



# RECREATION CENTERS OF SUN CITY WEST, INC.

## Monthly Golf Statistics

### June Golf Report (Excludes Employee Rounds)

June 13,552 rounds are **better** than both prior year and budget, by 845 rounds and 977 rounds respectively.

Regulation courses were **up** 709 rounds vs. prior year and **up** 1,715 rounds vs. budget  
Executive courses were **up** 136 rounds vs. prior year and down 738 rounds vs. budget

Member rounds were **up** 744 rounds vs. prior year and **up** 1,357 vs. budget  
Member Guest rounds were down 45 rounds vs. prior year and down 521 vs. budget  
Public rounds were **up** 146 rounds vs. prior year and **up** 141 vs. budget

Unlimited Cards sales are **up** 1 vs. prior year and even with budget  
Kachina Cards sales are **up** 7 vs. prior year and **up** 5 vs. budget  
Coyote Cards sales are **up** 1 vs. prior year and **up** 5 vs. budget  
Range Ball Key sales are **up** 21 vs. prior year and **up** 34 vs. budget

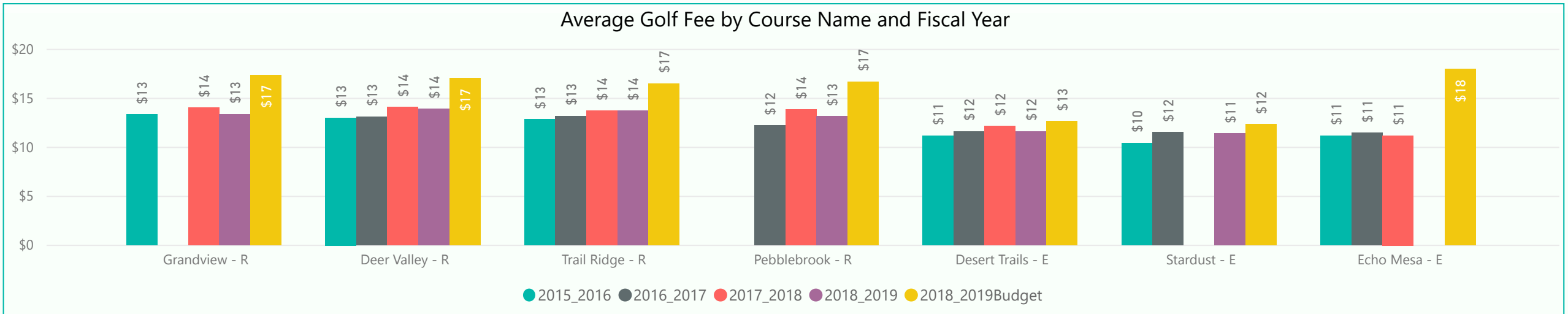
See charts that follow for further details



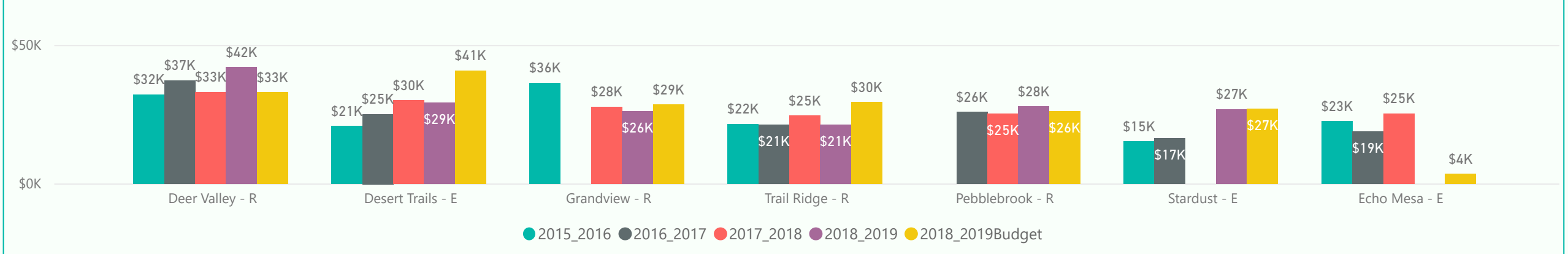
## RECREATION CENTERS OF SUN CITY WEST, INC. Monthly Golf Statistics

June Golf Fees \$7,245 higher than prior year

### Average Golf Fee by Course Name and Fiscal Year



### Golf Fees by Course Name and Fiscal Year (Excludes Golf Card Sales Revenue)



#### Average Golf Fee by Member Type (excludes Golf Card Sales Revenue)

golf graphs	2015_2016	2016_2017	2017_2018	2018_2019	2018_2019Budget
Member	\$10.82	\$11.02	\$11.16	\$11.10	\$13.09
Member Guest	\$20.87	\$21.73	\$24.45	\$23.45	\$23.32
Public	\$17.82	\$18.29	\$23.13	\$21.78	\$22.68
<b>Total</b>	<b>\$12.19</b>	<b>\$12.29</b>	<b>\$13.13</b>	<b>\$12.84</b>	<b>\$15.06</b>

#### Golf Fees by Member Type (Excludes Golf Card Sales Revenue)

golf graphs	2015_2016	2016_2017	2017_2018	2018_2019	2018_2019Budget
Member	\$108,561	\$110,207	\$119,244	\$126,862	\$131,918
Member Guest	\$8,346	\$10,411	\$16,036	\$14,328	\$26,393
Public	\$32,512	\$24,838	\$31,507	\$32,842	\$31,005
<b>Total</b>	<b>\$149,419</b>	<b>\$145,456</b>	<b>\$166,787</b>	<b>\$174,032</b>	<b>\$189,316</b>

