SUN CITY
WEST

# Golf Report: Rounds, Revenue & Cards Sold

## Reporting Period: August FY23

Report Version: Version 1
Report Date: 9/02/2022

RECREATION CENTERS OF SUN CITY WEST, INC.
Current Fiscal Month - Golf Statistics

August 2022

August's 14,808 rounds are up over prior year by 592 rounds (4%) and above budget by 1,027 rounds (7%).

9,166 *Regulation* rounds are up over prior year by 327 or (4%) and above budget by 607 rounds (7%).
5,642 *Executive* rounds are up over prior year by 265 or (5%) and above budget by 420 rounds (8%).

11,713 *Member* rounds are up over prior year by 355 or (3%) and above budget by 427 rounds (4%).
561 *Guest* rounds are up over prior year by 70 or (14%) and above budget by 151 rounds (37%).
1,597 *Public* rounds are up over prior year by 78 or (5%) and above budget by 285 rounds (22%).
937 *Employee* rounds are up over prior year by 89 or (10%) and above budget by 164 rounds (21%).

7 *Unlimited* cards sold is down by -1 or (-13%) vs. prior year and below budget by -1 or (-13%).
14 *Kachina* cards sold is down by -7 or (-33%) vs. prior year and below budget by -7 or (-33%).
11 *Coyote* cards sold is up by 4 or (57%) vs. prior year and above budget by 4 or (57%).
5 *Twilight* cards sold is even by 0 or (0%) vs. prior year and on budget by 0 or (0%).

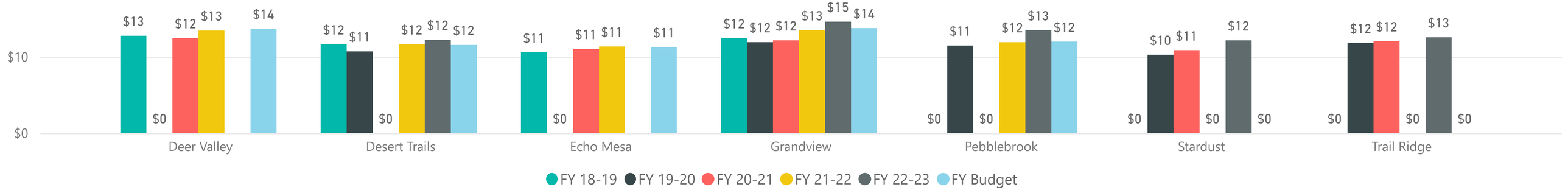
122 *Range Ball Keys* sold is up by 20 or (20%) vs. prior year and above budget by 20 or (20%).

RECREATION CENTERS OF SUN CITY WEST, INC.

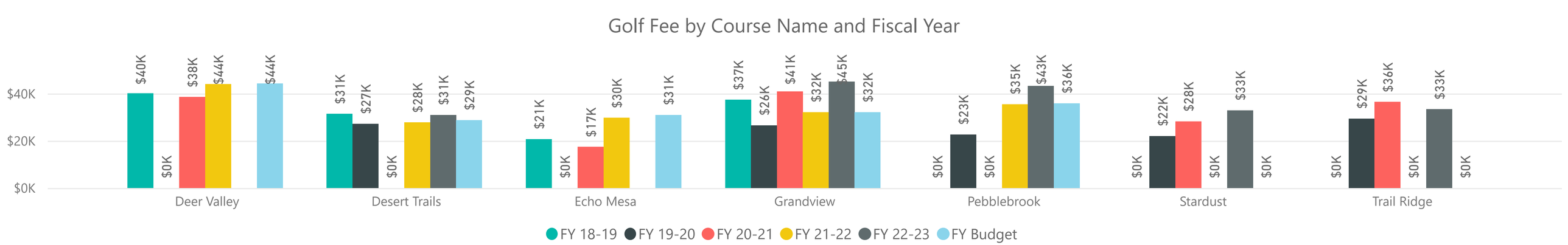
Monthly Golf Statistics

# August 2022 Golf Statistics

## Average Golf Fee by Course Name and Fiscal Year




## Golf Fee by Course Name and Fiscal Year




## Average Golf Fee by Member Type

| Final Breakdown | FY 18-19 | FY 19-20 | FY 20-21 | FY 21-22 | FY 22-23 | FY Budget | **Total** |
|---|---|---|---|---|---|---|---|
| Guest | $25 | $24 | $24 | $26 | $28 | $27 | **$26** |
| Public | $24 | $21 | $23 | $24 | $27 | $26 | **$24** |
| Member | $11 | $11 | $11 | $11 | $12 | $11 | **$11** |
| Employee | $0 | $0 | $0 | $0 | $0 | $0 | **$0** |
| **Total** | **$12** | **$11** | **$12** | **$12** | **$13** | **$12** | $12 |

## Golf Fee by Member Type

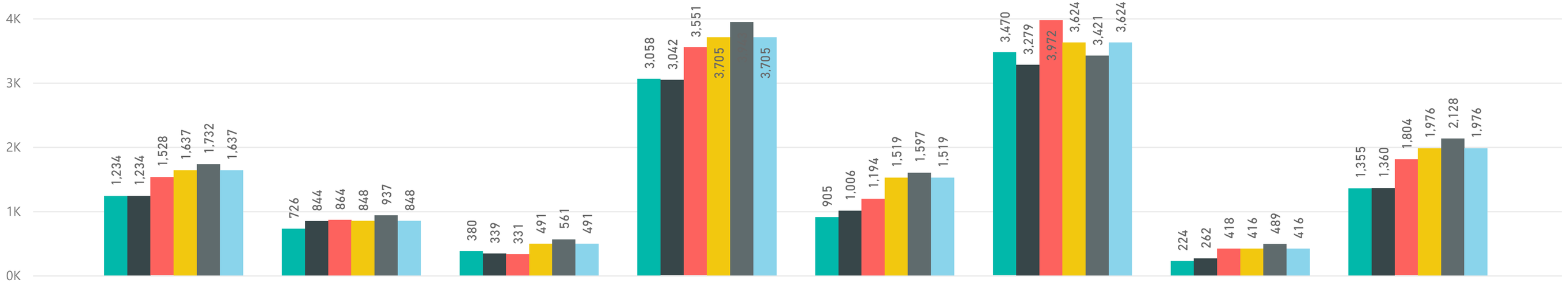
| Final Breakdown | FY 18-19 | FY 19-20 | FY 20-21 | FY 21-22 | FY 22-23 | FY Budget | **Total** |
|---|---|---|---|---|---|---|---|
| Member | $100,977 | $98,282 | $126,652 | $121,714 | $129,639 | $127,123 | **$704,387** |
| Public | $19,499 | $21,052 | $26,961 | $35,049 | $40,266 | $33,619 | **$176,446** |
| Guest | $8,984 | $8,288 | $7,838 | $12,217 | $15,295 | $11,021 | **$63,643** |
| Employee | $0 | $0 | $0 | $0 | $0 | $0 | **$0** |
| **Total** | **$129,460** | **$127,622** | **$161,451** | **$168,980** | **$185,200** | **$171,763** | $944,476 |

RECREATION CENTERS OF SUN CITY WEST, INC.

