



RECREATION CENTERS OF SUN CITY WEST, INC.

Monthly Golf Statistics

August Golf Report

August 13,580 rounds are **above** prior year by 2,214 (19.5%) and **above** budget by 2,182 rounds (19.1%).

Regulation courses were **up** 2,795 rounds vs. prior year and **up** 2,838 rounds vs. budget
Executive courses were down 581 rounds vs. prior year and down 656 rounds vs. budget

Member rounds were **up** 2,028 rounds vs. prior year and **up** 1,965 vs. budget
Member Guest rounds were down 14 rounds vs. prior year and down 44 vs. budget
Public rounds were **up** 186 rounds vs. prior year and **up** 94 vs. budget
Employee rounds were **up** 14 rounds vs. prior year and **up** 167 vs. budget.

Unlimited Cards sales are **up** 7 vs. prior year and **up** 10 vs. budget
Kachina Cards sales are down 4 vs. prior year and down 2 vs. budget
Coyote Cards sales are down 6 vs. prior year and down 8 vs. budget

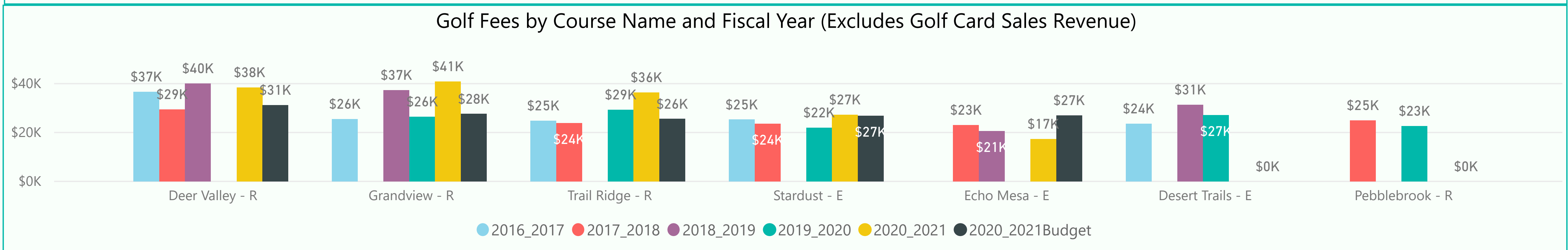
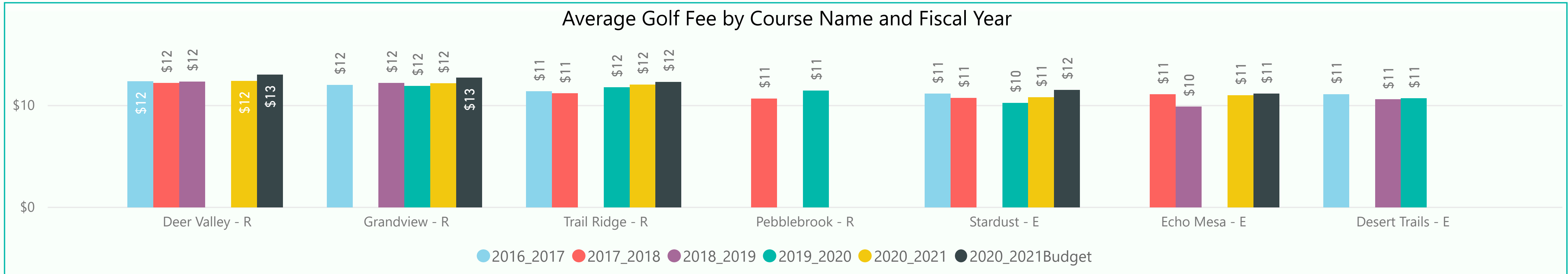
Range Ball Key sales are **up** 46 vs. prior year and **up** 53 vs. budget

See charts that follow for further details



RECREATION CENTERS OF SUN CITY WEST, INC. Monthly Golf Statistics

Golf round revenue up \$33K (25.8%) from prior year and up \$22K (16.0%) from budget



Average Golf Fee by Member Type (excludes Golf Card Sales Revenue)

golf graphs	2016_2017	2017_2018	2018_2019	2019_2020	2020_2021	2020_2021Budget
Employee	\$0	\$0	\$0	\$0	\$0	\$0
Member	\$11	\$11	\$11	\$11	\$11	\$11
Member Guest	\$22	\$23	\$24	\$24	\$24	\$24
Public	\$17	\$16	\$22	\$21	\$23	\$21
Total	\$12	\$11	\$11	\$11	\$12	\$12

Golf Fees by Member Type (Excludes Golf Card Sales Revenue)

golf graphs	2016_2017	2017_2018	2018_2019	2019_2020	2020_2021	2020_2021Budget
Employee	\$0	\$0	\$0	\$0	\$0	\$0
Member	\$103,332	\$100,021	\$100,977	\$98,282	\$125,848	\$106,011
Member Guest	\$7,774	\$7,740	\$8,984	\$8,288	\$7,702	\$8,977
Public	\$24,837	\$17,252	\$19,499	\$21,052	\$26,937	\$23,426
Total	\$135,943	\$125,013	\$129,460	\$127,622	\$160,487	\$138,414

golf graphs

- Select all
- Employee
- Member
- Member Gu...
- Public



RECREATION CENTERS OF SUN CITY WEST, INC.

