

December Golf Report

December's 28,803 rounds are down prior year by (1,801) (-6%) and above budget by 4,337 rounds (+18%).

Regulation Executive courses were down (1,275) rounds vs. prior year and up 2,525 rounds vs. budget courses were down (526) rounds vs. prior year and up 1,812 rounds vs. budget

Member Member Guest Public Employee

rounds were down (1,716) rounds vs. prior year and up 3,641 vs. budget rounds were up 222 rounds vs. prior year and up 241 vs. budget rounds were down (197) rounds vs. prior year and up 421 vs. budget rounds were down (110) rounds vs. prior year and up 34 vs. budget.

Unlimited Cards Kachina Cards Coyote Cards

ardssales are up 4 vs. prior year and up 18 vs. budgetdssales are down (11) vs. prior year and up 10 vs. budgetdssales are down (19) vs. prior year and up 43 vs. budget

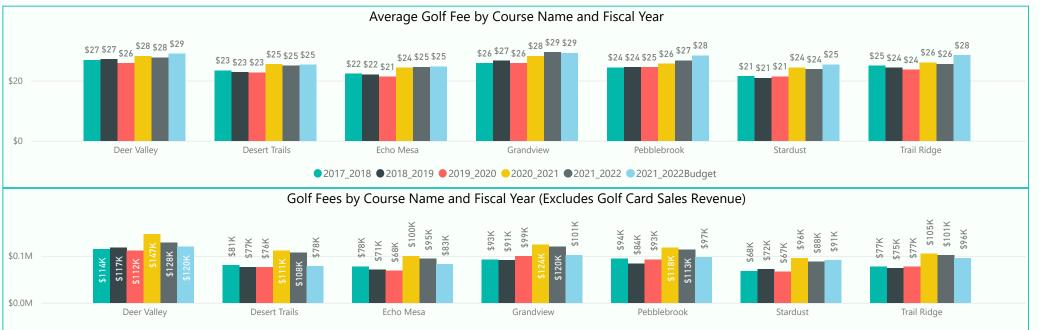
Range Ball Key sales are down (24) vs. prior year and up 57 vs. budget

See charts that follow for further details

2.31" of rainfall in December. Total Calendar 2021 accumulation 7.41"

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	Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Annual
	2021	0.92	0.00	0.00	0.00	0.00	0.00	2.53	0.86	0.37	0.42	0.00	2.31	7.41
Г	Mean	0.92	0.00	0.00	0.00	0.00	0.00	2.53	0.86	0.37	0.42	0.00	2.31	7.41
	Max	0.92 2021	0.00 2021	0.00 2021	0.00 2021		0.00 2021	2.53 2021	0.86 2021	0.37 2021	0.42 2021	0.00 2021	2.31 2021	7.41 2021
	Min	0.92 2021	0.00 2021	0.00 2021	0.00 2021	0.00 2021	0.00 2021	2.53 2021	0.86 2021	0.37 2021	0.42 2021	0.00 2021	2.31 2021	7.41 2021

