



# RECREATION CENTERS OF SUN CITY WEST, INC.

## Monthly Golf Statistics

### September Golf Report (with Employee Rounds Included)

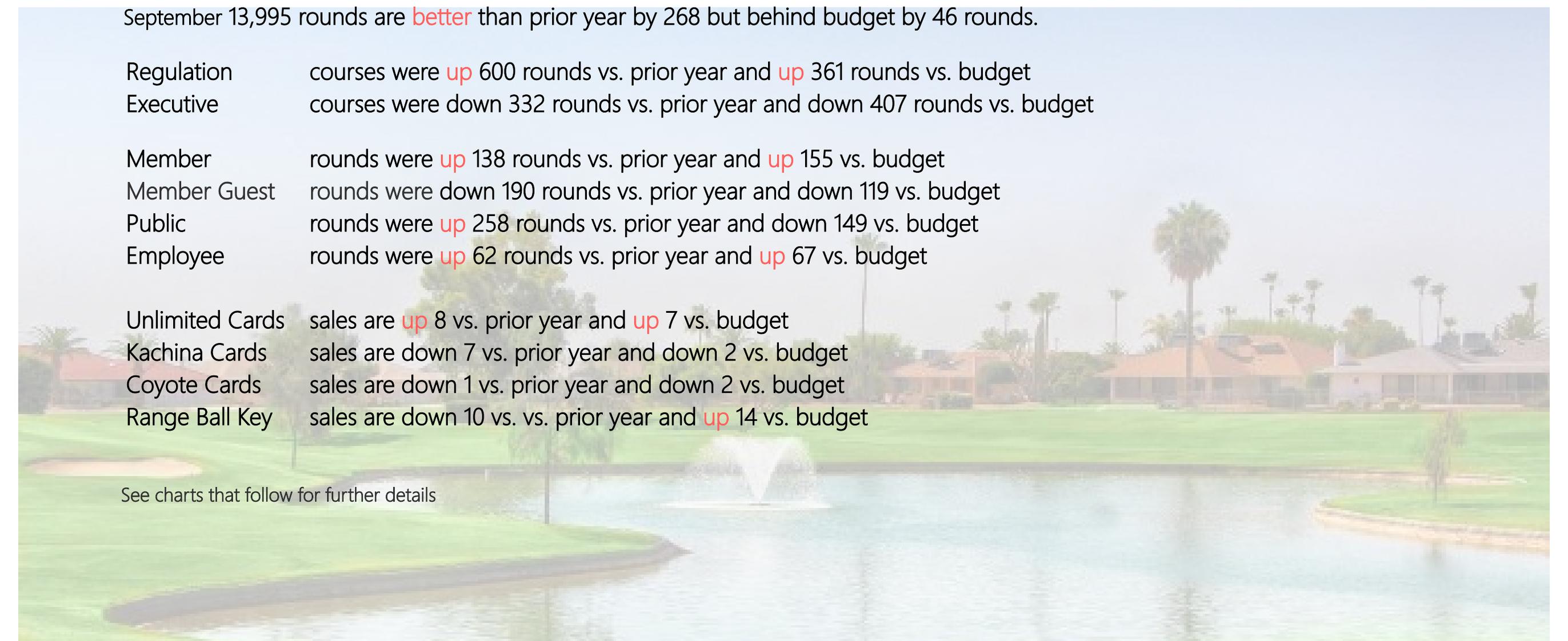
September 13,995 rounds are **better** than prior year by 268 but behind budget by 46 rounds.

Regulation courses were **up** 600 rounds vs. prior year and **up** 361 rounds vs. budget  
Executive courses were down 332 rounds vs. prior year and down 407 rounds vs. budget

Member rounds were **up** 138 rounds vs. prior year and **up** 155 vs. budget  
Member Guest rounds were down 190 rounds vs. prior year and down 119 vs. budget  
Public rounds were **up** 258 rounds vs. prior year and down 149 vs. budget  
Employee rounds were **up** 62 rounds vs. prior year and **up** 67 vs. budget

Unlimited Cards sales are **up** 8 vs. prior year and **up** 7 vs. budget  
Kachina Cards sales are down 7 vs. prior year and down 2 vs. budget  
Coyote Cards sales are down 1 vs. prior year and down 2 vs. budget  
Range Ball Key sales are down 10 vs. vs. prior year and **up** 14 vs. budget

See charts that follow for further details



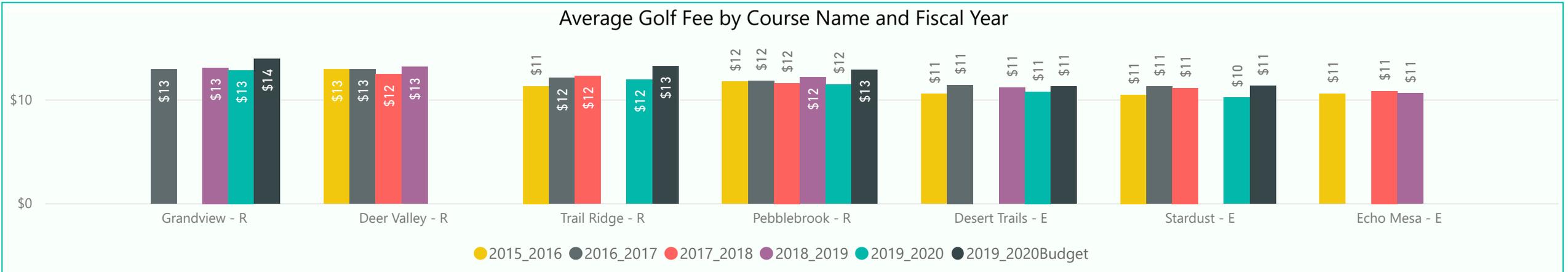


# RECREATION CENTERS OF SUN CITY WEST, INC.

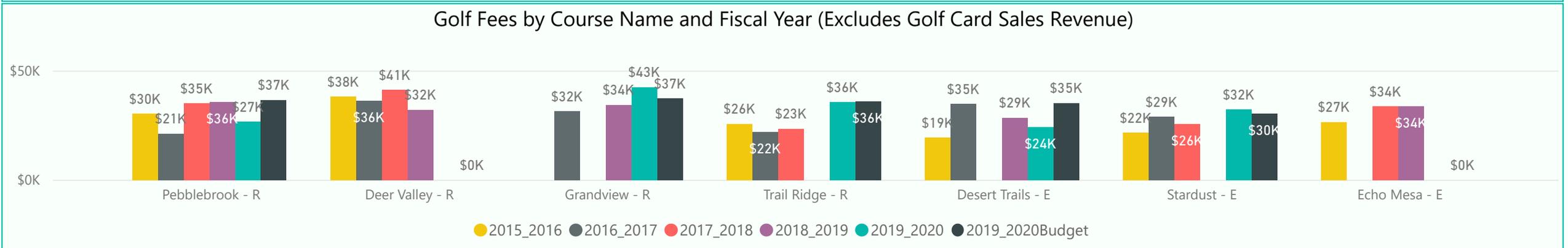
## Monthly Golf Statistics

Public Golf Fees \$4,211 favorable to prior year with Member and Guest unfavorable to prior year and budget  
 Echo Mesa and Deer Valley Courses Closed for Summer Maintenance