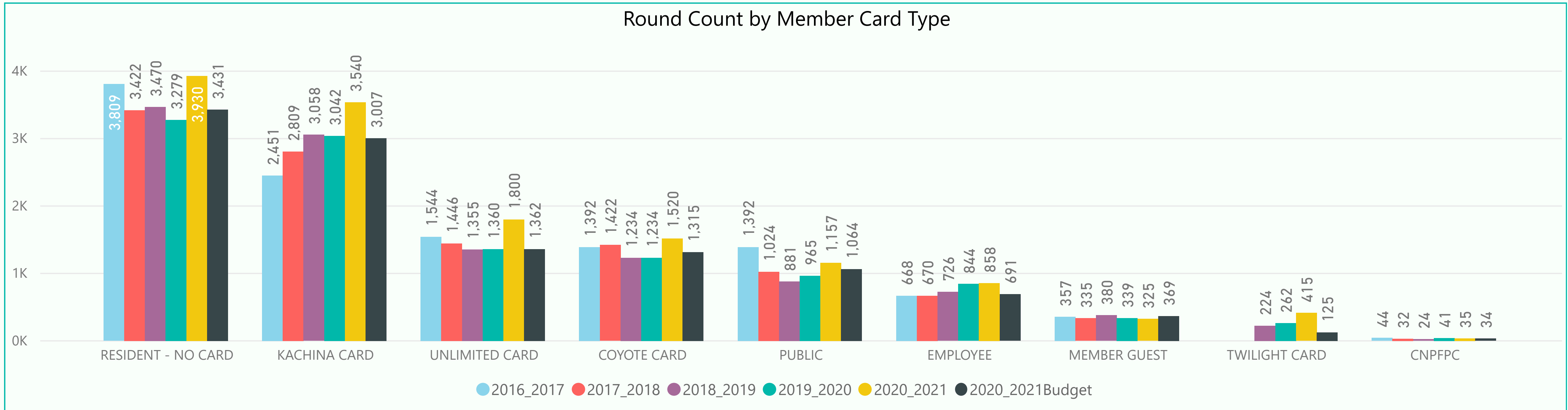
Monthly Golf Statistics

golf graphs

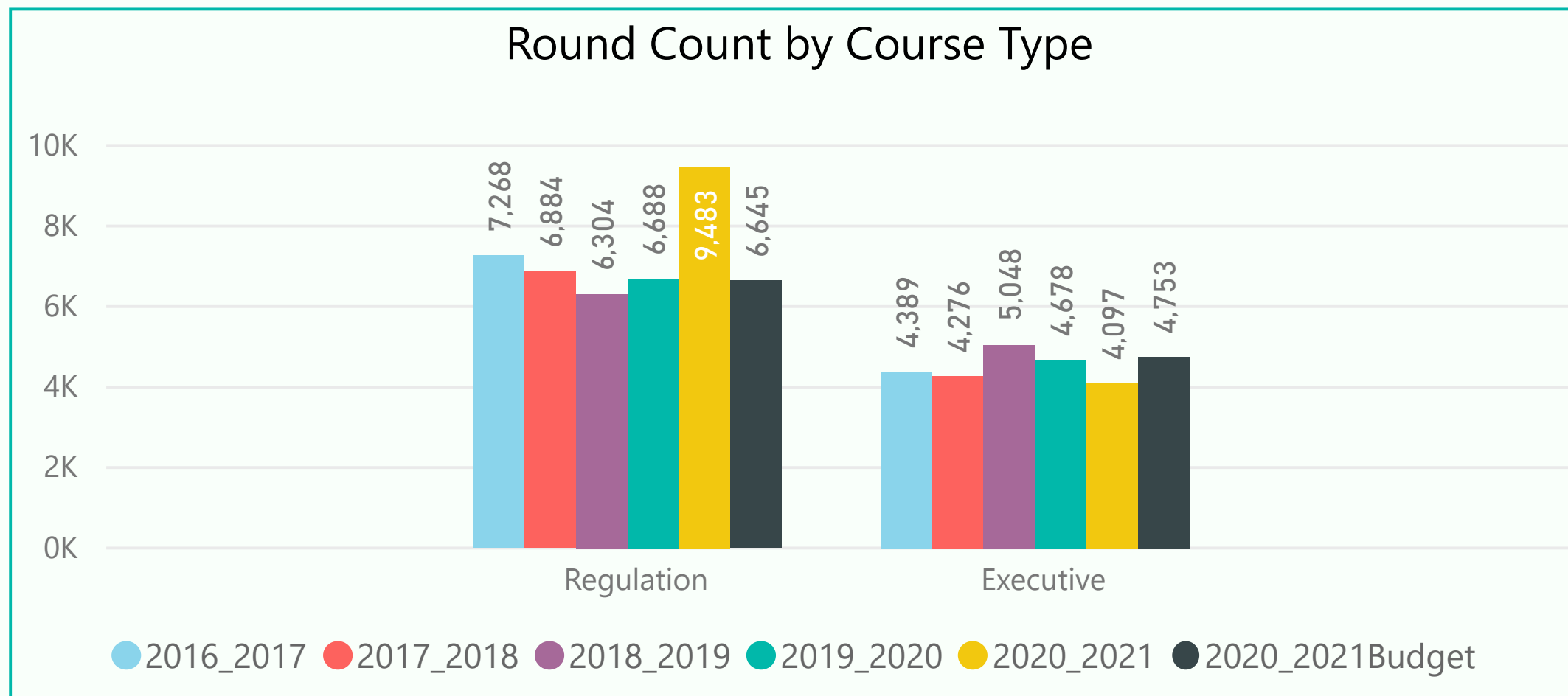
- Select all
- Employee
- Member
- Member Guest
- Public

Regulation rounds were up 2,795 vs. prior year and up 2,838 vs. budget
 Resident No-Card, Kachina, Coyote, Unlimited, Public, and Employee rounds all beat the budget and prior year