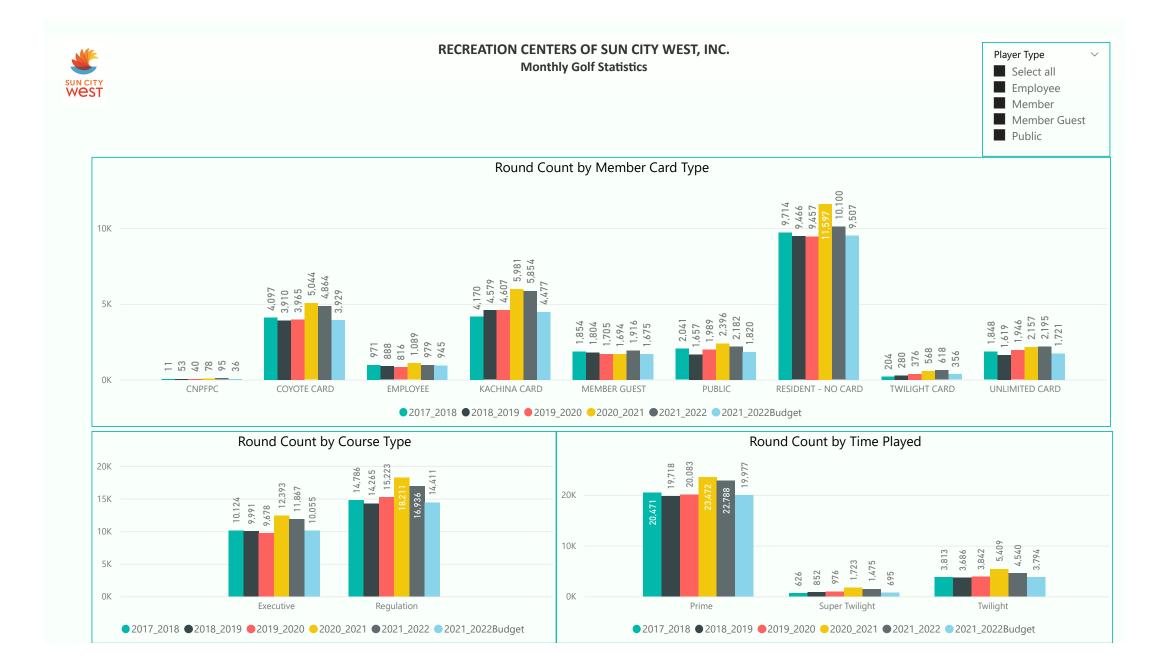


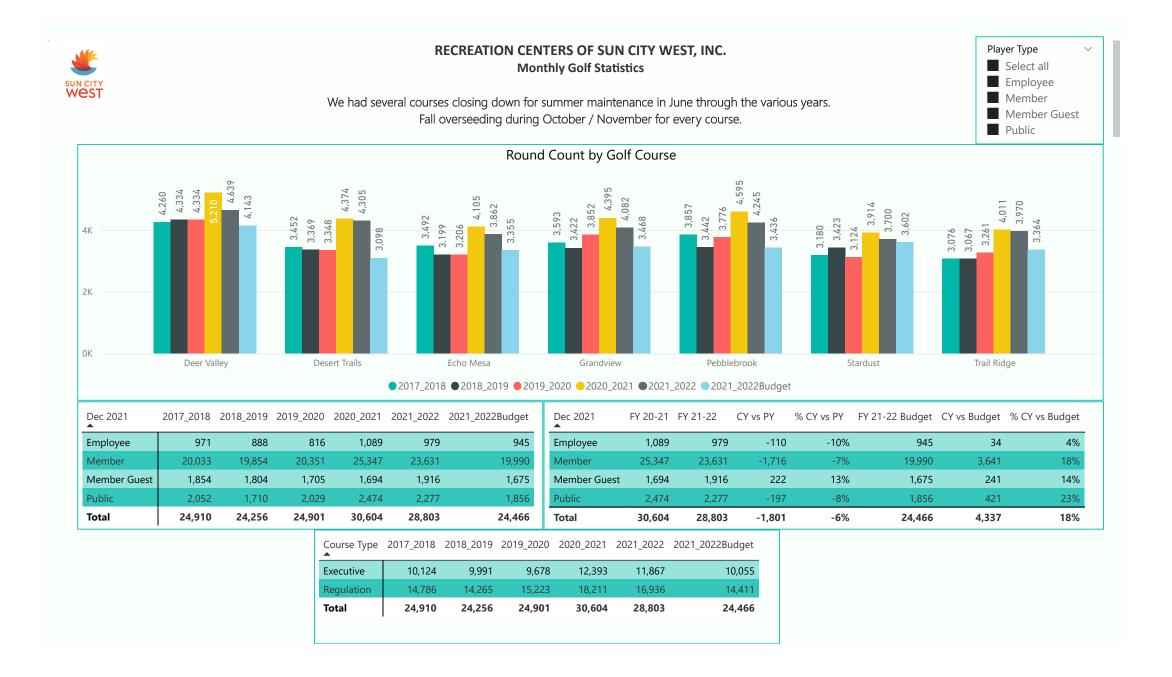


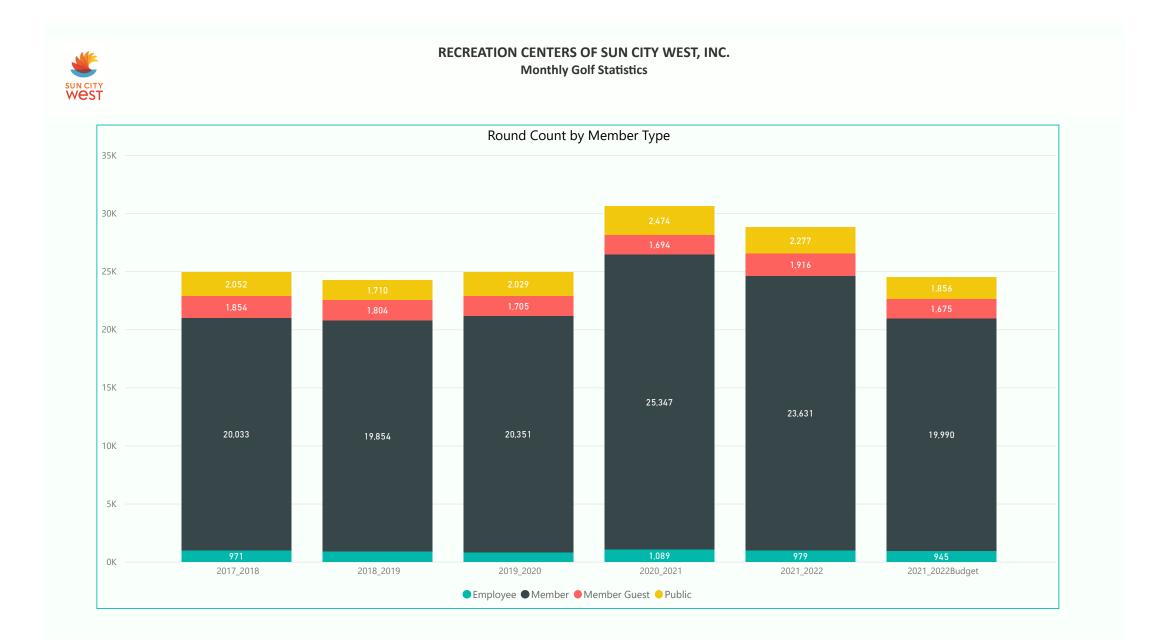
●2017_2018 ●2018_2019 ●2019_2020 ●2020_2021 ●2021_2022 ●2021_2022Budget

Average Golf Fee by Member Type (excludes Golf Card Sales Revenue)						
Player Type	2017_2018	2018_2019	2019_2020	2020_2021	2021_2022	2021_2022Budget
Employee	\$5	\$5	\$6	\$6	\$6	\$10
Member	\$22	\$22	\$22	\$24	\$24	\$25
Member Guest	\$40	\$41	\$41	\$45	\$46	\$46
Public	\$39	\$39	\$37	\$44	\$44	\$46
Total	\$24	\$24	\$24	\$26	\$26	\$27

Golf Fees by Member Type (Excludes Golf Card Sales Revenue)							
Player Type	2017_2018	2018_2019	2019_2020	2020_2021	2021_2022	2021_2022Budget	
Employee	\$5,200	\$4,830	\$4,510	\$6,540	\$6,144	\$9,569	
Member Guest	\$73,617	\$73,142	\$69,082	\$76,239	\$87,967	\$77,085	
Public	\$79,133	\$66,401	\$74,254	\$108,506	\$100,197	\$85,012	
Member	\$446,924	\$442,062	\$444,197	\$609,466	\$559,766	\$495,557	
Total	\$604,874	\$586,435	\$592,043	\$800,751	\$754,074	\$667,223	









December Fiscal Year to Date

2021-22 Fiscal Year to Date 128,409 rounds are down (2597) rounds vs. prior year and up 18,774 rounds vs. budget.