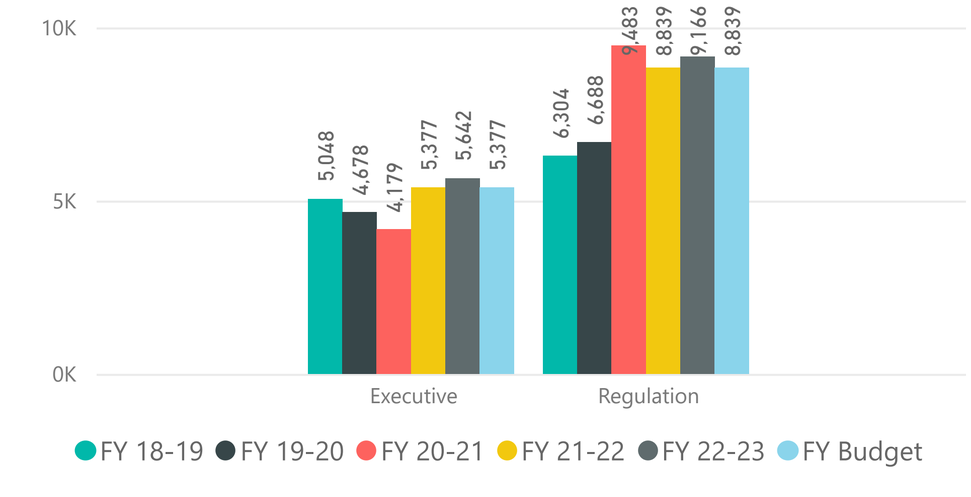
Monthly Golf Statistics

# August 2022 Golf Statistics

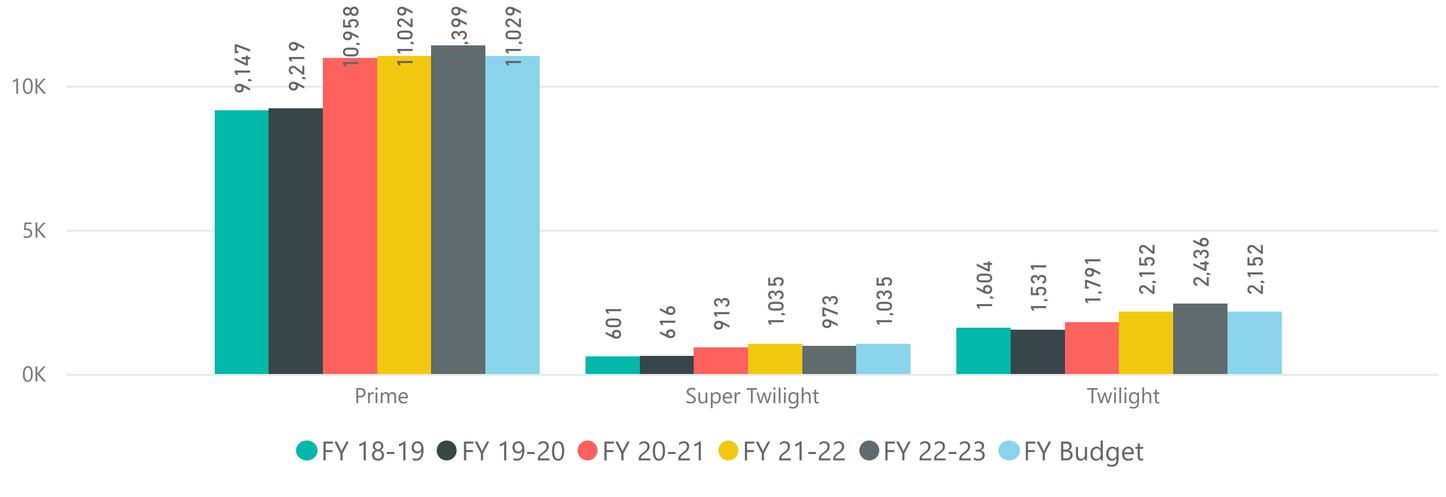
## Round Count by Member Card Type




## Round Count by Course Type




## Round Count by Time Zone

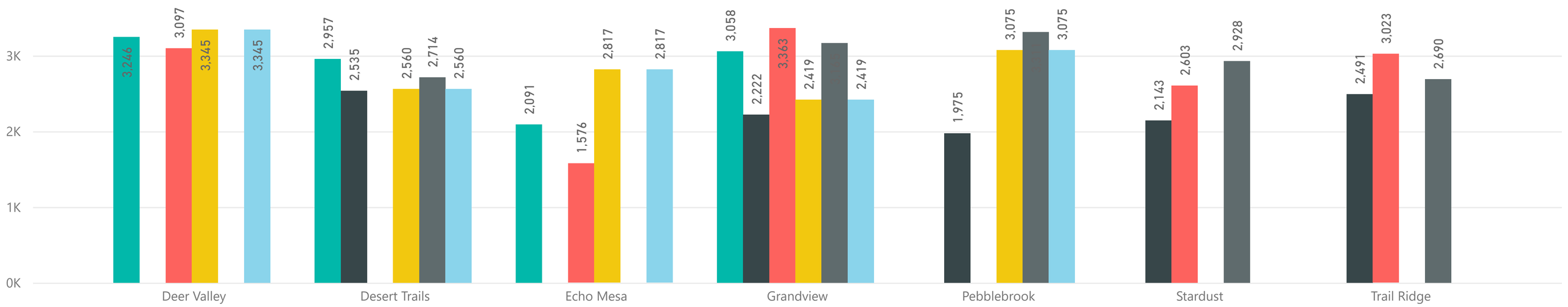


RECREATION CENTERS OF SUN CITY WEST, INC.