golf graphs ▼

- Select all
- Employee
- Member
- Member Guest
- Public



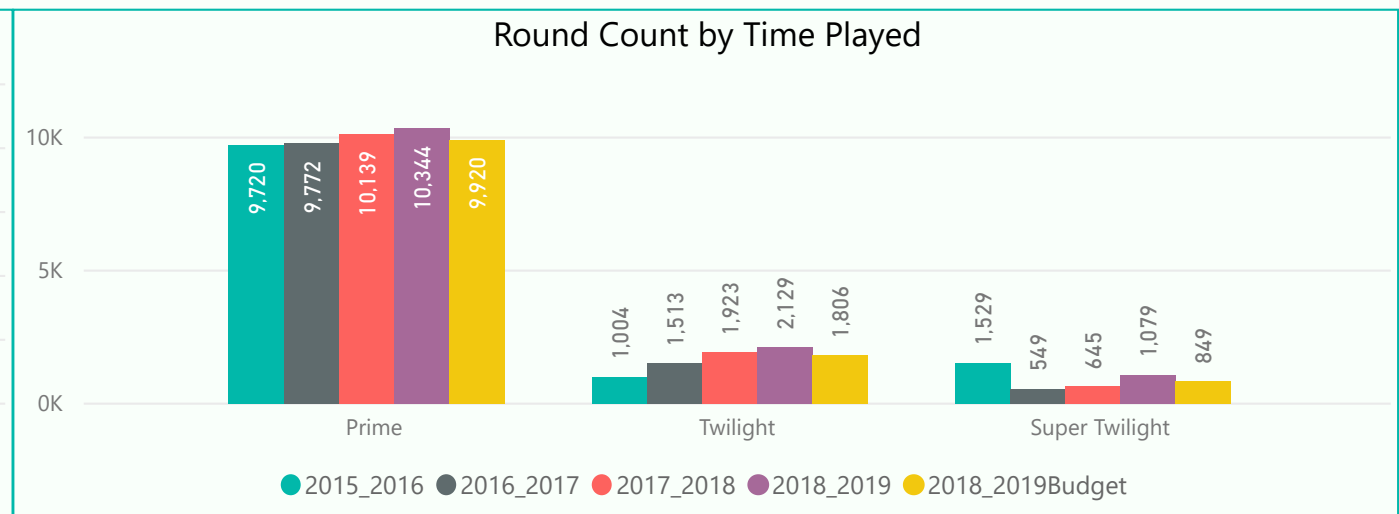
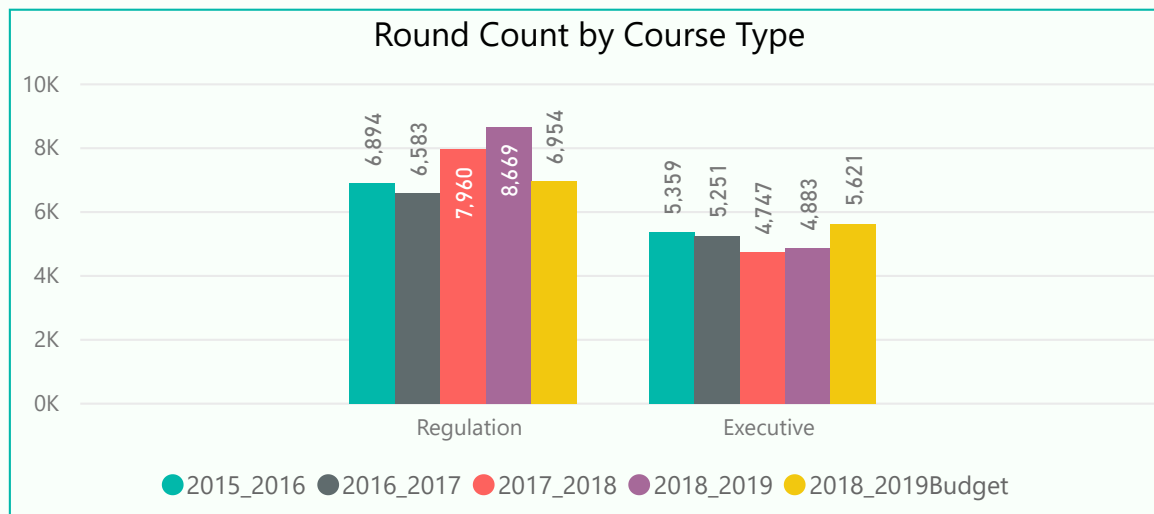
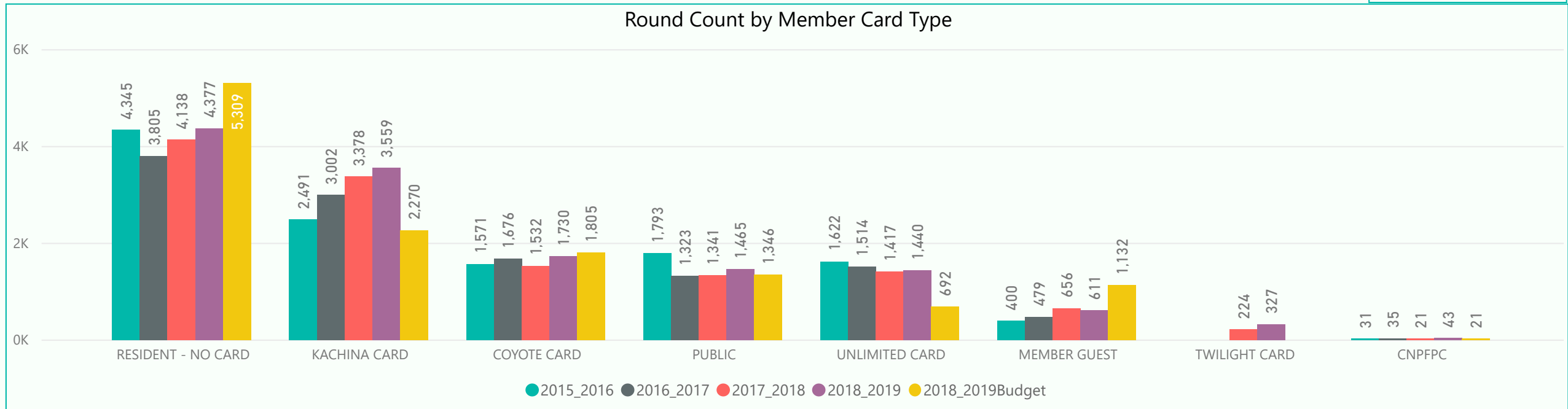
# RECREATION CENTERS OF SUN CITY WEST, INC.