### Average Golf Fee by Course Name and Fiscal Year



### Golf Fees by Course Name and Fiscal Year (Excludes Golf Card Sales Revenue)



### Average Golf Fee by Member Type (excludes Golf Card Sales Revenue)

golf graphs	2015_2016	2016_2017	2017_2018	2018_2019	2019_2020	2019_2020Budget
Employee	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Member	\$10.99	\$11.35	\$11.22	\$11.23	\$10.84	\$11.51
Member Guest	\$20.05	\$21.41	\$22.24	\$23.62	\$23.11	\$23.23
Public	\$17.41	\$18.02	\$17.37	\$21.38	\$20.42	\$22.32
<b>Total</b>	<b>\$11.41</b>	<b>\$12.10</b>	<b>\$11.68</b>	<b>\$12.00</b>	<b>\$11.53</b>	<b>\$12.53</b>

### Golf Fees by Member Type (Excludes Golf Card Sales Revenue)

golf graphs	2015_2016	2016_2017	2017_2018	2018_2019	2019_2020	2019_2020Budget
Employee	\$0	\$0	\$0	\$0	\$0	\$0
Member	\$125,624	\$127,002	\$121,003	\$125,643	\$122,811	\$128,652
Member Guest	\$11,428	\$11,903	\$12,119	\$15,425	\$10,702	\$13,519
Public	\$24,930	\$36,235	\$26,224	\$23,664	\$27,875	\$33,785
<b>Total</b>	<b>\$161,982</b>	<b>\$175,140</b>	<b>\$159,346</b>	<b>\$164,732</b>	<b>\$161,388</b>	<b>\$175,956</b>

golf graphs ▾

- Select all
- Employee
- Member
- Member Guest
- Public



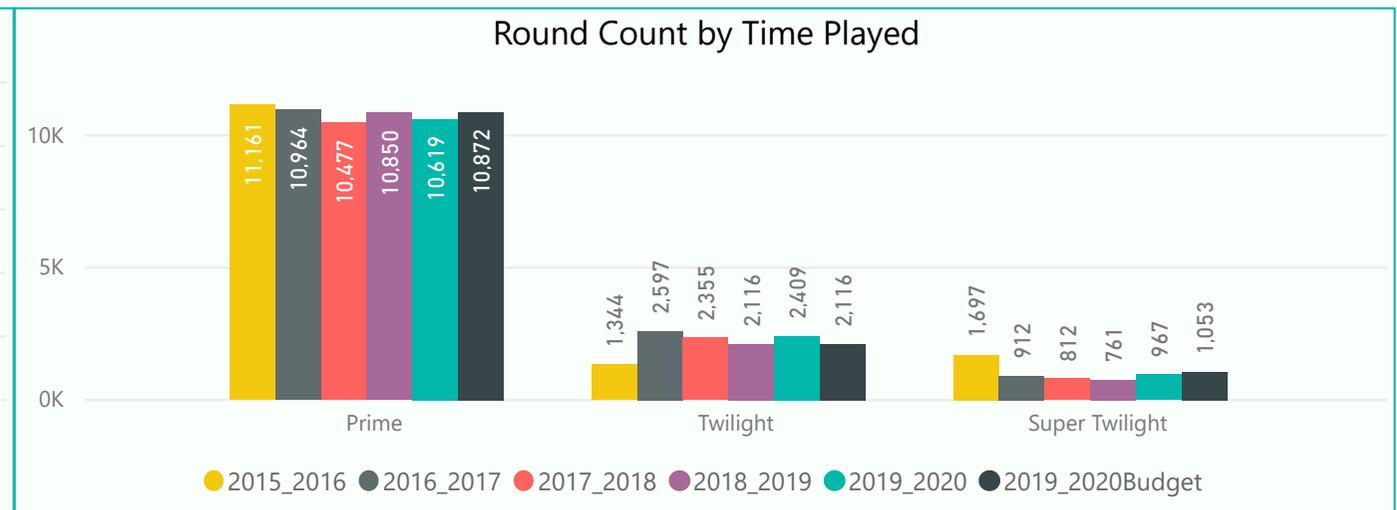
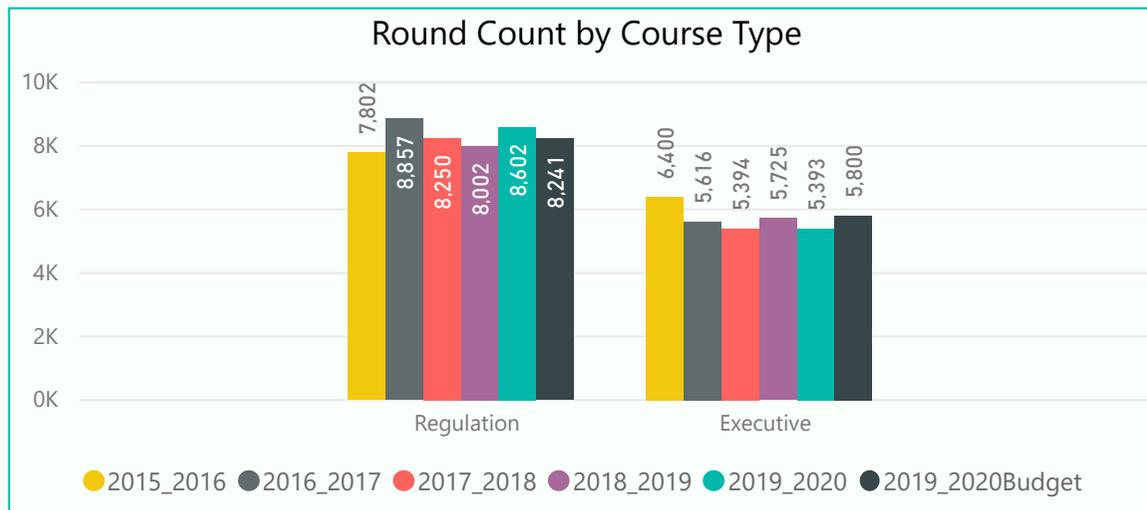
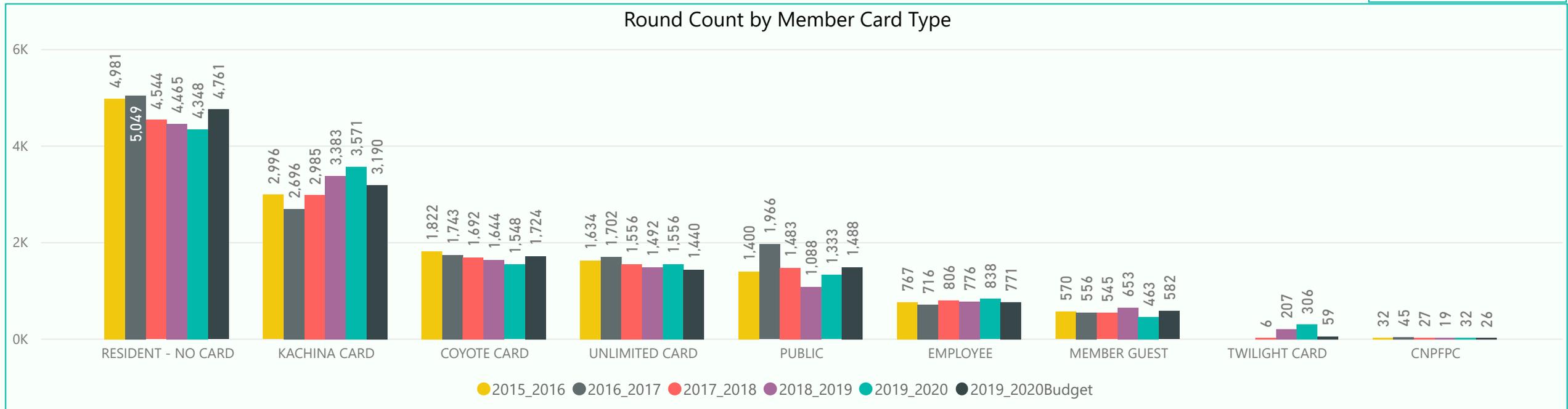
# RECREATION CENTERS OF SUN CITY WEST, INC.