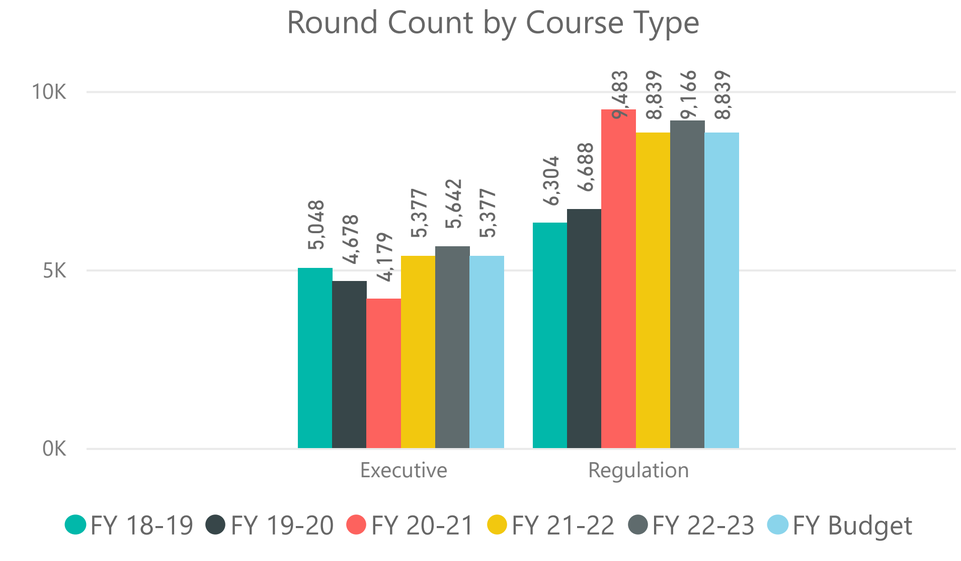
Monthly Golf Statistics

# August 2022 Golf Statistics

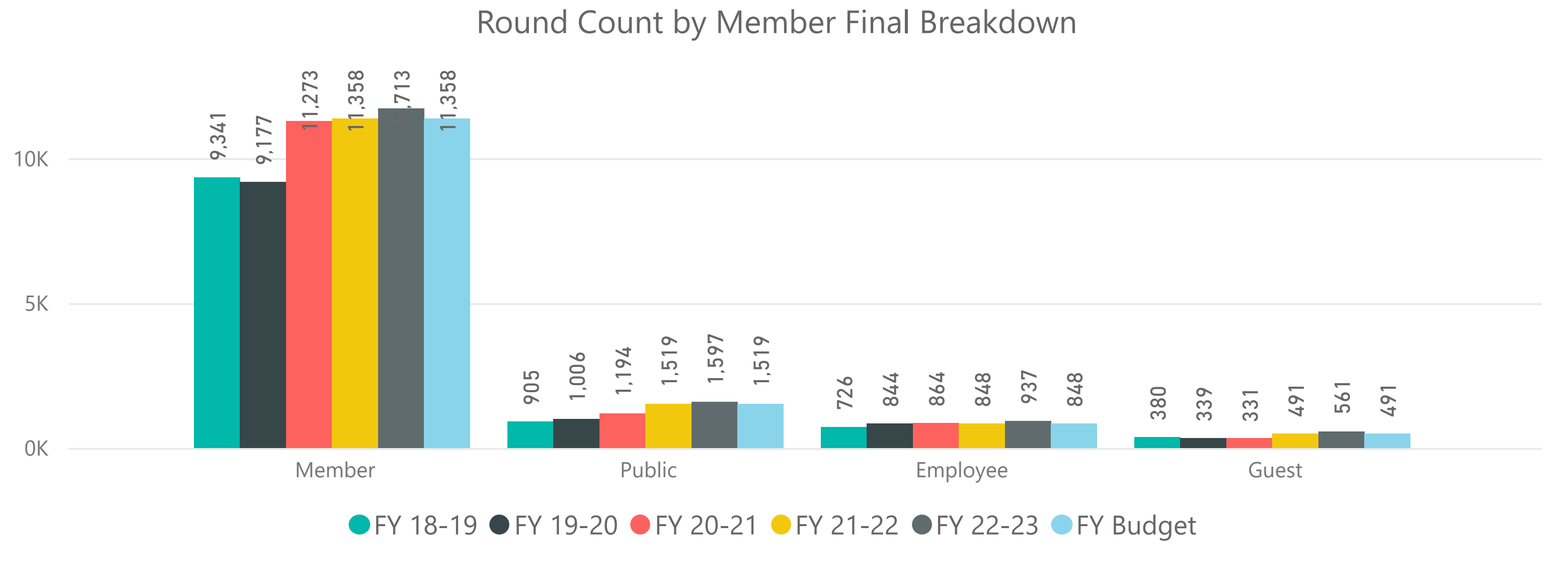
## Round Count by Course Name




## Round Count by Course Type




## Round Count by Member Final Breakdown

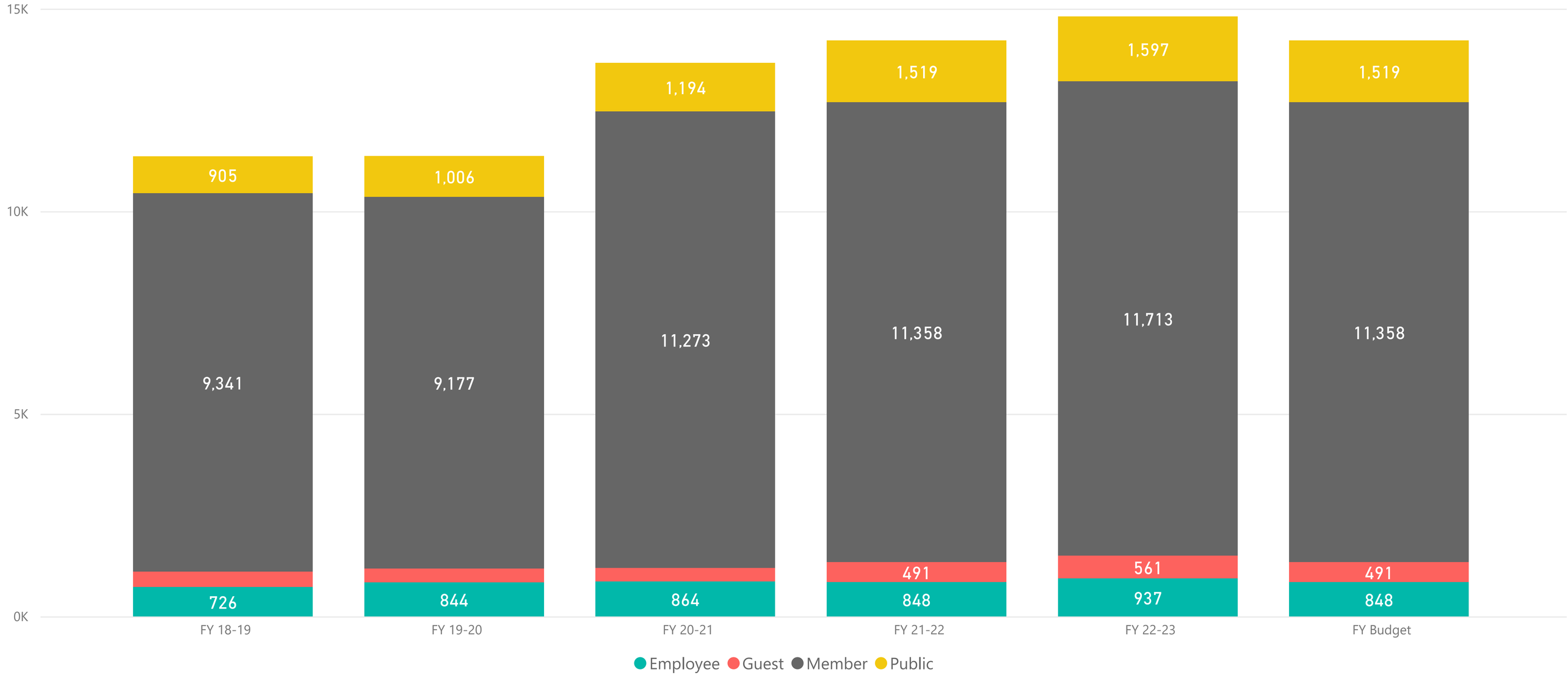


RECREATION CENTERS OF SUN CITY WEST, INC.

Monthly Golf Statistics

# August 2022 Golf Statistics

## Round Count by Course Name



RECREATION CENTERS OF SUN CITY WEST, INC.

Fiscal Year to Date - Golf Statistics

August 2022

FY 22-23's total rounds of 29,034 is up by 975 rounds or (3%) vs. prior FY and above budget by 1,891 rounds (7%)

17,706 *Regulation* rounds are up vs. the prior fiscal year by 115 or (1%) and above budget by 719 or (4%)

11,328 *Executive* rounds are up vs. the prior fiscal year by 860 or (8%) and above budget by 1,172 or (12%)

22,723 *Member* rounds are up vs. the prior fiscal year by 638 or (3%) and above budget by 786 or (4%)

1,153 *Guest* rounds are up vs. the prior fiscal year by 104 or (10%) and above budget by 277 or (32%)

3,390 *Public* rounds are up vs. the prior fiscal year by 75 or (2%) and above budget by 528 or (18%)

1,768 *Employee* rounds are up vs. the prior fiscal year by 158 or (10%) and above budget by 301 or (21%)

15 *Unlimited* cards sold is up by 1 or (7%) vs. the prior year and above budget by 1 or (7%)

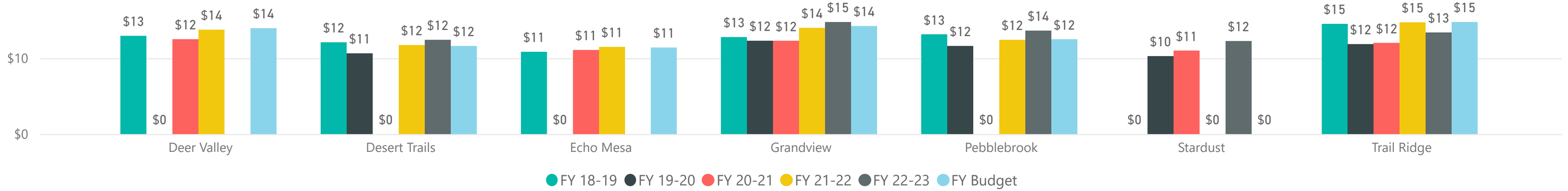
29 *Kachina* cards sold is down by -3 or (-9%) vs. the prior year and below budget by -3 or (-9%)

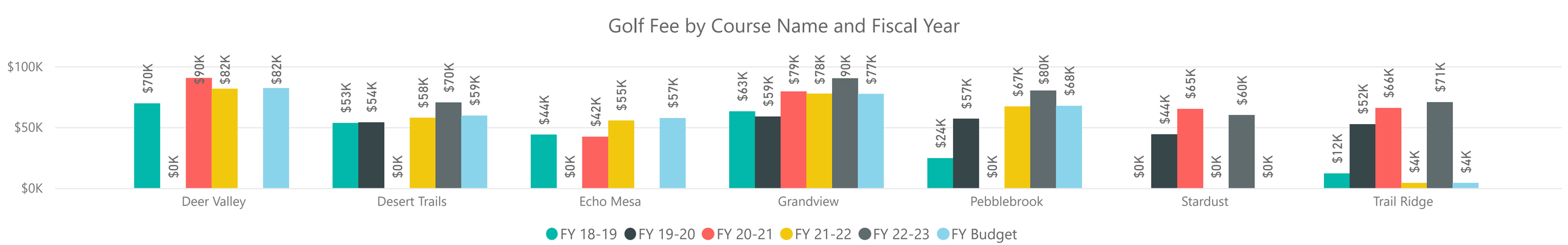
19 *Coyote* cards sold is down by -3 or (-14%) vs. the prior year and below budget by -3 or (-14%)

6 *Twilight* cards sold is down by -2 or (-25%) vs. the prior year and below budget by -2 or (-25%)

212 *Range Ball Keys* sold is up by 26 or 14% vs. the prior year and above budget by 26 or 14%.