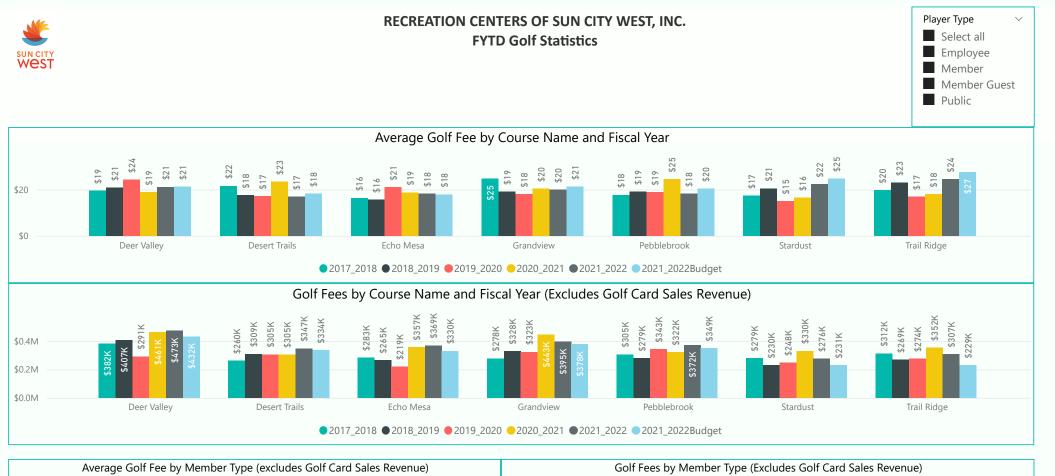
Regulationcourses were down (3,660) rounds vs. prior year and up 11,698 rounds vs. budgetExecutivecourses were up 1,063 rounds vs. prior year and up 7,076 rounds vs. budget

Member	rounds were down (4,535) rounds vs. prior year and up 14,655 vs. budget
Member Guest	rounds were up 1,305 rounds vs. prior year and up 1,133 vs. budget
Public	rounds were up 1,334 rounds vs. prior year and up 2,484 vs. budget
Employee	rounds were down (501) rounds vs. prior year and up 502 vs. budget

Unlimited Cards	sales are up 24 vs. prior year and up 36 vs. budget
Kachina Cards	sales are up 41 vs. prior year and up 57 vs. budget
Coyote Cards	sales are up 44 vs. prior year and up 12 vs. budget

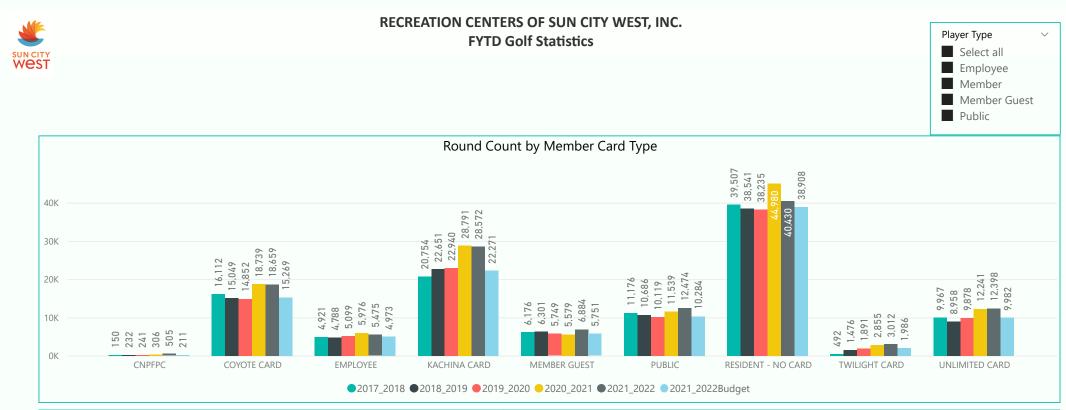
Range Ball Key sales are up 51 vs. prior year and up 367 vs. budget