## Monthly Golf Statistics

September Regulation Rounds Ahead of Prior Year and Budget, 600 and 361 respectively  
 Twilight Rounds up 293 vs. Budget and also 293 vs. Prior Year

golf graphs ▼

- Select all
- Employee
- Member
- Member Guest
- Public





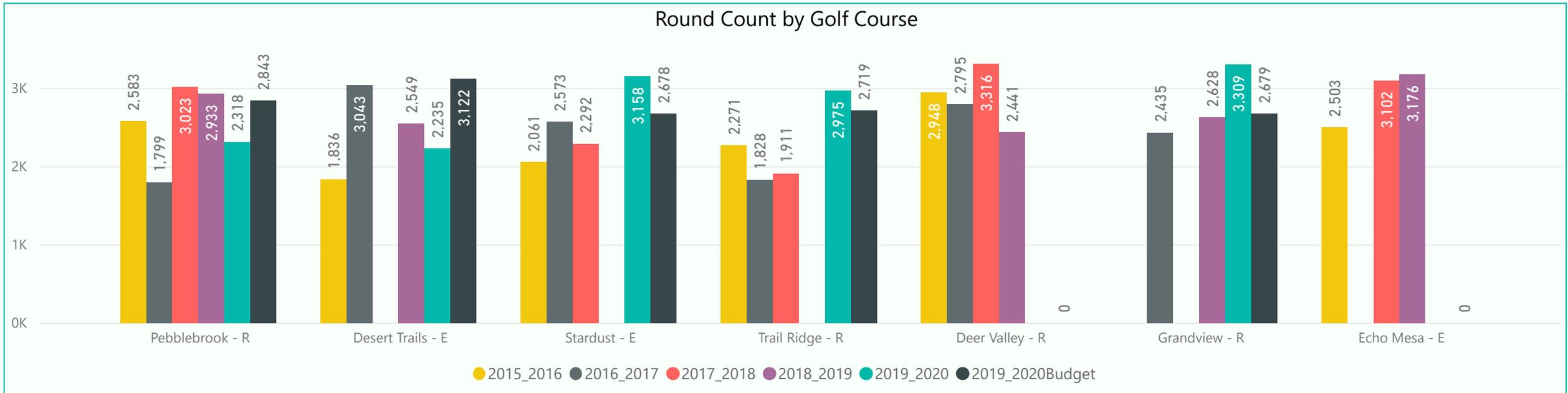
## RECREATION CENTERS OF SUN CITY WEST, INC. Monthly Golf Statistics

Coors Light Challenge held at Pebblebrook Golf Course, sold out  
Green Team instruction held at Stardust Golf Course  
Echo Mesa and Deer Valley Courses Closed for Summer Maintenance

golf graphs ▼

- Select all
- Employee
- Member
- Member Guest
- Public

### Round Count by Golf Course



Course Type	2015_2016	2016_2017	2017_2018	2018_2019	2019_2020	2019_2020Budget
Executive	6,400	5,616	5,394	5,725	5,393	5,800
Regulation	7,802	8,857	8,250	8,002	8,602	8,241
<b>Total</b>	<b>14,202</b>	<b>14,473</b>	<b>13,644</b>	<b>13,727</b>	<b>13,995</b>	<b>14,041</b>

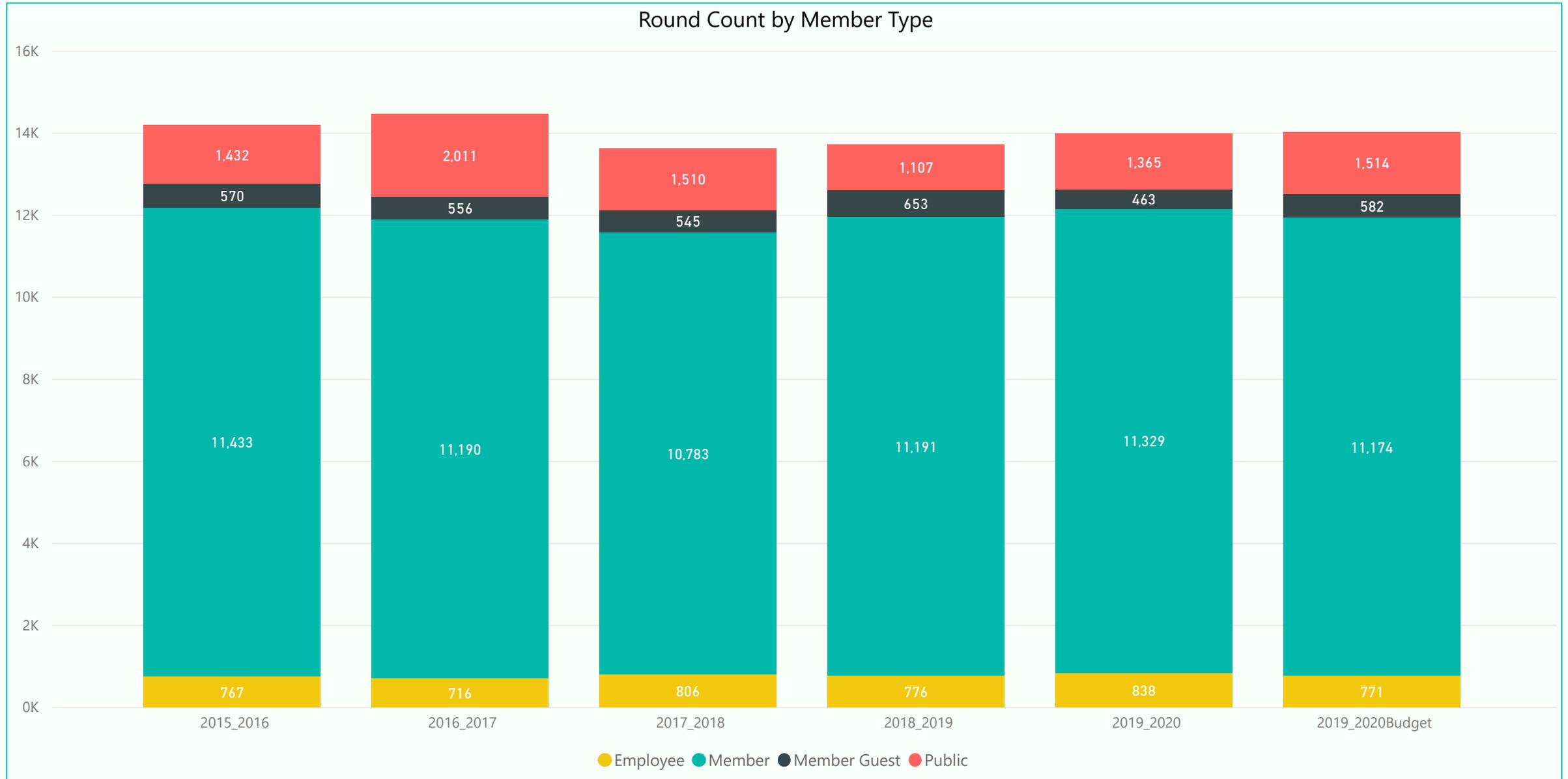
golf graphs	2015_2016	2016_2017	2017_2018	2018_2019	2019_2020	2019_2020Budget
Employee	767	716	806	776	838	771
Member	11,433	11,190	10,783	11,191	11,329	11,174
Member Guest	570	556	545	653	463	582
Public	1,432	2,011	1,510	1,107	1,365	1,514
<b>Total</b>	<b>14,202</b>	<b>14,473</b>	<b>13,644</b>	<b>13,727</b>	<b>13,995</b>	<b>14,041</b>