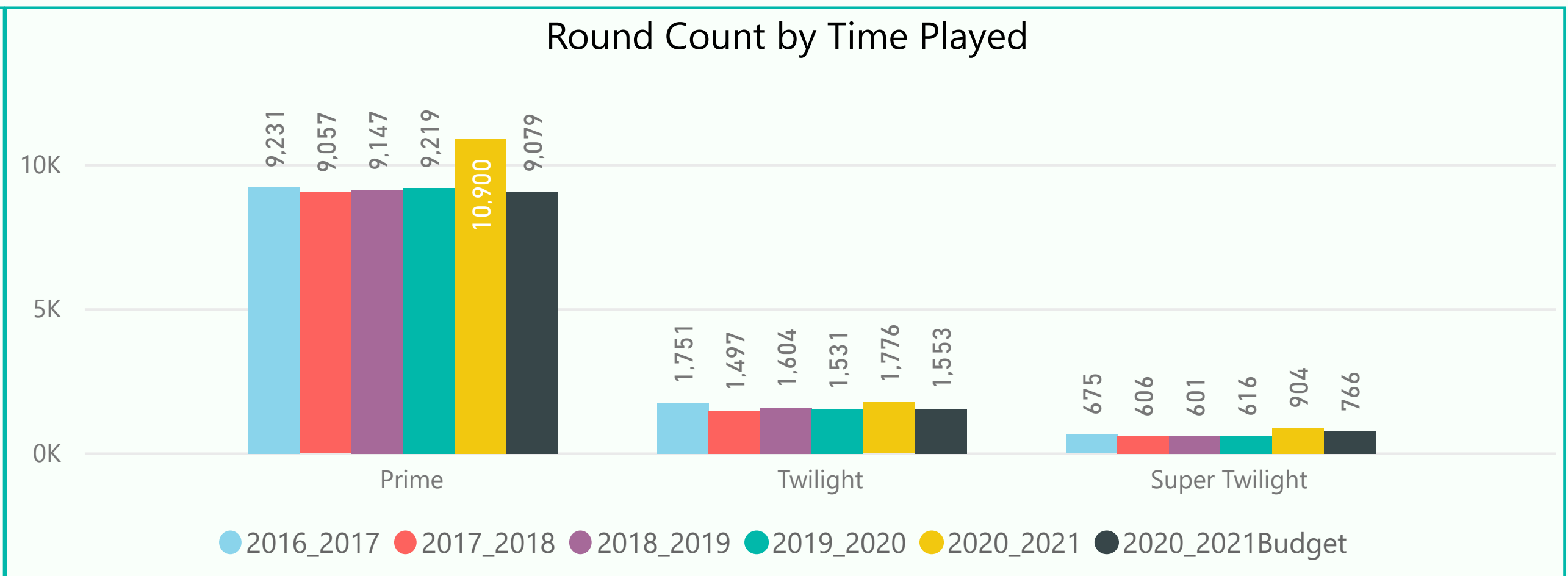
Round Count by Member Card Type



Round Count by Course Type



Round Count by Time Played



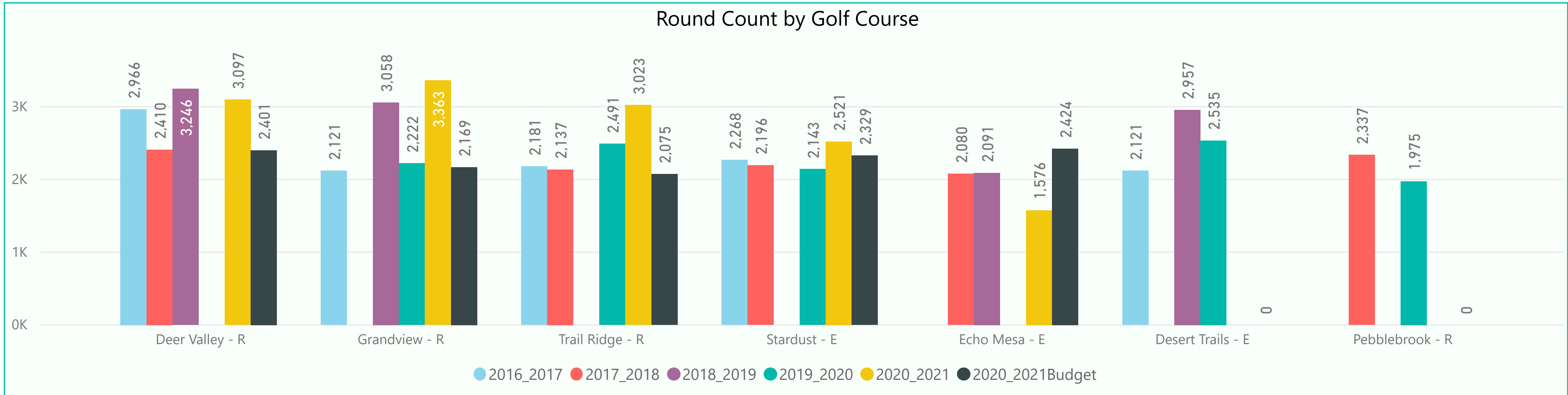


RECREATION CENTERS OF SUN CITY WEST, INC. Monthly Golf Statistics

All active courses round count (exclusive of Echo Mesa) exceeded both prior year and budget
Due to a lack of a maintenance crew, Echo Mesa closed for a portion of the month, July 27 - Aug 16

golf graphs

- Select all
- Employee
- Member
- Member Guest
- Public



Course Type	2016_2017	2017_2018	2018_2019	2019_2020	2020_2021	2020_2021 Budget
Executive	4,389	4,276	5,048	4,678	4,097	4,753
Regulation	7,268	6,884	6,304	6,688	9,483	6,645
Total	11,657	11,160	11,352	11,366	13,580	11,398

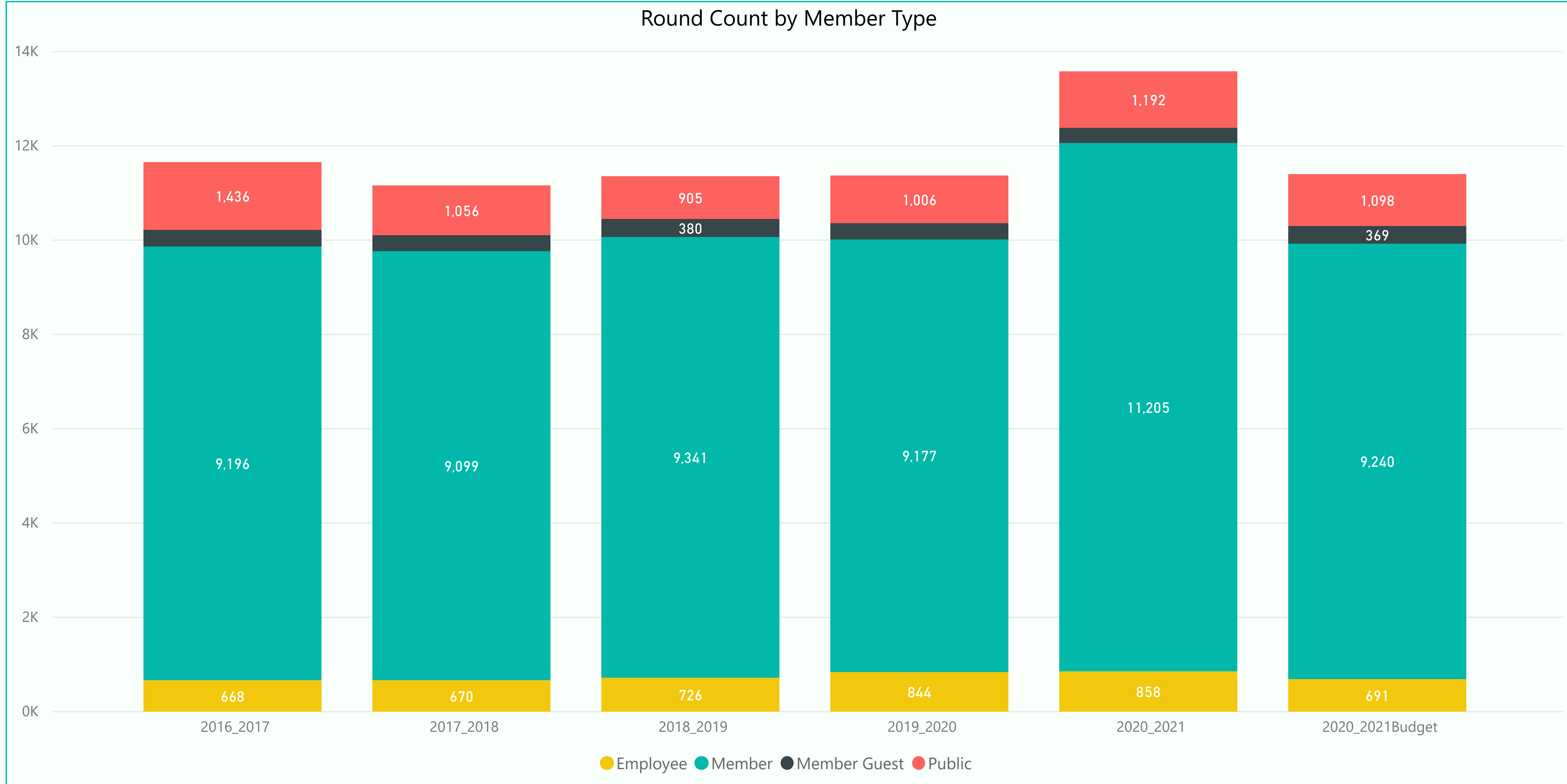
golf graphs	2016_2017	2017_2018	2018_2019	2019_2020	2020_2021	2020_2021 Budget
Employee	668	670	726	844	858	691
Member	9,196	9,099	9,341	9,177	11,205	9,240
Member Guest	357	335	380	339	325	369
Public	1,436	1,056	905	1,006	1,192	1,098
Total	11,657	11,160	11,352	11,366	13,580	11,398



RECREATION CENTERS OF SUN CITY WEST, INC.

Monthly Golf Statistics

Member, Employee, and Public rounds exceeded both prior year and budget





RECREATION CENTERS OF SUN CITY WEST, INC.

YTD Golf Statistics

August Fiscal Year to Date

2020-21 Fiscal Year to Date 28,817 rounds are **above** 5,339 rounds vs. prior year (22.7%) and **above** 5,521 rounds vs. budget (23.7%).

