

RECREATION CENTERS OF SUN CITY WEST



Arizona's Premier Active Adult Golf Community

FINANCIAL REPORT

May 2019 and the Eleven Months Ended

May 31, 2019

Recreation Centers of Sun City West, Inc.
Summary of All Revenues & Expenses
May 2019 and the Eleven Months Ended May 31, 2019

Current Month					Year-to-Date					
Actual	Budget	Variance Favorable / (Unfavorable)	P/Y Act	Variance Favorable / (Unfavorable)		Actual	Budget	Variance Favorable / (Unfavorable)	P/Y Act	Variance Favorable / (Unfavorable)
					<u>Operating Revenues</u>					
1,191,553	1,148,017	43,537	1,141,912	49,641	Membership	12,830,862	12,841,729	(10,867)	12,542,501	288,362
10,457	6,735	3,723	7,852	2,606	Recreation	138,288	112,473	25,815	103,159	35,130
453,771	530,116	(76,344)	446,433	7,339	Golf Fees	7,121,660	7,590,468	(468,807)	7,253,181	(131,521)
33,253	28,925	4,328	30,927	2,326	Sports Pavilion	606,833	567,269	39,564	580,800	26,033
(444)	11,260	(11,704)	17,395	(17,839)	Special Events	268,810	209,475	59,336	218,462	50,348
47,854	47,307	547	41,965	5,889	Ancillary Revenue	758,744	726,776	31,969	729,296	29,448
13,353	13,872	(518)	13,885	(532)	Merchandise Sales (net)	251,132	233,802	17,330	227,456	23,676
21,398	21,030	368	18,738	2,661	Food and Beverage (net)	265,258	263,405	1,854	254,527	10,731
-	833	(833)	-	-	Interest Income - Operating	414	9,167	(8,753)	7,071	(6,657)
755	367	388	1,797	(1,042)	Other Income	12,371	4,033	8,338	1,251	11,120
1,771,951	1,808,461	(36,510)	1,720,903	51,048	Operating Revenues Total	22,254,373	22,558,596	(304,223)	21,917,704	336,669
					<u>Operating Expenses</u>					
1,204,703	1,206,268	1,566	1,100,683	(104,020)	Wages & Benefits	12,799,146	12,645,623	(153,523)	12,275,339	(523,807)
200,294	241,511	41,216	240,038	39,744	Utilities	2,219,959	2,459,328	239,369	2,394,055	174,096
123,593	127,311	3,718	164,685	41,093	Repairs & Maintenance	1,422,664	1,370,691	(51,973)	1,375,652	(47,011)
87,350	98,907	11,557	115,792	28,441	Landscape Maintenance	1,251,522	1,193,155	(58,367)	1,146,212	(105,310)
47,558	57,439	9,881	68,551	20,993	Supplies & Services	590,678	567,938	(22,740)	586,971	(3,707)
101,097	37,425	(63,672)	29,859	(71,238)	Equipment	306,412	489,998	183,586	372,783	66,371
47,423	46,309	(1,114)	44,638	(2,785)	Taxes & Insurance	552,741	522,720	(30,021)	527,437	(25,305)
28,156	26,970	(1,186)	25,826	(2,330)	Interest & Financial Expense	363,585	343,273	(20,312)	320,866	(42,720)
53,019	28,585	(24,434)	23,301	(29,718)	Operating Expenses	363,749	427,846	64,097	260,720	(103,029)
24,862	17,550	(7,312)	25,137	275	Legal & Professional	210,507	236,663	26,157	193,350	(17,157)
13,458	16,703	3,245	15,458	2,000	Employee Related Expenses	244,029	250,076	6,048	155,329	(88,700)
1,931,512	1,904,980	(26,533)	1,853,968	(77,545)	Operating Expenses Total	20,324,991	20,507,311	182,320	19,608,712	(716,279)
(159,561)	(96,518)	(63,043)	(133,065)	(26,496)	Operating Cash Inflow/(Outflow)	1,929,382	2,051,285	(121,903)	2,308,992	(379,610)
					<u>Capital Related</u>					
32,966	47,500	(14,534)	30,440	2,526	Investment Income - Reserves	491,588	522,500	(30,912)	400,905	90,683
-	-	-	(8,089)	8,089	Investment Fees	(35,575)	(35,000)	(575)	(24,243)	(11,331)
(10,352)	-	(10,352)	-	(10,352)	Investments-Realized - Gain/Loss	(10,731)	-	(10,731)	636	(11,367)
(351,680)	14,583	(366,263)	168,465	(520,145)	Investments Unrealized - Gain/ (Loss)	312,696	160,417	152,279	437,501	(124,806)
-	11,250	(11,250)	-	-	Club Funded	414,189	123,750	290,439	-	414,189
504,000	444,500	59,500	465,500	38,500	Asset Preservation Fee	3,874,500	3,906,000	(31,500)	4,048,500	(174,000)
-	-	-	-	-	Gain/(Loss) on Asset Disposal	(286,845)	-	(286,845)	(13,472)	(273,373)
(312,376)	(294,592)	(17,784)	(283,829)	(28,547)	Depreciation Expense	(3,420,948)	(3,240,516)	(180,432)	(3,138,376)	(282,571)
(137,442)	223,241	(360,683)	372,487	(509,929)	Capital Related Total	1,338,874	1,437,151	(98,277)	1,711,450	(372,576)
(297,003)	126,723	(423,726)	239,422	(536,425)	Revenues Over (Under) Expenses	3,268,256	3,488,436	(220,180)	4,020,442	(752,186)