# RECREATION CENTERS OF SUN CITY WEST, INC.

## Monthly Golf Statistics

Member and Employee Round Counts are ahead of Both Budget and Prior Year





# RECREATION CENTERS OF SUN CITY WEST, INC.

## YTD Golf Statistics

September Fiscal Year to Date  
(Includes Employee Rounds)

2019-20 Fiscal Year to Date 37,473 rounds are **better** than both prior year and budget, by 1,162 rounds and 345 rounds respectively.

Regulation courses were **up** 1,380 rounds vs. prior year and **up** 1,043 rounds vs. budget  
Executive courses were down 218 rounds vs. prior year and down 698 rounds vs. budget

Member rounds were **up** 791 rounds vs. prior year and **up** 729 vs. budget  
Member Guest rounds were down 292 rounds vs. prior year and down 222 vs. budget  
Public rounds were **up** 281 rounds vs. prior year and down 580 vs. budget  
Employee rounds were **up** 382 rounds vs. prior year and **up** 418 vs. budget

Unlimited Cards sales are **up** 12 vs. prior year and **up** 12 vs. budget  
Kachina Cards sales are down 6 vs. prior year and even vs. budget  
Coyote Cards sales are even vs. prior year and down 4 vs. budget  
Range Ball Key sales are down 2 vs. prior year and **up** 36 vs. budget

Significant Course Closures:	Maintenance/Aerification	Fall Overseeding	Summer Closure
Pebblebrook (R)	Jul 26 - Sep 2, 2018	Sep 26 - Oct 22, 2019	
Stardust (E)		Oct 24 - Nov 19, 2019	May 28 - Oct 16, 2018
Grand View (R)		Oct 24 - Nov 19, 2019	May 29 - Oct 17, 2017
Echo Mesa (E)		Sep 26 - Oct 22, 2019	May 28 - Oct 23, 2019
Trail Ridge (R)		Oct 24 - Nov 19, 2019	Jul 16 - Oct 16, 2018
Deer Valley (R)		Sep 26 - Oct 22, 2019	Jul 1 - Oct 23, 2019
Desert Trails (E)		Sep 26 - Oct 22, 2019	Jul 10 - Oct 17, 2017



# RECREATION CENTERS OF SUN CITY WEST, INC.

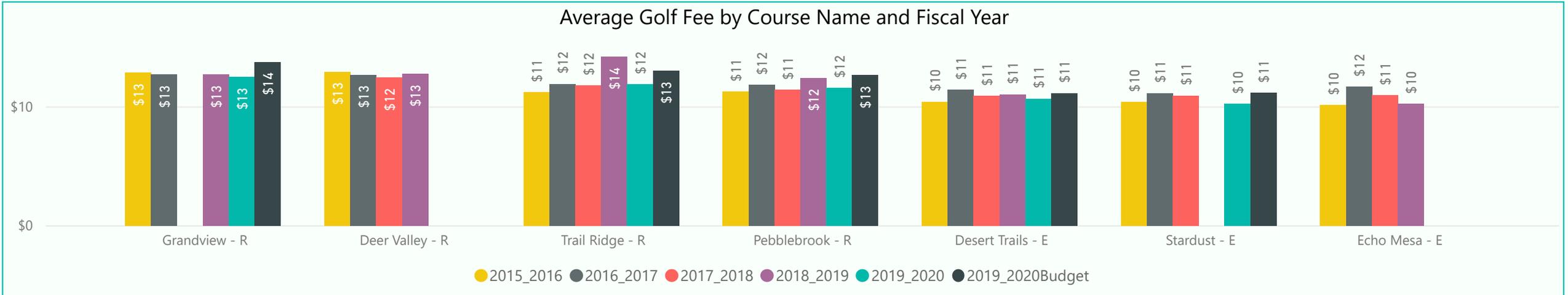
## YTD Golf Statistics

Member and Public Golf Fees higher than prior year but behind Budget

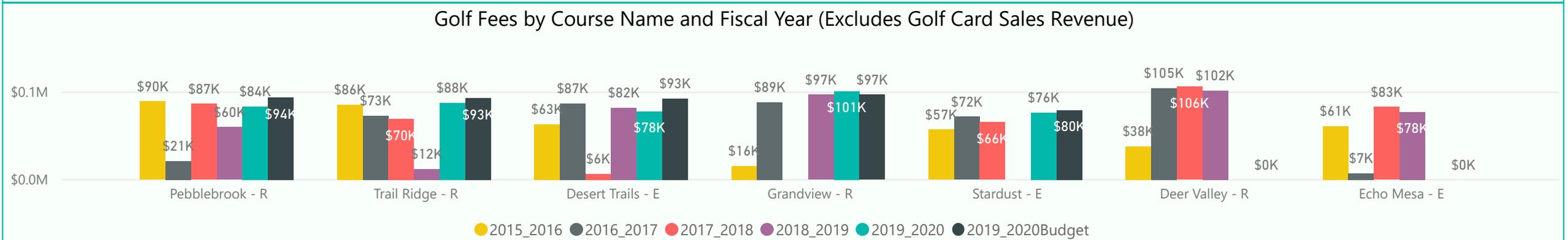
Grandview Golf Fees ahead of both prior year and budget, Deer Valley and Echo Mesa closed for Summer Maintenance

- golf graphs
- Employee
- Member
- Member Guest
- Public

### Average Golf Fee by Course Name and Fiscal Year



### Golf Fees by Course Name and Fiscal Year (Excludes Golf Card Sales Revenue)



### Average Golf Fee by Member Type (excludes Golf Card Sales Revenue)

golf graphs	2015_2016	2016_2017	2017_2018	2018_2019	2019_2020	2019_2020Budget
Employee	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Member	\$10.57	\$11.25	\$11.04	\$11.01	\$10.78	\$11.28
Member Guest	\$19.83	\$21.52	\$22.97	\$23.89	\$23.73	\$23.23
Public	\$17.28	\$18.09	\$17.68	\$22.05	\$20.85	\$22.45
<b>Total</b>	<b>\$11.01</b>	<b>\$12.00</b>	<b>\$11.55</b>	<b>\$11.87</b>	<b>\$11.41</b>	<b>\$12.32</b>