Regulation courses were **up** 5,083 rounds vs. prior year and **up** 5,564 rounds vs. budget
Executive courses were **up** 256 rounds vs. prior year and down 43 rounds vs Budget

Member rounds were **up** 5,009 rounds vs. prior year and **up** 5,386 vs. budget
Member Guest rounds were down 44 rounds vs. prior year and down 153 vs. budget
Public rounds were **up** 273 rounds vs. prior year and down 155 vs. budget
Employee rounds were **up** 101 rounds vs. prior year and **up** 443 vs. budget

Unlimited Cards sales are **up** 7 vs. prior year and **up** 11 vs. budget
Kachina Cards sales are down 6 vs. prior year and down 5 vs. budget
Coyote Cards sales are **up** 3 vs. prior year and **up** 1 vs. budget

Range Ball Key sales are **up** 97 vs. prior year and **up** 113 vs. budget

Significant Course Closures:

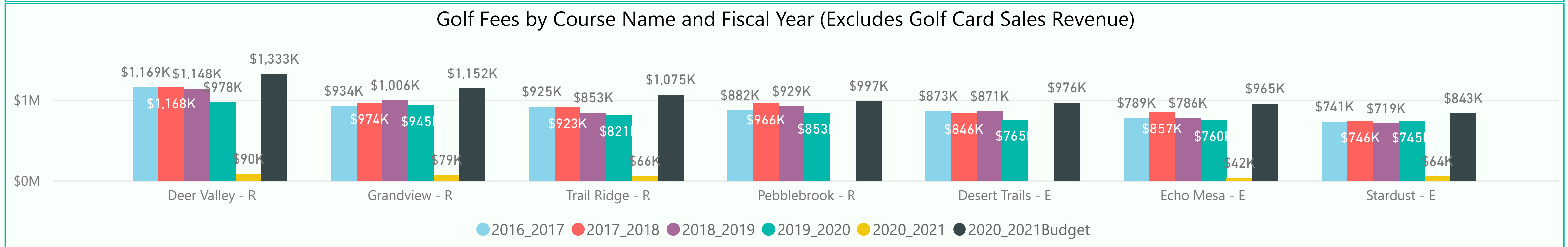
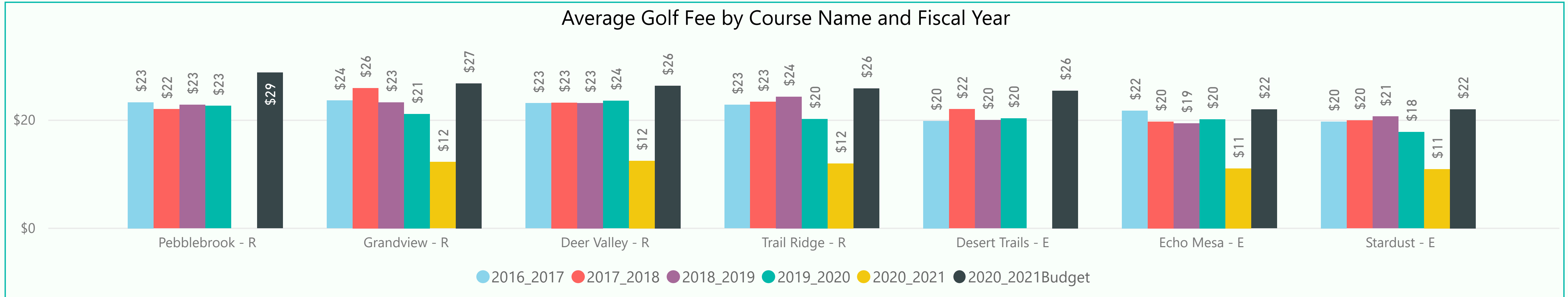
	Fall Over-seeding	Summer Closure	COVID-19 Closure
Pebblebrook (R)	Sep 26 - Oct 22, 2019	May 26 - Oct 19 2020	Apr 14 - May 03, 2020 All Courses
Stardust (E)	Oct 24 - Nov 19, 2019	May 28 - Oct 16, 2018	
Grandview (R)	Oct 24 - Nov 19, 2019	May 29 - Oct 17, 2017	
Echo Mesa (E)	Sep 26 - Oct 22, 2019	May 28 - Oct 23, 2019	Jul 27 - Aug 16, 2020 Lack of Maintenance Crew
Trail Ridge (R)	Oct 24 - Nov 19, 2019	Jul 16 - Oct 16, 2018	
Deer Valley (R)	Sep 26 - Oct 22, 2019	Jul 1 - Oct 23, 2019	
Desert Trails (E)	Sep 26 - Oct 22, 2019	May 26 - Oct 19, 2020	



RECREATION CENTERS OF SUN CITY WEST, INC.

YTD Golf Statistics

- golf graphs
- Employee
- Member
- Member Guest
- Public



Average Golf Fee by Member Type (excludes Golf Card Sales Revenue)

golf graphs	2016_2017	2017_2018	2018_2019	2019_2020	2020_2021	2020_2021Budget
Employee	\$0	\$3	\$3	\$3	\$0	\$6
Member	\$21	\$20	\$20	\$19	\$11	\$23
Member Guest	\$34	\$37	\$37	\$37	\$24	\$43
Public	\$31	\$34	\$33	\$33	\$23	\$39
Total	\$22	\$22	\$22	\$21	\$12	\$25

Golf Fees by Member Type (Excludes Golf Card Sales Revenue)

golf graphs	2016_2017	2017_2018	2018_2019	2019_2020	2020_2021	2020_2021Budget
Employee	\$0	\$35,490	\$32,890	\$28,550	\$0	\$60,021
Member	\$4,489,469	\$4,586,371	\$4,440,071	\$4,345,018	\$269,476	\$5,058,567
Member Guest	\$771,183	\$826,841	\$854,247	\$657,696	\$16,966	\$971,355
Public	\$1,051,583	\$1,029,404	\$983,707	\$837,367	\$55,204	\$1,249,248
Total	\$6,312,235	\$6,478,106	\$6,310,914	\$5,868,631	\$341,646	\$7,339,191

