

RECREATION CENTERS OF SUN CITY WEST



Arizona's Premier Active Adult Golf Community

FINANCIAL REPORT

October 2020 and the Four Months Ended

10/31/20

Recreation Centers of Sun City West, Inc.
Summary of Revenues & Expenses
October 31, 2020

Current Month					Year-to-Date					
Actual	Budget	Variance Favorable / (Unfavorable)	P/Y Act	Variance Favorable / (Unfavorable)		Actual	Budget	Variance Favorable / (Unfavorable)	P/Y Act	Variance Favorable / (Unfavorable)
					<u>Operating Revenues</u>					
1,210,847	1,221,667	(10,821)	1,192,408	18,439	Membership	4,803,870	4,814,741	(10,871)	4,700,863	103,006
1,868	14,292	(12,424)	13,473	(11,605)	Recreation	2,789	27,935	(25,147)	35,236	(32,447)
540,754	493,423	47,331	492,295	48,459	Golf Fees	1,372,520	1,229,787	142,733	1,192,094	180,426
48,020	75,183	(27,163)	84,052	(36,032)	Sports Pavilion	113,400	154,881	(41,481)	189,514	(76,114)
(641)	10,480	(11,121)	50,025	(50,666)	Special Events	(721)	20,850	(21,571)	55,159	(55,880)
64,782	62,976	1,806	67,679	(2,897)	Ancillary Revenue	213,362	174,030	39,332	199,245	14,116
525	14,859	(14,334)	14,829	(14,304)	Merchandise Sales (net)	10,903	41,154	(30,251)	36,460	(25,557)
10,207	20,423	(10,215)	19,563	(9,356)	Food and Beverage (net)	24,591	50,094	(25,502)	53,311	(28,719)
-	-	-	-	-	Interest Income - Operating	-	180	(180)	140	(140)
502	528	(26)	469	33	Other Income	(25,821)	1,763	(27,585)	(5,731)	(20,090)
1,876,864	1,913,832	(36,967)	1,934,794	(57,929)	Operating Revenues Total	6,514,893	6,515,416	(523)	6,456,291	58,601
					<u>Operating Expenses</u>					
1,315,177	1,307,195	(7,982)	1,226,048	(89,129)	Wages & Benefits	4,738,296	4,989,701	251,404	4,573,425	(164,871)
214,434	216,900	2,466	200,623	(13,811)	Utilities	914,298	998,288	83,990	966,572	52,274
156,317	178,795	22,478	159,957	3,640	Repairs & Maintenance	586,327	718,351	132,024	609,432	23,105
206,213	294,100	87,887	242,726	36,513	Landscape Maintenance	902,713	857,910	(44,803)	903,636	923
37,474	67,520	30,046	50,210	12,736	Supplies & Services	164,237	228,590	64,353	212,215	47,978
16,888	30,435	13,547	16,563	(325)	Equipment	67,328	170,420	103,092	143,689	76,361
44,316	53,804	9,489	46,941	2,625	Taxes & Insurance	199,361	221,447	22,086	189,474	(9,887)
35,919	30,980	(4,939)	32,820	(3,099)	Interest & Financial Expense	103,818	86,130	(17,688)	86,231	(17,588)
32,122	41,172	9,050	34,801	2,680	Operating Expenses	132,666	165,066	32,400	128,535	(4,131)
6,731	22,185	15,454	29,653	22,921	Legal & Professional	68,830	104,420	35,590	82,355	13,525
13,418	14,110	692	16,249	2,832	Employee Related Expenses	53,616	73,530	19,914	56,049	2,433
2,079,008	2,257,195	178,187	2,056,593	(22,415)	Operating Expenses Total	7,931,490	8,613,853	682,363	7,951,612	20,121
(202,144)	(343,363)	141,220	(121,799)	(80,345)	Operating Cash Inflow/(Outflow)	(1,416,598)	(2,098,437)	681,840	(1,495,321)	78,723
					<u>Capital Related</u>					
28,170	31,400	(3,230)	34,752	(6,583)	Investment Income - Reserves	159,291	162,500	(3,209)	183,291	(24,000)
-	(2,703)	2,703	(7,181)	7,181	Investment Fees	(7,448)	(10,810)	3,362	(14,298)	6,850
(1)	-	(1)	51	(52)	Investments-Realized - Gain/Loss	223	-	223	102	122
(235,777)	-	(235,777)	222,341	(458,118)	Investments Unrealized - Gain/ (Loss)	568,436	-	568,436	406,519	161,917
-	-	-	-	-	Club Funded	-	-	-	-	-
388,500	343,000	45,500	324,300	64,200	Asset Preservation Fee	1,442,000	1,351,000	91,000	1,311,300	130,700
1,000	(27,541)	28,541	-	1,000	Gain/(Loss) on Asset Disposal	23,700	(55,560)	79,260	(30,168)	53,868
(316,653)	(368,078)	51,426	(310,324)	(6,329)	Depreciation Expense	(1,232,021)	(1,332,366)	100,344	(1,179,742)	(52,279)
(134,761)	(23,922)	(110,839)	263,940	(398,701)	Capital Related Total	954,181	114,764	839,417	677,004	277,178
(336,904)	(367,285)	30,380	142,141	(479,045)	Revenues Over (Under) Expenses	(462,416)	(1,983,673)	1,521,257	(818,317)	355,901