# RECREATION CENTERS OF SUN CITY WEST, INC.
## Fiscal Year to Date Golf Statistics
## FY 22-23 through August




### Average Golf Fee by Member Type

| Final Breakdown | FY 18-19 | FY 19-20 | FY 20-21 | FY 21-22 | FY 22-23 | FY Budget | **Total** |
|---|---|---|---|---|---|---|---|
| Guest | $25 | $24 | $24 | $26 | $29 | $27 | **$26** |
| Public | $24 | $21 | $23 | $25 | $27 | $26 | **$25** |
| Member | $11 | $11 | $11 | $11 | $12 | $11 | **$11** |
| Employee | $0 | $0 | $0 | $0 | $0 | $0 | **$0** |
| **Total** | **$12** | **$11** | **$12** | **$13** | **$13** | **$13** | **$12** |

### Golf Fee by Member Type

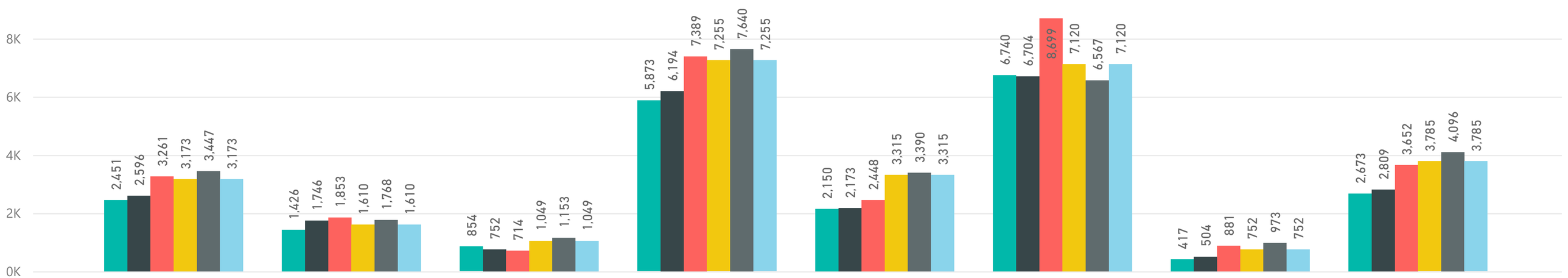
| Final Breakdown | FY 18-19 | FY 19-20 | FY 20-21 | FY 21-22 | FY 22-23 | FY Budget | **Total** |
|---|---|---|---|---|---|---|---|
| Member | $197,521 | $202,204 | $270,236 | $238,987 | $252,709 | $249,597 | **$1,411,253** |
| Public | $48,162 | $45,903 | $55,228 | $77,901 | $86,649 | $74,500 | **$388,343** |
| Guest | $20,577 | $18,127 | $17,102 | $26,191 | $31,655 | $23,673 | **$137,325** |
| Employee | $0 | $0 | $0 | $0 | $0 | $0 | **$0** |
| **Total** | **$266,260** | **$266,234** | **$342,566** | **$343,079** | **$371,013** | **$347,770** | **$1,936,922** |