## Monthly Golf Statistics

June Regulation Rounds Ahead of Prior Year and Budget, 709 and 1,715 respectively

golf graphs ▼

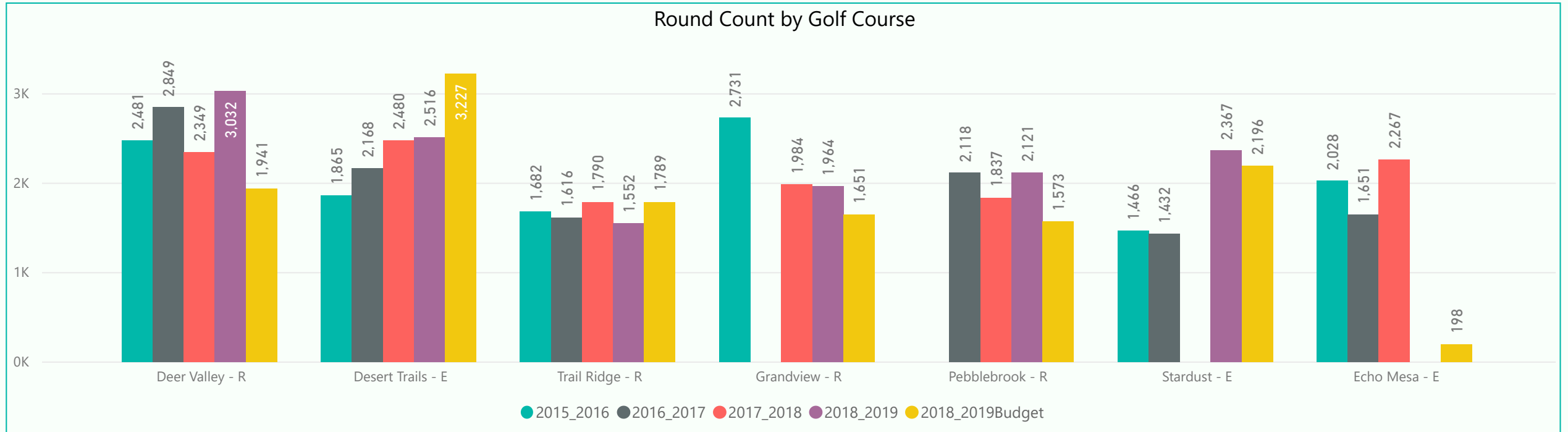
- Select all
- Employee
- Member
- Member Guest
- Public





## RECREATION CENTERS OF SUN CITY WEST, INC. Monthly Golf Statistics

June Rounds ahead of Prior Year and Budget  
Deer Valley, Desert Trails, Pebblebrook, and Stardust Course Rounds all Ahead of Prior Year



Course Type	2015_2016	2016_2017	2017_2018	2018_2019	2018_2019Budget
Executive	5,359	5,251	4,747	4,883	5,621
Regulation	6,894	6,583	7,960	8,669	6,954
<b>Total</b>	<b>12,253</b>	<b>11,834</b>	<b>12,707</b>	<b>13,552</b>	<b>12,575</b>

golf graphs	2015_2016	2016_2017	2017_2018	2018_2019	2018_2019Budget
Member	10,029	9,997	10,689	11,433	10,076
Member Guest	400	479	656	611	1,132
Public	1,824	1,358	1,362	1,508	1,367
<b>Total</b>	<b>12,253</b>	<b>11,834</b>	<b>12,707</b>	<b>13,552</b>	<b>12,575</b>

golf graphs ▼

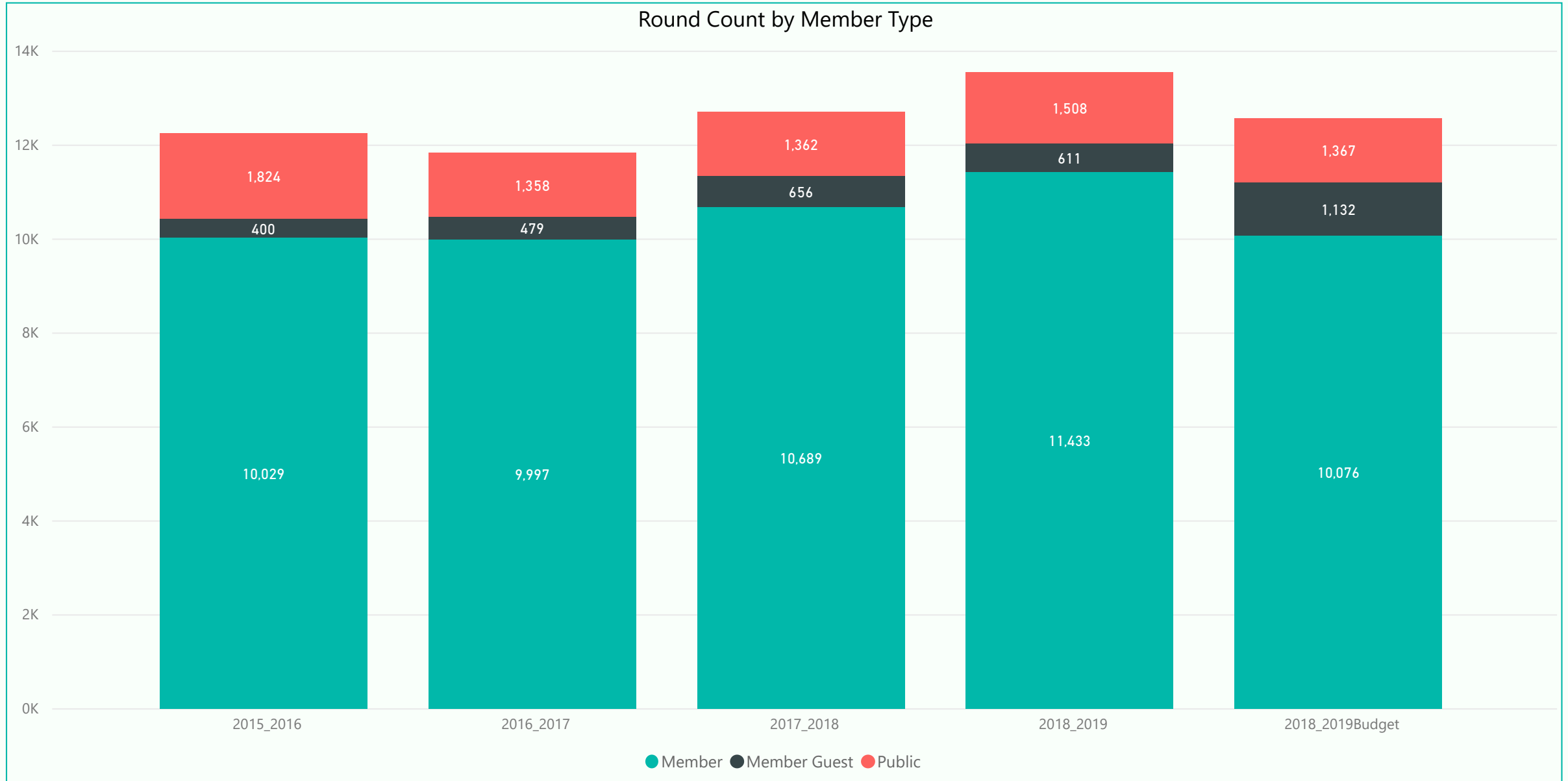
- Select all
- Employee
- Member
- Member Guest
- Public