Recreation Centers of Sun City West, Inc.
Financial Statement Notes
October 31, 2020

EXCESS OF REVENUES OVER/(UNDER) EXPENSES - October was favorable to Budget by \$30K and unfavorable to Prior Year (hereinafter PY) by \$479K. Year to date (hereinafter YTD) was favorable to budget by \$1.5M and prior year by \$356K.

NET OPERATING INCOME - October was favorable to Budget by \$141K and unfavorable to PY by \$80K. YTD was favorable to Budget by \$682K and PY by \$79K.

REVENUES - October revenues were unfavorable to Budget by \$37K and unfavorable to PY by \$58K. YTD revenues are even with Budget and favorable to PY by \$59K.

Member Dues and Fees - October revenues were unfavorable to Budget by \$11K and favorable to PY by \$18K. YTD revenues were unfavorable to budget by \$11K and favorable to PY by \$103K. Decreased guest and tenant fees are the main driver of the negative variances, partially offset by higher transfer and disposal fees with increased home sales.

Golf Fees - October revenues were favorable to Budget by \$47K and PY by \$48K. YTD revenues were favorable to Budget by \$143K and PY by \$180K. YTD rounds were favorable to Budget by 13,261 (23.2%) and PY by 11,094 (18.7%). Additional details can be found in Monthly Golf Report.

Sports Pavilion - Revenues for October were unfavorable to Budget by \$27K and unfavorable to PY by \$36K. YTD revenues are unfavorable to budget by \$41K and unfavorable to PY by \$76K. October decrease to budget mainly driven by less league play partially offset by increased promotional bowling. Decreased league play also drives the YTD decrease partially offset by increased open and guest bowling.

Ancillary Revenue - October revenues were favorable to Budget by \$2K and unfavorable to PY by \$3K. YTD revenues are favorable to budget by \$39K and favorable to PY by \$14. October and YTD favorability to budget is mainly driven by increased Cart Rentals and Driving Range revenue partially offset by decrease in Golf Lessons revenue. October unfavorability to PY is mainly driven by decrease in Golf Lessons revenue, while YTD favorability is driven by increased Cart Rentals and Driving Range revenue.

Merchandise Sales - October net revenues were unfavorable to Budget by \$14K and PY by \$14K. YTD net revenues were unfavorable to budget by \$30K and unfavorable to PY by \$26K. Pro Shops have been discounting merchandise and open with limited access due to COVID-19 safety measures.

Food & Beverage - October net revenues were unfavorable to Budget by \$10K and PY by \$9K. YTD net revenues were unfavorable to budget by \$26K and unfavorable to PY by \$29K. Food & Beverage being sold is prepackaged only, due to COVID-19 social distancing and safety measures.

EXPENSES - October Operating Expenses were favorable to budget by \$178K and unfavorable to PY by \$22K. YTD Operating Expenses were favorable to budget by \$682K and PY by \$20K.