Significant Course Closures:	Fall Over-seeding	Summer Closure	COVID-19 Closure
Pebblebrook (R)	Oct 21 - Nov 16, 2021	May 26 -Oct 19 2020	Apr 14 - May 03, 2020 All Courses
Stardust (E)	Sep 23 - Oct 19, 2021	Jun 7, - Oct 19, 2021	
Grandview (R)	Oct 21 - Nov 16, 2021	May 29 - Oct 17, 2020	
Echo Mesa (E)	Sep 23 - Oct 19, 2021	May 28 - Oct 23, 2019	Jul 27 - Aug 16, 2020 Lack of Maintenance Crew
Trail Ridge (R)	Sep 23 - Oct 19, 2021	Jul 5 - Oct 19, 2021	
Deer Valley (R)	Sep 23 - Oct 19, 2021	Jul 1 - Oct 23, 2019	
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Desert Trails (E)	Oct 21 - Nov 16, 2021	May 26 - Oct 19, 2020	

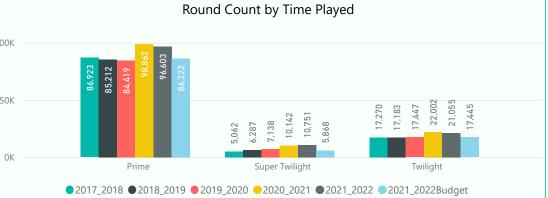


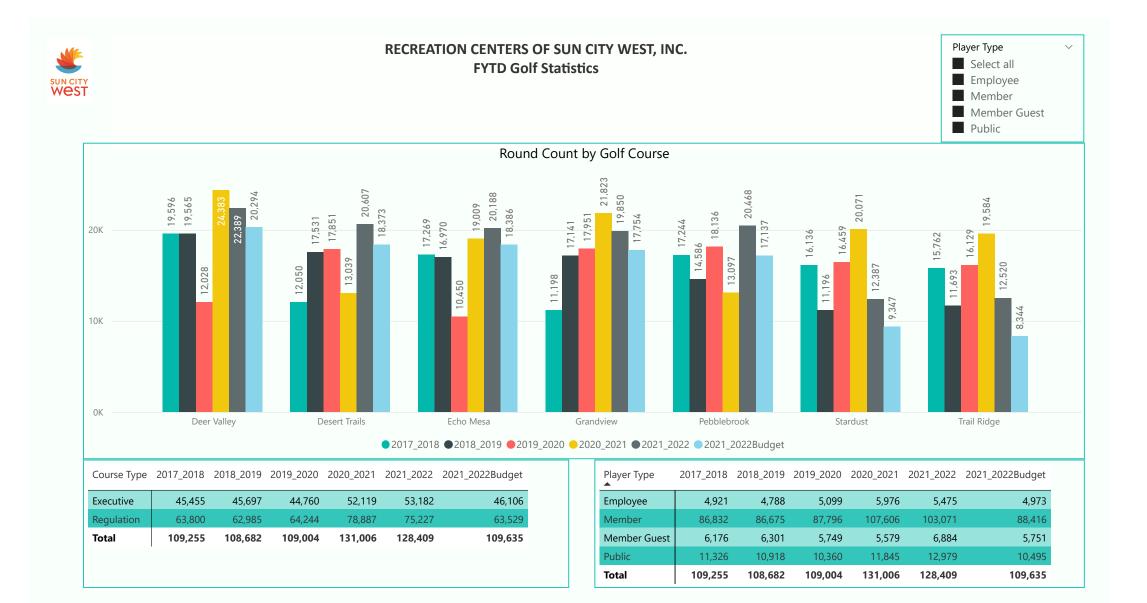
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Player Type	2017_2018	2018_2019	2019_2020	2020_2021	2021_2022	2021_2022Budget
Employee	\$2	\$2	\$2	\$2	\$2	\$4
Member	\$18	\$18	\$17	\$18	\$18	\$19
Member Guest	\$35	\$35	\$35	\$38	\$38	\$39
Public	\$29	\$31	\$29	\$33	\$32	\$35
Total	\$19	\$19	\$18	\$20	\$20	\$21

	Golf Fee	es by Member	Type (Exclude	es Goir Card Sa	ales Revenue	·)
Player Type ▲	2017_2018	2018_2019	2019_2020	2020_2021	2021_2022	2021_2022Budget
Employee	\$10,790	\$10,720	\$8,820	\$13,122	\$11,904	\$19,418
Member	\$1,544,530	\$1,520,096	\$1,499,672	\$1,955,974	\$1,849,966	\$1,676,199
Member Guest	\$213,579	\$217,777	\$199,049	\$210,464	\$258,326	\$222,458
Public	\$329,729	\$337,678	\$296,477	\$390,277	\$418,843	\$364,138
Total	\$2,098,627	\$2,086,271	\$2,004,018	\$2,569,837	\$2,539,039	\$2,282,213