Recreation Centers of Sun City West, Inc.
Financial Statement Notes
For May 2019 and the Eleven Months Ended May 31, 2019

Excess of Revenues Over/(Under) Expenses compared to budget were unfavorable for the month and YTD by \$424K and \$220K respectively.

Net Operating Income for May was unfavorable to budget by \$63K, driven primarily by 2% lower revenue. YTD was unfavorable to budget by \$122K.

Non-Operating Revenues and Expenses show negative variances for the month of \$361K and YTD of \$98K. The May variance is attributable to unrealized loss on investments; the YTD variance is the result of dispositioning unused assets which is partially offset by favorable unrealized gains and club funded capital.

REVENUES - May Overall Revenues are better than prior year and below budget, the budget variance is in Golf and Special Events. Special Events is a timing issue. Year to date revenues are better than prior year in all categories with the exception of Golf and Interest Income. Year to date actual is below budget primarily due to Golf revenues. See the May Golf Report for more detailed information.

Member Dues and Fees - May revenues are ahead of budget and prior year. Only three categories were slightly below. Disclosure, Late and Administrative fees. Comparing YTD revenue for both prior year and budget, decreased home sales activity is impacting both Disclosure and Transfer Fees. Other prior year variances are Late & Administrative fees which are below due to improved processes; all other areas are better than prior year partially due to the increase in dues rate. Associate Member and Landlord fees are below budget due to the budget methodology, the variance should be narrowed by year end.

Golf Fees - May Rounds and Revenue are again ahead of Prior Year, 886 and \$4,119 respectively. The Positive variance is due to higher Member, Member Guest and Public Rounds. YTD rounds are down 17,940 vs. plan due to this years adverse weather.

Sports Pavilion - May revenue and year to date revenue are better than budget and prior year. YTD lineage is better than budget by 11,517 and prior year by 7,602, driven by guest and promotional bowling. League bowling revenue is also better than YTD budget and prior year. Tournaments and Sunday specials have had a positive impact on Sports Pavilion revenue.

Special Events - Compared to May, revenue is below both budget and prior year, this is due to the timing of closing out events. Timing is not a factor when comparing year to date. Revenue is better than both budget and prior year. Concessions is the only area below prior year revenue. Event shows held this year generated more revenue than prior year, in addition, Ballet Under the Stars performance is held every other year, the cost is approximately \$16K, the next performance will be held in FY19-20.

APF Fees - May net fees exceeded both budget and prior year, however, year to date we are still down compared to prior year by 50 home sales and budget by 9.