Payroll - October expenses were unfavorable to budget by \$8K and unfavorable to PY by \$89K. YTD expenses were favorable to budget by \$251K and unfavorable to PY by \$165K. The October budget variance - base wages, taxes, and insurance were favorable, these were offset by an unfavorable overtime variance. The overtime variance is partially timing and should offset in November. The YTD budget variance is also base wage driven; led by the rec centers (due to closures / reduced operations).

Repairs & Maintenance - October expenses were favorable to budget and PY by \$22K and \$4K, respectively. Both of these variances were led by grounds repairs - this is mostly attributable to no significant monsoon damage. The timing of parking lot repairs (Kuentz) was another significant contributor. YTD expenses were favorable to budget and PY by \$132K and \$23K, respectively. Grounds repairs was the main contributor. Equipment repairs at the Rec Centers and Sports Pavilion were also favorable.

Landscaping Maintenance - October expenses were favorable to budget and PY by \$88K and \$37K, respectively. The timing of seed purchases was the primary driver. The budget was split between September and October and the seed was purchased in Sept. Chemical & Fertilizer expense was unfavorable. This was partially attributable to the extended heat and it's impact on the overseed process. YTD expenses were unfavorable to budget by \$45K and flat to PY. The YTD budget variance was virtually all Chemical & Fertilizer related, along with a small seed variance.

Supplies and Services - October expenses were favorable to budget and PY by \$30K and \$13K, respectively. YTD expenses were also favorable to both budget and PY by \$64K and 48K. Cleaning supplies and Fuel were favorable across the board. Reduced facility usage is driving the cleaning supply variances. Fuel prices are down 21% compared to last year, which accounts for most of our variance (24% to budget and 22% to PY).

CAPITAL RELATED REVENUES & EXPENSES - October was unfavorable to Budget by \$111K and unfavorable to PY by \$399K. YTD was favorable to budget by \$839K and favorable to PY by \$277K.

Unrealized Gains and Losses - Due to the unpredictable nature of the market, we did not assign a Budget to this line item. For the month of October there were \$236K in unrealized losses, this compares to an unrealized gain of \$222K in PY. YTD unrealized gains are \$568K as compared to \$407K of unrealized gains in PY.

APF Fees - October APF fees were favorable to Budget by \$46K and favorable to PY by \$64K. YTD APF Fees are favorable to budget by \$91K and favorable to PY by \$131K.

Recreation Centers of Sun City West, Inc.

Balance Sheets for months ending October 31, 2020 and June 30, 2020

	October 2020	June 2020
<u>ASSETS</u>		
<u>Current Assets</u>		
Cash and Cash Equivalents	\$ 6,234,019	\$ 12,326,285
Accounts Receivable (net)	233,017	288,465
Notes Receivable-Clubs & Other	847,256	884,095
Inventories	204,854	222,631
Prepaid and Other Assets	261,391	350,918
Total Current Assets	7,780,538	14,072,394
Board Reserve Funds	27,310,061	27,246,776
<u>Fixed Assets</u>		
Land & Building	102,933,667	101,896,242
Furniture, Fixtures & Equipment	21,263,295	20,206,508
Vehicles	1,702,438	1,638,752
Fixed Assets	125,899,400	123,741,502
Accumulated Depreciation	(80,245,849)	(79,275,464)
Fixed Assets-Net Book Value	45,653,550	44,466,039
Construction in Progress	2,481,680	893,920
Total Fixed Assets	48,135,230	45,359,958
Total Assets	\$ 83,225,829	\$ 86,679,128
<u>LIABILITIES AND EQUITY</u>		
<u>Liabilities</u>		
Accounts Payable-Trade & Other	\$ 805,570	\$ 923,566
Payroll Related Liabilities	1,422,812	1,251,428
Association Events & Other Program Payables	370,336	375,366
Charter Clubs Payables	46,631	41,193
Notes Payable	-	2,245,716
Deferred Membership Dues/Fees & Golf Revenues	6,142,832	6,941,794
Total Liabilities	8,788,181	11,779,063
<u>Members' Equity</u>		
Retained Earnings	45,768,559	42,617,907
Retained Earnings - Encumbrance	2,541,947	2,541,947
Retained Earnings - Repair & Replacement Rqmt	25,447,858	25,447,858
Retained Earnings - Future Capital Requirements	1,141,700	1,141,700
Surplus (Deficit)	(462,416)	3,150,653
Total Equity	74,437,648	74,900,065
Total Liabilities and Equity	\$ 83,225,829	\$ 86,679,128

Recreation Centers of Sun City West, Inc.