# RECREATION CENTERS OF SUN CITY WEST, INC.

## Monthly Golf Statistics

Member and Public Round Counts are ahead of Prior Year and Budget





# RECREATION CENTERS OF SUN CITY WEST, INC.

## YTD Golf Statistics

### June Fiscal Year To Date (Excludes Employee Rounds)

Fiscal Year to Date 276,035 rounds are below prior year by 2,855 rounds and below budget by 16,963 rounds

Regulation	courses are down 2,331 rounds vs. prior year and down 5,963 rounds vs. budget
Executive	courses are down 524 rounds vs. prior year and down 11,000 rounds vs. budget
Member	rounds are down 2,703 from prior year and down 9,602 vs. budget
Member Guest	rounds are <b>up</b> 723 vs. prior year and down 3,930 vs. budget
Public	rounds are down 875 from prior year and down 3,431 vs. budget
Unlimited Cards	sales are <b>up</b> 5 vs. prior year and <b>up</b> 13 vs. budget
Kachina Cards	sales are <b>up</b> 34 from prior year and <b>up</b> 31 vs. budget
Coyote Cards	sales are <b>up</b> 7 vs. prior year and <b>up</b> 39 vs. budget
Range Ball Key	sales are <b>up</b> 11 vs. prior year and <b>up</b> 116 vs. budget

Significant Course Closures:	Maintenance/Aerification	Fall Overseeding	Summer Closure
Pebblebrook	Jul 26 - Sep 2, 2018	Oct 25 - Nov 13, 2018	
Stardust		Sep 27 - Oct 16, 2018	May 28 - Oct 16, 2018
Grand View		Oct 25 - Nov 13, 2018	May 29 - Oct 17, 2017
Echo Mesa		Oct 25 - Nov 13, 2018	May 28 - Oct 23, 2019
Trail Ridge		Sep 27 - Oct 16, 2018	Jul 16 - Oct 16, 2018
Deer Valley		Sep 27 - Oct 25, 2018	Jul 1 - Oct 23, 2019
Desert Trails		Sep 27 - Oct 23, 2018	Jul 10 - Oct 17, 2017



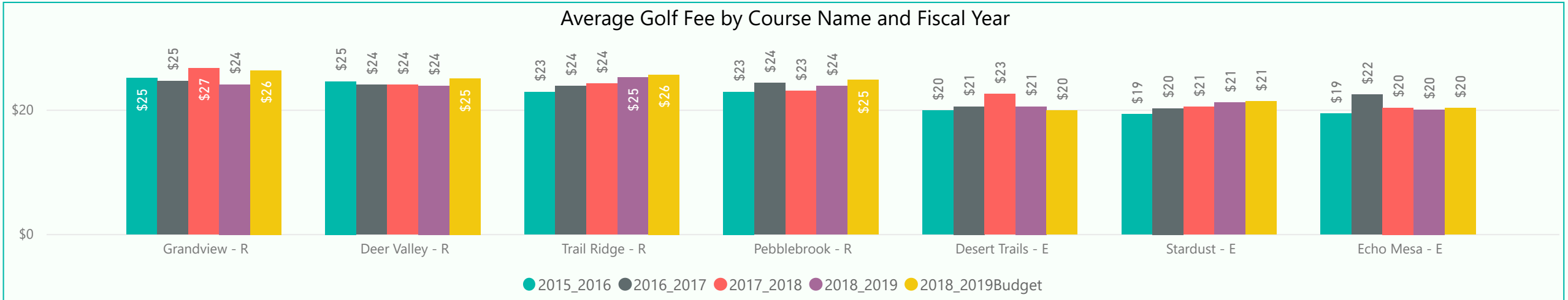
# RECREATION CENTERS OF SUN CITY WEST, INC.

## YTD Golf Statistics

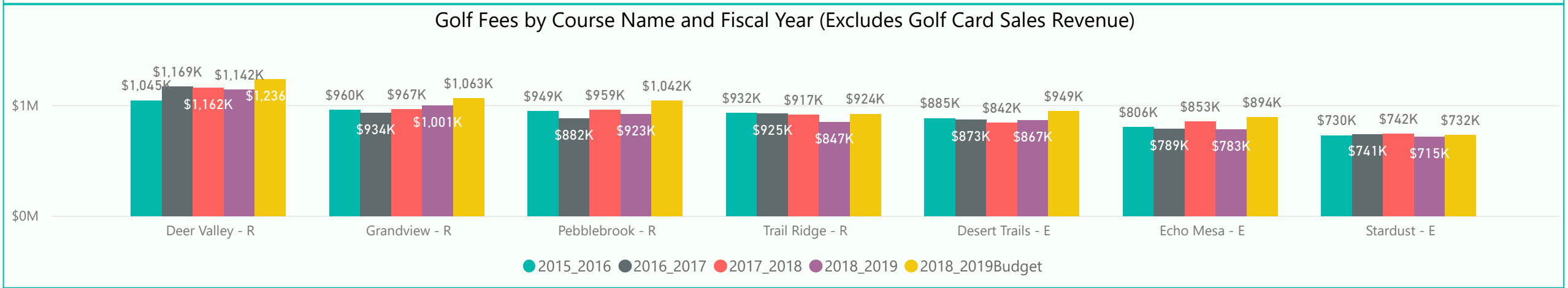
Member Guest Average Golf Fee higher than Budget and Prior Year

Golf Fees and Golf Rounds running below Prior Year, \$164,592 and 2,855 respectively; Decrease all weather related; Tropical Storms, Frost Delays, and Rain