EXPENSES - May operating expenses are unfavorable to budget by \$27K and unfavorable to prior year by \$78K. YTD operating expenses are favorable to budget by \$182K, and unfavorable to prior year by \$716K.

Payroll - Expenses for the month are flat to budget and unfavorable to prior year. YTD expenses are unfavorable to budget and prior year. The prior year variance is largely attributable to the increase in minimum wage, merit increases, and salary grade adjustments.

Utilities - May expenses are favorable to budget by \$41K and prior year by \$40K. YTD expenses are favorable to budget and prior year by \$240K and \$174K respectively. The favorable May variances are primarily electricity usage in golf maintenance and the recreation centers, and lower water usage. The average temperature was five degrees cooler than last year, which resulted in lower irrigation pump usage, and a reduced need for A/C at the recreation centers. The YTD variances were also mainly electricity usage along with favorable water and natural gas expense.

Landscape Maintenance - Expenses for May are favorable to budget by \$12K and prior year by \$28K, the variances for the month were primarily driven by timing of chemical & fertilizer purchases partially offset by the purchase of irrigation supplies. The YTD expenses are unfavorable to budget by \$58K and prior year by \$105K. The YTD variances are mostly attributable to chemical & fertilizer and tree maintenance expenses.

Equipment - May expenses are unfavorable to prior year and budget for the month, this is related to the timing of purchases of fitness equipment for Palm Ridge and computer equipment. Year to date expenses are favorable to budget and prior year.

Operating Expense - May expenses are unfavorable to budget by \$24K and prior year by \$30K. These variances were related to timing of postage meter refill (\$15K) and service contract increases related to upgraded networking. YTD expenses are favorable to budget by \$64K and unfavorable to prior year by \$103K. The favorable YTD budget variance was driven by savings in advertising & promotion and general operating expense at the recreation centers. The unfavorable YTD prior year variance is attributable to payroll processing fees and advertising & promotion.

Investment Unrealized Gains and Losses - May unrealized losses were \$352K. Year to date there is an unrealized gain of \$313K. Please see the Cash and Investments Balances page for additional detail on the Reserve funds.

Recreation Centers of Sun City West, Inc.

Balance Sheets for months ending May 31, 2019 and June 30, 2018

	May 2019	June 2018
<u>ASSETS</u>		
<u>Current Assets</u>		
Cash and Cash Equivalents	\$ 8,622,909	\$ 9,446,044
Accounts Receivable (net)	741,712	621,327
Notes Receivable-Clubs & Other	901,826	671,736
Inventories	258,882	274,280
Prepaid and Other Assets	344,481	323,646
Total Current Assets	10,869,810	11,337,032
Board Reserve Funds	24,768,783	22,725,178
<u>Fixed Assets</u>		
Land & Building	100,306,649	97,800,442
Furniture, Fixtures & Equipment	19,156,312	18,557,417
Vehicles	1,637,023	1,529,935
Fixed Assets	121,099,984	117,887,794
Accumulated Depreciation	(76,712,925)	(76,290,229)
Fixed Assets-Net Book Value	44,387,059	41,597,565
Construction in Progress	605,372	1,191,535
Total Fixed Assets	44,992,431	42,789,100
Total Assets	\$ 80,631,024	\$ 76,851,310

LIABILITIES AND EQUITY

<u>Liabilities</u>		
Accounts Payable-Trade & Other	\$ 560,243	\$ 631,414
Payroll Related Liabilities	1,129,632	1,152,693
Association Events & Other Program Payables	372,088	347,025
Charter Clubs Payables	44,960	60,237
Deferred Membership Dues/Fees & Golf Revenues	7,433,582	6,837,677
Total Liabilities	9,540,504	9,029,046
<u>Members' Equity</u>		
Retained Earnings	43,301,378	39,856,028
Retained Earnings - Encumbrance	2,597,972	2,597,972
Retained Earnings - Repair & Replacement Rqmt	20,276,178	20,276,178
Retained Earnings - Future Capital Requirements	1,646,736	1,646,736
Surplus (Deficit)	3,268,256	3,445,350
Total Equity	71,090,520	67,822,264
Total Liabilities and Equity	\$ 80,631,024	\$ 76,851,310

Recreation Centers of Sun City West, Inc.