### Golf Fees by Member Type (Excludes Golf Card Sales Revenue)

golf graphs	2015_2016	2016_2017	2017_2018	2018_2019	2019_2020	2019_2020Budget
Employee	\$0	\$0	\$0	\$0	\$0	\$0
Member	\$315,015	\$326,660	\$317,013	\$323,164	\$325,015	\$331,618
Member Guest	\$29,582	\$29,266	\$30,417	\$36,002	\$28,829	\$33,376
Public	\$66,716	\$98,494	\$70,823	\$71,826	\$73,778	\$92,467
<b>Total</b>	<b>\$411,313</b>	<b>\$454,420</b>	<b>\$418,252</b>	<b>\$430,992</b>	<b>\$427,622</b>	<b>\$457,461</b>

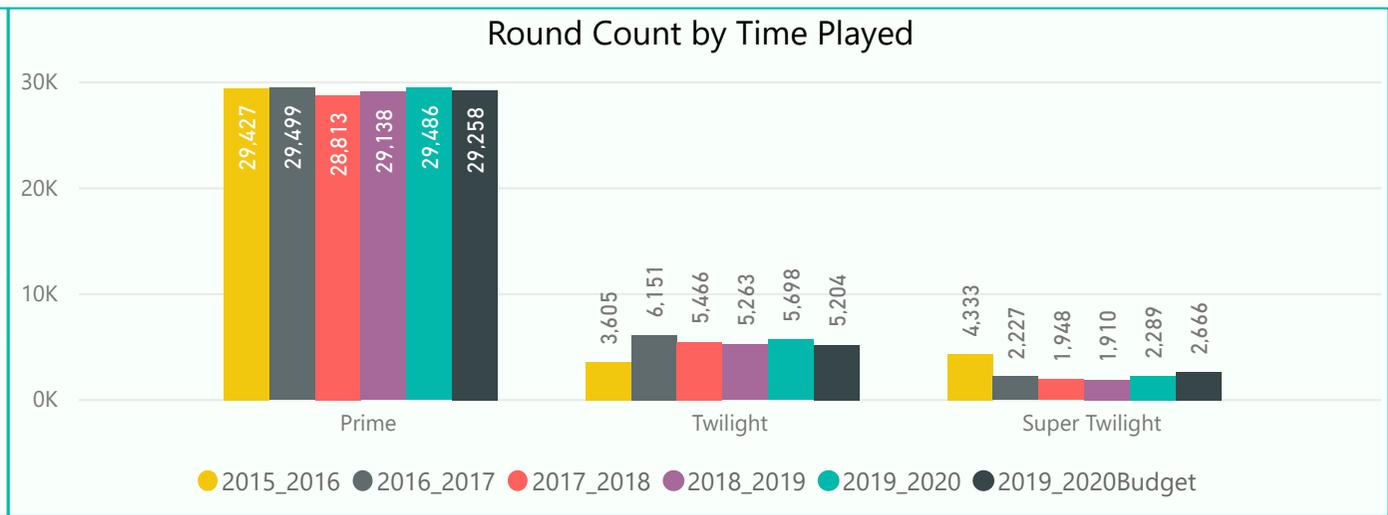
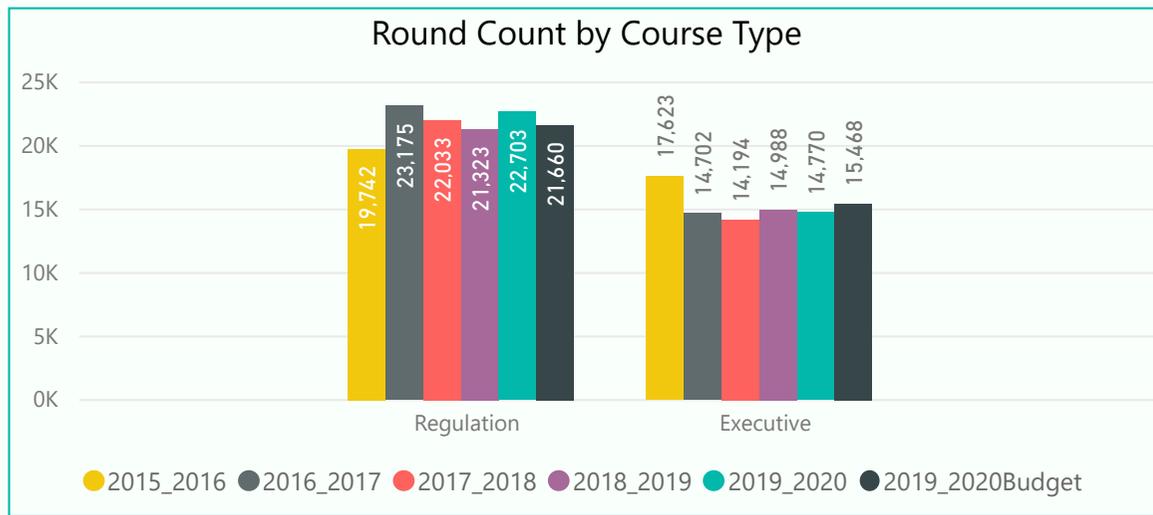
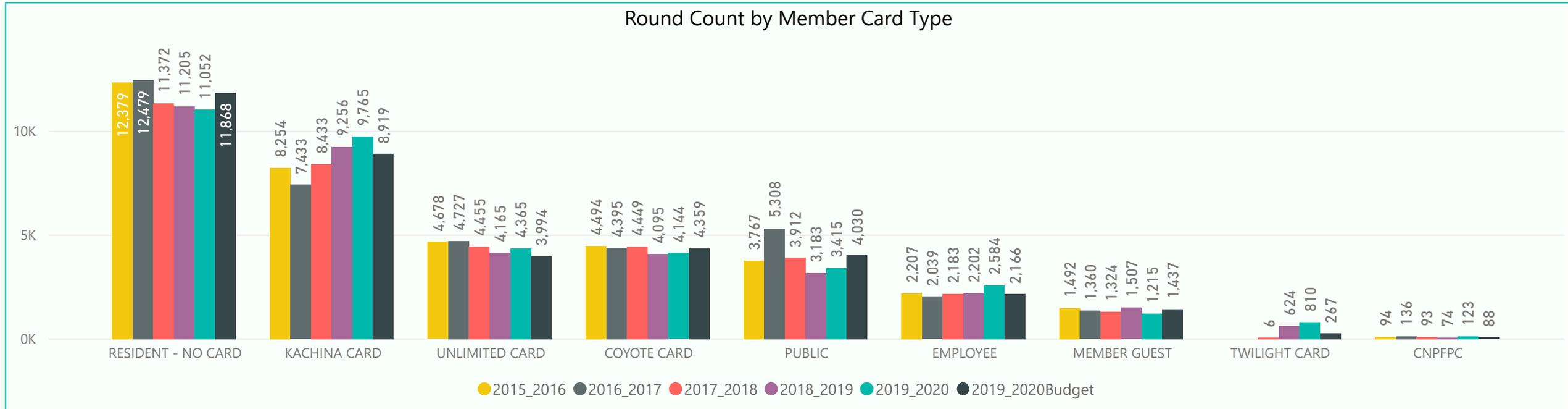


## RECREATION CENTERS OF SUN CITY WEST, INC. YTD Golf Statistics

golf graphs ▼

- Select all
- Employee
- Member
- Member Guest
- Public

Regulation rounds favorable to both prior year and budget, 1,380 and 1,043 respectively.  
Prime time and Twilight rounds are ahead of both prior year and budget.