# RECREATION CENTERS OF SUN CITY WEST, INC.

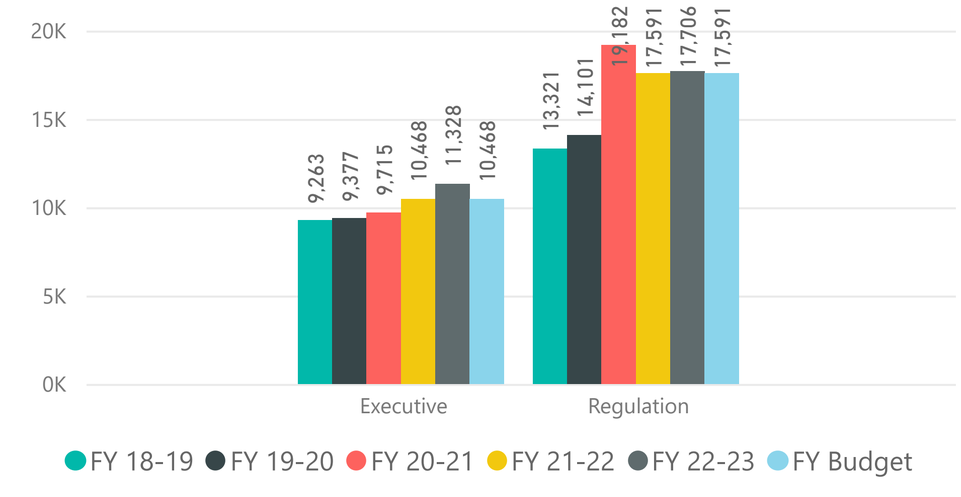
## Fiscal Year to Date Golf Statistics

## FY 22-23 through August

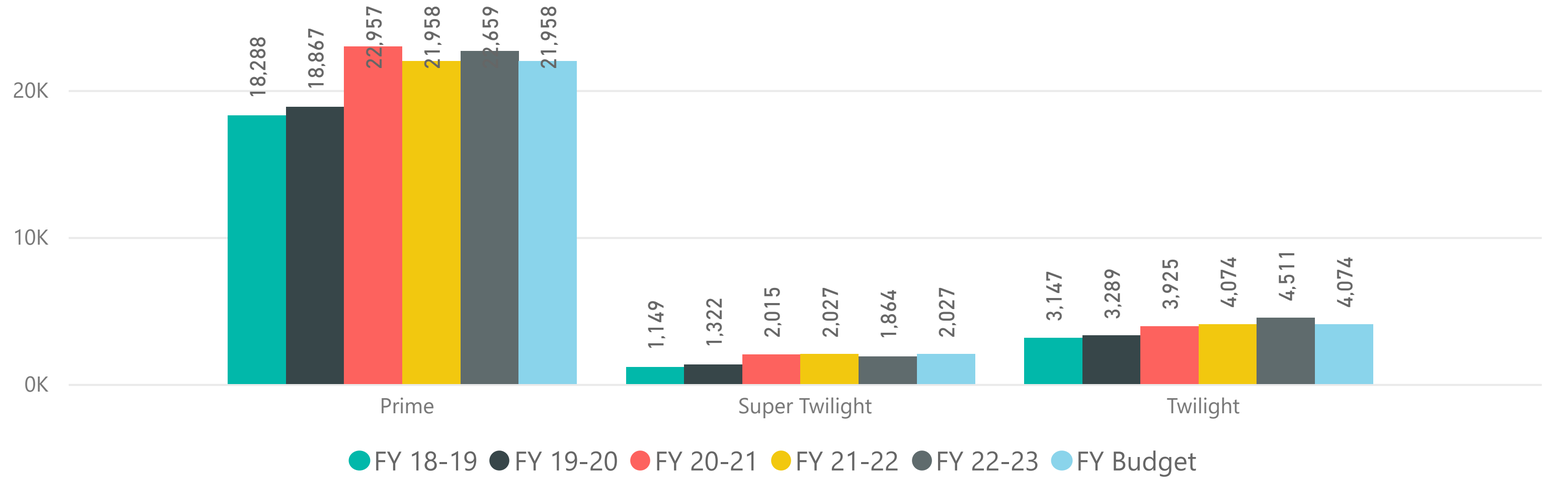
### Round Count by Member Card Type




### Round Count by Course Type




### Round Count by Time Zone

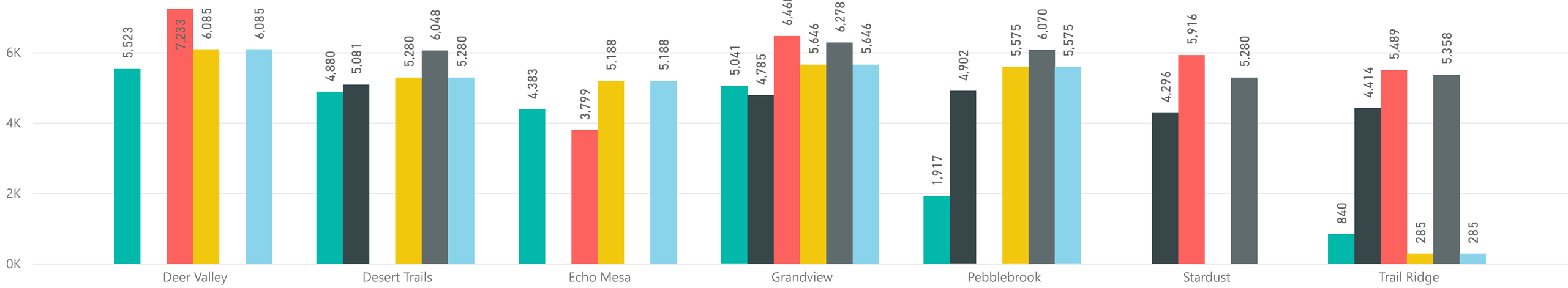


# RECREATION CENTERS OF SUN CITY WEST, INC.

## Fiscal Year to Date Golf Statistics

## FY 22-23 through August

### Round Count by Course Name

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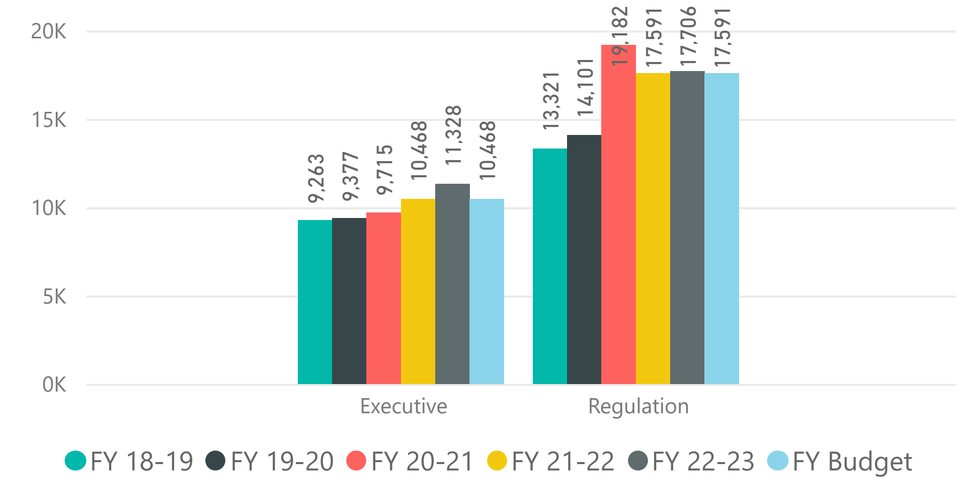
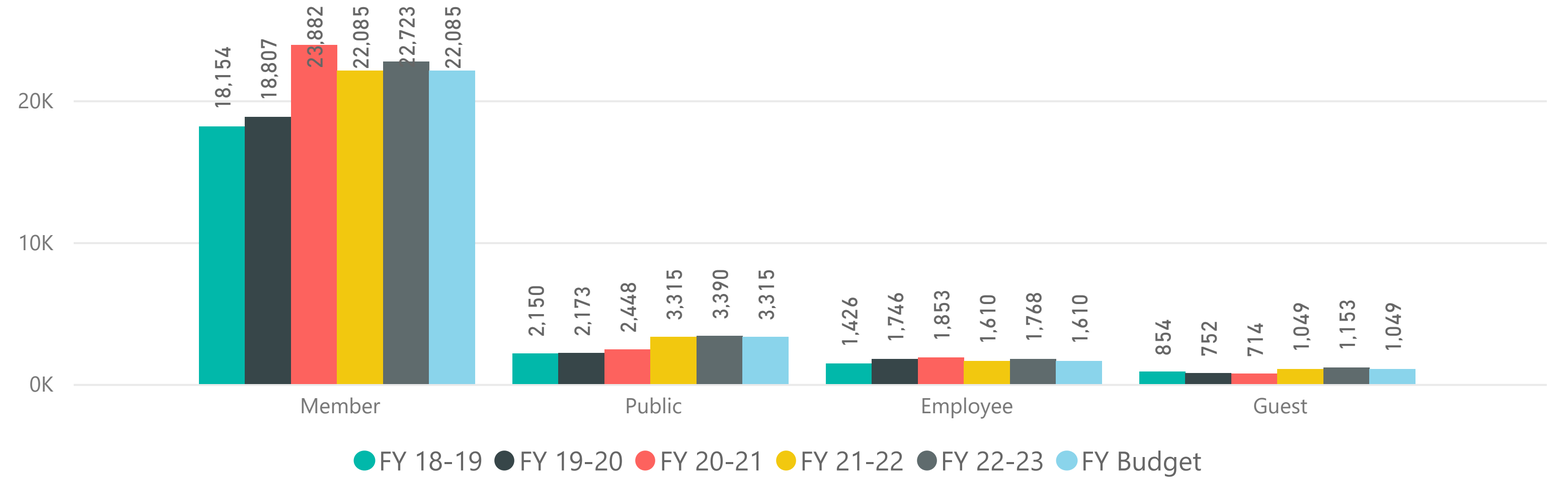