Statement of Cash Flows

	Eleven Months Ended May 2019	Fiscal Year Ended June 2018
CASH FLOWS FROM OPERATING ACTIVITIES		
Excess of revenues over expenses	\$ 3,268,256	\$ 3,445,350
Adjustments to reconcile excess of revenues over expenses to net cash provided by operating activities:		
Depreciation and amortization	3,420,948	3,654,196
Loss/(Gain) on Disposals of Fixed Assets	286,845	103,077
Unrealized Losses/(Gains) on Investments	(312,696)	(345,398)
Asset Preservation & Facility Investment Fees	(3,874,500)	(4,451,000)
Increase (decrease) in cash resulting from changes in		
Receivables (net)	(350,476)	224,166
Inventories	15,398	(804)
Prepaid expenses and other assets	(20,835)	(58,574)
Accounts payable and accrued expenses	(84,446)	(508,350)
Deferred income	595,904	187,979
Net cash provided by (used in) operating activities	2,944,399	2,250,640
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of land improvements, buildings and equipment	(5,911,125)	(5,968,539)
Proceeds from Disposal of Fixed Assets	-	7,100
Asset Preservation & Facility Investment Fees	3,874,500	4,451,000
Cash Flow Funding Transfer to Reserves (Net)	-	(1,272,276)
Net (purchase) redemption of investments	(1,730,909)	(456,865)
Net cash provided by (used in) investing activities	(3,767,534)	(3,239,580)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(823,135)	(988,939)
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD	9,446,044	10,434,984
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 8,622,909	\$ 9,446,044

Recreation Centers of Sun City West, Inc.

Cash and Investment Balances

<u>Account</u>		<u>May 2019</u>	<u>% Total</u>	<u>June 2018</u>	<u>% Total</u>	<u>Change</u>
General Fund						
Total Cash and Cash Equivalents		8,622,909	100.00%	9,446,044	100.00%	(823,135)
Reserve Fund						
<u>JP Morgan Investments</u>						
Money Market		3,667,085	14.81%	2,853,474	12.56%	813,611
Total JP Morgan Investments		3,667,085	14.81%	2,853,474	12.56%	813,611
<u>Vanguard Investments</u>						
Cash (Vanguard Prime MM Fund)		-	0.00%	15,026	0.07%	(15,026)
Core Bond Fund Admiral	VCOBX	2,829,339	11.42%	-	0.00%	2,829,339
Total Bond Market Index Fund Admiral	VBTLX	3,232,030	13.05%	2,901,636	12.77%	330,394
Intermediate-Term Bond Index Fund Adm	VBILX	-	0.00%	2,881,017	12.68%	(2,881,017)
Intermediate-Term Inv Grade Bond Adm	VFIDX	3,049,262	12.31%	2,888,570	12.71%	160,692
Short-Term Inv Grade Bond Admiral	VFSUX	2,386,536	9.64%	2,938,870	12.93%	(552,334)
Long-Term Inv Grade Bond Admiral	VWETX	1,433,469	5.79%	-	0.00%	1,433,469
Extended Market Index Fund Admiral	VEXAX	1,881,621	7.60%	1,969,785	8.67%	(88,164)
500 Index Fund Admiral	VFIAX	4,137,119	16.70%	4,012,018	17.65%	125,101
Total International Stock Index Admiral	VTIAX	2,152,322	8.69%	2,264,782	9.97%	(112,460)
Total Vanguard Investments		21,101,698	85.19%	19,871,704	87.44%	1,229,994
Total Reserve Funds		24,768,783	100.00%	22,725,178	100.00%	2,043,605
TOTAL FUNDS		33,391,692		32,171,222		1,220,470

<u>Vanguard Investment Activity</u>	<u>FY2018-19 YTD</u>	<u>FY2017-18</u>	<u>Inception</u>
Beginning Balance	19,871,704	16,400,491	-
Investment Transfers-In	500,000	2,700,000	18,250,000
Investment Earnings	463,604	449,423	1,542,492
Advisor Fees	(35,575)	(24,243)	(108,468)
Realized Gains (Losses)	(10,731)	636	(20,225)
Un-Realized Gains (Losses) ***	312,696	345,398	1,437,899
Ending Balance	21,101,698	19,871,704	21,101,698

*** Unrealized Gains (Losses) are the difference between the basis (cost) of Investments & the market value at any point in time. Reserves Funds are invested based on a long-term investment strategy (Fi12) and over time Unrealized Gains (Losses) have historically fluctuated both up and down depending on the time period measured (e.g. monthly, annually, since inception).