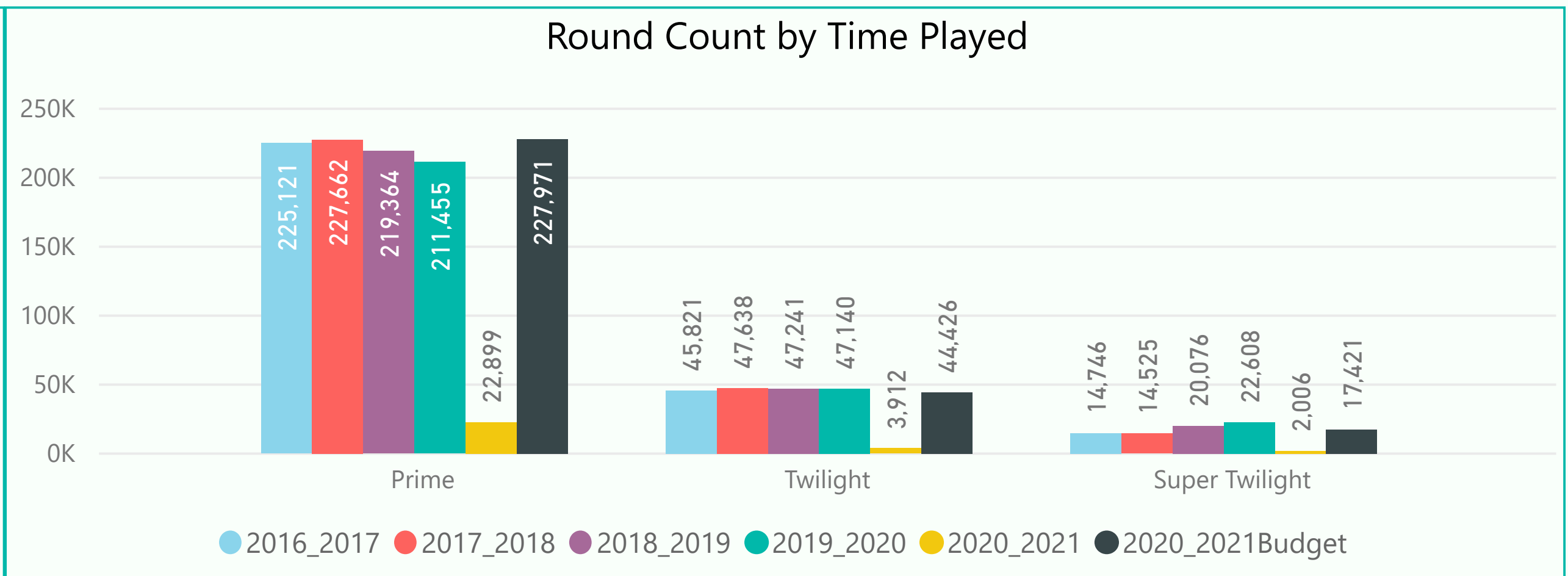
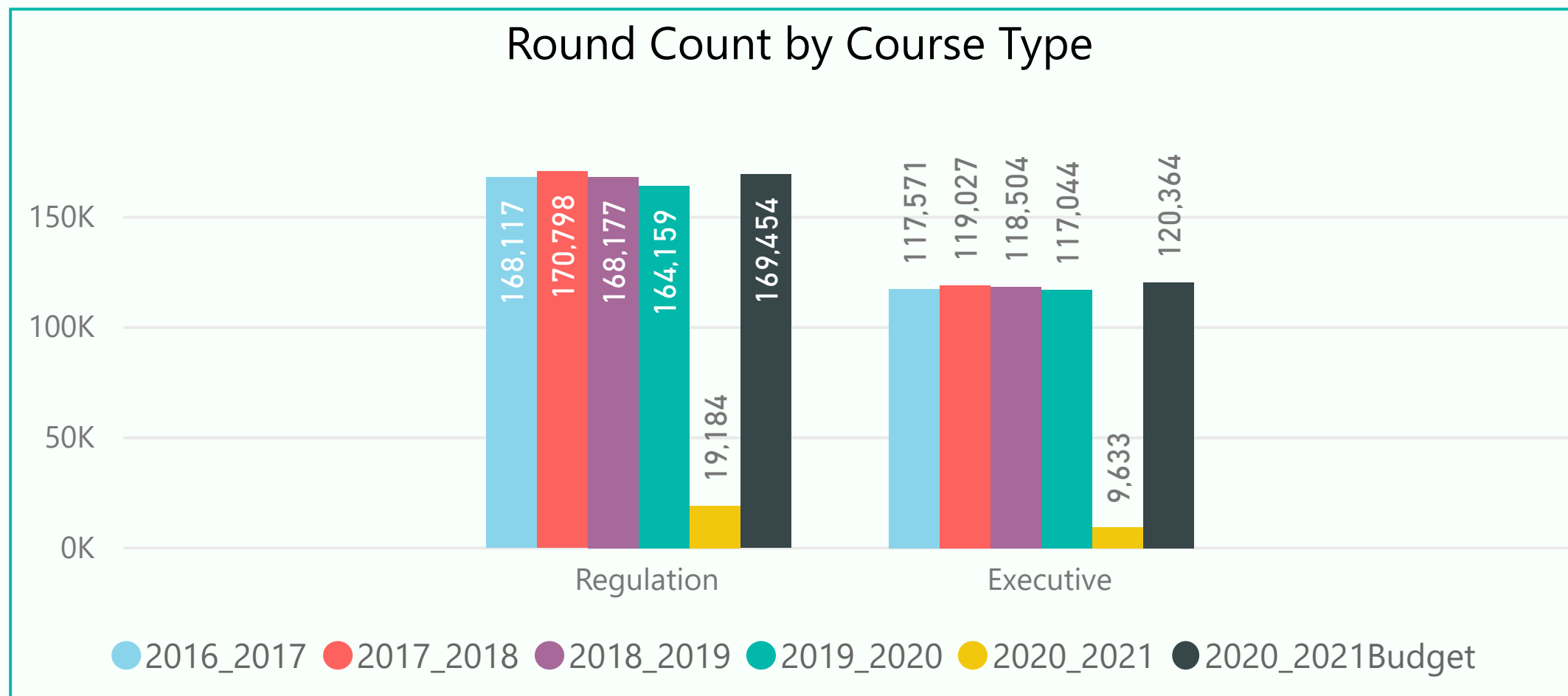
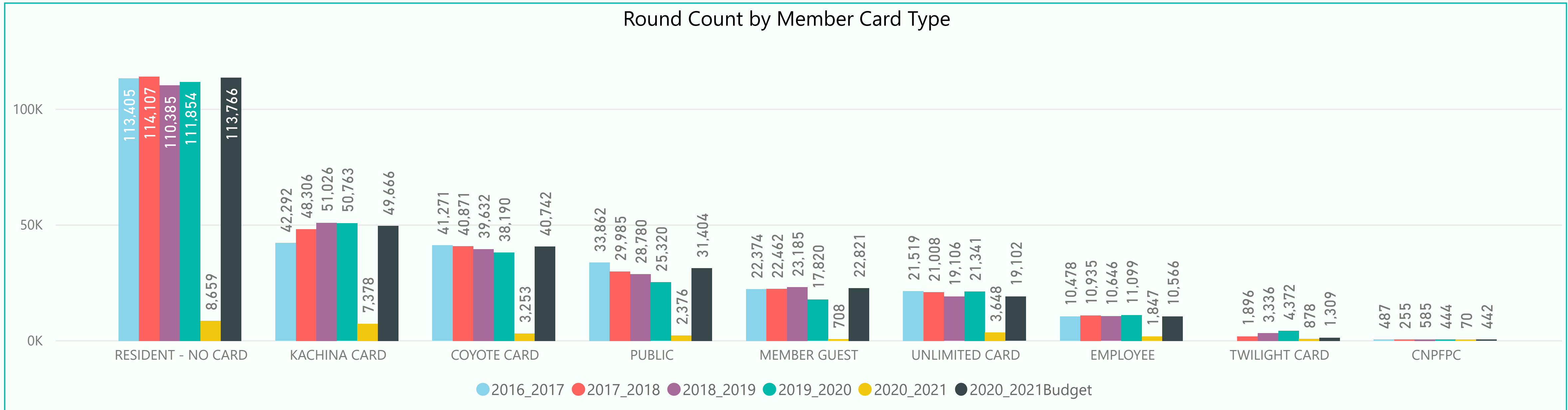