### Average Golf Fee by Course Name and Fiscal Year



### Golf Fees by Course Name and Fiscal Year (Excludes Golf Card Sales Revenue)



### Average Golf Fee by Member Type (excludes Golf Card Sales Revenue)

golf graphs	2015_2016	2016_2017	2017_2018	2018_2019	2018_2019Budget
Member	\$19.89	\$20.55	\$20.28	\$19.87	\$20.48
Member Guest	\$32.51	\$34.47	\$36.81	\$36.84	\$35.01
Public	\$29.34	\$30.61	\$34.04	\$33.50	\$34.06
<b>Total</b>	<b>\$22.06</b>	<b>\$22.94</b>	<b>\$23.10</b>	<b>\$22.74</b>	<b>\$23.34</b>

### Golf Fees by Member Type (Excludes Golf Card Sales Revenue)

golf graphs	2015_2016	2016_2017	2017_2018	2018_2019	2018_2019Budget
Member	\$4,533,351	\$4,489,469	\$4,586,371	\$4,440,071	\$4,773,161
Member Guest	\$741,224	\$771,183	\$826,841	\$854,247	\$949,261
Public	\$1,032,680	\$1,051,583	\$1,029,404	\$983,707	\$1,116,874
<b>Total</b>	<b>\$6,307,255</b>	<b>\$6,312,235</b>	<b>\$6,442,616</b>	<b>\$6,278,024</b>	<b>\$6,839,296</b>

golf graphs ▼

- Select all
- Employee
- Member
- Member Guest
- Public

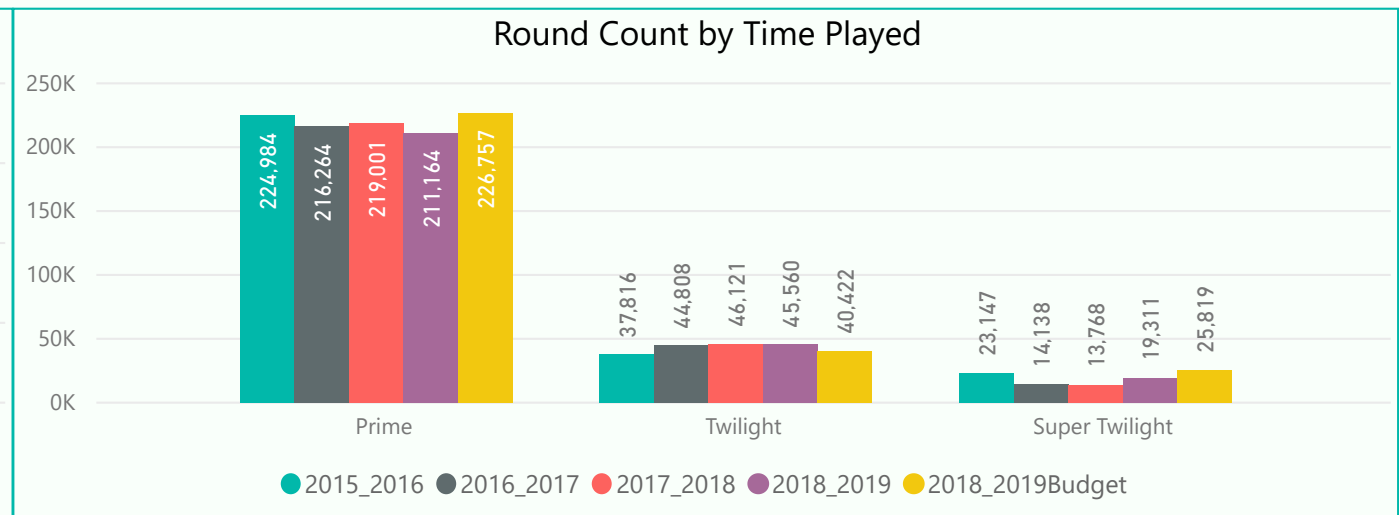
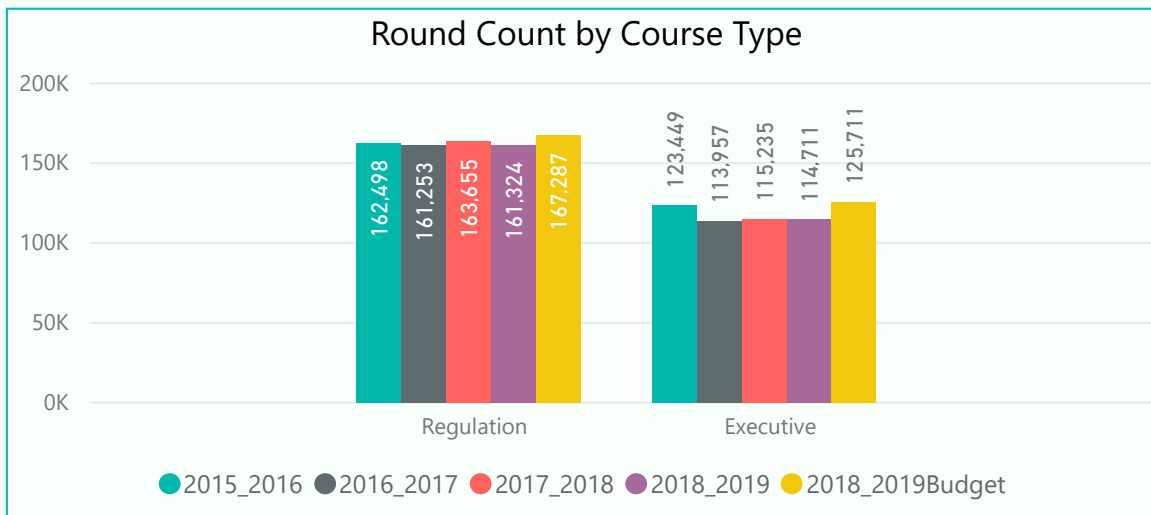
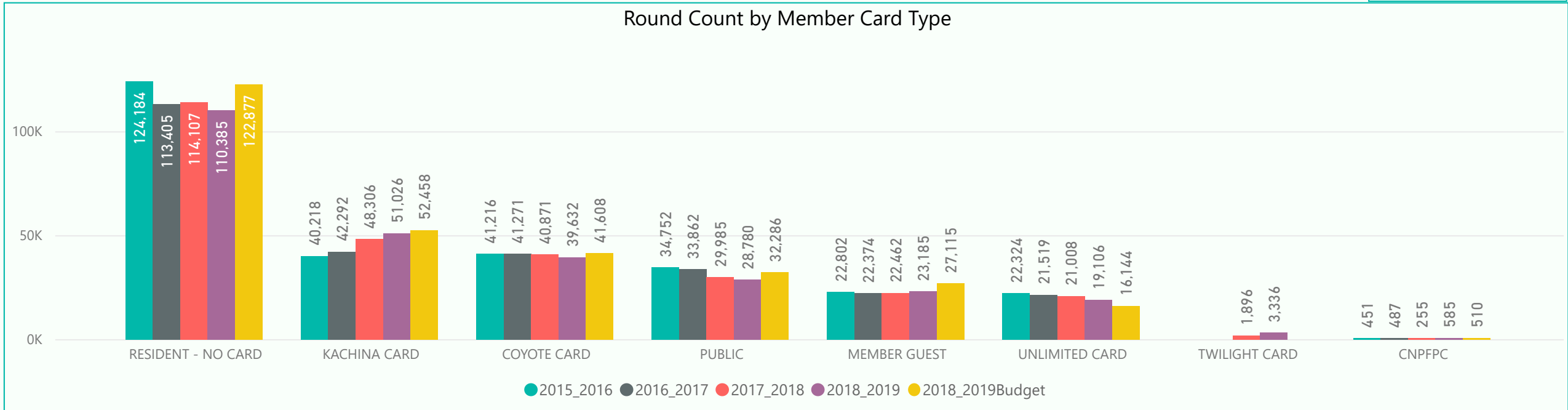