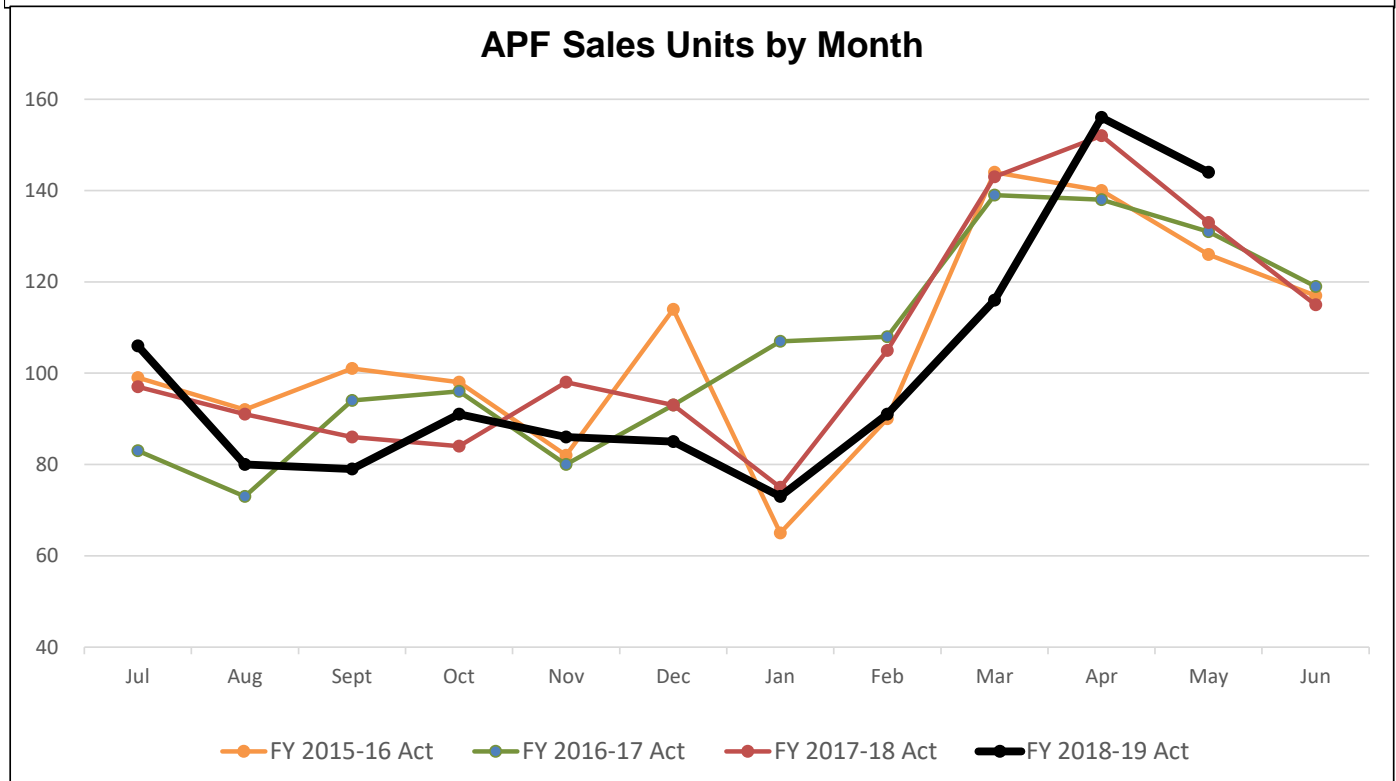
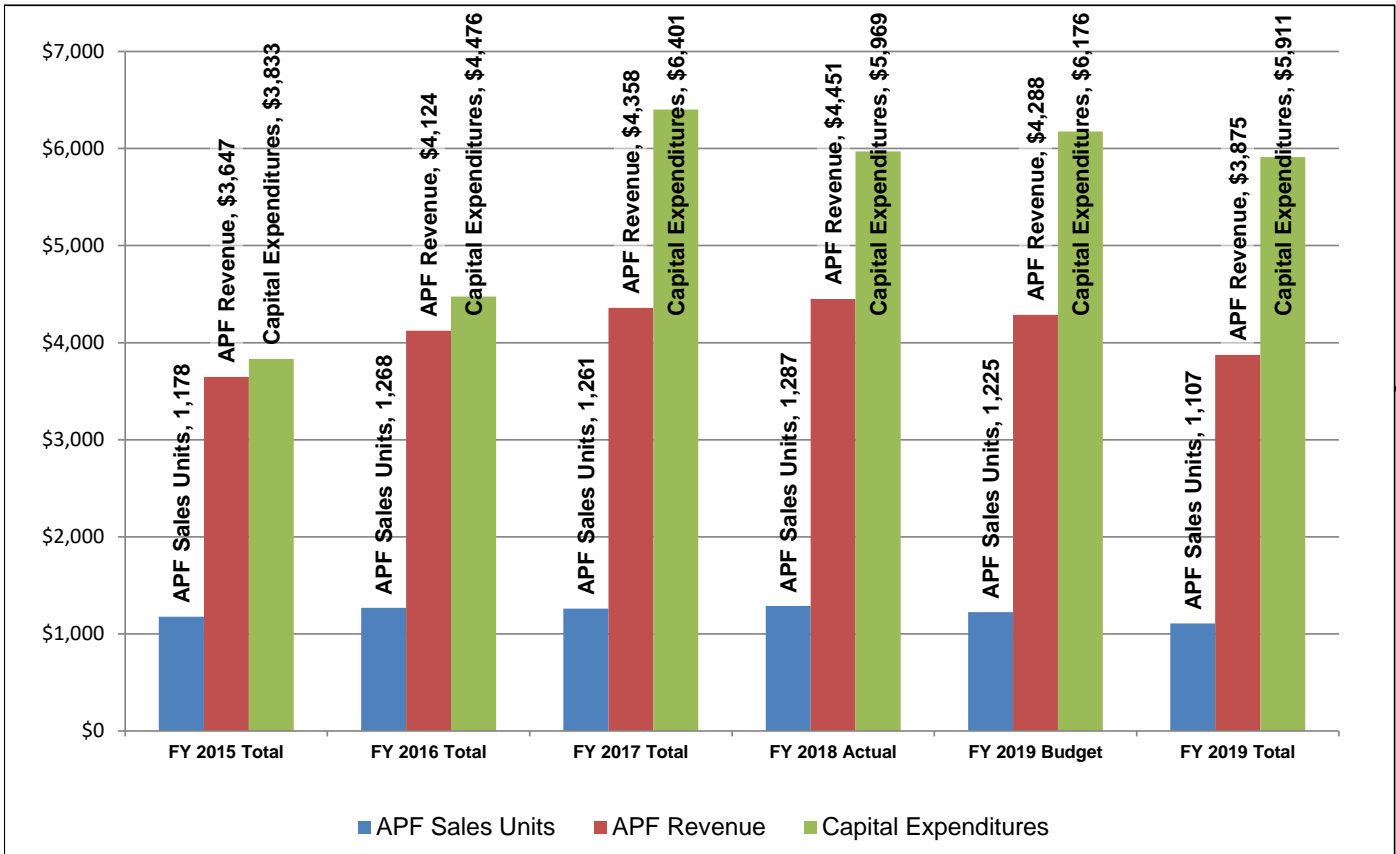
Unrealized Gains (Losses) are recorded due to accounting rules which produce "Paper" gains/(losses), Realized Gains/(losses) occur at the time investments are sold.

