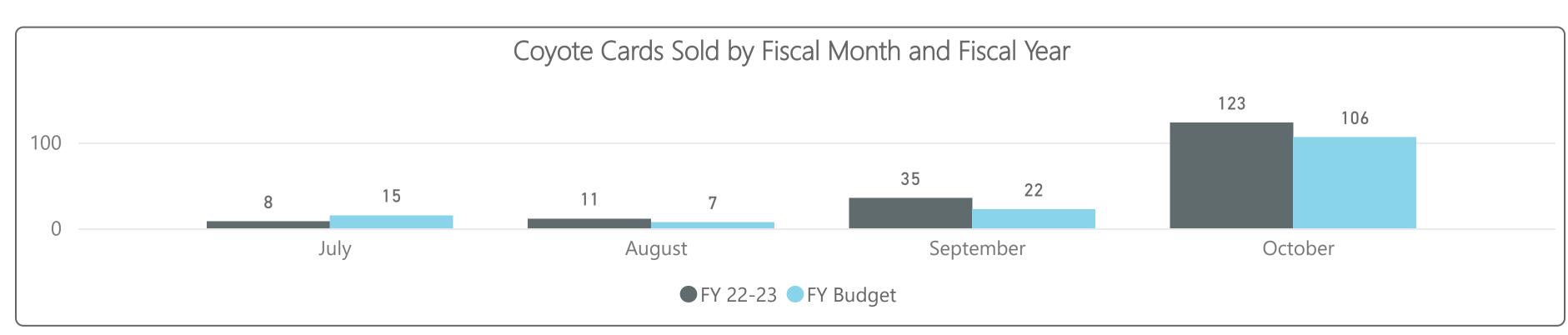
RECREATION CENTERS OF SUN CITY WEST, INC. Fiscal Year to Date Golf Statistics





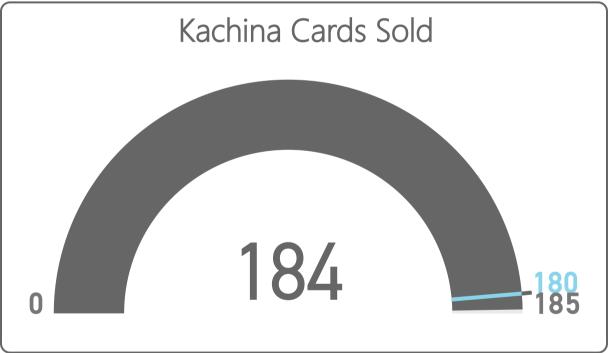


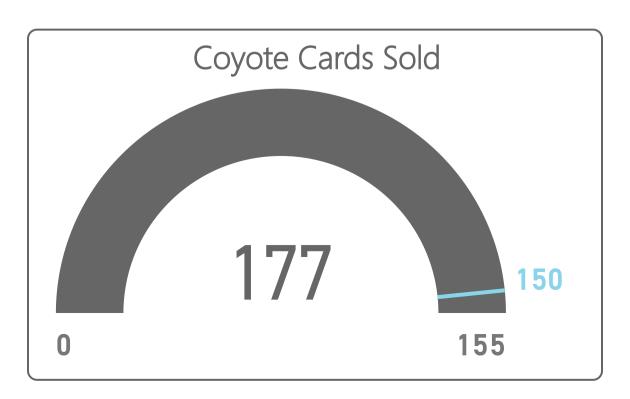




FY 22-23 through October

Blue Numbers are the FY Budget







Golf Report: Rounds, Revenue & Cards Sold

Abbreviations:

CM = Current Month CFM = Current Fiscal Month CFY = Current Fiscal Year CY = Current Year RNDS = Rounds

PM Previous Month PFM Previous Fiscal Month **PFY Previous Fiscal Year** PY Previous Year CRDS = Cards

Notes

Course Closures: Pebblebrook Stardust Grandview Echo Mesa Trail Ridge Deer Valley Desert Trails

Spring Aerification Apr 14 - Apr 19, 2022 Apr 21 - Apr 26, 2022 Apr 28 - May 3, 2022

May 12 - May 17, 2022

May 5 - May 10, 2022

Summer Closure

Jun 6 - Oct 25, 2022

Jun 6 - Oct 25, 2022



FM = Fiscal MonthFYTD = Fiscal Year to Date FY = Fiscal Year

Course Maintenance Jun 2 - Jun 7, 2022 Jun 9 - Jun 14, 2022 Jun 16 - Jun 21, 2022	Summer Aerification Jul 14 - Jul 19, 2022 Jul 21 - Jul 26, 2022 Jul 28 - Aug 2, 2022	Fall Over Seeding Sep 29 - Oct 25, 2022 Sep 29 - Oct 25, 2022 Oct 27 - Nov 22, 2022
Jul 7 - Jul 12, 2022	Aug 11 - Aug 16, 2022	Oct 27 - Nov 22, 2022
Jun 23 - Jun 28, 2022	Aug 4 - Aug 9, 2022	Oct 27 - Nov 22, 2022