## RECREATION CENTERS OF SUN CITY WEST, INC. YTD Golf Statistics

Resident - No Card and Kachina Card Play make up 59% of Total Round Play  
YTD Twilight Rounds are 5,138 above budget but 561 below prior year

golf graphs ▼

- Select all
- Employee
- Member
- Member Guest
- Public



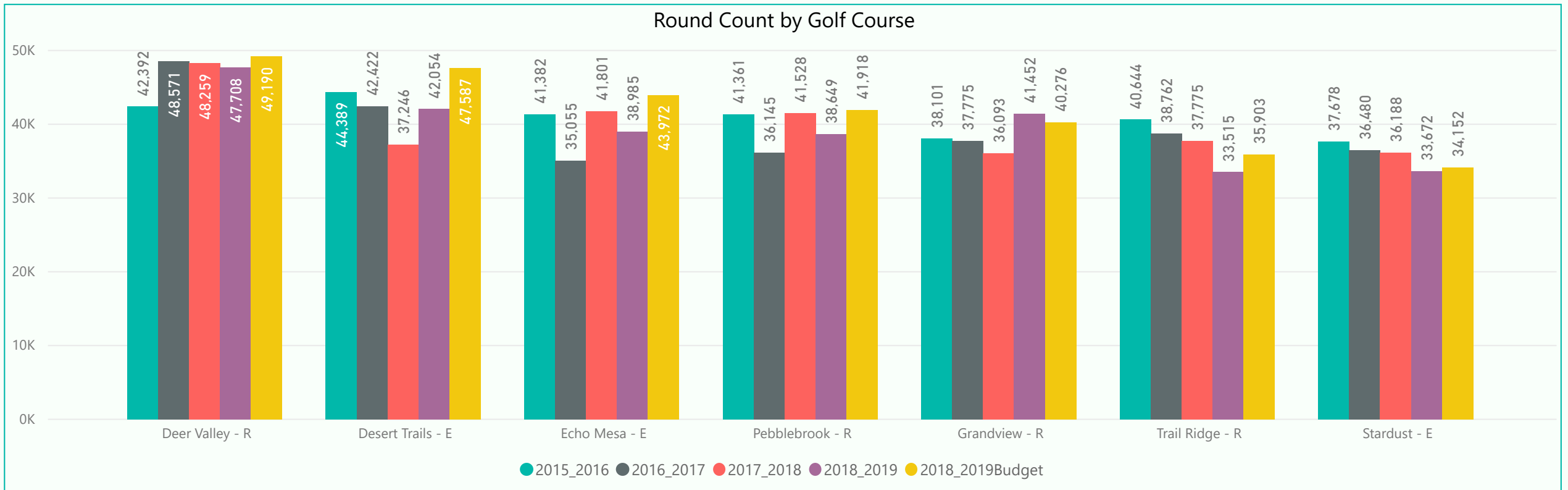




## RECREATION CENTERS OF SUN CITY WEST, INC. YTD Golf Statistics

Member Guest rounds are 723 higher than prior year.

### Round Count by Golf Course



Course Type	2015_2016	2016_2017	2017_2018	2018_2019	2018_2019Budget
Executive	123,449	113,957	115,235	114,711	125,711
Regulation	162,498	161,253	163,655	161,324	167,287
<b>Total</b>	<b>285,947</b>	<b>275,210</b>	<b>278,890</b>	<b>276,035</b>	<b>292,998</b>

golf graphs	2015_2016	2016_2017	2017_2018	2018_2019	2018_2019Budget
Member	227,942	218,487	226,188	223,485	233,087
Member Guest	22,802	22,374	22,462	23,185	27,115
Public	35,203	34,349	30,240	29,365	32,796
<b>Total</b>	<b>285,947</b>	<b>275,210</b>	<b>278,890</b>	<b>276,035</b>	<b>292,998</b>