Statement of Cash Flows

	Four Months Ended October 2020	Fiscal Year Ended June 2020
CASH FLOWS FROM OPERATING ACTIVITIES		
Excess of revenues over expenses	\$ (462,416)	\$ 3,081,831
Adjustments to reconcile excess of revenues over expenses to net cash provided by operating activities:		
Depreciation and amortization	1,232,021	3,662,950
(Gain) / Loss on Disposals of Fixed Assets	(23,700)	53,104
Net (Gains) / Loss on Investments	(568,660)	(1,088,840)
Asset Preservation & Facility Investment Fees	(1,442,000)	(3,995,800)
Reserve for Uncollectible Accounts	-	15,000
Increase (decrease) in cash resulting from changes in		
Receivables (net)	92,286	(104,487)
Inventories	17,778	13,256
Prepaid expenses and other assets	89,527	(41,584)
Accounts payable and accrued expenses	(2,191,920)	2,528,179
Deferred income	(798,962)	218,635
	(4,056,047)	4,342,245
 CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of land improvements, buildings and equipment	(3,985,293)	(4,164,886)
Proceeds from Disposal of Fixed Assets	1,700	-
Asset Preservation & Facility Investment Fees	1,442,000	3,995,800
Cash Flow Funding Transfer (to) / from Reserves (Net)	657,217	(49,697)
Net (purchase) redemption of investments	(151,843)	(599,698)
	(2,036,219)	(818,482)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(6,092,266)	3,523,763
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD	12,326,285	8,802,521
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 6,234,019	\$ 12,326,285

Recreation Centers of Sun City West, Inc.

Cash and Investment Balances

<u>Account</u>		<u>October 2020</u>	<u>% Total</u>	<u>June 2020</u>	<u>% Total</u>	<u>Change</u>
General Fund						
Total Cash and Cash Equivalents		6,234,019	100.00%	12,326,285	100.00%	(6,092,266)
Reserve Fund						
<u>JP Morgan Investments</u>						
Money Market		3,107,034	11.38%	1,250,879	4.59%	1,856,155
Certificates of Deposit		-	0.00%	2,504,552	9.19%	(2,504,552)
Total JP Morgan Investments		3,107,034	11.38%	3,755,430	13.78%	(648,396)
<u>Vanguard Investments</u>						
Core Bond Fund Admiral	VCOBX	3,218,893	11.79%	3,070,033	11.27%	148,860
Total Bond Market Index Fund Admiral	VBTLX	3,713,893	13.60%	3,541,218	13.00%	172,675
Intermediate-Term Inv Grade Bond Adm	VFIDX	3,465,978	12.69%	3,318,104	12.18%	147,874
Short-Term Inv Grade Bond Admiral	VFSUX	2,730,427	10.00%	2,593,112	9.52%	137,315
Long-Term Inv Grade Bond Admiral	VWETX	1,718,735	6.29%	1,685,533	6.19%	33,202
Extended Market Index Fund Admiral	VEXAX	1,993,714	7.30%	1,991,474	7.31%	2,240
500 Index Fund Admiral	VFIAX	4,542,200	16.63%	4,513,715	16.57%	28,485
Total International Stock Index Admiral	VTIAX	2,819,188	10.32%	2,778,155	10.20%	41,032
Total Vanguard Investments		24,203,027	88.62%	23,491,345	86.22%	711,682
Total Reserve Funds		27,310,061	100.00%	27,246,776	100.00%	63,285
TOTAL FUNDS		33,544,080		39,573,061		(6,028,980)