### Round Count by Member Final Breakdown

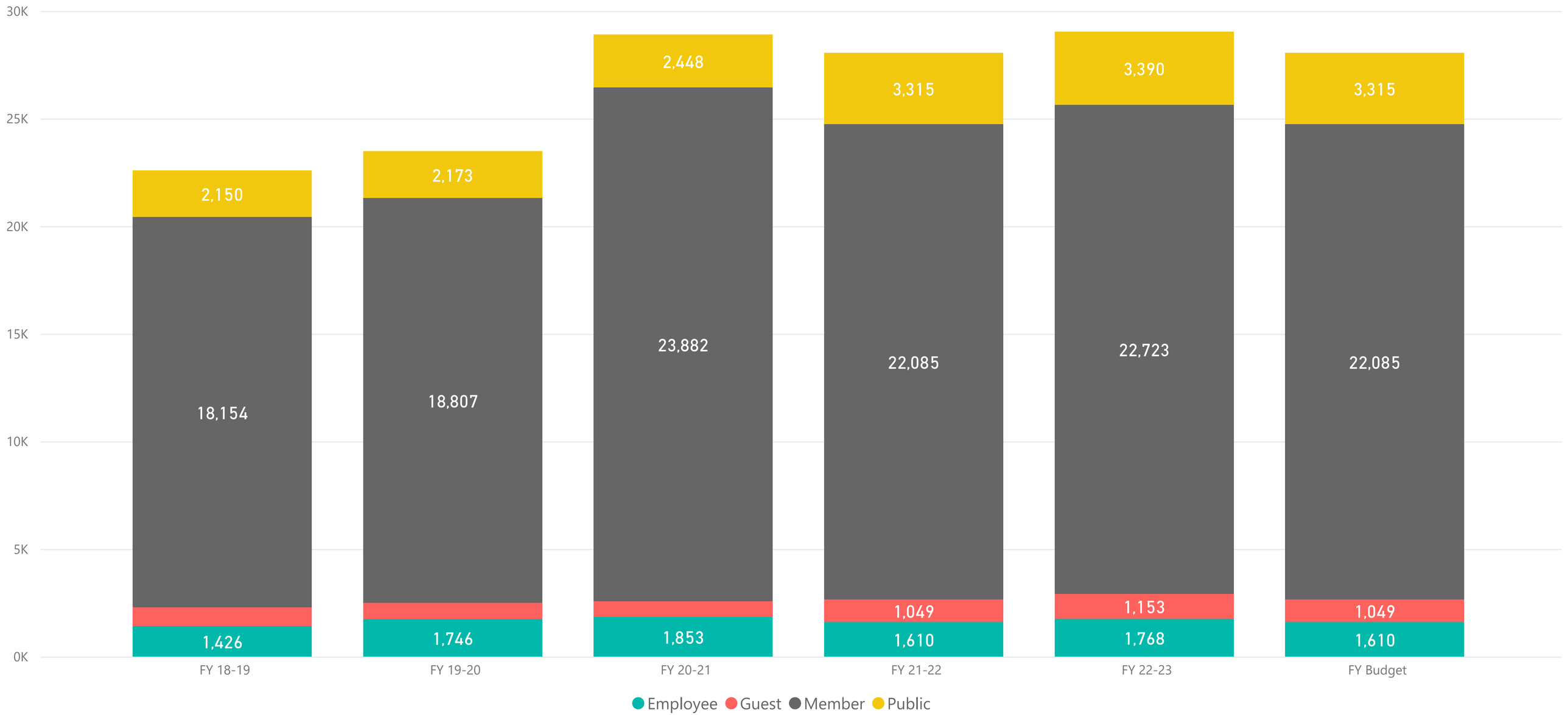


RECREATION CENTERS OF SUN CITY WEST, INC.