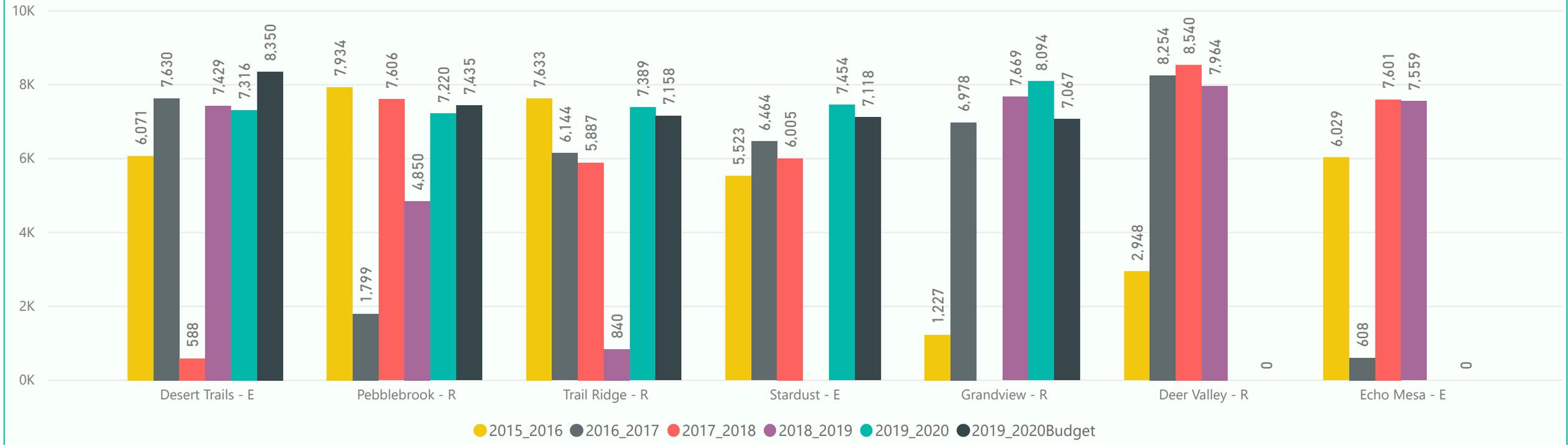
## RECREATION CENTERS OF SUN CITY WEST, INC. YTD Golf Statistics

golf graphs ▼

- Select all
- Employee
- Member
- Member Guest
- Public

Member, Public and Employee rounds are higher than prior year, with Member and Employee rounds higher than Budget.

### Round Count by Golf Course



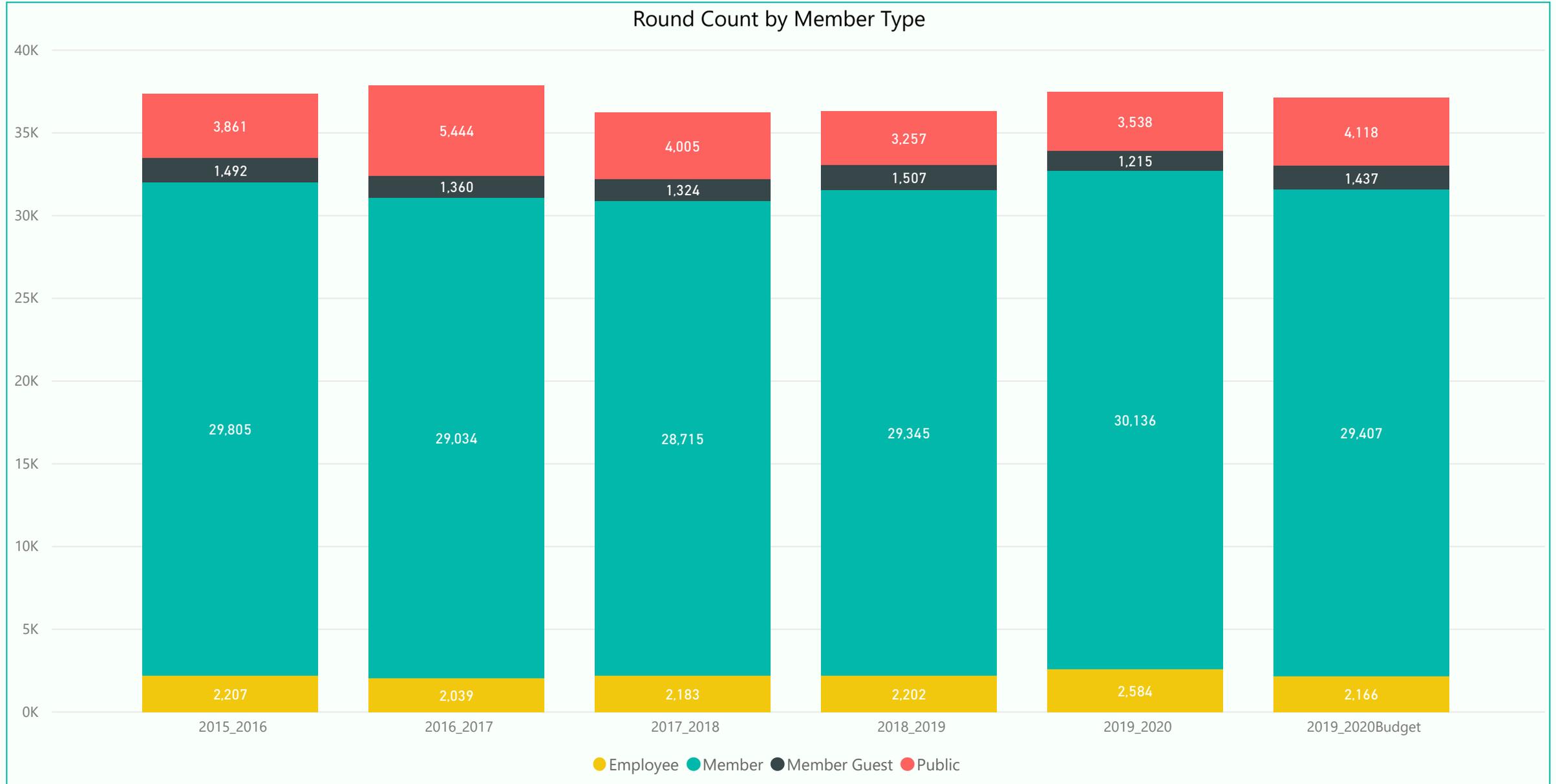
Course Type	2015_2016	2016_2017	2017_2018	2018_2019	2019_2020	2019_2020Budget
Executive	17,623	14,702	14,194	14,988	14,770	15,468
Regulation	19,742	23,175	22,033	21,323	22,703	21,660
<b>Total</b>	<b>37,365</b>	<b>37,877</b>	<b>36,227</b>	<b>36,311</b>	<b>37,473</b>	<b>37,128</b>

golf graphs	2015_2016	2016_2017	2017_2018	2018_2019	2019_2020	2019_2020Budget
Employee	2,207	2,039	2,183	2,202	2,584	2,166
Member	29,805	29,034	28,715	29,345	30,136	29,407
Member Guest	1,492	1,360	1,324	1,507	1,215	1,437
Public	3,861	5,444	4,005	3,257	3,538	4,118
<b>Total</b>	<b>37,365</b>	<b>37,877</b>	<b>36,227</b>	<b>36,311</b>	<b>37,473</b>	<b>37,128</b>