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YTD Golf Statistics

golf graphs

- Select all
- Employee
- Member
- Member Guest
- Public

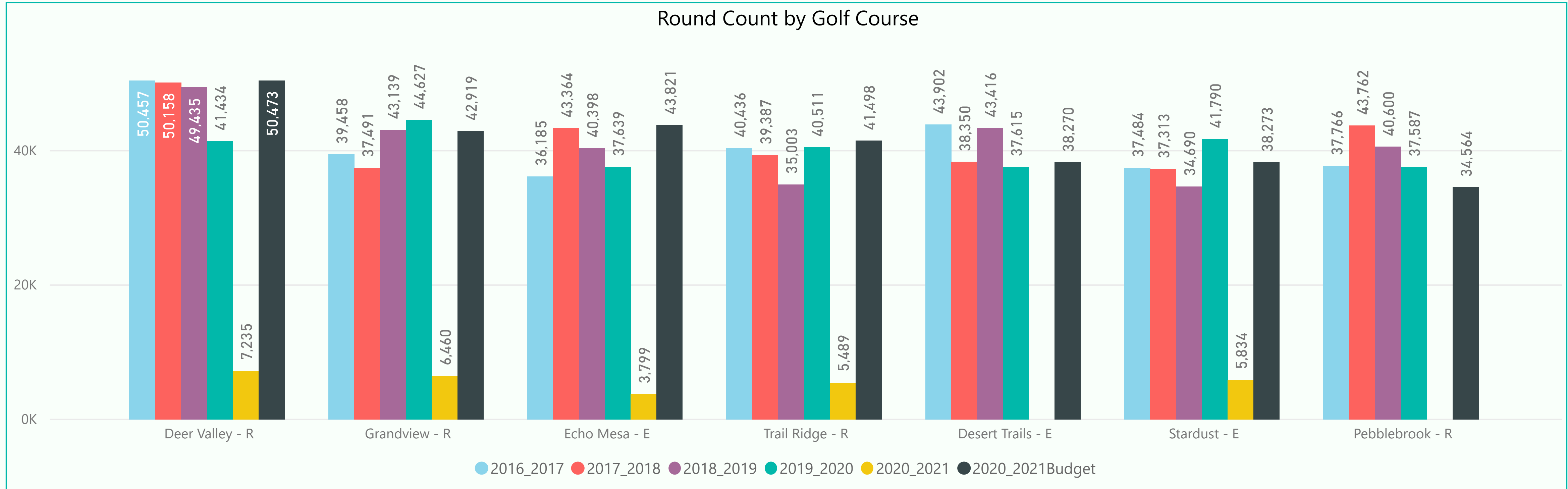




RECREATION CENTERS OF SUN CITY WEST, INC. YTD Golf Statistics

golf graphs

- Select all
- Employee
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- Public

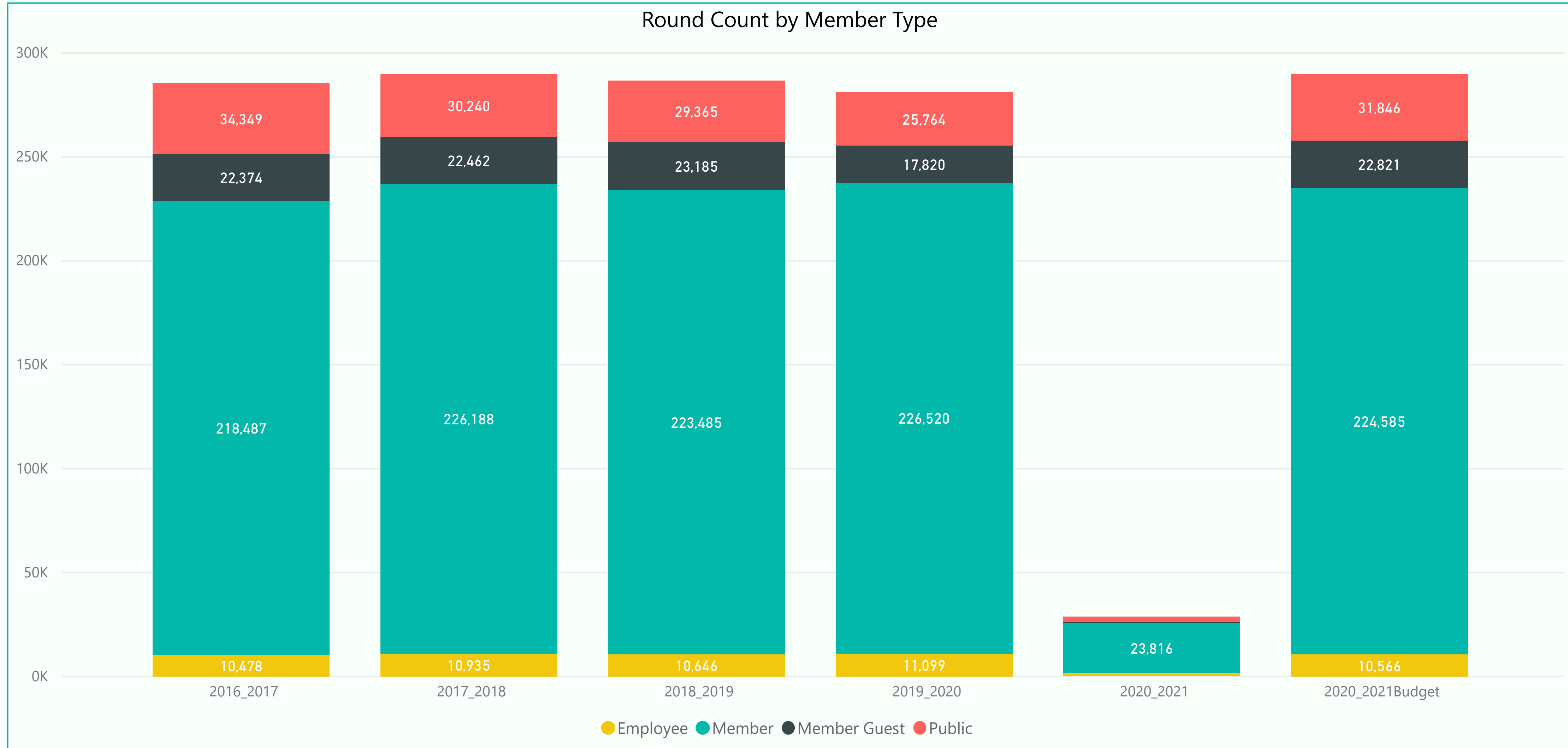


Course Type	2016_2017	2017_2018	2018_2019	2019_2020	2020_2021	2020_2021Budget
Executive	117,571	119,027	118,504	117,044	9,633	120,364
Regulation	168,117	170,798	168,177	164,159	19,184	169,454
Total	285,688	289,825	286,681	281,203	28,817	289,818

golf graphs	2016_2017	2017_2018	2018_2019	2019_2020	2020_2021	2020_2021Budget
Employee	10,478	10,935	10,646	11,099	1,847	10,566
Member	218,487	226,188	223,485	226,520	23,816	224,585
Member Guest	22,374	22,462	23,185	17,820	708	22,821
Public	34,349	30,240	29,365	25,764	2,446	31,846
Total	285,688	289,825	286,681	281,203	28,817	289,818