Fiscal Year to Date Golf Statistics

# FY 22-23 through August

## Round Count by Course Name



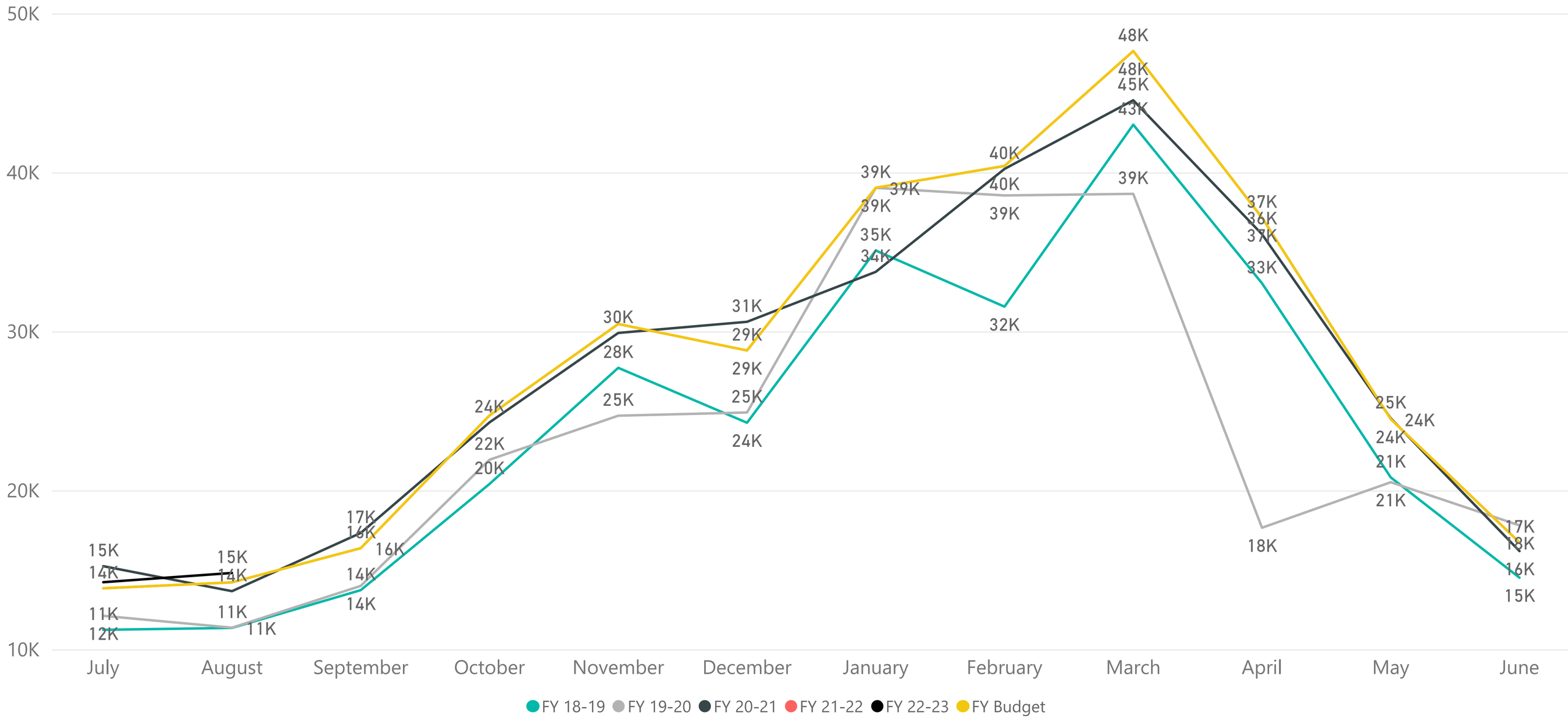
SUN CITY WEST

# RECREATION CENTERS OF SUN CITY WEST, INC.

## Fiscal Year to Date Golf Statistics

## FY 22-23 through August

Round Count by Course Name



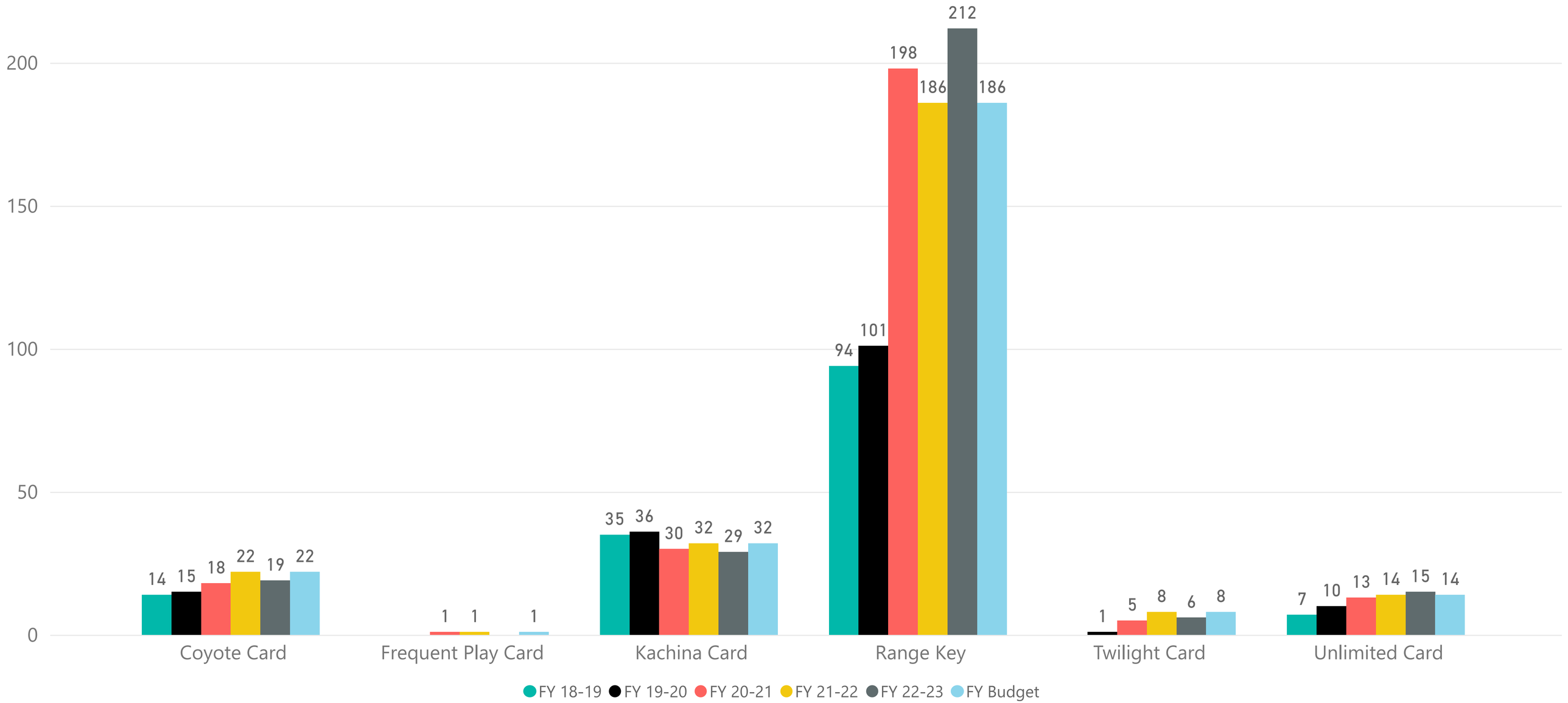
SUN CITY WEST

# RECREATION CENTERS OF SUN CITY WEST, INC.

## Fiscal Year to Date Golf Statistics

## FY 22-23 through August

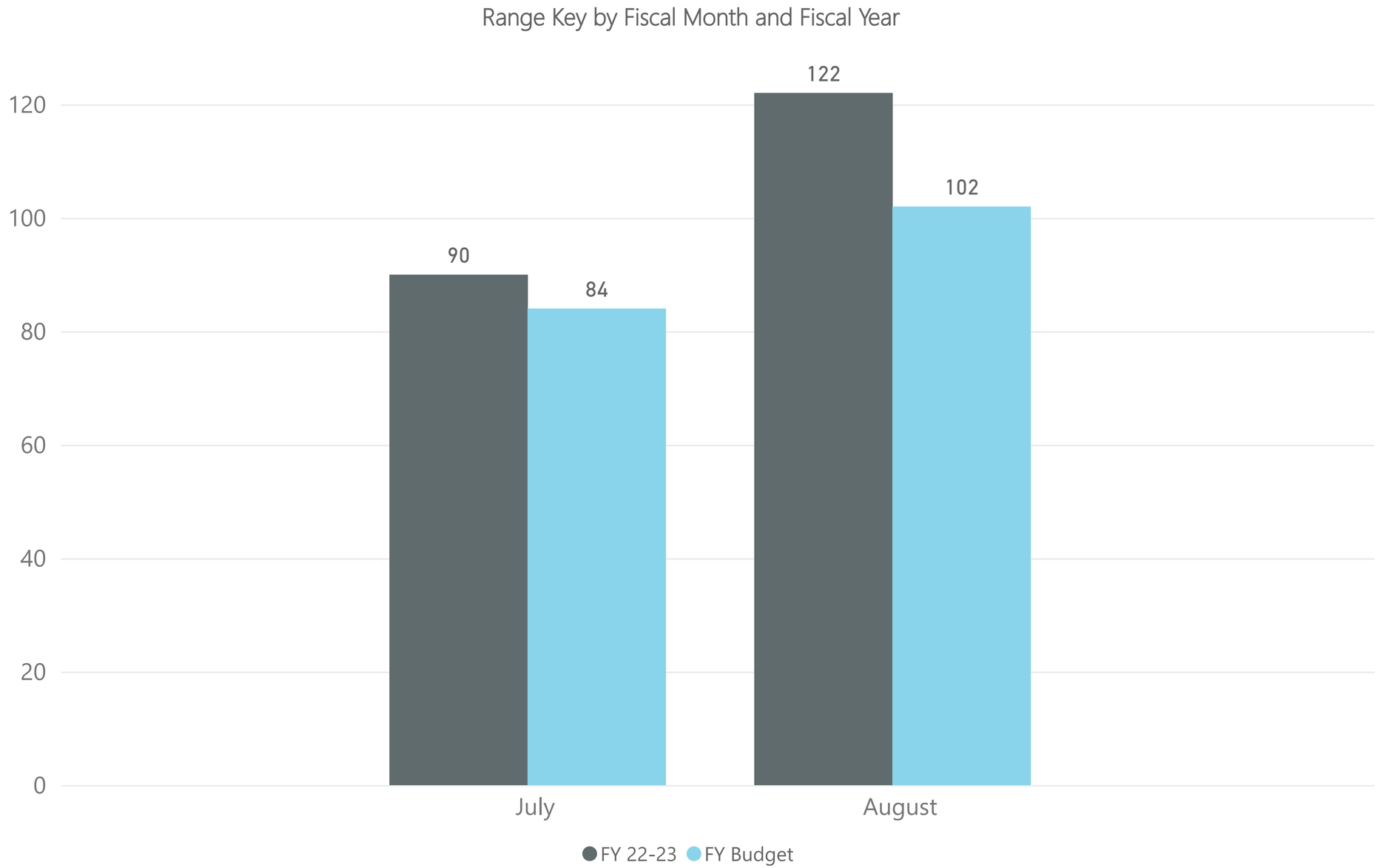
Card Count by Card Type and Fiscal Year



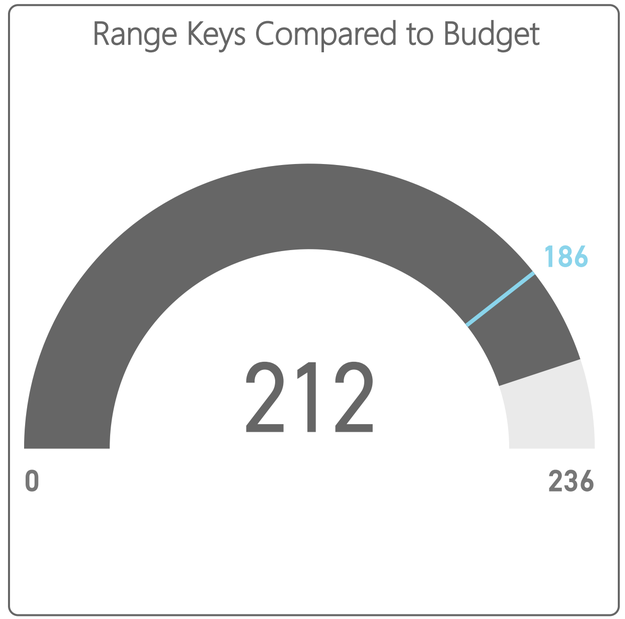
RECREATION CENTERS OF SUN CITY WEST, INC.