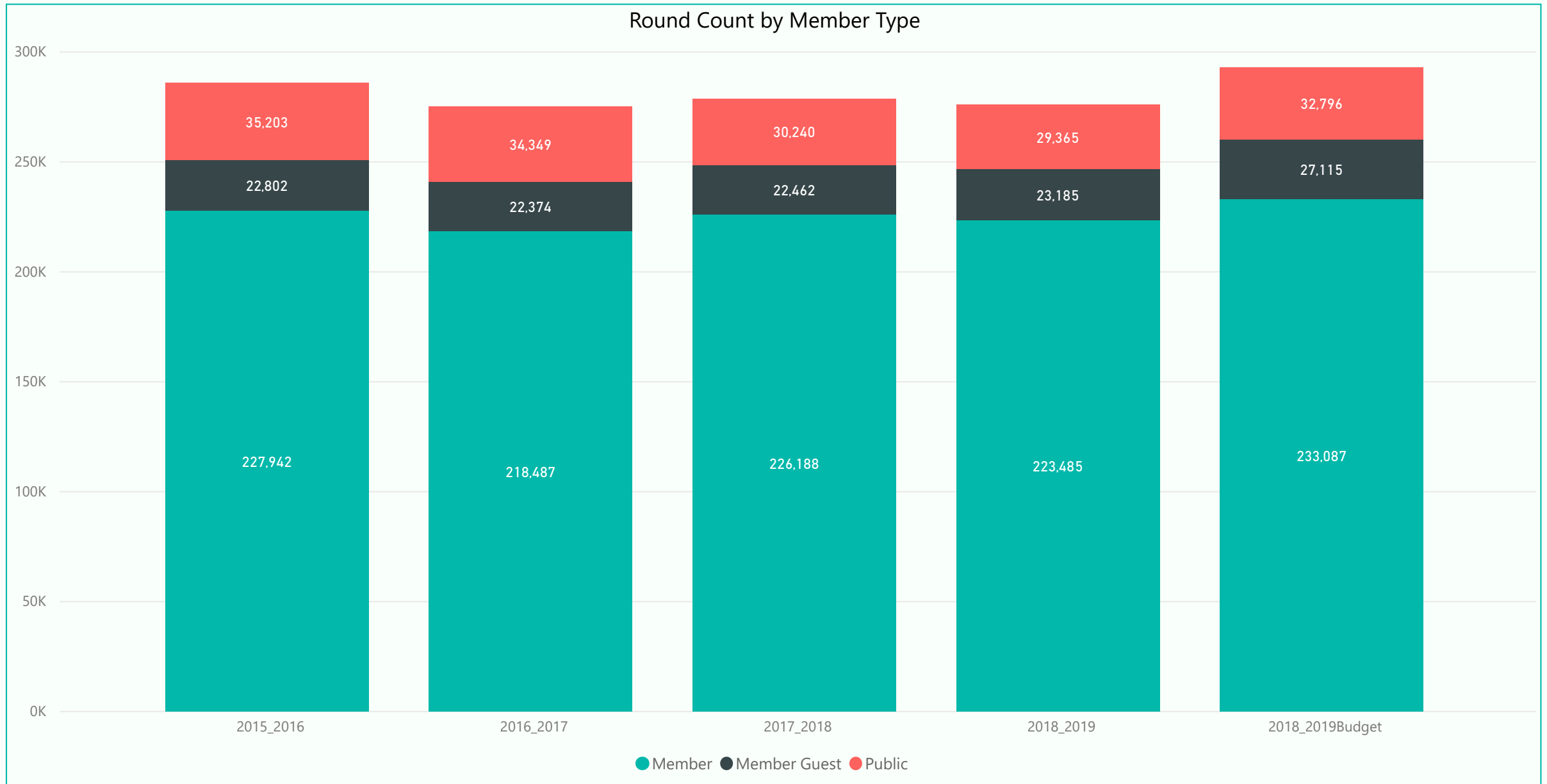
golf graphs v

- Select all
- Employee
- Member
- Member Guest
- Public



# RECREATION CENTERS OF SUN CITY WEST, INC.

## YTD Golf Statistics





# RECREATION CENTERS OF SUN CITY WEST, INC.

## YTD Golf Statistics

Fiscal Year to Date rounds are below prior year by 4,585 rounds and budget by 17,207 rounds