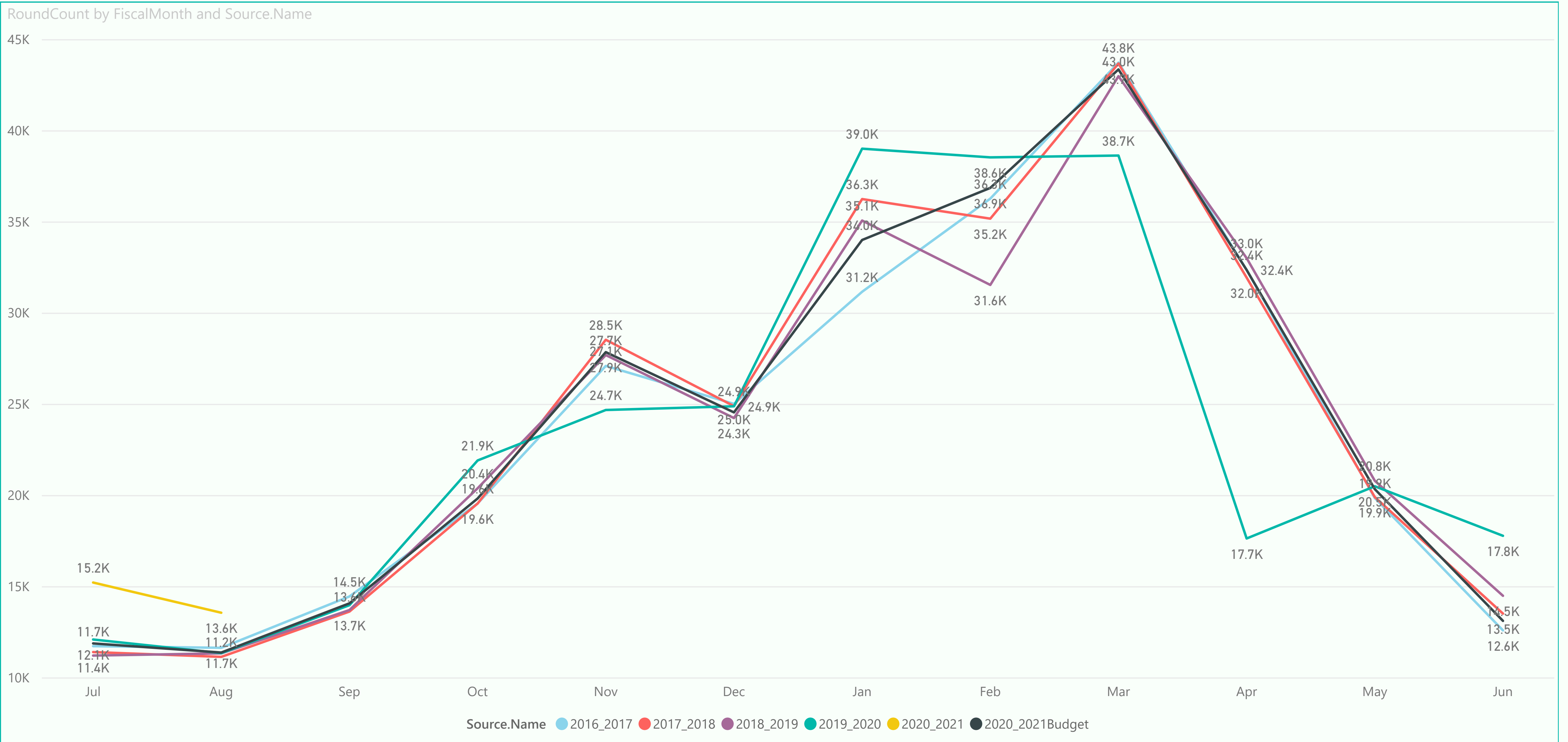
RECREATION CENTERS OF SUN CITY WEST, INC. YTD Golf Statistics





RECREATION CENTERS OF SUN CITY WEST, INC.