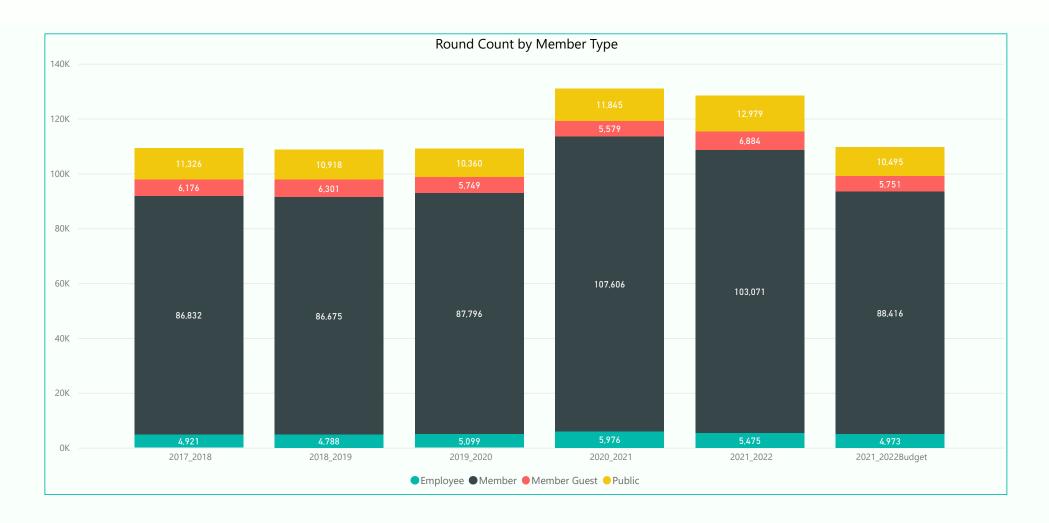


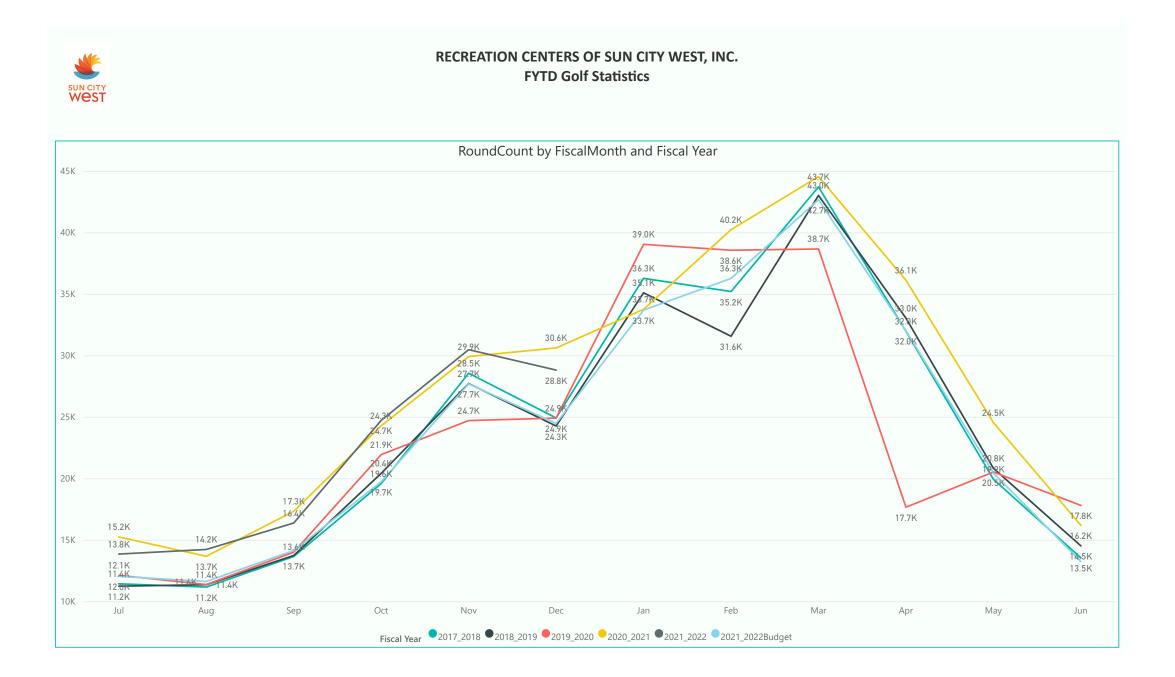




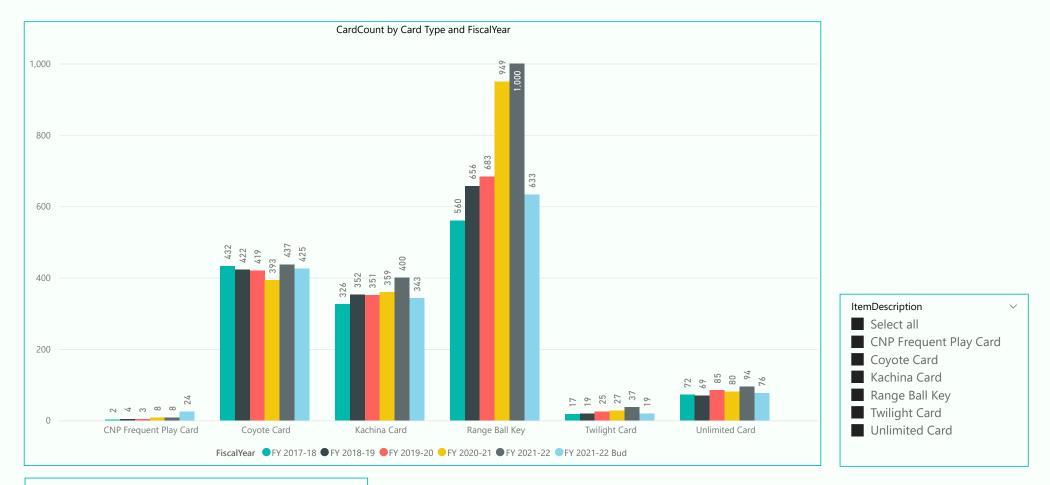