Fiscal Year to Date Golf Statistics

FY 22-23 through August




**186 Keys Budgeted**

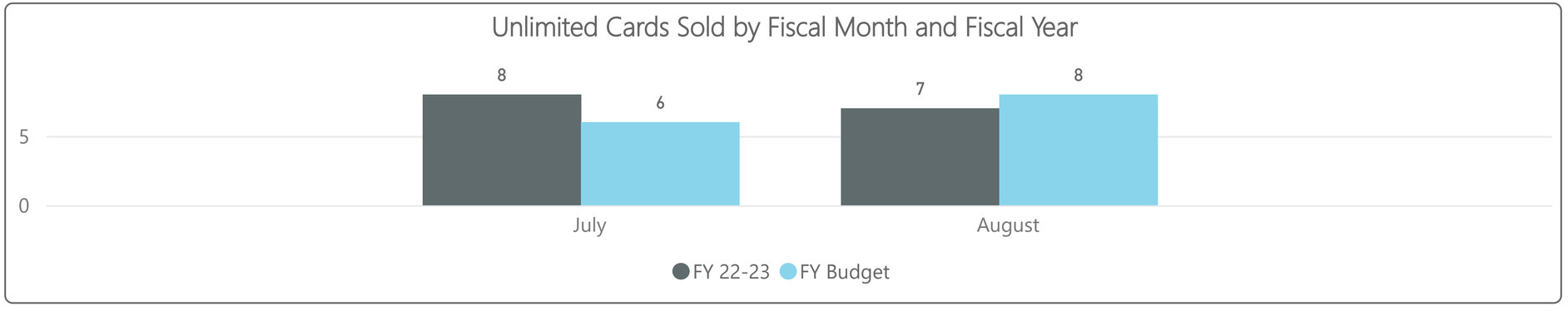


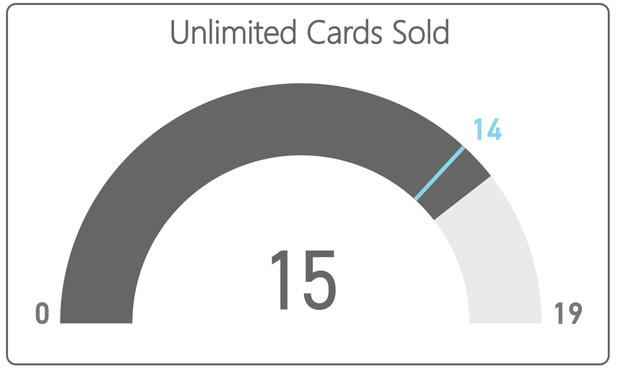

**212 Keys Sold**

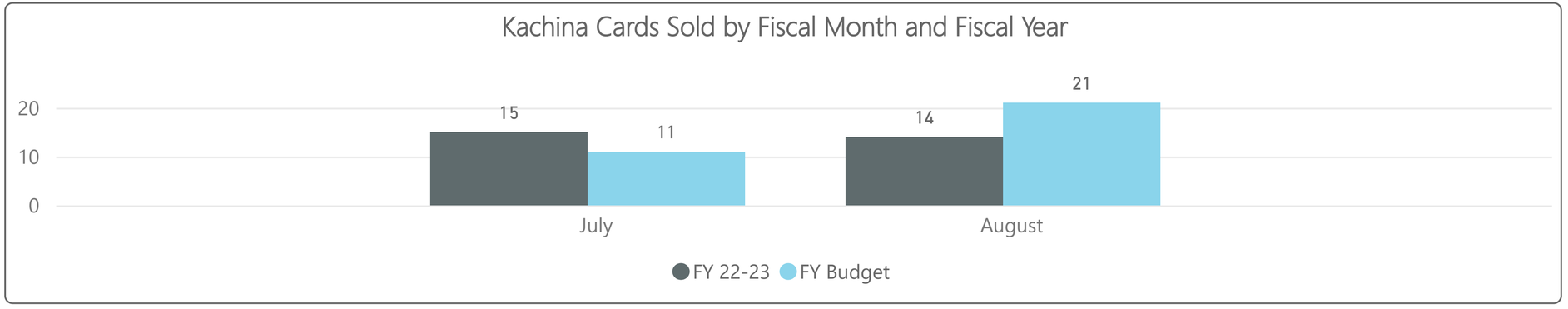
RECREATION CENTERS OF SUN CITY WEST, INC.

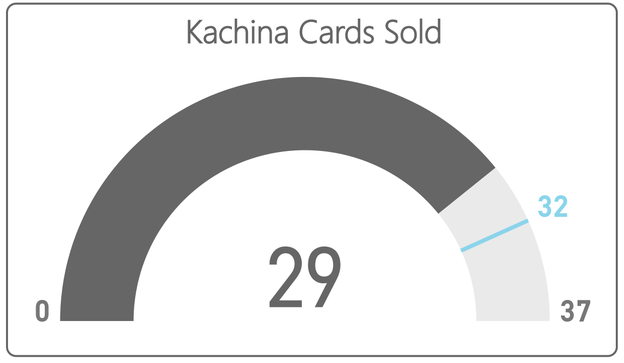
Fiscal Year to Date Golf Statistics

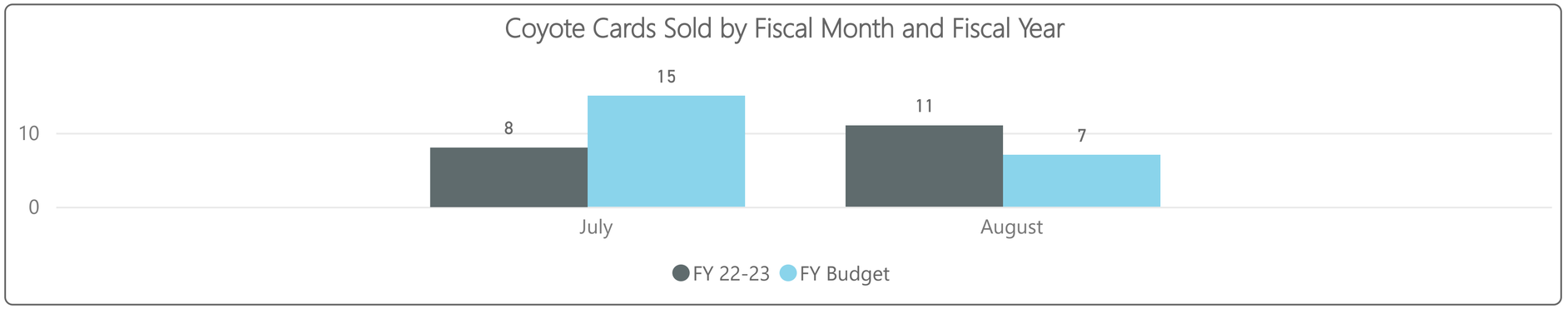
# FY 22-23 through August

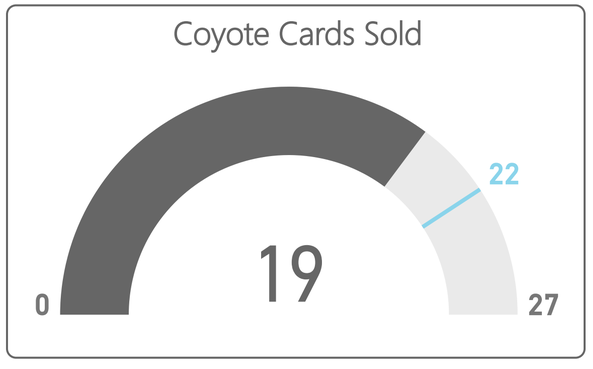


# Golf Report: Rounds, Revenue & Cards Sold

## Abbreviations:

CM = Current Month
CFM = Current Fiscal Month
CFY = Current Fiscal Year
CY = Current Year
RNDS = Rounds

PM Previous Month
PFM Previous Fiscal Month
PFY Previous Fiscal Year
PY Previous Year
CRDS = Cards

FM = Fiscal Month
FYTD = Fiscal Year to Date
FY = Fiscal Year

## Notes:

| Course Closures: | Spring Aerification | Summer Closure | Course Maintenance | Summer Aerification | Fall Over Seeding |
|---|---|---|---|---|---|
| Pebblebrook | Apr 14 - Apr 19, 2022 | | Jun 2 - Jun 7, 2022 | Jul 14 - Jul 19, 2022 | Sep 29 - Oct 25, 2022 |
| Stardust | Apr 21 - Apr 26, 2022 | | Jun 9 - Jun 14, 2022 | Jul 21 - Jul 26, 2022 | Sep 29 - Oct 25, 2022 |
| Grandview | Apr 28 - May 3, 2022 | | Jun 16 - Jun 21, 2022 | Jul 28 - Aug 2, 2022 | Oct 27 - Nov 22, 2022 |
| Echo Mesa | | Jun 6 - Oct 25, 2022 | | | |
| Trail Ridge | May 12 - May 17, 2022 | | Jul 7 - Jul 12, 2022 | Aug 11 - Aug 16, 2022 | Oct 27 - Nov 22, 2022 |
| Deer Valley | | Jun 6 - Oct 25, 2022 | | | |
| Desert Trails | May 5 - May 10, 2022 | | Jun 23 - Jun 28, 2022 | Aug 4 - Aug 9, 2022 | Oct 27 - Nov 22, 2022 |