# RECREATION CENTERS OF SUN CITY WEST, INC.

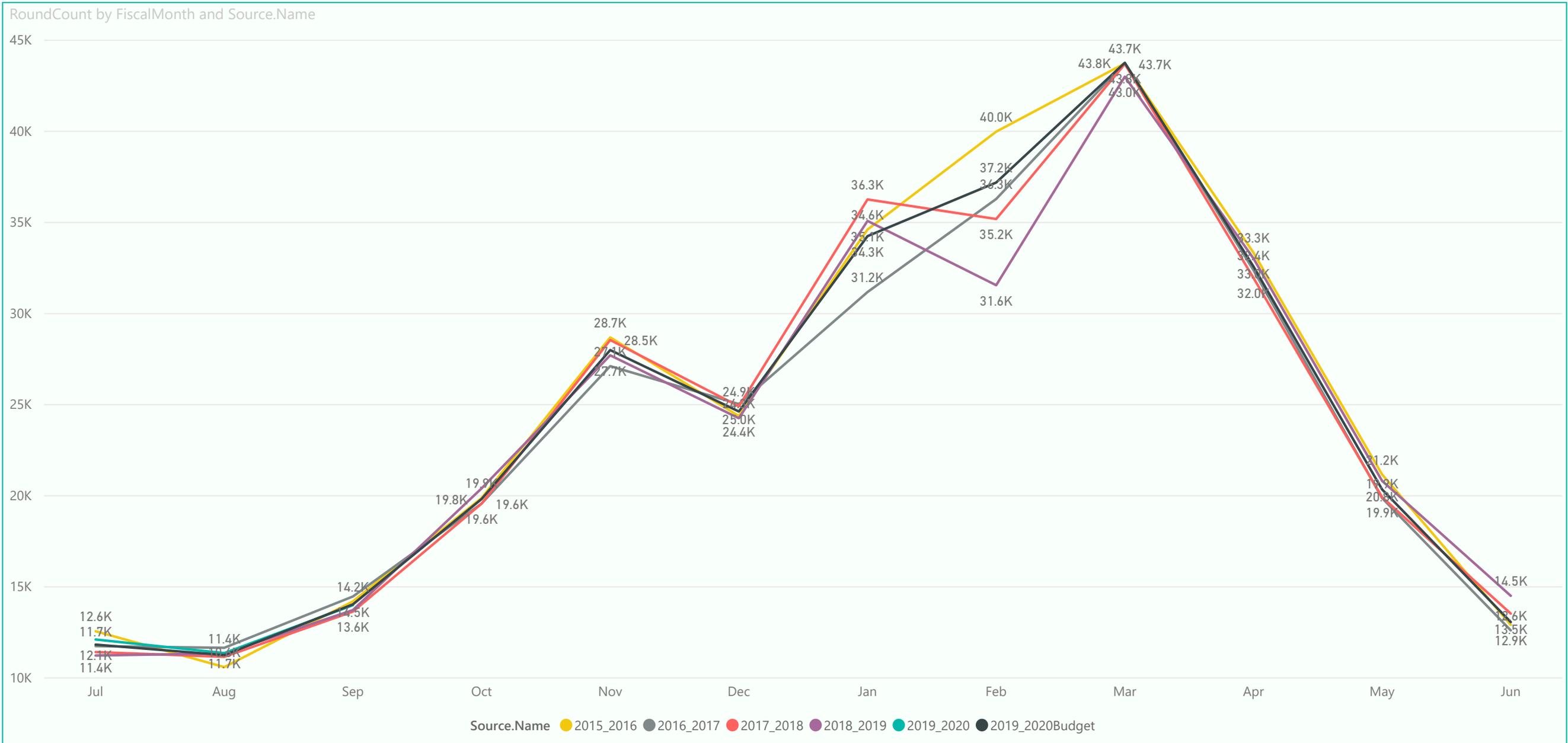
## YTD Golf Statistics





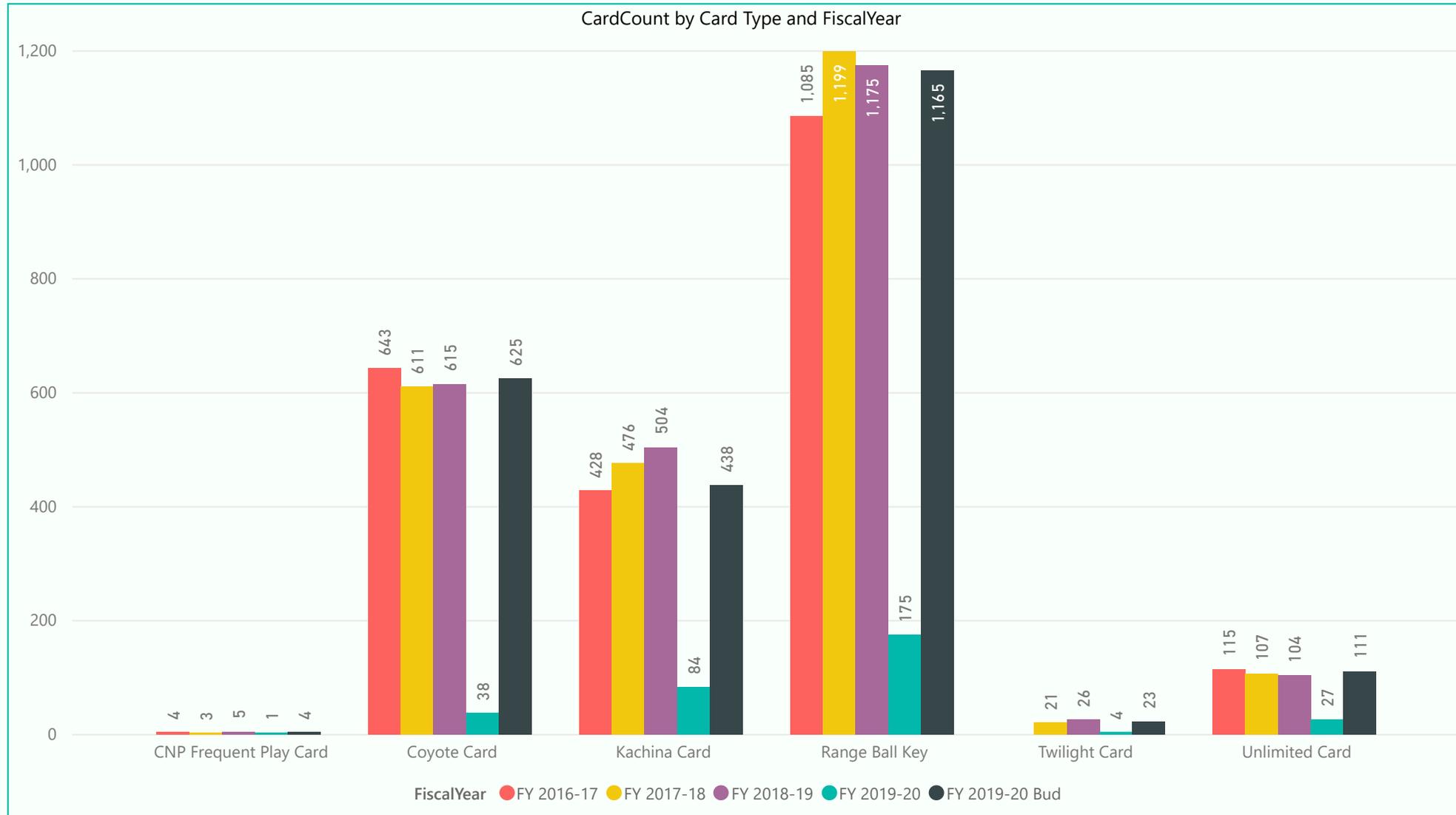
## RECREATION CENTERS OF SUN CITY WEST, INC. YTD Golf Statistics