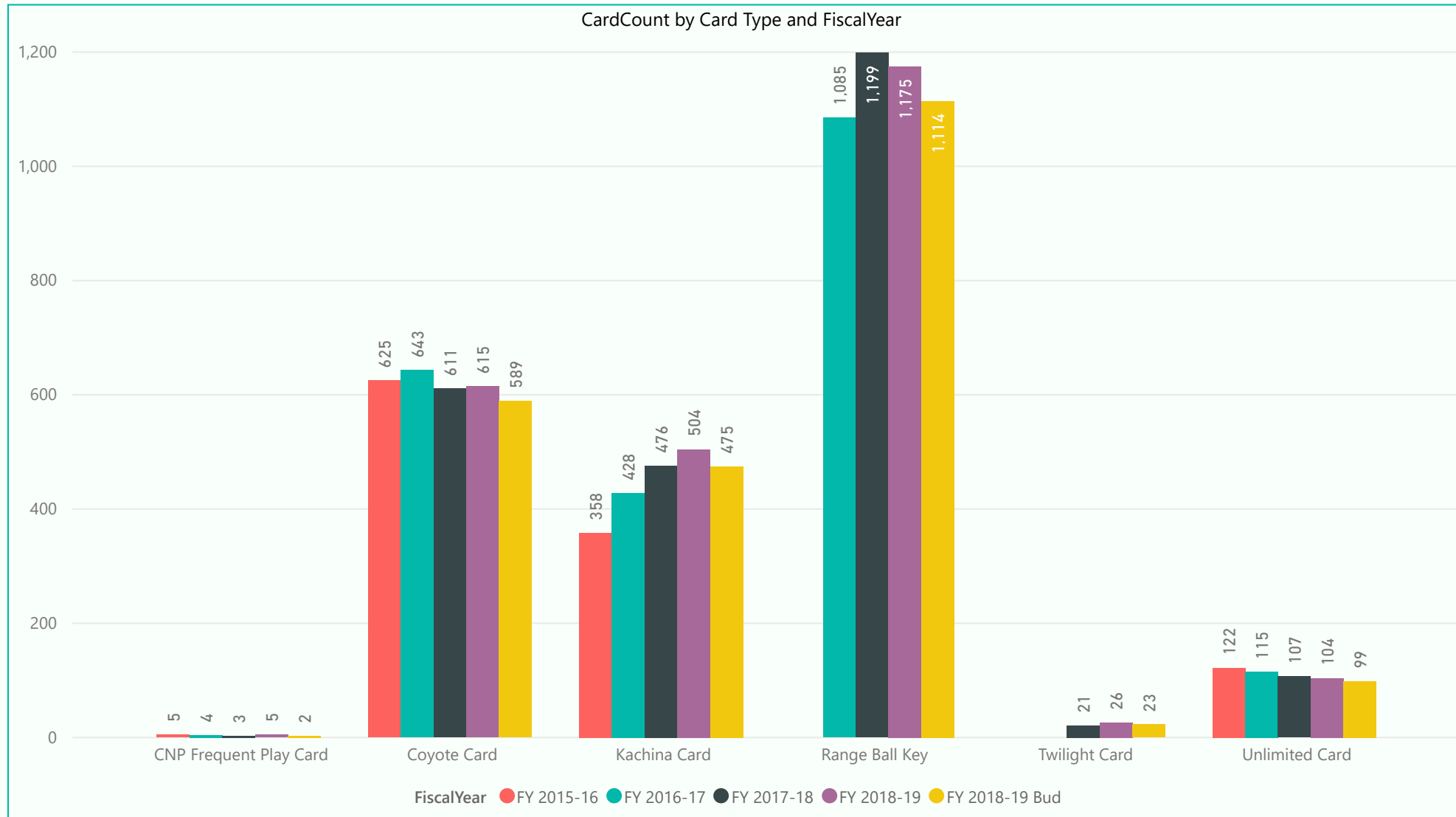




# RECREATION CENTERS OF SUN CITY WEST, INC.

## YTD Golf Statistics

### All Card Sales running above Budget



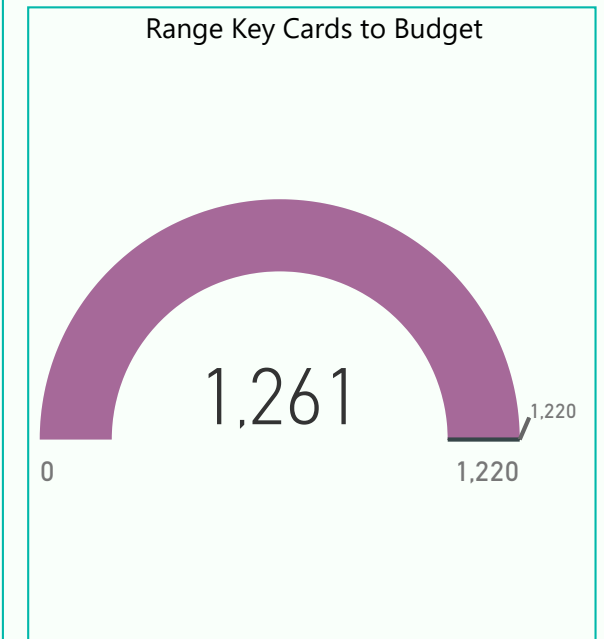
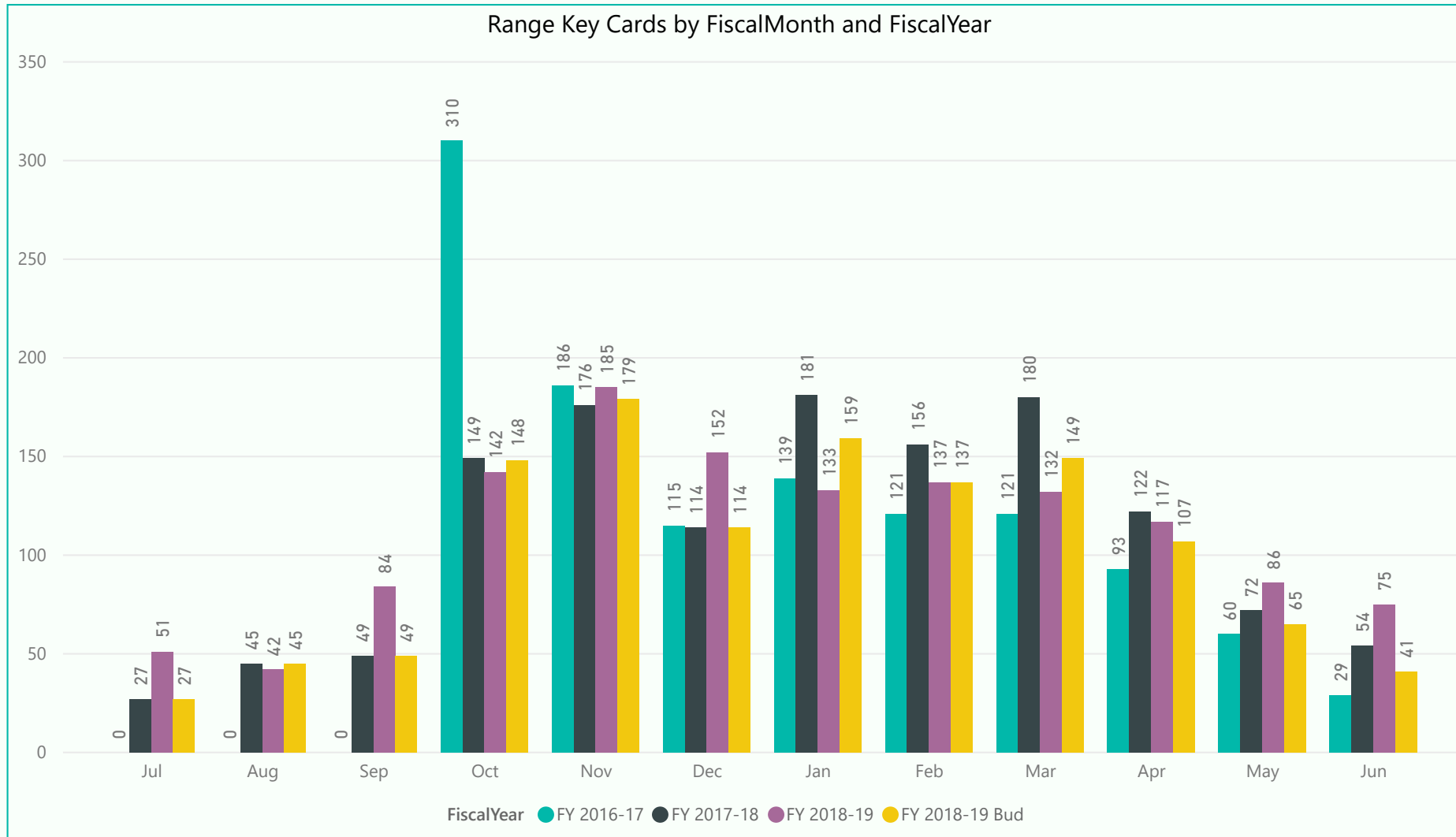
ItemDescription

- Select all
- CNP Frequent Play Card
- Coyote Card
- Kachina Card
- Range Ball Key
- Twilight Card
- Unlimited Card

Range Ball Key Program was introduced in October 2016



## RECREATION CENTERS OF SUN CITY WEST, INC. YTD Golf Statistics



Range Ball Key Program was introduced in October 2016



## RECREATION CENTERS OF SUN CITY WEST, INC. YTD Golf Statistics