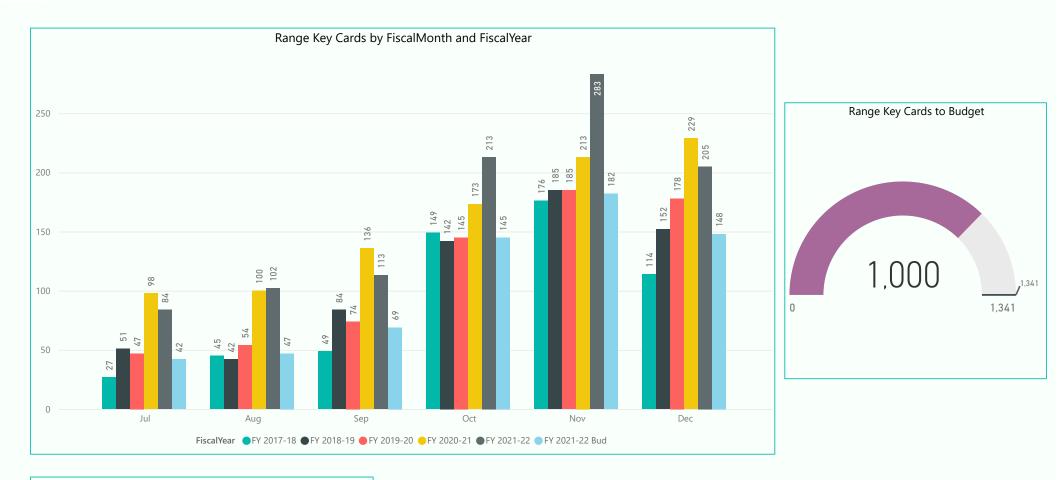






Range Ball Key Program was introduced in October 2016





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