Recreation Centers of Sun City West, Inc.

Asset Preservation Fees & Capital Expenditures

APF Sales Units
 APF Revenue (000's)
 Capital Expend. (000's)

May			Year to Date		
Actual	Budget	Var over (under)	Actual	Budget	Var over (under)
144	127	17	1,107	1,116	(9)
\$ 504	\$ 445	\$ 60	\$ 3,875	\$ 3,906	\$ (32)
\$ 229	\$ 327	\$ (98)	\$ 5,911	\$ 4,252	\$ 1,659



Recreation Centers of Sun City West, Inc.

Summary Item Purchases and Counts of Various Products

Fiscal Year	Rate	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	YTD	% YTD
Golf - Unlimited Card Sales																
FY 2016-17	\$ 3,025	5	2	12	25	19	18	12	7	10	5	8	6	129	123	95%
FY 2017-18	\$ 3,125	3	3	11	28	20	7	13	8	11	3	6	7	120	113	94%
FY 2018-19 Bud	\$ 3,125	3	2	10	24	18	12	11	7	8	4	6	6	111	105	95%
FY 2018-19	\$ 3,125	5	2	10	28	13	11	11	7	12	5	9		113	113	100%
														% of Budget YTD	108%	
														% of prior Year YTD	100%	
Kachina Golf Card Sales																
FY 2016-17	\$ 895	18	21	54	88	82	44	50	30	26	15	20	7	455	448	98%
FY 2017-18	\$ 895	11	18	49	121	69	58	68	36	33	13	19	7	502	495	99%
FY 2018-19 Bud	\$ 895	15	21	56	111	80	54	64	33	27	14	21	9	505	496	98%
FY 2018-19	\$ 895	12	23	55	124	86	52	69	32	26	25	18		522	522	100%
														% of Budget YTD	105%	
														% of prior Year YTD	105%	
Coyote Golf Card Sales																
FY 2016-17	\$ 310	4	16	25	155	192	70	94	36	35	16	5	3	651	648	100%
FY 2017-18	\$ 325	4	14	23	135	190	66	94	30	37	18	10	6	627	621	99%
FY 2018-19 Bud	\$ 325	4	11	24	139	177	67	84	35	33	15	4	2	595	593	100%
FY 2018-19	\$ 325	4	10	24	152	160	72	112	29	26	26	12		627	627	100%
														% of Budget YTD	106%	
														% of prior Year YTD	101%	
CNP Frequent Play Card Sales																
FY 2016-17	\$ 1,400	0	1	1	0	1	0	1	0	0	0	0	0	4	4	100%
FY 2017-18	\$ 1,400	0	1	1	0	0	0	0	0	0	1	0	0	3	3	100%
FY 2018-19 Bud	\$ 1,400	0	0	1	1	0	0	0	0	0	0	1	0	3	3	100%
FY 2018-19	\$ 1,400	0	0	1	3	0	0	1	0	0	0	0		5	5	100%
														% of Budget YTD	167%	
														% of prior Year YTD	167%	
Twilight Golf Card Sales																
FY 2017-18	\$ 1,200	0	0	1	9	6	1	1	0	1	2	2	0	23	23	100%
FY 2018-19 Bud	\$ 1,200	0	0	1	10	7	1	1	1	1	1	1	0	24	24	100%
FY 2018-19	\$ 1,200	0	0	2	11	6	0	4	0	0	3	3		29	29	100%
														% of Budget YTD	126%	
														% of prior Year YTD	126%	

Recreation Centers of Sun City West, Inc.

Summary Item Purchases and Counts of Various Products

Fiscal Year	Rate	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	YTD	% YTD
Range Ball Key Sales																
FY 2016-17	\$ 90	0	0	0	310	186	115	139	121	121	93	60	29	1,174	1,145	98%
FY 2017-18	\$ 90	27	45	49	149	176	114	181	156	180	122	72	54	1,325	1,271	96%
FY 2018-19 Bud	\$ 90	27	45	49	148	179	114	159	137	149	107	65	41	1,220	1,179	97%
FY 2018-19	\$ 90	51	42	84	142	185	152	133	137	132	117	86		1,261	1,261	100%
														% of Budget YTD	107%	