September YTD 37,473 rounds are **better** than both prior year and budget, by 1,162 rounds and 345 rounds respectively.





## RECREATION CENTERS OF SUN CITY WEST, INC. YTD Golf Statistics



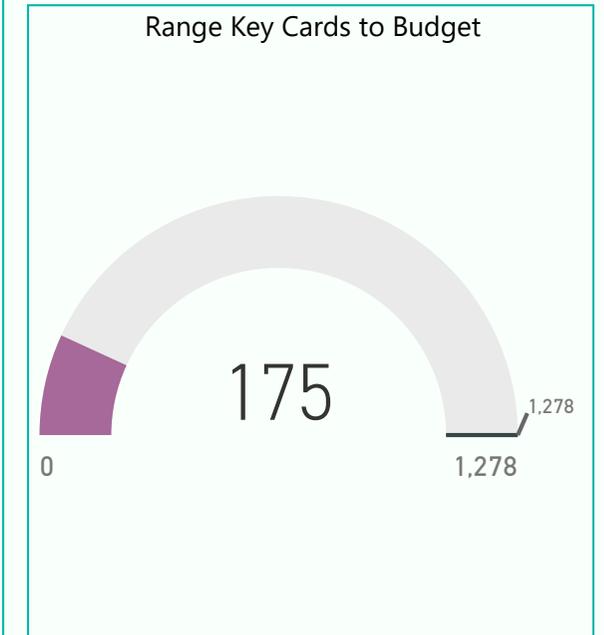
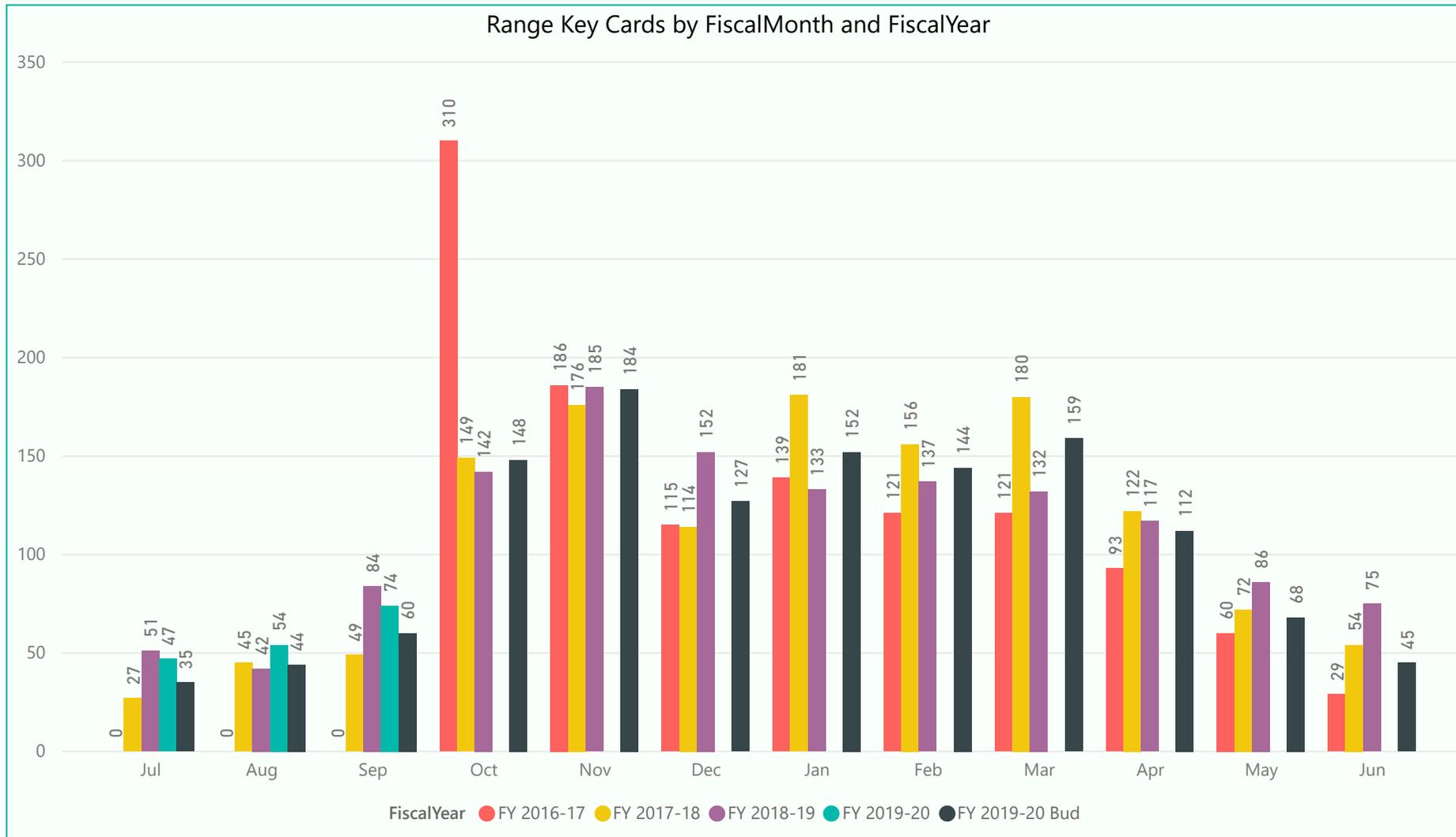
ItemDescription

- Select all
- CNP Frequent Play Card
- Coyote Card
- Kachina Card
- Range Ball Key
- Twilight Card
- Unlimited Card

Range Ball Key Program was introduced in October 2016



## RECREATION CENTERS OF SUN CITY WEST, INC. YTD Golf Statistics



Range Ball Key Program was introduced in October 2016



## RECREATION CENTERS OF SUN CITY WEST, INC. YTD Golf Statistics