<u>Vanguard Investment Activity</u>	<u>FY2020-21 YTD</u>	<u>FY2019-20</u>	<u>Inception (FY15)</u>
Beginning Balance	23,491,345	21,838,201	-
Investment Transfers-In	-	-	18,250,000
Investment Earnings	150,470	592,886	2,381,883
Advisor Fees	(7,448)	(28,581)	(144,497)
Realized Gains (Losses)	224	287,813	267,812
Un-Realized Gains (Losses) ***	568,436	801,026	3,447,829
Ending Balance	24,203,027	23,491,345	24,203,027

*** Unrealized Gains (Losses) are the difference between the basis (cost) of Investments & the market value at any point in time. Reserves Funds are invested based on a long-term investment strategy (Fi12) and over time Unrealized Gains (Losses) have historically fluctuated both up and down depending on the time period measured (e.g. monthly, annually, since inception).

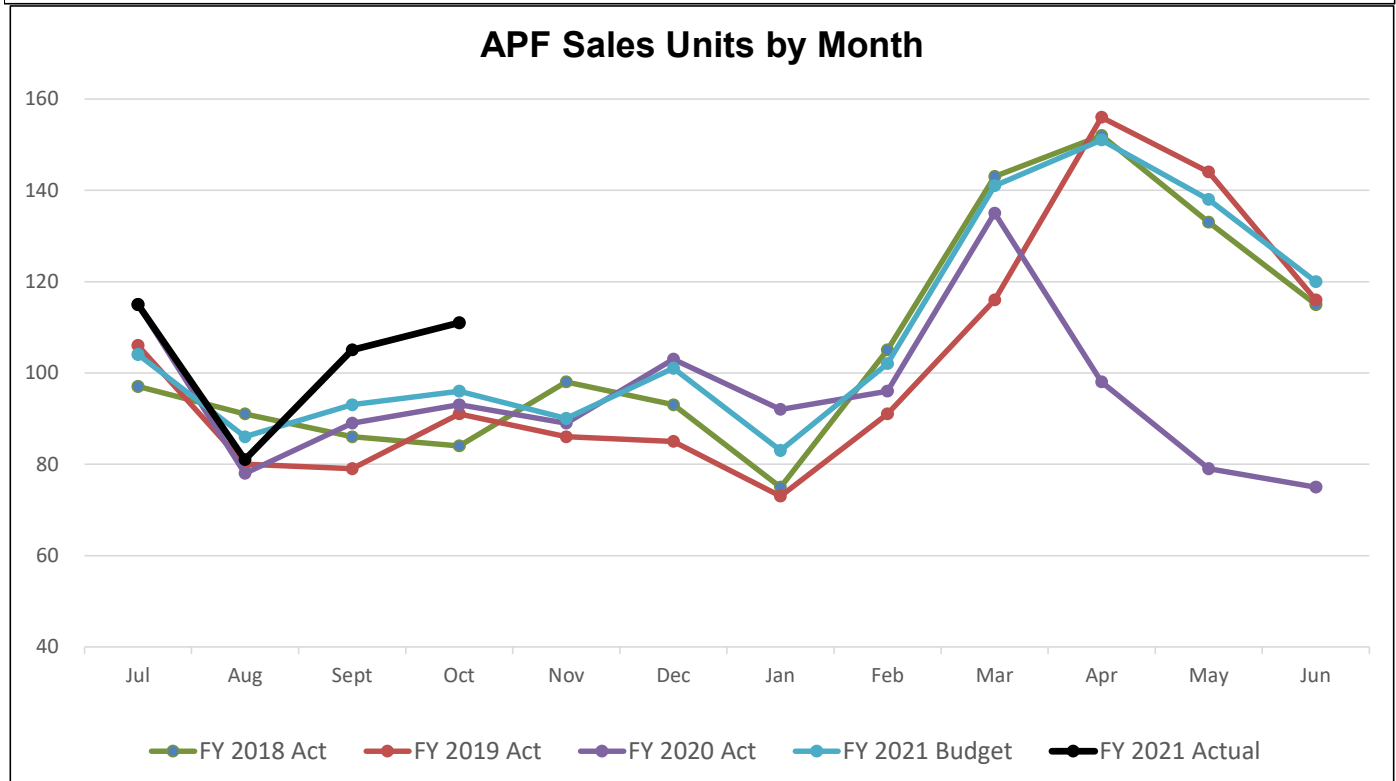
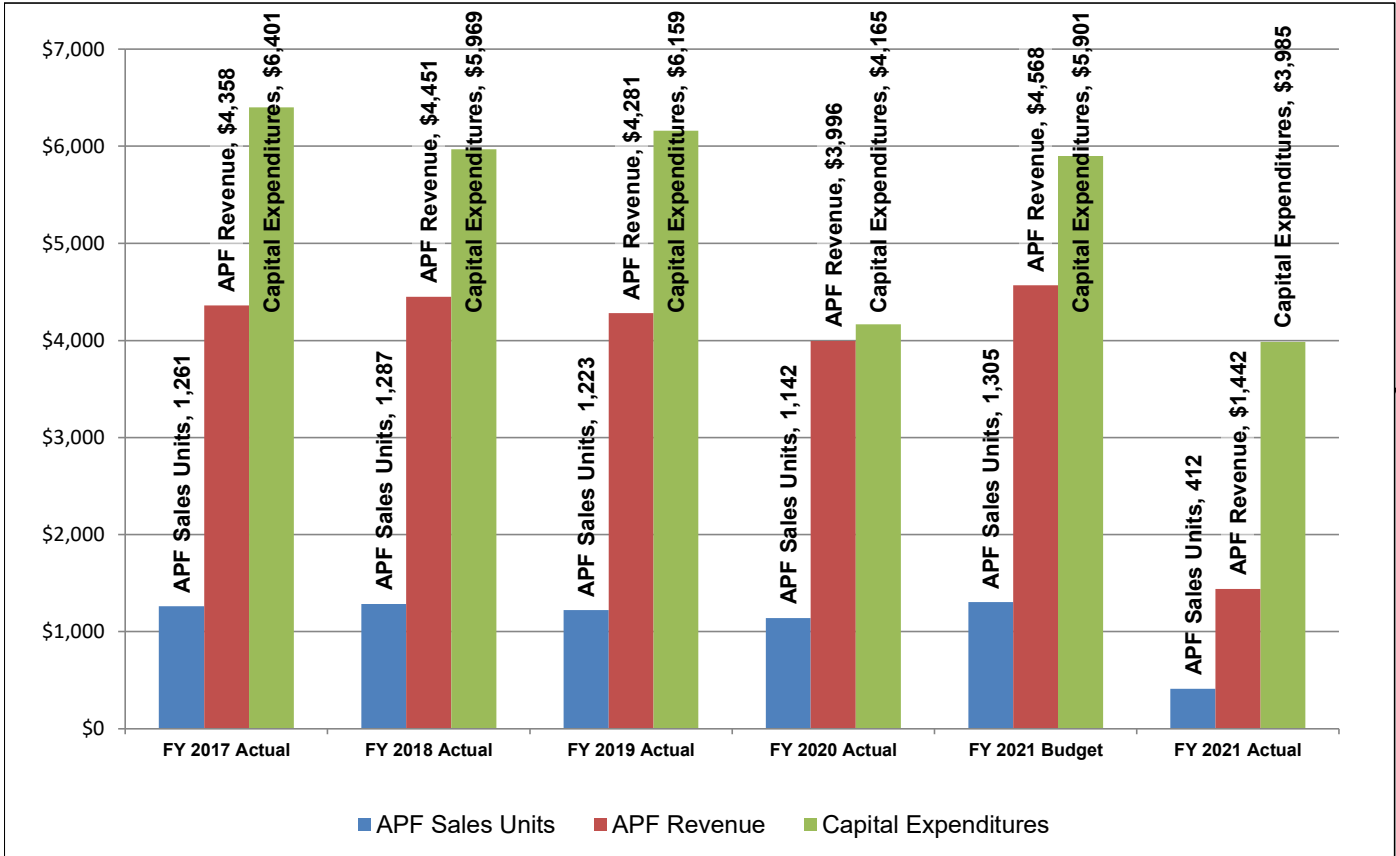
Unrealized Gains (Losses) are recorded due to accounting rules which produce "Paper" gains/(losses), Realized Gains/(losses) occur at the time investments are sold.