Members (with No Golf Card)

																Average
FY 2016-17		29,564	29,611	29,584	29,588	29,653	29,772	30,055	30,030	30,039	29,684	29,684	29,544			29,734
FY 2017-18		29,347	29,453	29,510	29,350	29,366	29,406	29,555	29,703	29,817	29,696	29,581	29,529			29,526
FY 2018-19		29,517	29,582	29,628	29,716	29,646	29,835	30,087	30,300	30,488	30,767	31,039				30,055

Unlimited Golf Card Holders

																Average
FY 2016-17		131	130	131	127	124	126	127	129	130	129	129	127			128
FY 2017-18		126	127	125	131	131	125	122	122	123	122	119	120			124
FY 2018-19		120	121	120	116	112	113	114	115	117	117	117				117

Kachina Golf Card Holders

																Average
FY 2016-17		377	375	382	396	412	420	427	431	430	435	435	436			413
FY 2017-18		434	434	428	443	449	467	479	489	494	497	494	494			467
FY 2018-19		495	496	501	510	520	524	527	525	522	525	525				515

Coyote Golf Card Holders

																Average
FY 2016-17		612	619	613	620	638	639	643	644	642	640	640	645			633
FY 2017-18		643	638	635	621	609	606	615	611	609	609	613	614			619
FY 2018-19		613	613	610	611	606	612	625	629	623	628	631				618

CNP Freq. Play Golf Card Holders

																Average
FY 2016-17		5	5	5	4	4	4	4	4	4	4	4	4			4
FY 2017-18		4	4	4	4	3	3	2	2	2	3	3	3			3
FY 2018-19		3	2	2	5	5	5	6	6	6	5	5				5

Twilight Golf Card Holders

FY 2017-18		0	0	1	10	16	17	18	18	19	20	22	22			14
FY 2018-19		22	22	23	26	26	26	29	29	29	30	28				26

Recreation Centers of Sun City West, Inc.
Summary Item Purchases and Counts of Various Products

Fiscal Year	Rate	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	YTD	% YTD
														Total	YTD	% YTD
Bowling Lineage																
FY 2016-17		11,044	5,748	18,644	24,155	23,211	22,222	30,549	27,876	30,982	14,894	11,917	12,642	233,884	221,242	95%
FY 2017-18		12,127	6,791	19,215	25,700	25,424	21,843	30,074	28,580	30,338	16,308	13,712	13,862	243,974	230,112	94%
FY 2018-19 Bud		10,411	6,075	18,752	25,515	24,281	22,425	30,294	28,780	30,688	16,427	12,549	12,508	238,705	226,197	95%
FY 2018-19		12,618	7,331	19,799	27,155	26,385	23,546	31,690	29,237	28,618	15,514	15,823		237,714	237,714	100%
														% of Budget YTD	105%	
														% of prior Year YTD	103%	
Transfer Fee (Home Sale)																
FY 2016-17	\$ 250	97	99	114	112	110	131	143	130	182	172	167	148	1,605	1,457	91%
FY 2017-18	\$ 250	127	118	105	116	136	117	101	149	174	203	169	132	1,647	1,515	92%
FY 2018-19 Bud	\$ 250	116	110	115	116	121	131	115	137	182	182	168	145	1,638	1,493	91%
FY 2018-19	\$ 250	123	108	94	117	109	103	95	115	153	193	172		1,382	1,382	100%
														% of Budget YTD	93%	
														% of prior Year YTD	91%	
Asset Preservation Fees																
FY 2016-17	\$ 3,500	83	73	94	96	80	93	107	108	139	138	131	119	1,261	1,142	91%
FY 2017-18	\$ 3,500	97	91	86	84	98	93	75	105	143	152	133	115	1,272	1,157	91%
FY 2018-19 Bud	\$ 3,500	88	83	91	89	84	97	80	99	138	140	127	109	1,225	1,116	91%
FY 2018-19	\$ 3,500	106	80	79	91	86	85	73	91	116	156	144		1,107	1,107	100%
														% of Budget YTD	99%	
														% of prior Year YTD	96%	