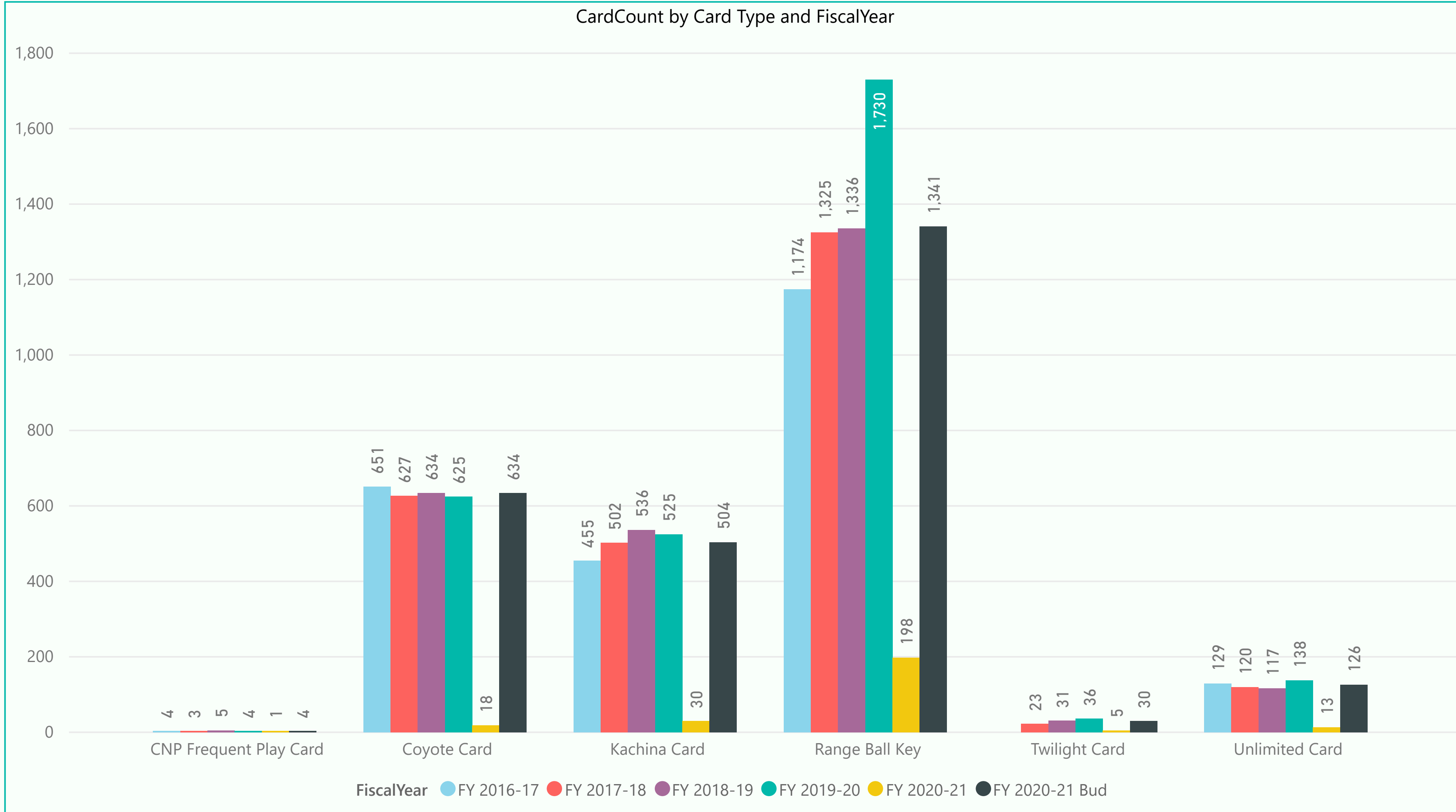
YTD Golf Statistics





RECREATION CENTERS OF SUN CITY WEST, INC. YTD Golf Statistics

CardCount by Card Type and FiscalYear



ItemDescription

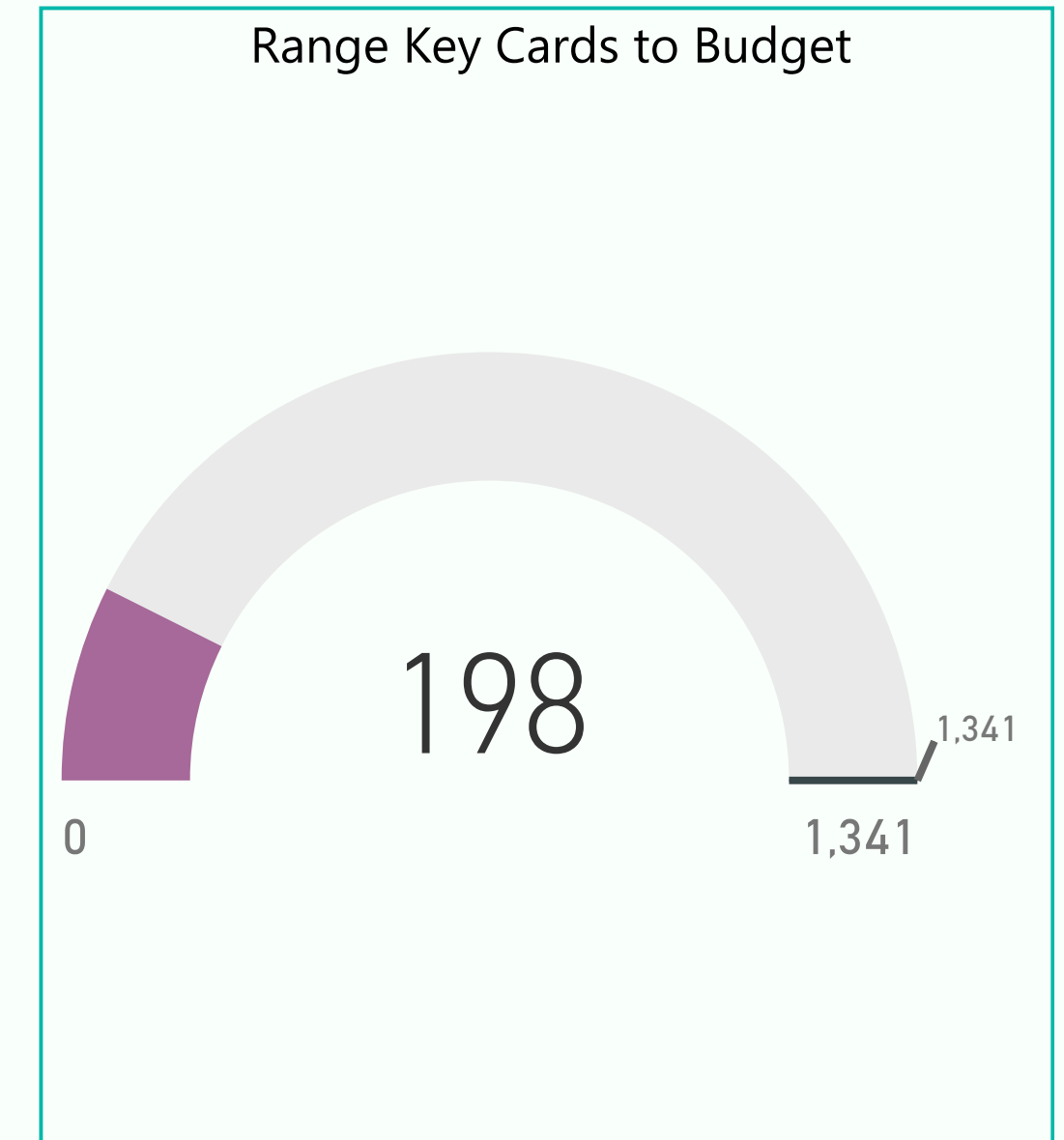
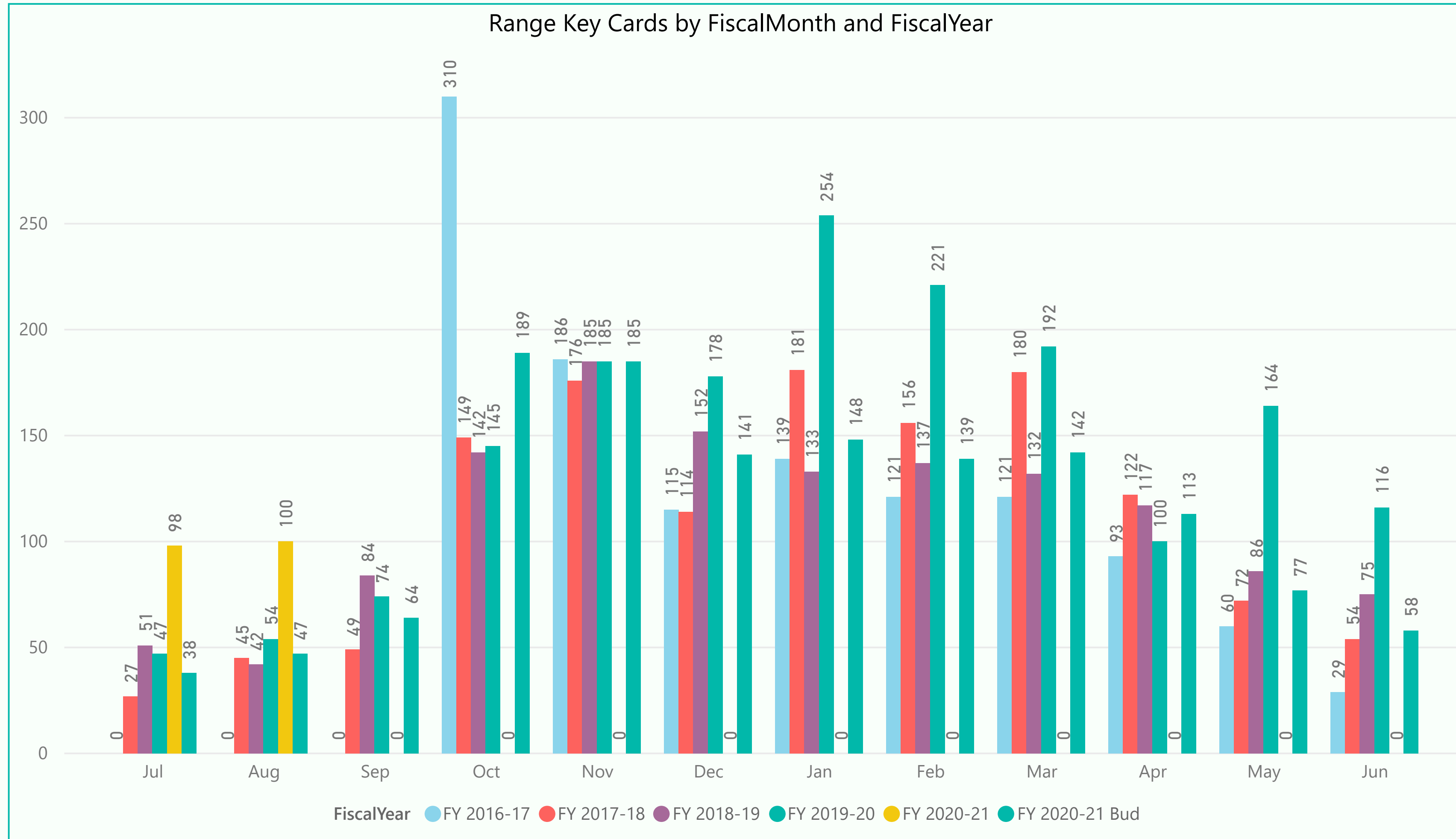
- Select all
- CNP Frequent Play Card
- Coyote Card
- Kachina Card
- Range Ball Key
- Twilight Card
- Unlimited Card

Range Ball Key Program was introduced in October 2016



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YTD Golf Statistics



Range Ball Key Program was introduced in October 2016



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YTD Golf Statistics