Recreation Centers of Sun City West, Inc.

Asset Preservation Fees & Capital Expenditures

APF Sales Units
 APF Revenue (000's)
 Capital Expend. (000's)

October			Year to Date		
Actual	Budget	Var over/(under)	Actual	Budget	Var over/(under)
111	96	15	412	379	33
\$ 389	\$ 343	\$ 46	\$ 1,442	\$ 1,351	\$ 91
\$ 478	\$ 490	\$ (12)	\$ 3,985	\$ 3,414	\$ 571



Recreation Centers of Sun City West, Inc.

Summary Item Purchases and Counts of Various Products

Fiscal Year	Rate	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	YTD	% YTD
Golf - Unlimited Card Sales																
FY 2018-19	\$ 3,125	5	2	10	28	13	11	11	7	12	5	9	4	117	45	38%
FY 2019-20	\$ 3,125	6	4	17	25	18	15	12	12	10	2	6	11	138	52	38%
FY 2020-21 Bud	\$ 3,350	5	2	13	27	18	13	12	7	11	4	8	6	124	46	37%
FY 2020-21	\$ 3,350	4	9	6	23									42	42	100%
														% of Budget YTD	91%	
														% of Prior Year YTD	81%	
Kachina Golf Card Sales																
FY 2018-19	\$ 895	12	23	55	124	86	52	69	32	26	25	18	14	536	214	40%
FY 2019-20	\$ 895	13	23	48	123	82	62	66	42	24	5	12	25	525	207	39%
FY 2020-21 Bud	\$ 895	14	21	52	114	80	54	62	33	28	18	19	9	503	200	40%
FY 2020-21	\$ 895	11	19	40	86									156	156	100%
														% of Budget YTD	78%	
														% of Prior Year YTD	75%	
Coyote Golf Card Sales																
FY 2018-19	\$ 325	4	10	24	152	160	72	112	29	26	26	12	7	634	190	30%
FY 2019-20	\$ 325	4	11	23	130	156	95	114	31	25	3	13	20	625	168	27%
FY 2020-21 Bud	\$ 325	4	13	24	143	175	76	100	32	33	20	9	5	632	184	29%
FY 2020-21	\$ 325	13	5	17	75									110	110	100%
														% of Budget YTD	60%	
														% of Prior Year YTD	65%	
CNP Frequent Play Card Sales																
FY 2018-19	\$ 1,400	0	0	1	3	0	0	1	0	0	0	0	0	5	4	80%
FY 2019-20	\$ 1,400	0	0	1	2	0	0	1	0	0	0	0	0	4	3	75%
FY 2020-21 Bud	\$ 1,400	0	1	1	1	0	0	1	0	0	0	0	0	4	3	69%
FY 2020-21	\$ 1,400	0	1	0	2									3	3	100%
														% of Budget YTD	109%	
														% of Prior Year YTD	100%	
Twilight Golf Card Sales																
FY 2018-19	\$ 1,200	0	0	2	11	6	0	4	0	0	3	3	2	31	13	42%
FY 2019-20	\$ 1,200	0	1	3	8	10	3	4	0	0	0	3	4	36	12	33%
FY 2020-21 Bud	\$ 1,250	0	0	2	9	7	1	3	0	1	3	3	1	29	12	40%
FY 2020-21	\$ 1,250	2	3	1	3									9	9	100%
														% of Budget YTD	77%	
														% of Prior Year YTD	75%	

Recreation Centers of Sun City West, Inc.

Summary Item Purchases and Counts of Various Products

Fiscal Year	Rate	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	YTD	% YTD
Range Ball Key Sales																
FY 2018-19	\$ 90	51	42	84	142	185	152	133	137	132	117	86	75	1,336	319	24%
FY 2019-20	\$ 90	47	54	74	145	185	178	254	221	192	100	164	116	1,730	320	18%
FY 2020-21 Bud	\$90/\$99	38	47	64	189	185	141	148	139	142	113	77	58	1,341	338	25%
FY 2020-21	\$90/\$99	98	100	136	173									507	507	100%
														% of Budget YTD		150%
														% of Prior Year YTD		158%
Members (with No Golf Card)															Average	
FY 2018-19		29,517	29,582	29,628	29,716	29,646	29,835	30,087	30,300	30,488	30,767	31,039	31,160		30,147	
FY 2019-20		31,028	30,077	30,082	30,337	30,501	30,585	30,801	30,872	31,127	31,299	31,211	31,163		30,757	
FY 2020-21		31,317	31,021	31,043	31,044										31,106	
Unlimited Golf Card Holders															Average	
FY 2018-19		120	121	120	116	112	113	114	115	117	117	117	117		117	
FY 2019-20		118	119	128	128	130	133	134	137	137	137	139	140		132	
FY 2020-21		141	141	142	143										142	
Kachina Golf Card Holders															Average	
FY 2018-19		495	496	501	510	520	524	527	525	522	525	525	528		517	
FY 2019-20		523	523	521	518	519	521	524	530	528	521	525	523		523	
FY 2020-21		523	533	547	572										544	
Coyote Golf Card Holders															Average	
FY 2018-19		613	613	610	611	606	612	625	629	623	628	631	632		619	
FY 2019-20		632	629	625	621	599	610	625	628	630	621	620	628		622	
FY 2020-21		631	631	636	671										642	
CNP Freq Play Card Holders															Average	
FY 2018-19		3	2	2	5	5	5	6	6	6	5	5	5		5	
FY 2019-20		5	5	5	4	4	4	4	4	4	4	4	4		4	
FY 2020-21		4	5	5	5										5	
Twilight Golf Card Holders															Average	
FY 2018-19		22	22	23	26	26	26	29	29	29	30	28	31		27	
FY 2019-20		31	32	33	32	34	37	36	36	36	36	36	38		35	
FY 2020-21		37	40	38	40										39	

Recreation Centers of Sun City West, Inc.

Summary Item Purchases and Counts of Various Products

Fiscal Year	Rate	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	YTD	% YTD
Bowling Lineage																
FY 2018-19		12,618	7,331	19,799	27,155	26,385	23,546	31,690	29,237	28,618	15,514	15,823	14,572	252,286	66,902	27%
FY 2019-20		12,406	7,300	19,767	26,711	26,007	24,179	31,125	30,106	11,919	0	0	3,291	192,811	66,184	34%
FY 2020-21 Bud		5,114	2,038	20,450	27,167	25,101	22,448	32,343	28,493	30,204	15,295	12,057	10,397	231,107	54,769	24%
FY 2020-21		5,309	6,381	12,692	17,802									42,184	42,184	100%
														% of Budget YTD	77%	
														% of Prior Year YTD	64%	
Transfer Fee (Home Sale)																
FY 2018-19	\$ 250	123	108	94	117	109	103	95	115	153	193	172	138	1,520	442	29%
FY 2019-20	\$ 250	135	105	117	127	114	140	132	122	166	119	98	112	1,487	484	33%
FY 2020-21 Bud	\$ 275	121	107	107	118	117	123	108	127	165	190	170	139	1,592	453	28%
FY 2020-21	\$ 275	147	104	134	132									517	517	100%
														% of Budget YTD	114%	
														% of Prior Year YTD	107%	
Asset Preservation Fees																
FY 2018-19	\$ 3,500	106	80	79	91	86	85	73	91	116	156	144	116	1,223	356	29%
FY 2019-20	\$ 3,500	115	78	89	93	89	103	92	96	135	98	79	75	1,142	375	33%
FY 2020-21 Bud	\$ 3,500	104	86	93	96	90	101	83	102	141	151	138	120	1,305	379	29%
FY 2020-21	\$ 3,500	115	81	105	111									412	412	100%
														% of Budget YTD	109%	
														% of Prior Year YTD	110%	